# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 8-K	
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Current Report
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): 05/07/2009

# **Evercore Partners Inc.**

(Exact name of registrant as specified in its charter)

Commission File Number: 001-32975

Delaware (State or other jurisdiction of incorporation) 20-4748747 (IRS Employer Identification No.)

55 East 52nd Street
37th Floor
New York, NY 10055
(Address of principal executive offices, including zip code)

212-857-3100

(Registrant's telephone number, including area code)

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

# Item 8.01. Other Events

On January 1, 2009, the Company adopted SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements – an amendment of ARB No.* 51 ("SFAS 160"), which amends ARB 51. SFAS 160 requires reporting entities to present noncontrolling (minority) interests as equity (as opposed to as a liability or mezzanine equity) and provides guidance on the accounting for transactions between an entity and noncontrolling interests. SFAS 160 became effective for fiscal years, and interim periods within those fiscal years, beginning on or after December 15, 2008. The adoption of SFAS 160 affected the presentation of the Consolidated Financial Statements, primarily by including non-controlling interest as a separate component of stockholders' equity on the Consolidated Statements of Financial Condition.

The presentation herein has been recasted to show the effect of the adoption of SFAS 160 on a retrospective basis.

Part 2, Item 6. Selected Financial Data, Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations and Item 8. Financial Statements and Supplemental Data are set forth on Exhibits 99.1, 99.2 and 99.3 hereto, respectively, and are incorporated by reference herein. We have not modified or updated any other disclosures presented in our 2008 Annual Report on Form 10-K.

# Item 9.01. Financial Statements and Exhibits

See Exhibit Index.

# Signature(s)

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Evercore Partners Inc.

Date: May 7, 2009 By: /s/ Robert B. Walsh

Robert B. Walsh Chief Financial Officer

# **Exhibit Index**

EX-23.1	Consent of Independent Registered Public Accounting Firm
EX-99.1	Selected Financial Data
EX-99.2	Management's Discussion and Analysis of Financial Condition and Results of Operations
EX-99.3	Financial Statements and Supplemental Data

Exhibit No.

Description

# CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We consent to the incorporation by reference in the Registration Statement No. 333-136506 on Form S-8 and the Registration Statement No. 333-145696 on Form S-3 of our report dated March 12, 2009 (May 7, 2009 as to the effects of the retrospective adoption of Statement of Financial Accounting Standards ("SFAS") No. 160, "Noncontrolling Interests in Consolidated Financial Statements – an amendment of ARB No. 51", as disclosed in Notes 2, 15, and 16), relating to the consolidated financial statements of Evercore Partners Inc. and subsidiaries (the "Company") and the combined financial statements of Evercore Holdings (which report expresses an unqualified opinion and includes an explanatory paragraph regarding the Company's retrospective adoption of SFAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements – an amendment of ARB No. 51", effective January 1, 2009, the formation of the Company and the Company becoming subject to U.S. corporate federal income taxes that it accounts for in accordance with SFAS No. 109, "Accounting for Income Taxes") appearing in this Current Report on Form 8-K of the Company for the year ended December 31, 2008.

/s/ Deloitte & Touche LLP

New York, New York May 7, 2009

# Item 6. Selected Financial Data

The following table sets forth the historical selected financial data for the Company for all periods presented. For more information on our historical financial information, see Item 7 "Management's Discussion and Analysis of Financial Condition and Results of Operations" and Item 8 "Financial Statements and Supplementary Data." During 2008, certain balances for prior periods have been reclassified to conform to their current presentation in order to improve consistency with Management's understanding of the business. See Note 2 to our consolidated/combined financial statements for additional information regarding these reclassifications.

			(	Consolidated				Combined						
		2008 CESSOR	SUC	2007 CCESSOR	A <u>De</u>	For the Period August 10, 2006 through Cember 31, 2006 SUCCESSOR (dollars in thousand	Ja <u>A</u> <u>PR</u>	or the Period nuary 1, 2006 through ugust 9, 2006 EDECESSOR er share data)	PRE	2005 DECESSOR	PREI	2004 DECESSOR		
STATEMENT OF						(	,							
OPERATIONS DATA														
REVENUES Advisory Revenue	\$	181,608	\$	295,751	\$	87,659	\$	96.122	\$	110,842	\$	69,205		
Investment Management Revenue	Φ	9,440	Ф	20,158	Ф	6,591	Φ	16,860	Ф	14,584	Þ	16,967		
Other Revenue		33,885		24,141		8,622		643		209		145		
TOTAL REVENUES		224,933		340,050	_	102,872		113,625		125,635		86,317		
Interest Expense		30,278		18,451		6,794		1,706						
NET REVENUES		194,655		321,599	_	96,078		111,919		125,635	-	86,317		
EXPENSES												00,02		
Operating Expenses(a)		188,975		235,502		63,268		43,594		59,103		34,473		
Other Expenses		15,064		141,032		7,003						<u></u>		
TOTAL EXPENSES		204,039		376,534		70,271		43,594		59,103		34,473		
Other Income		_		_		_		_		_		76		
INCOME (LOSS) BEFORE INCOME TAXES		(9,384)		(54,935)		25,807		68,325		66,532	-	51,920		
Provision for Income Taxes(b)		179		12,401		6,030		2,368		3,372		2,114		
Net Income		(9,563)		(67,336)		19,777		65,957		63,160		49,806		
Net Income (Loss) Attributable to Noncontrolling		(-,)		(- ,)		-,		,		,		-,		
Interest		(4,850)		(32,841)		15,991		6		8		29		
NET INCOME (LOSS) ATTRIBUTABLE TO EVERCORE PARTNERS INC.	s	(4,713)	\$	(34,495)	<u> </u>	3,786	\$	65,951	\$	63,152	\$	49,777		
Dividends Declared per Share		0.48	_	0.41	<u> </u>		<del>-</del>	N/A	_	N/A	_	N/A		
1	_	0.40	_	0.41	_		_	14/11		14/11		14/11		
Net Income (Loss) per Share Attributable to Evercore Partners Inc. Common Shareholders	\$	(0.36)	\$	(3.38)	\$	0.76	_	N/A		N/A		N/A		
STATEMENT OF FINANCIAL CONDITION DATA														
Total Assets	\$	738,940	\$	689,096	\$	301,503		N/A	\$	81,456	\$	71,681		
Total Liabilities	\$	507,355	\$	469,781	\$	152,108		N/A	\$	29,677	\$	20,137		
Noncontrolling Interest	\$	15,978	\$	46,699	\$	36,294		N/A	\$	274	\$	265		
Total Equity	\$	231,585	\$	219,315	\$	149,395		N/A	\$	51,779	\$	51,279		

<sup>(</sup>a) Prior to our August 2006 IPO, payments for services rendered by our Senior Managing Directors were accounted for as distributions of members' capital rather than as compensation expense. See "Management's Discussion and Analysis of Financial Condition and Results of Operations – Key Financial Measures – Operating Expenses – Employee Compensation and Benefits Expense".

<sup>(</sup>b) Prior to our August 2006 IPO, our income was not subject to U.S. federal and state income taxes. See "Management's Discussion and Analysis of Financial Condition and Results of Operations – Key Financial Measures–Provision for Income Taxes".

# Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion should be read in conjunction with Evercore Partners Inc.'s consolidated/combined financial Statements and the related notes included elsewhere in this Form 10-K.

# Reorganization

#### Formation Transaction

Prior to the IPO, our business, or Predecessor Company, had historically been owned by our Senior Managing Directors. On August 10, 2006, and pursuant to a contribution and sale agreement dated as of May 12, 2006, our Senior Managing Directors contributed to Evercore LP each of the various entities included in our historical combined financial statements that were under common control of the members of Evercore LP ("Members"), with the exception of the general partners of ECP I, ECP II and EVP and certain other entities through which Messrs. Altman and Beutner funded their capital commitments to ECP I, forming the Successor Company. The Successor Company has continued to conduct the same business as the Predecessor Company.

More specifically, our Senior Managing Directors contributed to Evercore LP all of the equity interests in:

- Evercore Group Holdings L.P., a Delaware limited partnership ("EGH") and its general partner, Evercore Group Holdings L.L.C. EGH wholly owns
  Evercore Partners Services East L.L.C. ("East"), the operating company that in turn wholly owns the advisors to the ECP II and EVP funds and
  certain other entities. As part of the Formation Transaction, Evercore Advisors L.L.C., the advisor to ECP I; EGL, Evercore's registered brokerdealer and Evercore Properties L.L.C., Evercore's leaseholding entity were sold to East.
- Evercore GP Holdings L.L.C., a Delaware limited liability company which became a non-managing member of the general partner of ECP II and is entitled to 8% to 9% (depending on the particular fund investment) of any carried interest realized from that fund following the reorganization, which represented 10% of the carried interest then allocable to our Senior Managing Directors.

In exchange for these contributions to Evercore LP, our Senior Managing Directors and certain trusts benefiting certain of their families received 11,787,610 vested and 9,237,670 unvested Evercore LP partnership units. The vesting arrangements applicable to these Evercore LP partnership units are described under "Other Expenses." In addition, we distributed cash to the Members so as to distribute to them all earnings for the period from January 1, 2006 to the date of the closing of the contribution and sale agreement.

We accounted for this transaction, which we refer to as the "Formation Transaction," substantially by using the Members' historical cost of the assets acquired and liabilities assumed and recorded noncontrolling interest to reflect the Members' ongoing ownership in Evercore LP. We account for the remaining unvested Evercore LP partnership units issued in the Formation Transaction as future compensation expense. See "Follow-On Offering of Evercore Partners Inc. Class A Common Stock".

# Combination with Protego

Protego's business historically was owned by its directors and other stockholders and conducted by Protego and its subsidiaries and Protego SI S.C. ("Protego SI"). Concurrently with the Formation Transaction, we and Protego undertook the following steps pursuant to the contribution and sale agreement, which we refer to collectively as the "Protego Combination":

• Evercore LP acquired Protego and its subsidiaries (including a 70% interest in PCB, Protego's asset management subsidiary and a 0.5% interest in the Discovery Fund), and Protego SI in exchange for \$7.0 million aggregate principal amount of non-interest bearing notes; and

• Mr. Aspe and the other Protego directors became Senior Managing Directors of Evercore Partners Inc. and subscribed, collectively with certain companies they control, certain trusts benefiting their families and a trust benefiting certain directors and employees of Protego, for 1,760,187 vested and 351,362 unvested Evercore LP partnership units.

Of the \$7.0 million in notes issued in consideration for the Protego Combination, \$6.05 million was payable in cash and \$0.95 million was payable in shares of our Class A common stock valued at the IPO price of \$21.00 per share. We issued 45,238 shares of Class A common stock upon repayment of such notes. In addition, Protego distributed to its directors cash, and to the extent cash was not available, interest in certain accounts receivable, so as to distribute to its directors all earnings for the period from January 1, 2005, to the date of the closing of the contribution and sale agreement.

# IPO

On August 16, 2006, Evercore Partners Inc. completed the IPO of its Class A common stock by issuing 4,542,500 shares of its Class A common stock, including shares issued to the underwriters pursuant to their election to exercise in full their overallotment option, for cash consideration of \$19.53 per share (net of underwriting discounts) to a syndicate of underwriters. Evercore Partners Inc. contributed all of the net proceeds from the IPO to Evercore LP, and Evercore LP issued to Evercore Partners Inc. a number of Evercore Partners Inc. issued in connection with the Protego Combination and in the IPO. Evercore Partners Inc. also became the sole general partner of Evercore LP.

As a result of the Formation Transaction, the Protego Combination and the other transactions described above, which we collectively refer to as the "Reorganization," immediately following the IPO:

- Evercore Partners Inc. became the sole general partner of Evercore LP and, through Evercore LP and its subsidiaries, operates our business, including the business of Protego;
- our Senior Managing Directors, including the former directors of Protego, and certain companies they control, certain trusts benefiting certain of their families and a trust benefiting certain directors and employees of Protego held 51 shares of our Class B common stock and 23,136,829 Evercore LP partnership units; and
- our public stockholders (including certain former stockholders of Protego who received \$0.95 million payable in shares of our Class A common stock as described above) collectively owned 4,587,738 shares of Class A common stock.

The Class B common stock provides its holder with no economic rights but entitles the holder to a number of votes that is equal to the number of Evercore LP partnership units held by such holder. Subject to the vesting and transfer restriction provisions of the Evercore LP partnership agreement, the limited partners of Evercore LP are entitled to exchange their Evercore LP partnership units for shares of Class A common stock on a one-for-one basis, subject to customary rate adjustment for stock splits, stock amendments and reclassifications.

# **Acquisition of Braveheart**

On December 19, 2006, we completed the acquisition of Braveheart. Braveheart was organized to provide corporate finance and private equity advisory services, subject to its receipt of applicable regulatory approvals. In exchange for 100% of the outstanding share capital of Braveheart, we paid initial consideration, deferred consideration and earn-out consideration. The initial consideration was comprised of 1,771,820 shares of Evercore Partners Inc. Class A common stock. The deferred consideration was comprised of 590,607 additional shares of Class A common stock. Of this deferred consideration, 159,000 shares were issued to Braveheart shareholders on April 4, 2007 and an additional 431,607 shares were issued to Braveheart shareholders on March 11, 2008. As part of the overall consideration, the Company issued \$3.0 million of interest-bearing notes

to the former shareholders of Braveheart, due 2010, which bear interest at LIBOR plus 100 basis points and which are redeemable by the holder at any time after October 31, 2007. These notes were paid in full on April 3, 2008. Additionally, we paid \$0.4 million in cash as part of the acquisition.

# Follow-On Offering of Evercore Partners Inc. Class A Common Stock

On May 23, 2007, we completed a follow-on offering of 1,581,778 shares of Class A common stock for cash consideration of \$27.95 per share (net of underwriting discounts). Net proceeds in conjunction with this issuance, after deducting underwriting discounts and commissions and offering expenses, were \$42.1 million. We contributed all of the net proceeds from this follow-on offering to Evercore LP, and Evercore LP issued to us 1,581,778 Evercore LP partnership units. We used and intend to use these proceeds to expand and diversify our Advisory and Investment Management businesses and for general corporate purposes in our operating subsidiary, Evercore LP. In conjunction with the follow-on offering, Members exchanged 2,942,932 Evercore LP partnership units for shares of our Class A common stock on a one-for-one basis.

The follow-on offering related transactions resulted in Messrs. Altman, Beutner and Aspe, and trusts benefiting their families and permitted transferees, collectively, ceasing to beneficially own at least 90% of the aggregate Evercore LP partnership units owned by them on the date of the Reorganization, which in turn resulted in the vesting of 4,735,867, or approximately 50%, of the unvested Evercore LP partnership units, 1,007,064 unvested RSUs and 90,606 unvested shares of restricted stock. The vesting of Evercore LP partnership units resulted in a non-cash charge to compensation expense and an offsetting increase in Noncontrolling Interest of \$99.5 million on our Consolidated Statement of Financial Condition as of December 31, 2007, and the vesting of RSUs and restricted stock resulted in a non-cash charge to compensation expense of \$23.8 million and an offsetting increase in Evercore Partners Inc. Stockholders' Equity of \$23.8 million on our Consolidated Statement of Financial Condition as of December 31, 2007. We refer to the above transactions collectively as the "Follow-On Offering." Prior to the Follow-On Offering, each holder of Class B common stock and Evercore LP partnership units to Messrs. Altman, Beutner and Aspe. Subsequent to the Follow-On Offering, each holder of Class B common stock is entitled to one vote for each Evercore LP partnership unit held by such holder.

At the completion of the Follow-On Offering, 976,904, or 50%, of the non-forfeited, unvested RSUs issued in conjunction with the IPO vested. As with the unvested Evercore LP partnership units, the RSUs that vested were charged to expense at the completion of the Follow-On Offering based on the grant date fair value of the Class A common stock deliverable pursuant to such RSUs, which is the IPO price of the Class A common stock of \$21.00 per share. Accordingly, at the completion of the Follow-On Offering we recorded a non-cash equity-based compensation charge associated with the vesting of these previously unvested RSUs of \$20.5 million. Following the completion of the Follow-On Offering, if all of the remaining unvested and unforfeited RSUs as of December 31, 2008 were to vest at some point in the future, based on the grant date fair value of the Class A common stock deliverable pursuant to such RSUs of \$21.00 per share, the total amount of compensation expense that we will record in connection with the vesting of these unvested RSUs would be approximately \$14.9 million. To the extent unvested RSUs vest, they are included in weighted average shares outstanding for purposes of calculating basic and diluted net income per share attributable to Evercore Partners Inc. common shareholders, which has a dilutive effect on these measures.

In the first six months of 2007 and prior to the Follow-On Offering, and in connection with new hiring activity, we granted (1) 90,479 RSUs with a grant date fair value of \$33.27 per unit, 30,160 of which were fully vested and 60,319 of which were unvested and vest upon the same conditions as the unvested Evercore LP partnership units issued in connection with the Reorganization and (2) 90,606 shares of restricted stock with a grant date fair value of \$33.64 per share, all of which were unvested and vest upon the earlier of one year following the date of grant or when Messrs. Altman, Beutner and Aspe, and trusts benefiting their families and permitted transferees, collectively, cease to beneficially own at least 90% of the aggregate Evercore LP partnership units owned by them on the date the Reorganization was effected. At the completion of the

Follow-On Offering, 30,160 of these RSUs and all of these 90,606 shares of restricted stock vested and we accordingly recorded a non-cash equity-based compensation charge of \$3.3 million in connection therewith.

Prior to the Follow-On Offering, Members exchanged 2,942,932 Evercore LP partnership units that they held on a one-for-one basis for shares of our Class A common stock. In addition, Evercore LP partnership units held by Members may be exchanged in the future for shares of our Class A common stock on a one-for-one basis, subject to customary conversion rate adjustments for stock splits, stock dividends and reclassifications. This exchange and any such future exchanges are expected to result in an increase in the tax basis of the tangible and intangible assets of Evercore LP. These increases in tax basis increase (for tax purposes) amortization and, therefore, reduce the amount of tax that we would otherwise be required to pay.

We have entered into a tax receivable agreement with Members that provides for the payment by us to an exchanging Member of 85% of the amount of cash savings, if any, in U.S. federal, state and local income tax that we actually realize as a result of these increases in tax basis. We expect to benefit from the remaining 15% of cash savings, if any, in income tax that we realize. While the actual amount and timing of any payments under this agreement will vary depending upon a number of factors, including the timing of exchanges, the extent to which such exchanges are taxable and the amount and timing of our income, we expect that, as a result of the size of the increases of the tangible and intangible assets of Evercore LP attributable to our interest in Evercore LP, during the expected term of the tax receivable agreement, the payments that we may make to our Members could be substantial.

Assuming no material changes in the relevant tax law, and that we earn sufficient taxable income to realize the full tax benefit of the increased amortization, we expect that future payments to our Members in respect of the exchange of Evercore LP partnership units that occurred prior to the Follow-On Offering to aggregate approximately \$40.2 million, resulting in payments of approximately, on average, \$1.9 million per year, based on a value of the Class A common stock of \$29.50 per share. Future payments to our Members in respect of subsequent exchanges pursuant to the tax receivable agreement would be in addition to these amounts and are expected to be substantial.

The effects of the tax receivable agreement on our Consolidated Statement of Financial Condition as a result of the exchange of 2,942,932 Evercore LP partnership units by Members prior to the Follow-On Offering were as follows:

- we recorded an increase of \$45.6 million in deferred tax assets for the estimated income tax effects of the increase in the tax basis of the assets owned by Evercore LP, based on enacted federal and state tax rates at the date of the transaction. To the extent we estimate that we will not realize the full benefit represented by the deferred tax asset, based on an analysis of expected future earnings, we will reduce the deferred tax asset with a valuation allowance: and
- we recorded 85% of the estimated realizable tax benefit (which is the recorded deferred tax asset less any recorded valuation allowance) as an
  increase of \$38.8 million between Amounts Due Pursuant to Tax Receivable Agreements and Payable to Employees and Related Parties and the
  remaining 15% of the estimated realizable tax benefit, or \$6.8 million, as an increase to Additional Paid-In-Capital.

Therefore, as of the date of the exchange of the Evercore LP partnership units, on a cumulative basis the net effect of accounting for income taxes and the tax receivable agreement on our consolidated/combined financial statements was a net increase in Evercore Partners Inc. Stockholders' Equity of 15% of the estimated realizable tax benefit. The amounts that were recorded for both the deferred tax asset and the liability for our obligations under the tax receivable agreement have been estimated. Any additional payments under the tax receivable agreement that will further increase the tax benefits and the estimated payments under the tax receivable agreement have not been included in this estimate. All of the effects of changes in any of our estimates after the date of the exchange will be included in net income attributable to Evercore Partners Inc. Similarly, the effect of subsequent changes in the enacted tax rates will be included in net income attributable to Evercore Partners Inc. Future exchanges of Evercore LP partnership units for our shares of Class A common stock will be accounted for in a similar manner.

# **Comparability of Results for Various Periods**

The Successor Company results represent the consolidated results of Evercore Partners Inc. and its subsidiaries subsequent to our IPO on August 10, 2006. The Predecessor Company results represent the results of the combined entities known as Evercore Holdings prior to the Reorganization. Both the Predecessor and Successor Company results have been prepared in accordance with U.S. GAAP.

As discussed above, during 2006 we entered into several material transactions that make it more difficult to compare the results of 2008 and 2007 with 2006. In particular:

- the Formation Transaction, which includes the elimination of the financial results of the general partners of the ECP I, ECP II and EVP funds and
  certain other entities through which Messrs. Altman and Beutner had invested capital in the ECP I fund, which was not contributed to Evercore LP;
  and
- the Protego and Braveheart acquisitions which resulted in the inclusion of each of the acquired entity's financial results, as well as certain purchase accounting adjustments, such as the recording of intangible assets and their periodic amortization.

In addition to the inclusion and exclusion of the results of certain entities, the transactions mentioned above had additional effects on our results that also limit the ability to compare 2008 and 2007 with 2006 principally:

- prior to the IPO, Evercore was not subject to federal income taxes, but was subject to New York City Unincorporated Business Tax ("UBT") and New York City general corporation taxes. As a result of the IPO, the operating business entities of Evercore were restructured and a portion of Evercore's income is subject to U.S. federal income taxes, as well as foreign, state and local taxes; and
- payments for services rendered by Evercore's Senior Managing Directors were historically accounted for as distributions of members' capital rather than as compensation expense. Following the IPO, management has included all payments for services rendered by the Senior Managing Directors in Employee Compensation and Benefits Expense.

# **Key Financial Measures**

# Revenue

Total revenues reflect revenues from our Advisory and Investment Management business segments that includes transaction-related client reimbursements plus other revenue. Net revenues reflect total revenues less interest expense related to repurchase agreements, Senior Notes and other borrowings.

Advisory. Our Advisory business earns fees from our clients for providing advice on mergers, acquisitions, restructurings, leveraged buy-outs, recapitalizations and other corporate transactions. The amount and timing of the fees paid vary by the type of engagement. In general, fees are paid at the time we sign an engagement letter, during the course of the engagement or when an engagement is completed. The majority of our advisory revenue comes from fees that are dependent on the successful completion of a transaction. A transaction can fail to be completed for many reasons, including failure to agree upon final terms with the counterparty, to secure necessary board or shareholder approvals, to secure necessary financing or to achieve necessary regulatory approvals.

Revenue trends in our Advisory business generally are correlated to the volume of M&A activity and restructurings. However, deviations from this trend can occur in any given year for a number of reasons. For example, changes in our market share or the ability of our clients to close certain large transactions can cause our revenue results to diverge from the level of overall M&A or restructuring activity.

We operate in a highly-competitive environment where there are no long-term contracted sources of revenue and each revenue-generating engagement is separately awarded and negotiated. Our list of clients, including our list of clients with whom there is a currently active revenue-generating engagement, changes continually. We

gain new clients through our business development initiatives, through recruiting additional senior investment banking professionals who bring with them client relationships and through referrals from executives, directors, attorneys and other parties with whom we have relationships. We may also lose clients as a result of the sale or merger of a client, a change in a client's senior management, competition from other investment banks and other causes.

*Investment Management.* Our Investment Management business includes operations related to the management of the private equity funds, Institutional Asset Management, Wealth Management and other business activities. Revenue sources primarily include management fees, performance fees (including carried interest), fees earned from portfolio company fees and gains (or losses) on our investments.

Management fees are generally a percentage of committed capital or invested capital at rates agreed with the investment funds we manage or with the individual client. Performance fees are earned when specified benchmarks are exceeded. In certain circumstances, such fees are subject to "claw-back" provisions. Portfolio Company fees include monitoring, director and transaction fees associated with services provided to the portfolio companies of the private equity funds we manage. Gains and losses include both realized and unrealized gains and losses on principal investments, including those arising from our equity interest in investment partnerships.

Transaction-Related Client Reimbursements. In both our Advisory and Investment Management segments we make various transaction-related expenditures, such as travel and professional fees, on behalf of our clients. Pursuant to the engagement letters with our clients or the contracts with the limited partners in the private equity funds we manage, these expenditures may be reimbursable. We define these expenses as transaction-related expenses and record such expenditures as incurred and record revenue when it is determined that clients have an obligation to reimburse us for such transaction-related expenses. Client expense reimbursements are recorded as revenue on the Consolidated/Combined Statements of Operations on the later of the date an engagement letter is executed or the date we pay or accrue the expense.

*Net Interest Revenue.* Net interest revenue is derived primarily from investing customer funds in financing transactions by PCB. These transactions are principally repurchases and resales of Mexican government securities. Revenue and expenses associated with these transactions are recognized over the term of the repurchase or resale transaction. Net interest revenue also includes interest expense associated with the Senior Notes, as well as income earned on marketable securities and cash deposited with financial institutions.

#### **Operating Expenses**

Employee Compensation and Benefits Expense. Prior to the IPO, our employee compensation and benefits expense reflected compensation solely to non-Senior Managing Directors. Historically, payments for services rendered by our Senior Managing Directors, including all salaries and bonuses, had been accounted for as distributions from members' capital rather than as employee compensation and benefits expense. As a result, our employee compensation and benefits expense and net income had not reflected payments for services rendered by our Senior Managing Directors. Following the IPO, we include all payments for services rendered by our Senior Managing Directors in employee compensation and benefits expense.

The Company maintains compensation programs, including base salary, cash and equity bonus awards and benefits programs and manages compensation to estimates of competitive levels based on market conditions. Our level of compensation for the current period reflects our plan to maintain competitive compensation levels to retain key personnel during market down cycles, as well as the impact of new Senior Managing Directors, hired in 2008 and 2007, on 2008 compensation expense, including grants of equity awards valued at 2008 and 2007 stock prices.

Increasing the number of high-caliber Senior Managing Directors is critical to our growth efforts. Typically newly hired Senior Managing Directors don't start until the middle of a calendar year, and the new hires do not begin to generate significant revenue in the year they are hired.

We changed our annual compensation program during the second quarter of 2007 to include stock-based compensation awards as a component of the annual bonus awards for certain Senior Managing Directors. These equity awards are subject to annual vesting requirements over a four-year period beginning at the date of grant, which generally occurs in the first quarter of each year; accordingly, the expense is being amortized over the vesting period.

*Non-Compensation Expenses*. The balance of our operating expenses includes costs for occupancy and equipment rental, professional fees, travel and related expenses, communications and information services, depreciation and amortization and other operating expenses. We refer to all of these expenses as noncompensation expenses. We incurred significant additional non-compensation expenses in 2007 and 2006 associated with compliance with Section 404 of the Sarbanes-Oxley Act of 2002.

# Other Expenses

Other Expenses include stock-based compensation costs associated with the IPO and the May 2007 Follow-On Offering, a 2007 stock-based compensation charge related to a severance agreement, a charge associated with deferred consideration pursuant to the Braveheart Sale and Purchase Agreement in 2008, amortization of intangibles associated with the acquisitions of Protego and Braveheart, Special Charges in connection with the 2008 write-off of certain capitalized costs associated with Evercore Capital Partners ("ECP") capital raising and employee severance, accelerated share-based vesting and other costs related to the closing of the Los Angeles office and Acquisition and Transition Costs incurred in connection with acquisitions currently in process.

Approximately two-thirds of the Evercore LP partnership units received by our Senior Managing Directors, other than Mr. Altman and Mr. Beutner, in the Formation Transaction and two-thirds of the Evercore LP partnership units received by the directors of Protego (who became our Senior Managing Directors), other than Mr. Aspe, and certain companies they control and a trust benefiting directors and employees of Protego in the Protego Combination are, with specified exceptions, subject to forfeiture and re-allocation to other Senior Managing Directors (or, in the event that there are no eligible Senior Managing Directors, forfeiture and cancellation) if the Senior Managing Director ceases to be employed by us prior to the occurrence of specified vesting events. 4,735,867, or approximately 50%, of these unvested Evercore LP partnership units vested in conjunction with the Follow-On Offering. In addition, the Company entered into a severance agreement with an employee which modified the award terms that resulted in the Company expensing the value of the employee's unvested Evercore LP partnership units. The remaining unvested Evercore LP partnership units issued will vest upon the earliest to occur of the following events:

- when Messrs. Altman, Beutner and Aspe, and trusts benefiting their families and permitted transferees, collectively, cease to beneficially own at least 50% of the aggregate Evercore LP partnership units owned by them at the time of the Reorganization;
- · a change of control of Evercore; or
- two of Messrs. Altman, Beutner and Aspe are not employed by, or do not serve as a director of, Evercore Partners Inc. or one of its affiliates within a 10-year period following the IPO.

In addition, 100% of the remaining unvested Evercore LP partnership units held by a Senior Managing Director will vest if such Senior Managing Director dies or becomes disabled while in our employ. Our Equity Committee, which is comprised of Messrs. Altman and Aspe, may also accelerate vesting of unvested Evercore LP partnership units at any time.

Post Reorganization, on August 10, 2006, we account for the unvested Evercore LP partnership units as compensation paid to employees in accordance with SFAS No. 123(R), *Share-Based Payments* ("SFAS 123(R)"), which we adopted effective January 1, 2006. The unvested Evercore LP partnership units vest based on the achievement of one of the performance and service vesting conditions as described above. In accordance with SFAS 123(R), accruals of compensation costs for awards with a performance or service condition are based on

the probable outcome of that service or performance condition. Compensation cost is accrued if it is probable that the performance condition will be achieved and is not accrued if it is not probable that the performance condition will be achieved.

We had heretofore concluded that it was not probable that the conditions relating to a decline in the collective beneficial ownership of Messrs. Altman, Beutner and Aspe (and trusts benefiting their families and permitted transferees), a change of control of Evercore or a lack of continued association of Messrs. Altman, Beutner and Aspe with Evercore would be achieved, or that the death or disability condition during the employment period would be satisfied. Accordingly, prior to the Follow-On Offering, we had not been accruing compensation expense relating to any unvested Evercore LP partnership units. We recorded compensation expense in conjunction with the vesting that occurred due to the Follow-On Offering as described above, and we continue to believe that it is not probable that the remaining conditions relating to vesting of Evercore LP partnership units will be achieved, or that the death or disability condition during the employment period will be satisfied. Accordingly, we do not intend to accrue compensation expense in the future relating to the remaining unvested Evercore LP partnership units unless such conditions become probable.

Mr. Beutner announced his retirement from the Company on May 1, 2008. Management has assessed the impact of Mr. Beutner's retirement on the Evercore LP partnership unit vesting events discussed above and has concluded that no such condition has become probable at this time. Management has concluded that, at the current time, the disassociation of Mr. Altman or Mr. Aspe with the Company within ten years subsequent to the IPO date is not probable. There have not been any stated changes in the intentions of either Mr. Altman or Mr. Aspe to terminate their employment or current roles and functions with the Company.

# Provision for Income Taxes

Prior to August 10, 2006, we had not been subject to U.S. federal income tax, but had been subject to the New York City UBT and New York City general corporate tax on our U.S. earnings, including certain non-income tax fees in other jurisdictions where we had registered offices and conduct business. Our operations were historically organized as a series of partnerships, limited liability companies and Subchapter S corporations. Taxes related to income earned by these entities represent obligations of the individual members, partners or shareholders and have not historically been reflected in the accompanying consolidated/combined financial statements. Commencing August 10, 2006, Evercore Partners Inc. became subject to U.S. corporate federal income tax on its allocable share of income. We account for income taxes in accordance with SFAS No. 109, *Accounting for Income Taxes*, which requires the recognition of tax benefits or expenses on temporary differences between the financial reporting and tax bases of its assets and liabilities.

# Noncontrolling Interest

On a historical basis, our noncontrolling interest consisted of unaffiliated third party interests in the general partner of EVP. Following the IPO, we no longer consolidate the general partner of that fund and, accordingly, noncontrolling interest related to EVP is no longer reflected in our financial results. We do, however, record significant noncontrolling interest relating to the ownership interest of our Senior Managing Directors and their estate planning vehicles in Evercore LP, as well as the portions of PCB and EWM not owned by Evercore. As described in Note 1 to our consolidated/combined financial statements herein, Evercore Partners Inc. is the sole general partner of Evercore LP. Accordingly, although Evercore Partners Inc. has a minority economic interest in Evercore LP, it has a majority voting interest and controls the management of Evercore LP. As a result, Evercore Partners Inc. consolidates Evercore LP and records a noncontrolling interest for the economic interest in Evercore LP held by the limited partners.

During 2007, the vesting of additional Evercore LP partnership units described above under " – Other Expenses" resulted in an increase in the noncontrolling interest relating to the ownership interest of our Senior Managing Directors and their estate planning vehicles in Evercore LP. This was partially offset by the exchange of our Class A common stock for Evercore LP partnership units and the purchase of additional Evercore LP partnership units by us in conjunction with the Follow-On Offering.

# **Results of Operations**

Following is a discussion of our results of operations for the years ended December 31, 2008, 2007 and 2006. For a more detailed discussion of the factors that affected the revenue and operating expenses of our Advisory and Investment Management business segments in these periods, see the discussion in "Business Segments" below.

Historical results for periods prior to the IPO and subsequent thereto are not comparable. For example, in results of operations for periods prior to our IPO on August 10, 2006, payments for services rendered by our Senior Managing Directors were reflected as distributions to members, while such payments are reflected as compensation expense in subsequent periods.

Operating Expenses include: a) employee compensation and benefits expenses that are incurred directly in support of the segments and b) non-compensation expenses, which include expenses for premises and occupancy, professional fees, travel and entertainment, communications and information services, equipment and indirect support costs (including compensation and other operating expenses related thereto) for administrative services. Such administrative services include, but are not limited to, accounting, tax, legal, facilities management and senior management activities. Other Expenses include stock-based compensation costs associated with the IPO and the May 2007 Follow-On Offering, a 2007 stock-based compensation charge related to a severance agreement, a charge associated with deferred consideration pursuant to the Braveheart Sale and Purchase Agreement in 2008, amortization of intangibles associated with the acquisitions of Protego and Braveheart, Special Charges in connection with the 2008 write-off of certain capitalized costs associated with ECP capital raising and employee severance, accelerated share-based vesting and other costs related to the closing of the Los Angeles office and Acquisition and Transition Costs incurred in connection with acquisitions currently in process.

The global financial markets have experienced unprecedented disruption and volatility during 2008 and therefore difficult market conditions persisted throughout most of the year. Contraction in worldwide credit markets due in part to sub-prime lending issues, volatile currency and commodity markets, major write-downs within the financial sector and volatile oil prices have raised significant uncertainty about the state of the U.S. and global economies. These economic and market conditions have negatively affected our financial performance in both our Advisory and Investment Management businesses, particularly in the second half of 2008, and may continue to adversely affect our financial performance in 2009.

We operate in a very competitive and rapidly changing environment. New risks and uncertainties emerge from time to time, and it is not possible for us to predict all risks and uncertainties, nor can we assess the impact of all potentially applicable factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements.

	Consolidated  For the Twelve Months Ended							Consolido	ted For the		ombined			
		ember 31, 2008 CCESSOR		December 31, December 31, SUCCESSOR		ecember 31, 2006* (dollars i		August 10, 2006 through December 31, 2006 SUCCESSOR in thousands, except per		Aug PREI	dary 1, 2006 through gust 9, 2006 DECESSOR	Varian 2008 v. 2007		nce 2007 v. 2006
REVENUES									1.1					
Advisory Revenue	\$	181,608	\$	295,751	\$	183,781	:	5	87,659	\$	96,122	(:	39)%	61%
Investment Management Revenue		9,440		20,158		23,451			6,591		16,860		53)%	(14)%
Other Revenue		33,885		24,141		9,265			8,622		643		40%	161%
TOTAL REVENUES		224,933		340,050		216,497		1	02,872		113,625	(:	34)%	57%
Interest Expense		30,278		18,451		8,500			6,794		1,706		54%	117%
NET REVENUES		194,655		321,599		207,997			96,078		111,919	(	39)%	55%
EXPENSES		<u>.</u>				<u>.</u>								
Operating Expenses		188,975		235,502		106,862			63,268		43,594	(	20)%	120%
Other Expenses		15,064		141,032		7,003			7,003			(	39)%	NM
TOTAL EXPENSES		204,039		376,534		113,865			70,271		43,594	(4	46)%	231%
INCOME (LOSS) BEFORE INCOME TAXES		(9,384)		(54,935)		94,132			25,807		68,325	ì	33%	NM
Provision for Income Taxes		179		12,401		8,398			6,030		2,368	(!	99)%	48%
NET INCOME (LOSS)		(9,563)		(67,336)		85,734			19,777		65,957		36%	NM
Net Income (Loss) Attributable to Noncontrolling Interest		(4,850)		(32,841)		15,997			15,991		6		35%	NM
NET INCOME (LOSS) ATTRIBUTABLE TO EVERCORE PARTNERS INC.	\$	(4,713)	\$	(34,495)	\$	69,737		5	3,786	\$	65,951		36%	NM
DILUTED NET INCOME (LOSS) PER SHARE ATTRIBUTABLE TO EVERCORE PARTNERS INC. COMMON SHAREHOLDERS	\$	(0.36)	\$	(3.38)		N/A	:	5	0.76		N/A	,	39%	NM

<sup>\*</sup> Represents aggregate successor and predecessor results for the period presented. The aggregated results are non-U.S. GAAP financial measures and should not be used in isolation or substitution of predecessor and successor results. The aggregated results help to provide a full-year presentation of our results for comparability purposes.

As of December 31, 2008, Evercore's total headcount was 335 employees compared with 290 as of December 31, 2007. Evercore's increase in headcount is illustrated as follows:

		As of December 31,							
		2008							
	Evercore U.S.	Evercore Mexico	Evercore Europe	Total	2007	2006			
Senior Managing Directors:									
Advisory	20	6	8	34	28	21			
Investment Management	8	1	_	9	9	9			
Corporate	2	_	_	2	3	3			
Portfolio Managers	8	_	_	8	_	_			
Other Professionals and Support Staff	156	103	23	282	250	214			
Total	194	110	31	335	290	247			

#### 2008 versus 2007

During 2008, our business operations have been materially affected by adverse financial and economic conditions in the U.S. and abroad. As a result, we have experienced significant decreases in our Net Revenues compared to 2007. Net revenue was \$194.7 million in 2008; a decrease of \$126.9 million, or 39%, versus net revenue of \$321.6 million in 2007. In 2008, Net revenues reflect interest on our Senior Notes.

Total Operating Expenses were \$189.0 million in 2008 as compared to \$235.5 million in 2007, a 20% decrease. Employee Compensation and Benefits Expense, as a component of Operating Expenses, was \$139.2 million in 2008, a decrease of \$34.1 million, or 20%, versus expense of \$173.3 million in the same period in 2007. The decrease is primarily due to lower amounts of discretionary compensation reflecting lower revenues in 2008. Non-compensation expenses as a component of Operating Expenses were \$49.8 million in 2008, a decrease of \$12.4 million, or 20% over non-compensation operating expenses of \$62.2 million in 2007. Non-compensation operating expenses decreased in 2008 as compared to 2007 primarily as a result of decreases in Professional Fees pursuant to cost reduction measures implemented in 2008. The decrease was partially offset by an increase in Travel and Related Expenses and Communications and Information Services as a result of increased travel associated with higher headcount and increased research costs. The decrease in Professional Fees is primarily related to the completion of projects associated with Sarbanes-Oxley compliance as well as renegotiated contracts with vendors.

Total Other Expenses of \$15.1 million in 2008 relate to Acquisition and Transition Costs of \$1.6 million incurred in connection with acquisitions currently in process, Special Charges of \$4.1 million in connection with the write-off of certain capitalized costs associated with ECP capital raising and employee severance, accelerated share-based vesting and other costs related to the closing of the Los Angeles office, \$7.5 million of deferred consideration pursuant to the Braveheart Sale and Purchase Agreement and amortization of intangibles associated with the acquisitions of Protego and Braveheart of \$1.9 million. Total Other Expenses of \$141.0 million in 2007 relate to the costs incurred for the vesting of Evercore LP partnership units and stock-based awards associated with the completion of the Follow-On Offering in May 2007 of \$123.6 million, a stock-based compensation component of a severance agreement of \$2.3 million and the amortization of intangible assets associated with the acquisitions of Protego and Braveheart of \$15.0 million.

The provision for income taxes in 2008 was \$0.2 million, which reflected an effective tax rate of (1.9)%. This provision was impacted by certain discrete adjustments and non-deductable equity-based share grants resulting from a decline in our share price from the date of grant to the date of vesting, which were permanent in nature, as well as a valuation allowance on deferred tax assets associated with one of our entities in Mexico. The provision for income taxes for 2007 was \$12.4 million, which reflected an effective tax rate of (22.6%), largely resulting from the non-deductable equity-based compensation expense associated with the May 2007 Follow-on Offering.

Net Loss Attributable to Noncontrolling Interest was \$(4.9) million in 2008 compared to \$(32.8) million in 2007, reflecting lower net loss for 2008.

#### 2007 versus 2006

Net revenue was \$321.6 million in 2007, an increase of \$113.6 million, or 55%, versus net revenue of \$208.0 million in 2006.

Total Operating Expenses were \$235.5 million in 2007 as compared to \$106.9 million in the same period in 2006, a 120% increase. Employee Compensation and Benefits Expense, as a component of Operating Expenses, was \$173.3 million in 2007, an increase of \$104.8 million, or 153%, versus expense of \$68.6 million in the same period in 2006. The 153% increase includes \$23.3 million of compensation awarded to new Senior Managing Directors in 2007. Employee Compensation and Benefits Expense for 2006 is not comparable to 2007 because Employee Compensation and Benefits Expense prior to the IPO excluded payments to Senior Managing Directors for services rendered, as these payments were reflected as distributions to Members and not reflected as an expense. During 2007, we revised our annual compensation program to include stock-based compensation awards as a component of the annual bonus awards for certain Senior Managing Directors. Non-compensation expenses as a component of Operating Expenses were \$62.2 million in 2007, an increase of \$23.9 million, or 62% over non-compensation operating expenses of \$38.3 million in 2006. Non-compensation operating expenses increased in 2007 as compared to the same period in 2006 as a result of additional facility expenses associated with the Company's expanded space in New York and transition costs related to the move into that space, incremental costs associated with Sarbanes-Oxley compliance, costs incurred relating to new business initiatives, regulatory reporting and other costs incurred as a public company and recruitment fees associated with the hiring of additional Senior Managing Directors. Additionally, the inclusion of non-compensation expenses for Protego and Evercore Europe further increased non-compensation expenses for 2007 as compared to the same period in 2006.

Total Other Expenses of \$141.0 million in 2007 relate to the costs incurred for the vesting of Evercore LP partnership units and stock-based awards associated with the completion of the Follow-On Offering in May 2007 of \$123.6 million, a stock-based compensation component of a severance agreement of \$2.3 million and the amortization of intangible assets associated with the acquisitions of Protego and Braveheart of \$15.0 million. Costs incurred for the vesting of stock-based awards associated with the IPO were \$4.3 million in 2006. Amortization of intangible assets in the same period was \$2.7 million.

The 2007 provision for income taxes was \$12.4 million, an increase of \$4.0 million versus \$8.4 million in 2006. The increased tax expense was due to the fact that a portion of our taxable net income was taxed as a C corporation and subject to federal, state and local income taxes for all of 2007, which resulted in an increased tax expense, and the impact associated with the one-time event from the Follow-On Offering which resulted in a book loss for U.S. GAAP reporting, but taxable income from an income tax perspective. Additionally, the results were also affected by the addition of Protego and Braveheart, after their respective acquisitions, which were taxed at their respective applicable foreign country tax rates. Prior to the IPO, we operated in the U.S. as a series of partnerships, limited liability companies and Subchapter S corporations and therefore were not subject to federal and state income taxes.

Net Income (Loss) Attributable to Noncontrolling Interest was (\$32.8) million in 2007 compared to \$16.0 million in 2006 due to the impact of the Follow-On Offering.

# **Business Segments**

The following data presents revenue, expenses and contributions by business segment. Each segment's Operating Expenses include: (1) compensation and benefits expense incurred directly in support of the businesses of the segment, (2) non-compensation expenses, which include directly incurred expenses for premises and occupancy, professional fees, travel and entertainment, communications and information services and equipment

and (3) an allocation of indirect support costs (including compensation and other operating expenses related thereto) for administrative services. These administrative services include certain finance, tax, legal, compliance, facilities management and senior management activities. Such support costs are allocated to the relevant segments based on various statistics such as headcount, square footage, transactional volume and revenue. Corporate level Operating Expenses for prior periods have been allocated to their appropriate business segments to conform to the current presentation. Other Expenses include stock-based compensation costs associated with the IPO and the May 2007 Follow-On Offering, a 2007 stock-based compensation charge related to a severance agreement, a charge associated with deferred consideration pursuant to the Braveheart Sale and Purchase Agreement in 2008, amortization of intangibles associated with the acquisitions of Protego and Braveheart, Special Charges in connection with the 2008 write-off of certain capitalized costs associated with ECP capital raising and employee severance, accelerated share-based vesting and other costs related to the closing of the Los Angeles office and Acquisition and Transition Costs incurred in connection with acquisitions currently in process.

# Advisory

The following table summarizes the operating results of the Advisory segment.

		Consc	olidated				(	Consolidated	C	ombined		
	For the Twelve Months Ended							For the l	Period			
	December 31, 2008		De	December 31, 2007		December 31, 2006*		ngust 10, 2006 through ember 31, 2006	t	ary 1, 2006 hrough ust 9, 2006	<u> </u>	ance
	SUCCES		SUCCESSOR		:			UCCESSOR	PREDECESSOR		2008 v. 2007	2007 v. 2006
ADVISORY REVENUES							(001	lars in thousands)				
Advisory Revenue	\$	181,608	\$	295,751	\$	183,781	\$	87,659	\$	96,122	(39)%	61%
Other Revenue, net		5,020		3,959		216		1,036		(820)	27%	NM
NET ADVISORY REVENUES		186,628		299,710		183,997		88,695		95,302	(38)%	63%
ADVISORY EXPENSES												
Operating Expenses		157,097		193,204		86,442		54,401		32,041	(19)%	124%
Other Expenses		9,336		114,000		6,262		6,262		_	(92)%	NM
TOTAL ADVISORY EXPENSES		166,433		307,204		92,704		60,663		32,041	(46)%	231%
ADVISORY CONTRIBUTION (LOSS)	\$	20,195	\$	(7,494)	\$	91,293	\$	28,032	\$	63,261	NM	NM

<sup>\*</sup> Represents aggregate successor and predecessor results for the period presented. The aggregated results are non-U.S. GAAP financial measures and should not be used in isolation or substitution of predecessor and successor results. The aggregated results help to provide a full-year presentation of our results for comparability purposes.

For the twelve months ended December 31, 2008, the level of M&A activity was lower than for the twelve months ended December 31, 2007, as evidenced by the following industry statistics regarding the volume of transactions:

	Tw	Twelve Months Ended December 31,			
	2008	2007	2006		
Industry Statistics (\$ in billions)*					
Value of North American M&A Deals Announced	\$1,077	\$1,746	\$1,648		
Value of North American M&A Deals Completed	\$1,044	\$1,934	\$1,469		
Value of Global M&A Deals Announced	\$2,869	\$4,079	\$3,527		
Value of Global M&A Deals Completed	\$2,746	\$3,965	\$3,008		
Evercore Statistics**					
Total Number of Advisory Clients	149	145	126		
Advisory Clients With Fees of at Least \$1 million	50	55	31		

<sup>\*</sup> Source: Thomson Financial February 23, 2009

As of December 31, 2008, Evercore's total headcount in its Advisory segment was 211 employees, compared with 173 as of December 31, 2007. Evercore's Advisory headcount was as follows:

		31,				
	Evercore U.S.	Evercore Mexico	Evercore Europe	Total	2007	2006
Senior Managing Directors	20	6	8	34	28	21
Other Advisory Professionals	82	33	12	127	107	83
Direct Support Staff	32	11	7	50	38	29
Total	134	50	27	211	173	133

# Advisory Results of Operations

# 2008 versus 2007

Advisory Revenue, including Other Revenue, net, allocated to this segment, was \$186.6 million in 2008 compared to \$299.7 million in 2007, which represents a decrease of 38%. Our U.S. and European Advisory businesses earned Advisory Revenue from 86 different clients during 2008, compared to 76 different clients during 2007. Our Mexican Advisory business earned Advisory Revenue from 63 different clients during 2008, compared to 69 different clients during 2007. There has been a decrease in the number of large transactions, which has resulted in fewer large transaction fees earned by us in 2008. The dollar value of North American and Global M&A completed transactions decreased 46% and 31%, respectively, compared to 2007, which is consistent with the decrease in Advisory Revenue for 2008.

In 2008, Operating Expenses were \$157.1 million as compared to \$193.2 million in 2007, a decrease of \$36.1 million, or 19%. Employee Compensation and Benefits Expense, as a component of Operating Expenses, was \$116.4 million as compared to \$147.1 million in 2007. The decrease is primarily due to lower incentive compensation due to lower revenues in 2008, offset in part by increased headcount. Advisory non-compensation expenses, as a component of Operating Expenses, for 2008, were \$40.7 million as compared to \$46.1 million for 2007. Non-compensation operating expenses decreased in 2008 as compared to 2007 primarily as a result of decreases in Professional Fees. The decrease was partially offset by an increase in Travel and Related Expenses and Communications and Information Services as a result of increased travel and research costs. The decrease in Professional Fees is primarily related to the completion of projects associated with Sarbanes-Oxley compliance as well as renegotiated contracts with vendors.

<sup>\*\*</sup> Includes revenue generating clients only

Other Expenses of \$9.3 million in 2008 relate to a charge associated with deferred consideration pursuant to the Braveheart Sale and Purchase Agreement of \$7.5 million, as well as amortization of intangibles associated with the acquisitions of Protego and Braveheart of \$1.9 million. Other Expenses of \$114.0 million in 2007 relate to the costs incurred for the vesting of Evercore LP partnership units and stock-based awards associated with the completion of the Follow-On Offering in May 2007 of \$97.7 million, a stock-based component of a severance agreement of \$1.1 million and the amortization of intangible assets associated with the acquisitions of Protego and Braveheart of \$15.0 million.

# 2007 versus 2006

Advisory Revenue, including Other Revenue, net, allocated to this segment, was \$299.7 million in 2007 compared to \$184.0 million in 2006, which represents an increase of 63%. This increase reflects a higher number of transactions closed in 2007 than in 2006, notwithstanding a challenging M&A market in the second half of 2007. Our U.S. and European Advisory businesses earned Advisory Revenue from 76 different clients during 2007, compared to 64 different clients in 2006. Our Mexican Advisory business earned Advisory Revenue from 69 different clients during 2007, compared to 62 different clients in 2006.

In 2007, Operating Expenses were \$193.2 million as compared to \$86.4 million in the same period for 2006, an increase of \$106.8 million, or 124%. Employee Compensation and Benefits Expense, as a component of Operating Expenses, was \$147.1 million as compared to \$58.9 million in the same period for 2006. Employee Compensation and Benefits Expense for 2006 is not comparable to 2007 because Employee Compensation and Benefits Expense prior to the IPO excluded payments to Senior Managing Directors for services rendered, as these payments were reflected as distributions to Members and not reflected as an expense. The 2007 increase was partially due to the costs of new Senior Managing Director hires. Advisory non-compensation expenses, as a component of Operating Expenses, were \$46.1 million in 2007, an increase of \$18.6 million versus non-compensation operating expenses of \$27.5 million in 2006. Non-compensation expenses increased due to the impact of incremental costs associated with Sarbanes-Oxley compliance and expanded headcount and increased deal activity in the Advisory business, resulting in higher occupancy, travel and technology related expenses, the increase in deal- and transaction-related expenses potentially billable to clients and the expansion of space in New York. Additional increases in non-compensation expenses are associated with the Advisory businesses of the entities acquired in the second half of 2006 that are not included for the entire year ended December 31, 2006.

Other Expenses of \$114.0 million in 2007 relate to the costs incurred for the vesting of Evercore LP partnership units and stock-based awards associated with the completion of the Follow-On Offering in May 2007 of \$97.7 million, a stock-based component of a severance agreement of \$1.1 million and the amortization of intangible assets associated with the acquisitions of Protego and Braveheart of \$15.0 million. Costs incurred for the vesting of stock-based awards associated with the IPO were \$3.6 million in 2006. Amortization of intangible assets in the same period in 2006 was \$2.7 million.

# **Investment Management**

The following table summarizes the operating results of the Investment Management segment.

		Conso. For		lve Months En	ıded		Cor	nsolidated For the F		ombined		
	December 31, 2008 December 31, 2007		ember 31, 2007	December 31, 2006*		August 10, 2006 through December 31, 2006 SUCCESSOR		January 1, 2006 through August 9, 2006		Varia		
	<u> 500</u>	CCESSOR	500	CCESSOR				's in thousands)	PRE	DECESSOR	2008 v. 2007	2007 v. 2006
PRIVATE EQUITY							(donar	s in thousands)				
Management Fees Including Portfolio												
Company Fees	\$	9,538	\$	14,608	\$	16,727	\$	4,441	\$	12,286	(35)%	(13)%
Realized and Unrealized Gains												
Including Carried Interest		1,664		5,580		5,861		918		4,943	(70)%	(5)%
		11,202		20,188		22,588		5,359		17,229	(45)%	(11)%
INSTITUTIONAL ASSET MANAGEMENT												
Management Fees		1,367		1,166		191		191		_	17%	510%
Realized and Unrealized Gains (Losses) Including Performance												
Fees		(2,779)		(1,196)		672		1,041		(369)	(132)%	NM
		(1,412)		(30)		863		1,232		(369)	NM	NM
WEALTH MANAGEMENT		(350)				_		_		_	NM	NM
Investment Management Revenue		9,440		20,158		23,451		6,591		16.860	(53)%	(14)%
Other Revenue, net		(1,413)		1,731		549		792		(243)	NM	215%
NET INVESTMENT MANAGEMENT REVENUES		8,027		21,889		24,000		7,383		16,617	(63)%	(9)%
INVESTMENT MANAGEMENT EXPENSES	_	0,027	_	21,000		2 1,000		7,565		10,017	(00)/0	(5)/0
Operating Expenses		31,878		42,298		20,420		8,867		11,553	(25)%	107%
Other Expenses		5,728		27,032		741		741			(79)%	NM
TOTAL INVESTMENT MANAGEMENT EXPENSES		37,606		69,330		21,161		9,608		11,553	(46)%	228%
INVESTMENT MANAGEMENT CONTRIBUTION (LOSS)	\$	(29,579)	\$	(47,441)	\$	2.839	\$	(2,225)	\$	5.064	38%	NM

<sup>\*</sup> Represents aggregate successor and predecessor results for the period presented. The aggregated results are non-U.S. GAAP financial measures and should not be used in isolation or substitution of predecessor and successor results. The aggregated results help to provide a full-year presentation of our results for comparability purposes.

#### **Investment Management Results of Operations**

Our private equity funds earn management fees of 2% on committed capital during their investment period and 1% of invested capital thereafter. By January 2008, all of our U.S. funds completed their investment period, causing a step-down in fees, resulting in a 35% decline in management fees earned for the twelve months ended December 31, 2008. Management fees for our Mexican private equity fund, EMCP II, were calculated on committed capital. For the twelve months ended December 31, 2008, management fee calculations for U.S. funds were based on \$431.6 million of invested capital at 1% and \$113.0 million of committed capital. For the twelve months ended December 31, 2007, the management fee for U.S. funds was based on \$76.9 million of invested capital at 1% and \$637.9 million of committed capital at 2%. We expect management fees to decline over the remaining life of the funds as the funds continue to exit their portfolio company holdings. Our Institutional Asset and Wealth Management businesses earn management fees based on total assets under management.

In addition, the General Partner of private equity funds earns carried interest of 20% based on the Fund's performance, provided it exceeds preferred return hurdles to its limited partners. The Company owns 8%-9% of the carried interest earned by the General Partner of ECP II and 100% of Carried Interest in EMCP II. For the twelve months ended December 31, 2008, ECP II generated \$1.7 million of Realized and Unrealized Gains Including Carried Interest.

# 2008 versus 2007

Net Investment Management Revenue was \$8.0 million in 2008, a decrease of \$13.9 million, or 63%, as compared to \$21.9 million in 2007. Private Equity revenue, as a component of Investment Management Revenue, was \$11.2 million in 2008, a decrease of \$9.0 million, or 45%, compared to Private Equity revenue of \$20.2 million in 2007. Private Equity revenue declined in 2008 compared to 2007 primarily due to the step-down in management fees in 2008 from 2% of committed capital to 1% of invested capital in accordance with the ECP II partnership agreement in addition to smaller realized and unrealized gains, including carried interest.

Institutional Asset Management generated \$1.4 million of negative revenue in 2008, compared to revenue of \$0 million in 2007. The decrease is primarily attributable to losses in EAM's business and losses on our direct investment in some of EAM's funds, as well as our share of the start-up losses associated with HighView, which are included in Institutional Asset Management in Realized and Unrealized Gains (Losses) Including Performance Fees. This decrease was partially offset by increases in fees related to the growth of assets under management in PCB.

In Wealth Management, our portion of the losses incurred in conjunction with our start-up investment in Pan was partially offset by nominal revenue earned by EWM.

Other Revenue, net, was \$(1.4) million in 2008, a decrease of \$3.1 million versus 2007, reflecting interest expense related to the Senior Notes.

Investment Management Operating Expenses were \$31.9 million in 2008, a decrease of \$10.4 million, versus expenses of \$42.3 million in 2007. Employee Compensation and Benefits Expense, as a component of Operating Expenses, was \$22.8 million in 2008, a \$3.5 million, or 13% decrease compared to 2007. Non-compensation expenses as a component of Operating Expenses in 2008 decreased by \$6.9 million, or 43%, compared to 2007 as a result of decreases in Professional Fees. The decrease in Professional Fees is primarily related to the completion of projects associated with Sarbanes-Oxley compliance, as well as renegotiated contracts with vendors.

Total Other Expenses of \$5.7 million in 2008 relate to Acquisition and Transition Costs of \$1.6 million incurred in connection with acquisitions currently in process and Special Charges of \$4.1 million in connection with the write-off of certain capitalized costs associated with ECP capital raising and employee severance, accelerated share-based vesting and other costs related to the closing of the Los Angeles office. Other Expenses

of \$27.0 million in 2007 relate to the costs incurred for the vesting of Evercore LP partnership units and stock-based awards associated with the completion of the Follow-On Offering in May 2007 of \$25.9 million and a stock-based component of a severance agreement of \$1.1 million.

# 2007 versus 2006

Net Investment Management Revenue was \$21.9 million in 2007, a decrease of \$2.1 million, or 9%, as compared to \$24.0 million in the same period of 2006. Private Equity revenue, as a component of Investment Management Revenue, was \$20.2 million in 2007, a decrease of \$2.4 million, or 11%, compared to Private Equity revenue of \$22.6 million in 2006. The overall decline is due to portfolio company transaction fees earned for the 2006 period that did not recur during 2007. In addition, predecessor results include the results of entities that were not contributed to the Successor Company pursuant to the IPO. Institutional Asset Management generated minimal revenue in 2007, a decrease of \$0.9 million compared to 2006. The decrease is attributable to losses in EAM's business and losses on our direct investment in some of EAM's funds, partially offset by increases in fees related to the strong growth of assets under management in the U.S. and Mexico. Other Revenue, net, was \$1.7 million for 2007, an increase of \$1.2 million versus 2006.

Investment Management expenses were \$69.3 million in 2007, an increase of \$48.2 million, versus expenses of \$21.2 million in 2006. Investment Management expenses for 2007 include charges related to the costs incurred for the vesting of Evercore LP partnership units and stock-based awards associated with the completion of the Follow-On Offering in May of 2007.

Investment Management Operating Expenses were \$42.3 million in 2007 as compared to \$20.4 million in 2006, a 107% increase. Employee Compensation and Benefits Expense, as a component of Operating Expenses, was \$26.3 million in 2007, a \$16.6 million, or 171% increase compared to 2006. Employee Compensation and Benefits Expense for 2006 is not comparable to 2007 because Employee Compensation and Benefits Expense prior to the IPO excluded payments to Senior Managing Directors for services rendered, as these payments were reflected as distributions to Members and not reflected as an expense. The 2007 increase is partially due to the costs of new Senior Managing Director hires. Non-compensation expenses as a component of Operating Expenses in 2007 increased by \$5.3 million, compared to 2006 as a result of incremental costs associated with Sarbanes-Oxley compliance, costs incurred relating to new business initiatives, the increased occupancy expense relating to the new office space and non-compensation costs associated with the inclusion of Protego's asset management business for all of 2007, partially offset by the decrease in spending for professional fees and a decrease in travel and related expenses.

Other Expenses of \$27.0 million in 2007 relate to the costs incurred for the vesting of Evercore LP partnership units and stock-based awards associated with the completion of the Follow-On Offering in May 2007 of \$25.9 million and a stock-based component of a severance agreement of \$1.1 million.

# **Cash Flows**

Our operating cash flows are primarily influenced by the timing and receipt of advisory and investment management fees, and the payment of operating expenses, including bonuses to our Senior Managing Directors and employees and interest expense on our Senior Notes. Our investing and financing cash flows are primarily influenced by activities to deploy capital to fund investments, raise capital through the issuance of stock or debt, payment of dividends and other periodic distributions to our stakeholders. Advisory fees are generally collected within 90 days of billing. Fees from our private equity investment management activities are generally collected over a half year period from billing. The Company traditionally pays a substantial portion of incentive compensation to personnel in the Advisory business and to executive officers during the first three months of each calendar year with respect to the prior year's results. The Company generally makes dividend payments and other distributions on a quarterly basis. A summary of the Company's operating, investing and financing cash flows is as follows:

		Consolidated							
	For the Twelve	Months Ended	For the	Period January 1, 2006					
	December 31, 2008 SUCCESSOR	2008 2007 December 31, 2006							
Cash Provided By (Used In):									
Operating activities:									
Net income (loss)	\$ (9,563)	\$ (67,336)	\$ 19,777	\$ 65,957					
Noncash charges	43,589	150,618	4,209	(3,412)					
Other operating activities	(15,756)	62,836	(29,393)	(3,421)					
Operating activities	18,270	146,118	(5,407)	59,124					
Investing activities	(112,235)	(7,508)	1,971	(2,059)					
Financing activities	90,029	(10,519)	52,455	(78,562)					
Effect of exchange rate changes	(13,637)	(36)	43						
Net Increase (Decrease) in Cash and Cash Equivalents	(17,573)	128,055	49,062	(21,497)					
Cash and Cash Equivalents:									
Beginning of Period	193,475	65,420	16,358	37,855					
End of Period	\$ 175,902	\$ 193,475	\$ 65,420	\$ 16,358					

2008. Cash and Cash Equivalents were \$175.9 million at December 31, 2008, a decrease of \$17.6 million versus Cash and Cash Equivalents of \$193.5 million at December 31, 2007. Operating activities during 2008 resulted in a net inflow of \$18.3 million, principally driven by cash earnings and a decrease in accounts receivable. Cash of \$112.2 million was used in investing activities primarily to purchase marketable securities, as well as the Company's commitment to contribute capital to the private equity funds and Pan. Financing activities during the year provided cash of \$90.0 million, primarily due to \$120.0 million of cash inflows from the Senior Notes and Warrants issued, offset by \$16.6 million of distributions to Evercore LP limited partners, \$7.1 million in Treasury Stock Purchased and dividends paid of \$6.2 million.

2007. Cash and Cash Equivalents were \$193.5 million at December 31, 2007, an increase of \$128.1 million versus Cash and Cash Equivalents of \$65.4 million at December 31, 2006. During 2007, cash of \$146.1 million was provided by operating activities. Cash of \$7.5 million was used in investing activities primarily for the Purchase of Furniture, Equipment and Leasehold Improvements, and Investments. Financing activities during the period used cash of \$10.5 million, primarily due to \$42.1 million of cash provided by the Follow-On Offering, which was offset by \$4.7 million of dividends paid and \$47.2 million used for distributions to Evercore LP partners, excluding Evercore Partners Inc.

2006. Cash and Cash Equivalents were \$65.4 million at December 31, 2006, an increase of \$49.1 million from August 9, 2006, the last day prior to the Reorganization. During the 144 day period ended December 31, 2006, cash of \$5.4 million was used by operating activities, comprised mainly of net income attributable to Evercore Partners Inc. of \$3.8 million offset by net changes in operating activities of \$9.2 million. Cash of \$2.0 million was provided by investing activities, principally from proceeds from the sale of investments and cash acquired in the acquisition of Braveheart, offset by purchases of furniture, equipment and leasehold improvements and investments. Financing activities during the period provided cash of \$52.5 million, primarily from the net proceeds from the IPO, offset by payments for short-term borrowings and notes payable associated with the purchase of Protego.

Cash and Cash Equivalents at August 9, 2006 decreased \$21.5 million from December 31, 2005. During the 221 day period ended August 9, 2006, cash of \$59.1 million was provided by operating activities, comprised mainly of net income attributable to Evercore Partners Inc. of \$66.0 million, offset by net changes in operating activities of \$6.8 million. Cash of \$2.1 million was used in investing activities, principally for the purchase of Investments and Furniture, Equipment and Leasehold Improvements, offset by cash provided by Proceeds from Investments, and cash received in the acquisition of Protego. Financing activities during the period used cash of \$78.6 million, primarily for distributions to Senior Managing Directors, offset by increases in short-term borrowings.

# **Liquidity and Capital Resources**

General

Our current assets include Cash and Cash Equivalents, Marketable Securities and Accounts Receivable in relation to advisory and investment management revenues. Our current liabilities include accrued expenses and employee compensation. We traditionally have made payments for employee bonuses and year-end distributions to partners in the first quarter of the year with respect to the prior year's results. Cash distributions related to partnership tax allocations are made to the partners of Evercore LP in accordance with the Company's corporate estimated payment calendar; these payments are made prior the end of each calendar quarter. In addition, dividends on Class A common shares are paid when and if declared by the Board of Directors, which is generally quarterly.

We regularly monitor our liquidity position, including cash, other significant working capital current assets and liabilities, long-term liabilities, lease commitments, principal investment commitments related to our Investment Management business, dividends on Class A Common shares, partnership distributions and other matters relating to liquidity and compliance with regulatory requirements. Our liquidity is highly dependent on our revenue stream from our operations, principally from our advisory business, which is a function of closing transactions and earning success fees, the timing and realization of which is irregular and dependent upon factors which are not subject to our control. Our revenue stream funds the payment of our expenses, including annual bonus payments, interest expense on our Senior Notes and income taxes. Payments made for income taxes may be reduced by deductions taken for the increase in tax basis of the Company's investment in Evercore LP. These tax deductions, when realized, require payment under our long-term liability, Amounts Due Pursuant to Tax Receivable Agreements. The Company intends to fund these payments from cash and cash equivalents on hand, principally derived from cash flows from the operations of the Company. These tax deductions, when realized, will result in cash otherwise required to satisfy tax obligations becoming available for other purposes. Our Management Committee meets regularly to monitor our liquidity and cash positions against our short and long-term obligations as well as our capital commitments. The result of this review contributes to management's recommendation to the Board of Directors as to the level of quarterly dividend payments, if any.

As a financial services firm, our businesses are materially affected by conditions in the global financial markets and economic conditions throughout the world. The domestic and global markets and economic conditions have been disruptive and volatile throughout 2008. In particular, the cost and availability of funding have been and may continue to be adversely affected by illiquid credit markets and wider credit spreads. In addition, global equity prices have declined significantly. As a result of concern about the stability of markets and the strength of counterparties, many lenders and institutional investors have materially reduced funding to

many borrowers. Revenue generated by our Advisory business is directly related to the number and value of the transactions in which we are involved. During periods of unfavorable market or economic conditions, the number and value of M&A transactions generally has decreased, thereby reducing the demand for our advisory services among financial services companies seeking such engagements. Our operating results are adversely affected by any such reduction in the number or value of mergers and acquisitions transactions. This reduction has been partially offset by an increase in restructuring advisory activity. In addition, as a result of the market and general economic downturn, the private equity funds that our Investment Management business manages have been impacted by reduced valuations and opportunities to exit and realize value from their investments and our Institutional Asset Management business has generated lower revenue because investment advisory fees we receive typically are in part based on the market value of underlying publicly traded securities. Our profitability may also be adversely affected by our fixed costs and the possibility that we would be unable to scale back other costs within a time frame sufficient to match any decreases in revenue relating to changes in market and economic conditions.

During the second quarter of 2008, our Board of Directors authorized the repurchase of up to \$25.0 million of Evercore Class A Common Stock and/or Evercore LP partnership units. Under this share repurchase program, shares may be repurchased from time to time in open market transactions, in privately-negotiated transactions or otherwise. The timing and the actual number of shares repurchased will depend on a variety of factors, including legal requirements, price and economic and market conditions. This program may be suspended or discontinued at any time and does not have a specified expiration date. In addition, periodically, we buy shares into treasury from our employees in order to fund the minimum tax requirements for share deliveries under our share equity plan. During 2008, we repurchased 466,843 shares for \$7.1 million related to share deliveries.

On August 21, 2008, we entered into a Purchase Agreement with Mizuho pursuant to which Mizuho purchased from us \$120.0 million principal amount of Senior Notes and the Warrants to purchase 5,454,545 shares of Evercore Class A Common Stock at \$22.00 per share expiring in 2020. The holder of the Senior Notes may require us to purchase, for cash, all or any portion of the holder's Senior Notes upon a change of control of the Company for a price equal to the aggregate accreted amount of such Senior Notes, (the "Accreted Amount"), plus accrued and unpaid interest. Senior Notes held by Mizuho will be redeemable at the Accreted Amount at the option of the Company at any time within 90 days following the date on which Mizuho notifies the Company that it is terminating their new strategic alliance agreement ("Strategic Alliance Agreement"). Senior Notes held by any holder other than Mizuho will be redeemable at the Accreted Amount (plus accrued and unpaid interest) at the option of the Company at any time beginning on the third anniversary of closing. In the event of a default under the indenture, the trustee or holders of 33 ½% of the Senior Notes may declare that the Accreted Amount is immediately due and payable.

Pursuant to the agreement, Mizuho may not transfer the Senior Notes or Warrants until either (a) after August 16, 2012 or (b) if the Strategic Alliance Agreement is terminated, the later of the third anniversary of the closing of the purchase of the Senior Notes and Warrants or one year following such termination. We have a right of first offer on any proposed transfer by Mizuho of the Warrants, Common Stock purchased in the open market or acquired by exercise of the Warrants and associated Common Stock issued as dividends.

The exercise price for the Warrants is payable, at the option of the holder of the Warrants, either in cash or by tender of Senior Notes at the Accreted Amount, at any point in time.

Pursuant to the agreement with Mizuho, Evercore is subject to certain covenants. As of December 31, 2008, we are in compliance with all of these covenants.

We have made certain capital commitments, with respect to our investment activities, which are included in the Contractual Obligations section below.

PCB maintains a line of credit with BBVA Bancomer to fund its trading activities on an intra-day and overnight basis. The intra-day facility is approximately \$7.2 million and secured with trading securities. No interest is charged on the intra-day facility. The overnight facility is charged the Inter-Bank Balance Interest Rate plus 10 basis points and is secured with trading securities. There have been no significant draw downs on PCB's line of credit since August 10, 2006. The line of credit is renewable annually.

Certain of the Company's subsidiaries are registered entities and are subject to capital requirements. For further information see Note 19 to our consolidated/combined financial statements.

# Collateralized Financing Activity at PCB

PCB enters into repurchase agreements with clients seeking overnight money market returns whereby PCB transfers to the clients Mexican government securities in exchange for cash and concurrently agrees to repurchase the securities at a future date for an amount equal to the cash exchanged plus a stipulated premium or interest factor. PCB deploys the cash received from, and acquires the securities deliverable to, clients under these repurchase arrangements by purchasing securities in the open market or by entering into reverse repurchase agreements with unrelated third parties. We account for these repurchase and reverse repurchase agreements as collateralized financing transactions. We record a liability on our Consolidated Statements of Financial Condition in relation to repurchase transactions executed with clients as Securities Sold Under Agreements to Repurchase. We record as assets on our Consolidated Statements of Financial Condition, Financial Instruments Owned and Pledged as Collateral at Fair Value (where we have acquired the securities deliverable to clients under these repurchase arrangements by purchasing securities in the open market) and Securities Purchased Under Agreements to Resell (where we have acquired the securities deliverable to clients under these repurchase agreements by entering into reverse repurchase agreements to Resell (where we have acquired the securities included in Financial Instruments Owned and Pledged as Collateral at Fair Value on the Consolidated Statements of Financial Condition have an estimated average time to maturity of approximately 3.0 years and are pledged as collateral against repurchase agreements which are collateralized financing agreements. Generally, collateral is posted equal to the contract value at inception and is subject to market changes. These repurchase agreements are primarily with institutional customer accounts managed by PCB, are generally in overnight maturities and permit the counterparty to pledge the securities. Increases and decreases in asse

PCB has procedures in place to monitor the daily risk limits for positions taken, as well as the credit risk based on the collateral pledged under these agreements against their contract value from inception to maturity date. The daily risk measure is Value at Risk, which is a statistical measure, at a 98% confidence level, of the potential losses from adverse market movements in an ordinary market environment based on a historical simulation using the prior year's historical data. PCB's Risk Management Committee meets monthly to analyze the overall market risk exposure based on positions taken, as well as the credit risk based on the collateral pledged under these agreements against the contract value from inception to maturity date.

As of December 31, 2008 and 2007, a summary of PCB's assets, liabilities and risk measures related to its collateralized financing activities is as follows:

	December 31,										
		2008									
	Amount	Collate	rket Value of eral Received or (Pledged) (dollars in	Amount thousands)	Collat	rket Value of eral Received or (Pledged)					
Assets											
Financial Instruments Owned and Pledged as Collateral at Fair											
Value	\$ 191,507			\$ 226,868							
Securities Purchased Under Agreements to Resell	92,770	\$	92,580	58,834	\$	58,641					
Total Assets	284,277			285,702							
Liabilities											
Securities Sold Under Agreements to Repurchase	(284,745)	\$	(284,086)	(285,864)	\$	(285,508)					
Net Assets (Liabilities)	\$ (468)			\$ (162)							
Risk Measures	<del></del>			<del></del>							
Value at Risk	\$ 108			\$ 25							
Sensitivity to a 100 basis point increase in the interest rate	\$ (537)			\$ (838)							
Sensitivity to a 100 basis point decrease in the interest rate	\$ 549			\$ 860							

# **Contractual Obligations**

The following table sets forth information relating to our contractual obligations as of December 31, 2008:

				Payment Due by Pe	riod		
	Total	Less	than 1 year	1-3 years	3-5 years	More	than 5 years
				(dollars in thousan	ds)		
Capital Lease Obligations	\$ 129	\$	53	\$ 76	\$ —	\$	
Operating Lease Obligations	158,154		12,252	24,094	22,501		99,307
Tax Receivable Agreements	40,160		1,816	5,733	6,137		26,474
Notes Payable, Including Interest	194,880		6,240	12,480	12,480		163,680
Investment Management Commitments	183,374		16,624	95,288	61,000		10,462
Total	\$576,697	\$	36,985	\$137,671	\$102,118	\$	299,923

In conjunction with the lease of office space in New York and San Francisco, the Company has entered into unsecured letters of credit in the amounts of \$4.9 million.

As of December 31, 2008, we are unable to make reasonably reliable estimates of the period of cash settlement with the respective taxing authority, hence, per Financial Accounting Standards Board ("FASB") Interpretation No. 48, *Accounting for Uncertainty in Income Taxes – an Interpretation of FASB Statement No. 109* ("FIN 48"), unrecognized tax benefits have been excluded from the above commitments and contractual obligations.

PCB maintains a line of credit with BBVA Bancomer to fund its trading activities on an intra-day and overnight basis. The intra-day facility is approximately \$7.2 million and secured with trading securities. No interest is charged on the intra-day facility. The overnight facility is charged the Inter-Bank Balance Interest Rate plus 10 basis points and is secured with trading securities. There have been no significant draw downs on PCB's line of credit since August 10, 2006. The line of credit is renewable annually.

We had total commitments (not reflected on our Consolidated Statements of Financial Condition) relating to future principal investments of \$11.3 million and \$9.1 million as of December 31, 2008 and 2007, respectively. We expect to fund these commitments with cash flows from operations. We may be required to fund these commitments at any time through December 2017, depending on the timing and level of investments by our private equity funds.

On July 21, 2008, we committed to purchase preferred capital of approximately \$10.0 million to Pan, an asset management firm. The capital is expected to be drawn down as needed over a period of seven years, subject to the Board's approval. As of December 31, 2008, we had \$5.1 million of remaining capital committed to Pan.

On September 8, 2008, we committed, subject to certain conditions, to a capital investment of \$150.0 million to HighView, a newly-created asset management firm. The Capital is expected to be drawn down as needed over a period of four to five years.

During January 2009, we agreed to lease 5,632 square feet of office space at One Post Office Square, Boston, Massachusetts.

#### **Off-Balance Sheet Arrangements**

We do not invest in any off-balance sheet vehicles that provide liquidity, capital resources, market or credit risk support, or engage in any leasing activities that expose us to any liability that is not reflected in our consolidated/combined financial statements.

#### Market Risk and Credit Risk

The Company, in general, is not a capital-intensive organization and as such, is not subject to significant market or credit risks. Nevertheless, we have established procedures to assess both the market and credit risk, as well as specific investment risk, exchange rate risk and credit risk related to receivables.

Market and Investment Risk

Private Equity Funds

Through our principal investments in our private equity funds and our ability to earn carried interest from these funds, we face exposure to changes in the estimated fair value of the companies in which these funds invest. The Company's professionals devote considerable time and resources to work closely with the portfolio company's management to assist in designing a business strategy, allocating capital and other resources and evaluating expansion or acquisition opportunities. On a quarterly basis, we perform a comprehensive analysis and valuation of all of the portfolio companies. Our analysis includes reviewing the current market conditions and valuations of each portfolio company.

We estimate that a hypothetical 10% adverse change in the value of the private equity funds would result in a decrease in pre-tax income of approximately \$2.8 million for 2008.

#### Institutional Asset Management

The Company maintains an equity interest in EAM of 32.7% and also invests in funds managed by EAM. The funds managed by EAM principally hold readily-marketable investment securities. EAM is an institutional investment management firm that manages deep value investments in small- and mid-capitalization companies. As of December 31, 2008, the fair value of the Company's investments with EAM products, based on closing prices, was \$3.5 million.

We estimate that a hypothetical 10% adverse change in the market value of the investments would have resulted in a decrease in pre-tax income of approximately \$0.3 million for 2008.

**PCB** 

See "-Liquidity and Capital Resources" above for a discussion of collateralized financing transactions at PCB.

# Exchange Rate Risk

We have foreign operations in Mexico and the United Kingdom; their respective functional currencies are the Mexican peso and British pound sterling. We have not entered into any transactions to hedge our exposure to these foreign exchange fluctuations through the use of derivative instruments or otherwise. An appreciation or depreciation of any of these currencies relative to the U.S. dollar would result in an adverse or beneficial impact to the Company's financial results. A significant portion of the Company's Latin American revenues have been, and will continue to be, derived from contracts denominated in Mexican pesos and Evercore Europe's revenue and expenses are denominated primarily in British pounds sterling and euro. Historically, the value of these foreign currencies has fluctuated relative to the U.S. dollar. For the twelve months ended December 31, 2008, the net impact of the fluctuation of foreign currencies recorded in Accumulated Other Comprehensive Income was \$16.4 million. It is currently not our intention to hedge our foreign currency exposure and we will reevaluate this policy from time to time.

#### Credit Risks

Accounts Receivable consists primarily of advisory fees and expense reimbursements billed to our clients. Receivables are reported net of any allowance for doubtful accounts. We maintain an allowance for bad debts to provide coverage for probable losses from our customer receivables and derive the estimate through specific identification for the allowance for doubtful accounts and an assessment of the client's creditworthiness. As of December 31, 2008 and 2007, total receivables amounted to \$22.8 million and \$47.7 million, respectively, net of an allowance. The Advisory and Investment Management receivables collection periods generally are within 90 days of invoice. The collection period for restructuring transactions and private equity fee receivables may exceed 90 days. The Company recorded minimal bad debt expense for each of the twelve months ended December 31, 2008 and 2007.

With respect to our Marketable Securities portfolio, which is comprised of highly rated corporate bonds and equity securities, we manage our credit risk exposure by limiting concentration risk and maintaining minimum credit quality. As of December 31, 2008, we had Marketable Securities of \$103.5 million, of which 97% were corporate bonds with Moody's ratings ranging from A1 to Aaa and 3% were equity securities.

# **Critical Accounting Policies and Estimates**

The consolidated/combined financial statements included in this report are prepared in conformity with U.S. GAAP, which requires management to make estimates and assumptions regarding future events that affect the amounts reported in our consolidated/combined financial statements and their notes, including reported amounts of assets, liabilities, revenue and expenses, and related disclosure of contingent assets and liabilities. We base

these estimates on historical experience and various other assumptions that we believe to be reasonable under the circumstances. Actual results could differ materially from those estimates. We believe that the following discussion addresses our most critical accounting policies, which are those that are most important to the presentation of our financial condition and results of operations and require management's most difficult, subjective and complex judgments.

# Revenue Recognition

Advisory Revenue

We earn advisory revenue through: 1) success fees based on the occurrence of certain events which may include announcements or completion of various types of financial transactions; 2) retainer arrangements and 3) fairness opinions.

We recognize advisory revenue when: 1) there is evidence of an arrangement with a client; 2) agreed upon services have been provided; 3) fees are fixed or determinable and 4) collection is reasonably assured.

Fees paid in advance of services rendered are initially recorded as deferred revenue, which is recorded within Other Current Liabilities on the Consolidated Statements of Financial Condition, and recognized as advisory revenue ratably over the period in which the related service is rendered.

Investment Management Revenue

Our Investment Management business generates revenues from the management of the private equity funds and client assets invested with Institutional Asset Management and Wealth Management teams.

*Private Equity* – Revenue from the Private equity sector is earned from Management fees, Portfolio Company fees, Performance fees and Gains (Losses) on investments in private equity funds.

Management fees are contractually based and are derived from Investment Management services provided in originating, recommending and consummating investment opportunities to private equity funds. Management fees are typically paid in advance on committed capital during the private equity funds' investment period, and on invested capital, thereafter. Management fees are initially recorded as deferred revenue and revenue is recognized ratably, thereafter, over the period during which services are provided. The management fees may provide for a management fee offset for certain portfolio company fees we earn.

We also record performance fee revenue from the private equity funds when the returns on the private equity funds' investments exceed certain threshold minimums. These performance fees, or carried interest, are computed in accordance with the underlying private equity funds' partnership agreements and are based on investment performance over the life of each investment partnership. Performance fees are recorded as revenue as earned pursuant to the client agreements.

*Institutional Asset Management* – Revenue earned from the Institutional Asset Management sector includes PCB's management fees and performance fees. Interest revenue is derived from investing customer funds in financing transactions with PCB. These transactions are primarily repurchases and resales of Mexican government securities. Revenue and expenses associated with these transactions are recognized over the term of the repurchase or resale transaction.

*Wealth Management* – Revenue from the Wealth Management sector is earned through the management of client investment portfolios. Market value based management fees are charged as a percentage of assets under management and recognized on an accrual basis.

#### Valuation

The valuation of our investments in securities and of our financial investments in the funds we manage impacts both the carrying value of direct investments and the determination of performance fees, including carried interest. Effective January 1, 2008, we adopted SFAS No. 157, *Fair Value Measurements* ("SFAS 157"), which among other things requires enhanced disclosures about financial instruments carried at fair value. See Note 10 to the consolidated/combined financial statements for further information. Level I investments include financial instruments owned and pledged as collateral and our investments in equity securities. Level II investments include our investments in corporate bonds. We do not have any Level III investments as of December 31, 2008

We adopted SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities* ("SFAS 159"), which permits entities the option to measure most financial instruments and certain other items at fair value at specified election dates and to report related unrealized gains and losses in earnings. We adopted SFAS 159 on January 1, 2008 and have not elected to apply the fair value option to any specific financial assets or liabilities.

#### Marketable Securities

Investments in corporate bonds are accounted for as available-for-sale under SFAS No. 115, *Accounting for Certain Investments in Debt and Equity Securities*. These securities are carried at fair value on the Consolidated Statements of Financial Condition. Unrealized gains and losses are reported as net increases or decreases to Accumulated Other Comprehensive Income (Loss), net of tax, while realized gains and losses on these securities are determined using the specific identification method and are included in Other Revenue on the Consolidated/Combined Statements of Operations.

We invest in readily-marketable equity securities which are managed by EAM. These securities are valued using quoted market prices on applicable exchanges or markets. The realized and unrealized gains and losses on these securities are included in the Consolidated/Combined Statements of Operations in Investment Management Revenue.

Marketable Securities transactions are recorded as of the trade date.

Financial Instruments Owned and Pledged as Collateral at Fair Value

Our Financial Instruments Owned and Pledged as Collateral at Fair Value consist principally of foreign government obligations, which are recorded on a trade-date basis and are stated at quoted market values. Related gains and losses are reflected in Other Revenue on the Consolidated/Combined Statements of Operations. We pledge our Financial Instruments Owned and Pledged as Collateral at Fair Value to collateralize certain financing arrangements which permits the counterparty to pledge the securities.

#### **Equity Compensation**

Share-Based Payments — On December 16, 2004, the FASB issued SFAS 123(R). SFAS 123(R) supersedes Accounting Principles Board ("APB") Opinion No. 25, Accounting for Stock Issued to Employees and amends SFAS No. 95, Statement of Cash Flows. Generally, the approach in SFAS 123(R) is similar to the approach described in SFAS 123. However, SFAS 123(R) requires all share-based payments to employees, including grants of employee stock options, to be recognized in the Consolidated/Combined Statements of Operations based on their fair values. Prior to the Reorganization, we operated as a series of partnerships, limited liability companies and Subchapter S corporations and had not historically issued stock-based compensation awards. We adopted SFAS 123(R) on January 1, 2006. See "— Key Financial Measures — Operating Expenses — Employee Compensation and Benefits Expense" for a discussion on expense related to vesting of Evercore LP partnership units, RSUs and shares of restricted stock that we recorded as a result of the completion of the Follow-On Offering.

Post Reorganization, on August 10, 2006, we account for the unvested Evercore LP partnership units as compensation paid to employees in accordance with SFAS 123(R), which we adopted effective January 1, 2006. Compensation cost is accrued if it is probable that the performance condition will be achieved and is not accrued if it is not probable that the performance condition will be achieved. See Note 17 to the consolidated/combined financial statements herein for further information.

#### **Income Taxes**

As part of the process of preparing our consolidated/combined financial statements, we are required to estimate income taxes in each of the jurisdictions in which we operate. Significant management judgment is required in determining our provision for income taxes, our deferred tax assets and liabilities and any valuation allowance recorded against our net deferred tax assets. This process requires us to estimate our actual current tax liability and to assess temporary differences resulting from differing book versus tax treatment of items, such as deferred revenue, compensation and benefits expense, unrealized gains on long-term investments and depreciation. These temporary differences result in deferred tax assets and liabilities, which are included within our Consolidated Statements of Financial Condition. We must then assess the likelihood that deferred tax assets will be recovered from future taxable income, and, to the extent we believe that recovery is not more-likely-than- not, we must establish a valuation allowance. The ultimate realization of the deferred tax assets is dependent upon the generation of future taxable income during the periods in which temporary differences become deductible. Management considers the level of historical taxable income, scheduled reversals of deferred taxes, projected future taxable income and tax planning strategies that can be implemented by us in making this assessment. If actual results differ from these estimates or we adjust these estimates in future periods, we may need to adjust our valuation allowance, which could materially impact our consolidated financial condition and results of operations.

In addition, in order to determine the quarterly tax rate, we are required to estimate full year pre-tax income and the related annual income tax expense in each jurisdiction. Changes in the geographic mix or estimated level of annual pre-tax income can affect our overall effective tax rate. Furthermore, our interpretation of complex tax laws may impact our measurement of current and deferred income taxes.

On January 1, 2007, we adopted FIN 48. FIN 48 provides a benefit recognition model with a two-step approach consisting of "more-likely-than-not" recognition criteria, and a measurement attribute that measures the position as the largest amount of tax benefit that is greater than 50% likely of being realized upon ultimate settlement. FIN 48 also requires the recognition of liabilities created by differences between tax positions taken in a tax return and amounts recognized in the financial statements. See Note 20 to the consolidated/combined financial statements herein in regard to the impact of the adoption of FIN 48 on our consolidated/combined financial statements.

# Impairment of Assets

In accordance with SFAS No. 142, *Goodwill and Other Intangible Assets*, Goodwill is tested for impairment annually or more frequently if circumstances indicate impairment may have occurred. In this process, we make estimates and assumptions in order to determine the fair value of our reporting units and to project future earnings using valuation techniques, including a discounted cash flow model. We use our best judgment and information available to us at the time to perform this review. Because our assumptions and estimates are used in projecting future earnings as part of the valuation, actual results could differ. Intangible assets with finite lives are amortized over their estimated useful lives which are reviewed for impairment whenever events or changes in circumstances indicate the carrying amount of such assets may not be recoverable as prescribed by SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets*. In addition to Goodwill and Intangible Assets, we annually assess our Equity Method Investments for impairment per APB Opinion No. 18, *The Equity Method of Accounting for Investments in Common Stock*. For the year ended December 31, 2008, we concluded there was no impairment of Goodwill, Intangible Assets and Equity Method Investments.

# **Recently Issued Accounting Standards**

SFAS 141(R) – In December 2007, the FASB issued SFAS No. 141(R), *Business Combinations* ("SFAS 141(R)"). SFAS 141(R) requires the acquiring entity in a business combination to recognize the full fair value of assets acquired and liabilities assumed in the transaction (whether a full or partial acquisition); establishes the acquisition-date fair value as the measurement objective for all assets acquired and liabilities assumed; requires expensing of most transaction and restructuring costs; and requires the acquirer to disclose to investors and other users all of the information needed to evaluate and understand the nature and financial effect of the business combination. SFAS 141(R) is effective for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. As a result of the issuance of SFAS 141(R), we recognized Acquisition and Transition Costs for the twelve months ended December 31, 2008. See Note 5 to the consolidated/combined financial statements herein.

FSP FAS 157-3 – In October 2008, the FASB issued FASB Staff Position ("FSP") No. FAS 157-3, *Determining the Fair Value of a Financial Asset When the Market For That Asset Is Not Active* ("FSP FAS 157-3"), which clarifies the application of SFAS 157 in an inactive market and provides an illustrative example to demonstrate how the fair value of a financial asset is determined when the market for that financial asset is inactive. FSP FAS 157-3 was effective upon issuance and did not have a material impact on our financial condition, results of operations or cash flows.

FSP FAS 140-4 and FIN 46(R)-8 – In December 2008, the FASB issued FSP No. FAS 140-4 and FIN 46(R)-8, *Disclosures by Public Entities (Enterprises)* about *Transfers of Financial Assets and Interests in Variable Interest Entities*. This FSP requires public entities to provide additional disclosures about transfers of financial assets. It also amends FASB Interpretation No. 46 to require public enterprises, including sponsors that have a variable interest in a variable interest entity, to provide additional disclosures about their involvements with variable interest entities. The disclosures required by this FSP are intended to provide greater transparency to financial statement users about a transferor's continuing involvement with transferred financial assets and an enterprise's involvement with variable interest entities and qualifying special purpose entities. This FSP is effective for the first reporting period ending on or after December 15, 2008 and was adopted as of December 31, 2008.

FSP EITF 99-20-1— In January 2009, the FASB issued FSP No. EITF 99-20-1, *Amendments to the Impairment Guidance of EITF Issue No.* 99-20. This FSP amends the impairment guidance in EITF Issue No. 99-20, *Recognition of Interest Income and Impairment on Purchased Beneficial Interests and Beneficial Interests That Continue to Be Held by a Transferor in Securitized Financial Assets*, to achieve more consistent determination of whether an other-than-temporary impairment has occurred. The FSP also retains and emphasizes the objective of an other-than-temporary impairment assessment and the related disclosure requirements in FASB Statement No. 115, *Accounting for Certain Investments in Debt and Equity Securities*, and other related guidance. The FSP is effective for interim and annual reporting periods ending after December 15, 2008. The adoption of FSP No. EITF 99-20-1 did not have a material impact on our financial condition, results of operations or cash flows.

*EITF 08-6* – In November 2008, the FASB issued EITF 08-6, *Equity Method Investment Accounting Considerations*. The objective of this EITF is to clarify the accounting for certain transactions and impairment

considerations involving equity method investments. This issue is effective in fiscal years beginning on or after December 15, 2008. The adoption of EITF 08-6 is not expected to have a material impact on our financial condition, results of operations or cash flows.

EITF 07-5 – In December 2008, the FASB issued EITF 07-5, *Determining Whether an Instrument (or Embedded feature) is Indexed to an Entity's Own Stock.* This EITF was issued to address concerns regarding the meaning of the phrase "indexed to an entity's own stock" within the application of SFAS No. 133 and EITF Issue 00-19. This issue is effective for fiscal years beginning on or after December 15, 2008. The adoption of EITF 07-5 is not expected to have a material impact on our financial condition, results of operations or cash flows.

# Item 7A. Quantitative and Qualitative Disclosures About Market Risk

# **Risk Management**

See "Management's Discussion and Analysis of Financial Condition and Results of Operations – Market Risk and Credit Risk." We do not believe we face any material interest rate risk, foreign currency exchange risk, equity price risk or other market risk except as disclosed in Item 7 " – Market Risk and Credit Risk" above.

## Item 8. Financial Statements and Supplemental Data

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## Report of Independent Registered Public Accounting Firm

To the Board of Directors and Stockholders of Evercore Partners Inc.:

We have audited the accompanying consolidated statements of financial condition of Evercore Partners Inc. and subsidiaries (the "Successor") as of December 31, 2008 and 2007, and the related consolidated statements of operations, changes in stockholders' equity, and cash flows for the years ended December 31, 2008 and 2007, and the period August 10, 2006 to December 31, 2006. We have also audited the related combined statements of operations, changes in members' equity, and cash flows of Evercore Holdings (the "Predecessor") for the period January 1, 2006 to August 9, 2006. These financial statements are the responsibility of the Successor's and Predecessor's (collectively the "Company") management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the Successor's consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Successor as of December 31, 2008 and 2007, and the results of its operations and its cash flows for the years ended December 31, 2008 and 2007, and the period August 10, 2006 to December 31, 2006, in conformity with accounting principles generally accepted in the United States of America. Further, in our opinion, the Predecessor's combined financial statements referred to above present fairly, in all material respects, the results of Predecessor's operations and their cash flows for the period January 1, 2006 to August 9, 2006, in conformity with accounting principles generally accepted in the United States of America.

As discussed in Note 2 to the consolidated/combined financial statements, on January 1, 2009 the Company adopted Statement of Financial Accounting Standards ("SFAS") No. 160, "Noncontrolling Interests in Consolidated Financial Statements – an amendment of ARB No. 51", and retrospectively adjusted all periods presented in the consolidated financial statements for the change. As discussed in Note 1 to the consolidated/combined financial statements, the Successor was formed on August 10, 2006 pursuant to a contribution and sale agreement. As discussed in Note 2 to the consolidated/combined financial statements, commencing August 10, 2006, the Company became subject to U.S. corporate federal income tax that it accounts for in accordance with SFAS No. 109 "Accounting for Income Taxes". We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Successor's internal control over financial reporting as of December 31, 2008, based on the criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated March 12, 2009 expressed an unqualified opinion on the Successor's internal control over financial reporting.

/s/ Deloitte & Touche LLP

New York, New York March 12, 2009

(May 7, 2009 as to the effects of the retrospective adoption of SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statements – an amendment of ARB No. 51, as disclosed in Notes 2, 15 and 16)

## EVERCORE PARTNERS INC.

## CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

(dollars in thousands, except per share data)

		ber 31, 2007
ASSETS	2000	2007
Current Assets		
Cash and Cash Equivalents	\$175,902	\$193,475
Marketable Securities	103,480	7,647
Financial Instruments Owned and Pledged as Collateral at Fair Value	191,507	226,868
Securities Purchased Under Agreements to Resell	92,770	58,834
Accounts Receivable (net of allowances of \$787 and \$591 at December 31, 2008 and 2007, respectively)	22,758	47,720
Receivable from Employees and Related Parties	3,278	5,003
Deferred Tax Asset—Current	2,130	1,455
Other Current Assets	13,653	13,992
Total Current Assets	605,478	554,994
Investments	24,839	16,283
Deferred Tax Asset	61,066	54,877
Furniture, Equipment and Leasehold Improvements (net of accumulated depreciation and amortization of \$5,944 and \$5,787 at	Í	
December 31, 2008 and 2007, respectively)	8,145	10,105
Goodwill	32,750	42,044
Intangible Assets (net of accumulated amortization of \$18,994 and \$17,753 at December 31, 2008 and 2007, respectively)	5,413	8,993
Other Assets	1,249	1,800
TOTAL ASSETS	\$738,940	\$689,096
IABILITIES AND EQUITY	4:00,0	+
Current Liabilities		
Accrued Compensation and Benefits	\$ 61,551	\$112,355
Accounts Payable and Accrued Expenses	8,104	11,345
Securities Sold Under Agreements to Repurchase	284,745	285,864
Payable to Employees and Related Parties	1,953	4,569
Taxes Payable	92	3,961
Other Current Liabilities	8,930	1,482
Total Current Liabilities	365,375	419,576
Notes Payable	95,263	413,370
Amounts Due Pursuant to Tax Receivable Agreements	38,344	37,575
Other Long-term Liabilities	8,373	9,245
Deferred Tax Liability		3,385
TOTAL LIABILITIES	507 355	469,781
	507,355	409,761
Commitments and Contingencies (Note 18)		
Equity		
Evercore Partners Inc. Stockholders' Equity		
Class A par value \$0.01 per share (1.000.000.000 shares outborized 13.553.030 and 11.361.100 issued at		
Class A, par value \$0.01 per share (1,000,000,000 shares authorized, 12,552,028 and 11,261,100 issued at		
December 31, 2008 and 2007, respectively, and 12,053,282 and 11,229,197 outstanding at December 31, 2008 and	126	117
2007, respectively)  Class P. nov valve \$0.01 per chara (1,000,000 charge outborized \$1 issued and outstanding at December 21, 2009 and	126	113
Class B, par value \$0.01 per share (1,000,000 shares authorized, 51 issued and outstanding at December 31, 2008 and 2007)	_	_
Additional Paid-In-Capital	275,234	208,846
Accumulated Other Comprehensive Income (Loss)	(5,139)	237
Retained Earnings (Deficit)	(46,564)	(35,612
Treasury Stock at Cost (498,746 and 31,903 shares at December 31, 2008 and 2007, respectively)	(8,050)	(968
Total Evercore Partners Inc. Stockholders' Equity	215,607	172,616
Noncontrolling Interest	15,978	46,699
TOTAL EQUITY	231,585	
		219,315
TOTAL LIABILITIES AND EQUITY	\$738,940	\$689,096

## EVERCORE PARTNERS INC.

### CONSOLIDATED/COMBINED STATEMENTS OF OPERATIONS

(dollars in thousands, except per share data)

	Consolidated					Combined		
		For the Twel	ve Months E	Inded	For the Period			
		cember 31, 2008		ecember 31, 2007	Decei	gust 10, 2006 through <u>mber 31, 2006</u>	Au	uary 1, 2006 through gust 9, 2006
DEVENING	SU	CCESSOR	SU	CCESSOR	SU	CCESSOR	PRE	DECESSOR
REVENUES	Φ.	101 600	ф	205 554	ф	05.050	ф	06.400
Advisory Revenue	\$	181,608	\$	295,751	\$	87,659	\$	96,122
Investment Management Revenue		9,440		20,158		6,591		16,860
Other Revenue, Including Interest	_	33,885	_	24,141		8,622		643
TOTAL REVENUES		224,933		340,050		102,872		113,625
Interest Expense	_	30,278	_	18,451		6,794		1,706
NET REVENUES		194,655		321,599		96,078		111,919
EXPENSES								
Employee Compensation and Benefits		146,663		299,327		52,316		20,598
Occupancy and Equipment Rental		12,671		13,486		2,006		2,257
Professional Fees		16,173		28,691		6,739		13,527
Travel and Related Expenses		10,139		8,803		3,252		4,307
Communications and Information Services		2,984		2,321		815		1,075
Depreciation and Amortization		4,189		17,421		3,234		666
Special Charges		4,132		_		_		_
Acquisition and Transition Costs		1,596				_		_
Other Operating Expenses		5,492		6,485		1,909		1,164
TOTAL EXPENSES		204,039	·	376,534		70,271		43,594
INCOME (LOSS) BEFORE INCOME TAXES		(9,384)		(54,935)		25,807		68,325
Provision for Income Taxes		179		12,401		6,030		2,368
NET INCOME (LOSS)	_	(9,563)	_	(67,336)		19,777		65,957
Net Income (Loss) Attributable to Noncontrolling Interest		(4,850)		(32,841)		15,991		6
NET INCOME (LOSS) ATTRIBUTABLE TO EVERCORE	_	( :,655)	_	(02,0.12)		15,551		
PARTNERS INC.	\$	(4,713)	\$	(34,495)	\$	3,786	\$	65,951
Net Income (Loss) Attributable to Evercore Partners Inc.	Ě	(1,1-1)	Ě	(= 1, 100)		2,: 22	<u> </u>	
Common Shareholders	\$	(4,713)	\$	(34,495)	\$	3,786		N/A
Weighted Average Shares of Class A Common Stock		,						
Outstanding:								
Basic		13,072		10,219		4,956		N/A
Diluted		13,072		10,219		4,956		N/A
Net Income (Loss) Per Share Attributable to Evercore Partners								
Inc. Common Shareholders								
Basic	\$	(0.36)	\$	(3.38)	\$	0.76		N/A
Diluted	\$	(0.36)	\$	(3.38)	\$	0.76		N/A
Dividends Declared per Share of Class A Common Stock	\$	0.48	\$	0.41	\$	_		N/A

## EVERCORE PARTNERS INC.

## CONSOLIDATED/COMBINED STATEMENTS OF CHANGES IN EQUITY

(dollars in thousands, except share data)

	Meml	bers'	Class A C		Addit Paid			umulated Other prehensive		nined nings		nsury ock	Non	controlling	Total
	Equ	iity	Shares	<b>Dollars</b>	Cap	oital	Inco	me (Loss)	(De	ficit)	Shares	<b>Dollars</b>		Interest	Equity
Combined															
PREDECESSOR															
Balance at January 1, 2006		1,301	_	\$ —	\$	_	\$	204	\$	_	_	\$ —	\$	274	51,779
Net Income	65	5,951	_	_		_		_		_	_	_		6	65,957
Other Comprehensive Income:															
Distribution of Available-For-Sale Securities								(204)							(204)
Total Comprehensive Income		5,951	_	_		_		(204)		—	_	_		6	65,753
Members' Contributions		2,644	_	_		_		_		_	_	_		_	2,644
Members' Distributions		0,711)	_	_		_		_		—	_	_		_	(100,711)
Members' Draw		5,503)	_	_		_		_		_	_	_		_	(6,503)
Private Equity Funds Distributions		3,872)	_	_		_		_		_	_	_		_	(3,872)
Elimination of Non-Contributed Entities		5,452)	_	_		_		_		_	_	_		_	(16,452)
Capital Issuance Related to Acquisition		7,510	_	_		_		_		_	_	_		. <del></del> .	27,510
Transfer to Noncontrolling Interest	(19	9 <u>,868</u> )												19,868	
Balance at August 9, 2006	\$			<u>\$</u>	\$		\$		\$			<u>\$ — </u>	\$	20,148	\$ 20,148
Consolidated															
SUCCESSOR															
Balance at August 10, 2006	\$	_	_	\$ —	\$	_	\$	_	\$	_	_	\$ —	\$	20,148	\$ 20,148
Net Income		_	_	_		_		_	3	3,786	_	_		15,991	19,777
Other Comprehensive Income:															
Foreign Currency Translation Adjustment								16						47	63
Total Comprehensive Income		_	_	_		_		16	3	3,786	_	_		16,038	19,840
Proceeds—Issuance of Common Stock, net of \$13,995															
Issuance Costs		_	4,542,500	45	8	1,352		_		_	_	_		_	81,397
Issuance of Common Stock Related to Acquisitions		_	1,817,058	19	2	2,813		_		_	_	_		_	22,832
Issuance of Restricted Stock Units		_	_	_		4,399		_		_	_	_		_	4,399
Noncontrolling Interest (Note 15)														779	779
Balance at December 31, 2006		_	6,359,558	64	10	8,564		16	3	3,786	_	_		36,965	149,395
Adjustment for Cumulative Effect on Prior Years from the															
Adoption of FIN 48		_	_	_		_		_		(252)	_	_		(671)	(923)
Balance, as Adjusted, at December 31, 2006		_	6,359,558	\$ 64	\$ 10	8,564	\$	16	\$ 3	3,534			\$	36,294	\$ 148,472

## EVERCORE PARTNERS INC.

## CONSOLIDATED/COMBINED STATEMENTS OF CHANGES IN EQUITY—(Continued)

(dollars in thousands, except share data)

	Members'	Class A Co		Additional Paid-In	Accumulated Other Comprehensive	Retained Earnings	Treasury	y Stock	Noncontrolling	Total
	Equity	Shares	Dollars	Capital	Income (Loss)	(Deficit)	Shares	Dollars	Interest	Equity
Balance, as Adjusted, at January 1, 2007		6,359,558	\$ 64	\$ 108,564	\$ 16	\$ 3,534			\$ 36,294	\$148,472
Net Loss	_	_	_	_	_	(34,495)	_	_	(32,841)	(67,336)
Other Comprehensive Income:										
Foreign Currency Translation Adjustment					221				313	534
Total Comprehensive Income	_	_		_	221	(34,495)	_	_	(32,528)	(66,802)
Treasury Stock Purchases	_	_	_	_	_	· —	(31,903)	(968)	` - '	(968)
Proceeds from Follow-On Offering	_	1,581,778	16	42,058	_	_		_	_	42,074
Evercore LP Units Converted into Class A Common Stock	_	3,070,158	30	16,495	_	_	_	_	_	16,525
Stock-based Compensation Awards	_	90,606	1	37,382	_	_	_	_	_	37,383
Capital Issuance Related to Acquisition	_	159,000	2	3,507	_	_	_	_	_	3,509
Dividends—Class A Stockholders	_	_	_	_	_	(4,651)	_	_	_	(4,651)
Noncontrolling Interest (Note 15)	_	_	_	_	_	_	_	_	42,933	42,933
Other				840						840
Balance at December 31, 2007	_	11,261,100	113	208,846	237	(35,612)	(31,903)	(968)	46,699	219,315
Net Loss	_	_	_	_	_	(4,713)	` — '	`— `	(4,850)	(9,563)
Other Comprehensive Income (Loss), net:										
Unrealized Gain on Marketable Securities, net	_	_	_	_	287	_	_	_	545	832
Foreign Currency Translation Adjustment					(5,663)				(10,735)	(16,398)
Total Comprehensive Loss	_	_	_	_	(5,376)	(4,713)	_	_	(15,040)	(25,129)
Treasury Stock Purchases	_	_	_	_	`-		(466,843)	(7,082)	` _ ′	(7,082)
Evercore LP Units Converted into Class A Common Stock	_	278,946	3	1,275	_	_	· —	` — ´	_	1,278
Stock-based Compensation Awards	_	580,375	6	33,957	_	_	_	_	_	33,963
Share Grant Related to Acquisition	_	431,607	4	7,448	_	_	_	_	_	7,452
Warrants Issued	_	_	_	23,708	_	_	_	_	_	23,708
Noncontrolling Interest (Note 15)	_	_	_	_	_	_	_	_	(15,681)	(15,681)
Dividends—Class A Stockholders						(6,239)				(6,239)
Balance at December 31, 2008	<u>s                                    </u>	12,552,028	\$ 126	\$ 275,234	\$ (5,139)	\$ (46,564)	(498,746)	\$ (8,050)	\$ 15,978	\$231,585

## EVERCORE PARTNERS INC.

## CONSOLIDATED/COMBINED STATEMENTS OF CASH FLOWS

(dollars in thousands)

		Consolidated		Combined
	For the Tw	elve Months		
	En	ded	For the	Period
	December 31, 2008 SUCCESSOR	December 31, 2007 SUCCESSOR	August 10, 2006 through December 31, 2006 SUCCESSOR	January 1, 2006 through August 9, 2006 PREDECESSOR
CASH FLOWS FROM OPERATING ACTIVITIES				
Net Income (Loss)	\$ (9,563)	\$ (67,336)	\$ 19,777	\$ 65,957
Adjustments to Reconcile Net Income (Loss) to Net Cash Provided by (Used in) Operating Activities				
Net Realized and Unrealized Losses (Gains) on Investments and Marketable Securities	4,012	(2,086)	(1,937)	(4,685)
Equity-Based and Other Deferred Compensation	29,380	140,837	4,399	` <u></u>
Share Grant Related to Acquisition	7,452	_	_	_
Depreciation, Amortization and Accretion	4,619	17,421	3,234	1,273
Loss on Disposal of Equipment	711	_		_
Bad Debt Expense	196	391	<del>-</del>	_
Deferred Taxes	(2,781)	(5,945)	(1,487)	_
Decrease (Increase) in Operating Assets:	(40=)	201	(= ==o)	(4.450)
Marketable Securities	(125)	291	(5,752)	(4,158)
Financial Instruments Owned and Pledged as Collateral at Fair Value	(14,727)	(152,910)	123,685	_
Securities Purchased Under Agreements to Resell	(57,154)	(48,498)	196,141	2.002
Accounts Receivable	23,947 1,725	7,724	(40,678)	3,982 192
Receivable from Employees and Related Parties		(2,371)	(868)	
Other Assets	1,579	(10,547)	(1,614)	(8,100)
(Decrease) Increase in Operating Liabilities:	(40.220)	60,196	28,235	2,488
Accrued Compensation and Benefits	(40,220)	1,013		2,400 740
Accounts Payable and Accrued Expenses Securities Sold Under Agreements to Repurchase	(2,436) 72,300	201,548	(6,428) (319,847)	740
Payables to Employees and Related Parties	(4,303)	(312)	(319,847)	 589
Taxes Pavable	(3,057)	(1,878)	5,385	31
Other Liabilities	6,715	8,580	(1,957)	815
	18,270			
Net Cash Provided by (Used in) Operating Activities	18,270	146,118	(5,407)	59,124
CASH FLOWS FROM INVESTING ACTIVITIES			4.050	2.050
Cash Acquired from Acquisitions	_	(22.4)	1,370	3,972
Cash Paid for Acquisition		(324)	— (5.4E)	_
Change in Restricted Cash	(14 525)	1,433	(547)	
Investments Purchased	(14,525)	(1,947)	(476)	(8,202)
Marketable Securities Purchased	(100,159) 3.608	— 57	2.536	3,497
Distributions of Private Equity Investments Purchase of Furniture, Equipment and Leasehold Improvements			,	-, -
Elimination of Non-Contributed Entities	(1,159)	(6,727)	(912)	(1,272) (54)
	(442.005)	(7.500)	4.074	
Net Cash (Used in) Provided by Investing Activities	(112,235)	(7,508)	1,971	(2,059)
CASH FLOWS FROM FINANCING ACTIVITIES				
Payments for Capital Lease Obligations	(113)	(131)	(85)	(120)
Contribution from Members	(4.6.550)			2,644
Distributions to Noncontrolling Interests—Evercore LP Members	(16,578)	(47,218)		(111,086)
Net Proceeds from Offering		42,074	88,590	
Payment of Notes Payable—Protego	120,000	_	(6,050)	_
Issuance of Notes Payable and Warrants				
Debt Issuance Costs	(1,460)	_	(20,000)	30,000
Short-term Borrowings	(6.220)		(30,000)	30,000
Dividends—Class A Stockholders Treasury Stock Purchased	(6,239) (7,082)	(4,651) (968)		_
Other	1,501	375		_
Net Cash Provided by (Used in) Financing Activities	90,029	(10,519)	52,455	(78,562)
EFFECT OF EXCHANGE RATE CHANGES ON CASH	(13,637)	(36)	43	
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	(17,573)	128,055	49,062	(21,497)
CASH AND CASH EQUIVALENTS-Beginning of Period	193,475	65,420	16,358	37,855
CASH AND CASH EQUIVALENTS-End of Period	\$ 175,902	\$ 193,475	\$ 65,420	\$ 16,358

## EVERCORE PARTNERS INC.

## CONSOLIDATED/COMBINED STATEMENTS OF CASH FLOWS—(Continued)

(dollars in thousands)

· ·		Consolidated		Combined	
		elve Months			
	Er	nded		Period	
	December 31, 2008 SUCCESSOR	December 31, 2007 SUCCESSOR	August 10, 2006 through December 31, 2006 SUCCESSOR	January 1, 2006 through August 9, 2006 PREDECESSOR	
SUPPLEMENTAL CASH FLOW DISCLOSURE					
Payments for Interest	\$ 27,718	\$ 18,263	\$ 6,995	\$ 917	
Payments for Income Taxes	\$ 8,437	\$ 23,598	\$ 2,293	\$ 3,808	
Fixed Assets Accrued	\$ 219	\$ 1,367	\$ —	\$ —	
Evercore LP Units Converted Into Class A Common Stock	\$ 1,275	\$ 16,495	\$ —	\$ —	
Cumulative Effect on Prior Years from the Adoption of FIN 48				·	
Noncontrolling Interest	\$ —	\$ 671	\$ —	\$ —	
Retained Earnings		252			
	<u> </u>	\$ 923	<u> </u>	\$ —	

#### EVERCORE PARTNERS INC.

# NOTES TO CONSOLIDATED/COMBINED FINANCIAL STATEMENTS

(dollars in thousands, except per share amounts, unless otherwise noted)

### Note 1 - Organization

Evercore Partners Inc. and subsidiaries (the "Successor Company") is an investment banking firm, incorporated in Delaware on July 21, 2005 and headquartered in New York, New York. The Successor Company is a holding company which owns a controlling equity interest in Evercore LP. The Successor Company is the sole general partner of Evercore LP and, through Evercore LP and its operating entity subsidiaries, the Successor Company has continued to conduct the same business as prior to the reorganization referred to below by certain combined and consolidated entities under the common ownership and control of the Evercore Senior Managing Directors (the "Members"), including the two founding Members (the "Founding Members").

On August 10, 2006, pursuant to a contribution and sale agreement dated May 12, 2006, (1) the Members contributed to Evercore LP each of the various entities included in the historical combined financial statements of Evercore Holdings (the "Predecessor Company"), with the exception of the general partners of Evercore Capital Partners L.P. and its affiliated entities (collectively "ECP I"), Evercore Capital Partners II L.P. and its affiliated entities (collectively, "EVP"), which are Company-sponsored private equity funds, and of Evercore Founders L.L.C. and Evercore Founders Cayman Ltd., which are the entities through which the Founding Members fund their additional commitments to ECP I (collectively, the "Founders") and acquired an interest in the general partner of ECP II, which will permit Evercore LP to receive 8% to 9% (depending on the particular fund investment) of any carried interest from that fund following the contribution (the "Formation Transaction") and (2) Evercore LP acquired Protego Asesores S. de R.L. and its subsidiaries and Protego SI, S.C. ("Protego") from its directors and other stockholders. On August 16, 2006, the Company completed the Initial Public Offering ("IPO") of its Class A common stock. The Formation Transaction and IPO are collectively referred to as the "Reorganization." On December 19, 2006, the Company acquired all of the outstanding shares of Braveheart Financial Services Limited ("Braveheart") pursuant to a purchase and sale agreement dated July 31, 2006. Subsequently, Braveheart was renamed Evercore Partners Limited ("Evercore Europe"). Where reference is made to the periods prior and subsequent to the IPO, the term "the Company" refers to the Predecessor Company and Successor Company, respectively.

The Successor Company's consolidated financial statements include the accounts of the Company's subsidiaries. The sole direct subsidiary of the Company is Evercore LP. The principal direct and indirect subsidiaries of Evercore LP are as follows:

- Evercore Group Holdings L.P. ("EGH"), which indirectly, through its wholly-owned subsidiary, Evercore Partners Services East L.L.C., a Delaware limited liability company, owns all of the interests in each of the following entities:
  - Evercore Group L.L.C. ("EGL"), a registered broker-dealer under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), and a member of the Financial Industry Regulatory Authority. EGL is a limited service entity, which specializes in rendering selected financial advisory services. EGL was converted to a limited liability company from an S corporation on April 19, 2006;
  - Evercore Advisors L.L.C., a Delaware limited liability company, provides investment advisory services to ECP II;
  - Evercore Venture Advisors L.L.C., a Delaware limited liability company, provides investment advisory services to EVP;
  - Evercore Advisors I L.L.C., a Delaware limited liability company, provides investment advisory services to ECP I. Evercore Advisors Inc. was converted into Evercore Advisors I L.L.C. on August 10, 2006.

### EVERCORE PARTNERS INC.

# NOTES TO CONSOLIDATED/COMBINED FINANCIAL STATEMENTS—(Continued)

(dollars in thousands, except per share amounts, unless otherwise noted)

- Evercore GP Holdings L.L.C., which is a non-managing member of the general partner of ECP II and Evercore Mexico Capital Partners II L.P. ("EMCP II") and its affiliated entities.
- Protego SI, S.C., a Mexican company whose main activity is the provision of advisory and related services.
- Protego Asesores S. de R.L. and its subsidiaries, together with Evercore LP, owns interests in Protego Casa de Bolsa, S.A. de C.V. ("PCB") and Protego CB Servicios, S. de R.L. ("PCBS"). PCB and PCBS were established for Protego's asset management business and are 70% and 70.6%, respectively, owned by Evercore. The remaining interest in these entities is held by third parties.
- Evercore Holdings Limited, our U.K. based holding company, through which we made our investment in Evercore Pan-Asset Capital Management ("Pan"). EGH wholly owns Evercore Europe, formerly Braveheart, a U.K. company whose main activity is the provision of advisory and related services.

The Predecessor Company, prior to the Reorganization referred to above, was comprised of certain combined entities under the common control of the Members.

The combined financial statements of the Predecessor are comprised of the following entities:

- · EGH and subsidiaries.
- Evercore Group Holdings L.L.C., a Delaware limited liability company.
- Evercore Partners L.L.C., Evercore Offshore Partners Ltd. and Evercore Partners Cayman L.P. are the general partners of various ECP I entities.
- · Evercore Partners II L.L.C. and Evercore Venture Management L.L.C. ("EVM") are the general partners of ECP II and EVP, respectively.
- The Founders are the entities through which the Founding Members fund their additional commitments to ECP I.

The Company's principal activities are divided into two reportable segments:

- · Advisory includes advice on mergers, acquisitions, divestitures, leveraged buyouts, restructurings and similar corporate finance matters and
- Investment Management prior to the IPO, Investment Management includes the management of outside capital invested in the Company's sponsored private equity funds: ECP I, ECP II and EVP, the Company's principal investments in ECP I, ECP II and EVP, and the Company's investments in, and managed by, Evercore Asset Management L.L.C. ("EAM"). Subsequent to the IPO, Investment Management includes the management of outside capital invested in the Company's sponsored private equity funds: ECP I, ECP II, EVP and Discovery Americas I, L.P. (the "Discovery Fund") and the Company's principal investments in ECP II, Discovery Fund and EAM. Where reference is made to the periods prior and subsequent to the IPO, the term "Private Equity Funds" refers to the Company's principal investments in the respective private equity funds mentioned above. Each of the Private Equity Funds is managed by its own general partners and outside investors participate in the Private Equity Funds as limited partners. Investment Management also includes the management of outside funds by PCB, as well as the Company's equity interests in Evercore Wealth Management ("EWM"), Pan and the HighView Investment Group ("HighView").

#### EVERCORE PARTNERS INC.

# NOTES TO CONSOLIDATED/COMBINED FINANCIAL STATEMENTS—(Continued)

(dollars in thousands, except per share amounts, unless otherwise noted)

#### Note 2 – Significant Accounting Policies

**Basis of Presentation** – The consolidated/combined financial statements are prepared in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP").

The Company's policy is to consolidate all subsidiaries in which it has a controlling financial interest as well as variable interest entities where the Company is deemed to be the primary beneficiary. All intercompany balances and transactions with the Company's subsidiaries have been eliminated upon consolidation.

The consolidated/combined financial statements of the Company are comprised of the consolidation of Evercore LP and Evercore LP's wholly-owned subsidiaries, and, prior to the Reorganization, the combination of its general partners of the Private Equity Funds and Founders, entities that were wholly-owned or controlled by the Company.

The Company accounted for the Formation Transaction substantially by using the Members' historical cost of the assets acquired and liabilities assumed and recorded noncontrolling interest to reflect the Members' ongoing ownership in Evercore LP. At the time of the Formation Transaction, Members received Evercore LP partnership units in consideration for their contribution of the various entities included in the historical combined financial statements of the Predecessor. The Evercore LP partnership units are, subject to vesting requirements and transfer restrictions, exchangeable on a one-for-one basis for shares of Class A common stock. The Company accounts for subsequent exchanges of Evercore LP partnership units for shares of Class A common stock of the Company based on the carrying amounts of the Members' Evercore LP partnership units immediately before the exchange.

Subsequent to the IPO, the Company became the sole general partner of Evercore LP. The Company's interest in Evercore LP is within the scope of the Emerging Issues Task Force Issue No. 04-5, *Determining Whether a General Partner, or the General Partners as a Group, Controls a Limited Partnership or Similar Entity When the Limited Partners Have Certain Rights*. Although the Company has a minority economic interest in Evercore LP, it has a majority voting interest and controls the management of Evercore LP. Additionally, although the limited partners have an economic majority of Evercore LP, they do not have the right to dissolve the partnership or substantive kick-out rights or participating rights, and therefore lack the ability to control Evercore LP. Accordingly, the Company consolidates Evercore LP and records noncontrolling interest for the economic interest in Evercore LP held directly by the Members.

Investments in non-majority-owned entities in which the Company has significant influence are accounted for by the Company using the equity method.

Reclassifications – During 2008, certain balances for prior periods have been reclassified to conform to their current presentation. These reclassifications include the reclassification of \$11 and \$1,706 of financing costs to Interest Expense on the Consolidated/Combined Statements of Operations for the periods ended December 31, 2006 and August 9, 2006, respectively and \$811, \$157 and \$155 of certain expenses from Other Operating Expenses to Occupancy and Equipment Rental and Travel and Related Expenses for the twelve months ended December 31, 2007 and the periods August 10, 2006 through December 31, 2006 and January 1, 2006 through August 9, 2006, respectively, as well as the reclassification of \$700 of interest receivable from Accounts Receivable to Other Current Assets and \$145 of Board of Director fees from Accounts Payable and Accrued Expenses to Payable to Employees and Related Parties on the Consolidated Statement of Financial Condition as of December 31, 2007.

#### EVERCORE PARTNERS INC.

# NOTES TO CONSOLIDATED/COMBINED FINANCIAL STATEMENTS—(Continued)

(dollars in thousands, except per share amounts, unless otherwise noted)

The following accounting policies apply to both the Predecessor Company and Successor Company unless otherwise specified.

*Accounts Receivable* – Accounts Receivable consists primarily of advisory fees and expense reimbursements charged to the Company's clients. Accounts Receivable are reported net of any allowance for doubtful accounts.

Furniture, Equipment and Leasehold Improvements – Fixed assets, including office equipment, hardware and software and leasehold improvements, are stated at cost, net of accumulated depreciation and amortization. Furniture, equipment and computer hardware and software are depreciated using the straight-line method over the estimated useful lives of the assets, ranging from three to seven years. Leasehold improvements are amortized over the shorter of the term of the lease or the useful life of the asset.

**Advisory Revenue** – The Company earns advisory revenue through: 1) success fees based on the occurrence of certain events which may include announcements or completion of various types of financial transactions; 2) retainer arrangements and 3) fairness opinions.

The Company recognizes advisory revenue when: 1) there is evidence of an arrangement with a client; 2) agreed upon services have been provided; 3) fees are fixed or determinable and 4) collection is reasonably assured.

Fees paid in advance of services rendered are initially recorded as deferred revenue, which is recorded within Other Current Liabilities on the Consolidated Statements of Financial Condition, and recognized as advisory revenue ratably over the period in which the related service is rendered.

*Investment Management Revenue* – The Company's Investment Management business generates revenues from the management of the Private Equity Funds, Institutional Asset Management products and Wealth Management relationships.

**Private Equity Revenue** – Revenue from the Private equity sector is earned from Management and Portfolio Company fees, Performance fees and Gains (Losses) on Investments in Private Equity Funds.

Management fees are contractually based and are derived from Investment Management services provided in originating, recommending and consummating investment opportunities to private equity funds. Management fees are typically paid in advance on committed capital during the private equity funds' investment period, and on invested capital, thereafter. Management fees are initially recorded as deferred revenue and revenue is recognized ratably, thereafter, over the period during which services are provided. The management fees may provide for a management fee offset for certain portfolio company fees we earn.

The Company also records performance fee revenue from the private equity funds when the returns on the private equity funds' investments exceed certain threshold minimums. These performance fees, or carried interest, are computed in accordance with the underlying private equity funds' partnership agreements and are based on investment performance over the life of each investment partnership. Performance fees are recorded as revenue as earned pursuant to the client agreements.

*Institutional Asset Management Revenue* – Revenue earned by the Institutional Asset Management sector includes PCB's management fees and performance fees.

#### EVERCORE PARTNERS INC.

# NOTES TO CONSOLIDATED/COMBINED FINANCIAL STATEMENTS—(Continued)

(dollars in thousands, except per share amounts, unless otherwise noted)

*Wealth Management Revenue* – Revenue from the Wealth Management sector is earned through the management of client investment portfolios. Market value based management fees are charged as a percentage of assets under management and recognized on an accrual basis.

*Net Interest Revenue.* — Net interest revenue is derived primarily from investing customer funds in financing transactions by PCB. These transactions are principally repurchases and resales of Mexican government securities. Revenue and expenses associated with these transactions are recognized over the term of the repurchase or resale transaction. Net interest revenue also includes interest expense associated with the \$120,000 principal amount of senior unsecured notes ("Senior Notes"), as well as income earned on marketable securities and cash deposited with financial institutions.

Client Expense Reimbursement – In the conduct of its financial advisory service engagements and in the pursuit of successful Portfolio Company investments for the Private Equity Funds, the Company receives reimbursement for certain transaction-related expenses incurred by the Company on behalf of its clients and the funds. Such reimbursements are classified as either Advisory or Investment Management Revenues, as applicable. Transaction-related expenses, which are billable to clients, are recognized as revenue and recorded in Accounts Receivable on the later of the date of an executed engagement letter or the date the expense is incurred.

*Noncontrolling Interest* – Noncontrolling interest recorded on the consolidated financial statements of the Successor Company relates to the interest of the Members in Evercore LP and the portions of PCB and EWM not owned by the Company.

In January 2009, the Company adopted SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements – an amendment of ARB No.* 51 ("SFAS 160"). SFAS 160 requires reporting entities to present noncontrolling (minority) interests as equity (as opposed to as a liability or mezzanine equity) and provides guidance on the accounting for transactions between an entity and noncontrolling interests. The adoption of SFAS 160 resulted in the presentation of Noncontrolling Interest as a component of Total Equity on the Consolidated Statements of Financial Condition and below Net Income on the Combined Consolidated Statements of Operations. In addition, the adoption of SFAS 160 resulted in an allocation of the components of Total Comprehensive Income between controlling interests and non-controlling interests for the twelve months ended December 31, 2008, 2007 and the period from August 10, 2006 to December 31, 2006.

*Cash and Cash Equivalents* – Cash and Cash Equivalents consist of short-term highly liquid investments with remaining maturities of three months or less. The amounts recognized in Cash and Cash Equivalents on the Consolidated Statements of Financial Condition approximate fair value.

*Fair Value of Financial Instruments* – The majority of the Company's assets and liabilities are recorded at fair value or at amounts that approximate fair value. Such assets and liabilities include cash and cash equivalents, investments, securities, financial instruments, repurchase and reverse repurchase agreements, receivables and payables, and accruals. As of December 31, 2008, the carrying amount of the Company's Senior Notes approximates its fair value.

Effective January 1, 2008, the Company adopted Statement of Financial Accounting Standards ("SFAS") No. 157, *Fair Value Measurements* ("SFAS 157"), which among other things requires enhanced disclosures about financial instruments carried at fair value. See Note 10 for further information.

The Company adopted SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities* ("SFAS 159"), which permits entities the option to measure most financial instruments and certain other items at fair value at specified election dates and to report related unrealized gains and losses in earnings. The Company adopted SFAS 159 on January 1, 2008 and has not elected to apply the fair value option to any specific financial assets or liabilities.

#### EVERCORE PARTNERS INC.

# NOTES TO CONSOLIDATED/COMBINED FINANCIAL STATEMENTS—(Continued)

(dollars in thousands, except per share amounts, unless otherwise noted)

Marketable Securities – Investments in corporate bonds are accounted for as available-for-sale under SFAS No. 115, Accounting for Certain Investments in Debt and Equity Securities. These securities are carried at fair value on the Consolidated Statements of Financial Condition. Unrealized gains and losses are reported as net increases or decreases to Accumulated Other Comprehensive Income (Loss), net of tax, while realized gains and losses on these securities are determined using the specific identification method and are included in Other Revenue on the Consolidated/Combined Statements of Operations.

The Company invests in readily-marketable equity securities. These securities are valued using quoted market prices on applicable exchanges or markets. Marketable Securities transactions are recorded as of the trade date.

*Financial Instruments Owned and Pledged as Collateral at Fair Value* – The Company's Financial Instruments Owned and Pledged as Collateral at Fair Value consist principally of foreign government obligations, which are recorded on a trade date basis and are stated at quoted market values. Related gains and losses are reflected in Other Revenue on the Consolidated/Combined Statements of Operations. The Successor Company pledges the Financial Instruments Owned and Pledged as Collateral at Fair Value to collateralize certain financing arrangements which permits the counterparty to pledge the securities.

Securities Purchased Under Agreements to Resell and Securities Sold Under Agreements to Repurchase – Securities Purchased Under Agreements to Resell and Securities Sold Under Agreements to Repurchase are treated as collateralized financing transactions. The agreements provide that the transferor will receive substantially the same securities in return at the maturity of the agreement and the transferor will obtain from the transferee sufficient cash or collateral to purchase such securities during the term of the agreement. These transactions are carried at the amounts at which the related securities will be subsequently resold or repurchased, plus accrued interest payable or receivable. As these transactions are short-term in nature, their carrying amounts are a reasonable estimate of fair value.

**Investments** – The Company's investments include investments in Private Equity Funds and the Company's equity interests in EAM, Pan and HighView, which are accounted for under the equity method of accounting. The Company recognizes its allocable share of the fair value of the private equity funds' underlying investments as realized and unrealized gains (losses), which are reflected as revenue in the Consolidated/Combined Statements of Operations.

The Private Equity Funds consist primarily of investments in marketable and non-marketable securities of the Portfolio Companies. The underlying investments held by the Private Equity Funds are valued based on quoted market prices or estimated fair value if there is no public market. The Company determines fair value of non-marketable securities by giving consideration to a range of factors, including but not limited to, market conditions, operating performance (current and projected) and subsequent financing transactions. Due to the inherent uncertainty in the valuation of these non-marketable securities, estimated values may materially differ from the values that would have been used had a ready market existed for these investments. Investments in publicly-traded securities held by the Private Equity Funds are valued using quoted market prices. The Company's equity interests in EAM, Pan and HighView are integral to the operations of the Investment Management business and the Company therefore includes its share of their income (loss) in Investment Management Revenue in the Consolidated/Combined Statements of Operations.

The Company assesses its Equity Method Investments annually for impairment per Accounting Principles Board ("APB") Opinion No. 18, *The Equity Method of Accounting for Investments in Common Stock*.

#### EVERCORE PARTNERS INC.

# NOTES TO CONSOLIDATED/COMBINED FINANCIAL STATEMENTS—(Continued)

(dollars in thousands, except per share amounts, unless otherwise noted)

Goodwill and Intangible Assets – As per SFAS No. 142, Goodwill and Other Intangible Assets, Goodwill and Intangible Assets are tested for impairment annually or more frequently if circumstances indicate impairment may have occurred. The Company assesses whether any goodwill recorded by its applicable reporting unit is impaired by comparing the fair value of each business with its respective carrying amount. The Company uses judgment and information available at the time to perform this analysis.

Intangible assets with finite lives are amortized over their estimated useful lives and are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of such assets may not be recoverable as prescribed by SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets*. The Company performs this analysis by comparing the carrying value of the intangible asset to the current and expected future cash flows expected to be generated from such asset on an undiscounted basis, including eventual disposition. An impairment loss would be measured for the amount by which the carrying amount of the long-lived asset exceeds its fair value.

Compensation and Benefits – Compensation includes salaries, bonuses (discretionary awards and guaranteed amounts), severance and stock-based compensation, but historically excluded any compensatory payments made to Members. Prior to the Company's IPO, the Members historically received periodic distributions of operating proceeds, which are reported in the Statements of Changes in Members' Equity as distributions. After the Company's IPO, compensatory payments made to these individuals are included in compensation expense. Cash and equity-based bonuses are accrued over the respective service periods to which they relate. Benefits include both Member and employee benefits expense.

Share-Based Payments – Prior to the IPO, the Predecessor Company operated as a series of partnerships, limited liability companies and Subchapter S corporations and did not historically issue stock-based compensation awards. The Company adopted SFAS No. 123(R) Share-Based Payment ("SFAS 123(R)") on January 1, 2006 and the impact on the Company's Consolidated Statements of Financial Condition and Statements of Operations subsequent to the IPO is discussed in Note 17—Stock-Based Compensation.

Compensation expense recognized pursuant to stock-based awards is based on the grant date fair value of the award. The fair value (as measured on the grant date) of awards that vest from one to five years ("Service-based Awards") is amortized over the vesting periods or requisite service periods as required under SFAS 123(R), however, the vesting of some Service-based Awards will accelerate upon the occurrence of certain events. The requisite service period for retirement eligible employees is the period of grant or the period from grant date to the retirement eligible date, if shorter than the vesting period. For the purposes of calculating diluted net income per share attributable to Evecore Partners Inc. common shareholders, unvested Service-based Awards are included in the diluted weighted average shares of Class A common stock outstanding using the treasury stock method. Once vested, restricted stock units ("RSUs") and restricted stock are included in the basic and diluted weighted average shares of Class A common stock outstanding. Expense relating to RSUs and restricted stock is charged to Employee Compensation and Benefits within the Consolidated Statements of Operations.

Foreign Currency Translation – Foreign currency assets and liabilities have been translated at rates of exchange prevailing at the end of the periods presented. Income and expenses transacted in foreign currency have been translated at average monthly exchange rates during the period. Translation gains and losses are included in the foreign currency translation adjustment as a component of Accumulated Other Comprehensive Income (Loss) in the Consolidated Statement of Changes in Equity.

#### EVERCORE PARTNERS INC.

# NOTES TO CONSOLIDATED/COMBINED FINANCIAL STATEMENTS—(Continued)

(dollars in thousands, except per share amounts, unless otherwise noted)

Income Taxes – Prior to August 10, 2006, the Company had not been subject to U.S. federal income tax, but had been subject to the New York City unincorporated business tax ("UBT") and New York City general corporate tax on its U.S. earnings, and certain non-income tax fees in other jurisdictions where the Company had registered offices and conducted business. The Company's operations were historically organized as a series of partnerships, limited liability companies and Subchapter S corporations. Taxes related to income earned by these entities represent obligations of the individual Members, partners or shareholders and have not historically been reflected in the Predecessor Company's combined financial statements. Commencing August 10, 2006, the Company became subject to U.S. corporate federal income tax on its allocable share of the results of operations of the Company. The Company accounts for income taxes in accordance with SFAS No. 109, Accounting for Income Taxes, which requires the recognition of tax benefits or expenses on temporary differences between the financial reporting and tax bases of its assets and liabilities, as disclosed in Note 20 – Income Taxes.

Deferred income taxes reflect the net tax effects of temporary differences between financial reporting and tax bases of assets and liabilities and are measured using the enacted tax rates and laws that will be in effect when such differences are expected to reverse. Such temporary differences are reflected on the Company's Consolidated Statements of Financial Condition as deferred tax assets and liabilities.

On January 1, 2007, the Company adopted Financial Accounting Standards Board ("FASB") Interpretation No. 48, *Accounting for Uncertainty in Income Taxes-An Interpretation of FASB Statement No.* 109 ("FIN 48"). FIN 48 provides a benefit recognition model with a two-step approach consisting of "more-likely-than-not" recognition criteria, and a measurement attribute that measures the position as the largest amount of tax benefit that is greater than 50% likely of being realized upon ultimate settlement. FIN 48 also requires the recognition of liabilities created by differences between tax positions taken in a tax return and amounts recognized in the financial statements. See Note 20– Income Taxes for disclosure in regard to the impact of the adoption of FIN 48 on the Company's consolidated financial statements.

### Note 3 - Recent Accounting Pronouncements

SFAS 141(R) – In December 2007, the FASB issued SFAS No. 141(R), *Business Combinations* ("SFAS 141(R)"). SFAS 141(R) requires the acquiring entity in a business combination to recognize the full fair value of assets acquired and liabilities assumed in the transaction (whether a full or partial acquisition); establishes the acquisition-date fair value as the measurement objective for all assets acquired and liabilities assumed; requires expensing of most transaction and restructuring costs; and requires the acquirer to disclose to investors and other users all of the information needed to evaluate and understand the nature and financial effect of the business combination. SFAS 141(R) is effective for business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. As a result of the issuance of SFAS 141(R), the Company recognized Acquisition and Transition Costs for the twelve months ended December 31, 2008. See Note 5 to the consolidated/combined financial statements.

#### EVERCORE PARTNERS INC.

# NOTES TO CONSOLIDATED/COMBINED FINANCIAL STATEMENTS—(Continued)

(dollars in thousands, except per share amounts, unless otherwise noted)

FSP FAS 157-3 – In October 2008, the FASB issued FASB Staff Position ("FSP") No. FAS 157-3, *Determining the Fair Value of a Financial Asset When the Market For That Asset Is Not Active* ("FSP FAS 157-3"), which clarifies the application of SFAS 157 in an inactive market and provides an illustrative example to demonstrate how the fair value of a financial asset is determined when the market for that financial asset is inactive. FSP FAS 157-3 was effective upon issuance and did not have a material impact on the Company's financial condition, results of operations or cash flows.

FSP FAS 140-4 and FIN 46(R)-8 – In December 2008, the FASB issued FSP No. FAS 140-4 and FIN 46(R)-8, *Disclosures by Public Entities (Enterprises)* about Transfers of Financial Assets and Interests in Variable Interest Entities. This FSP requires public entities to provide additional disclosures about transfers of financial assets. It also amends FASB Interpretation No. 46(R), Consolidation of Variable Interest Entities – An Interpretation of ARB No. 51 ("FIN 46(R)") to require public enterprises, including sponsors that have a variable interest in a variable interest entity, to provide additional disclosures about their involvements with variable interest entities. The disclosures required by this FSP are intended to provide greater transparency to financial statement users about a transferor's continuing involvement with transferred financial assets and an enterprise's involvement with variable interest entities and qualifying special purpose entities. This FSP is effective for the first reporting period ending on or after December 15, 2008 and was adopted as of December 31, 2008. See Note 9 to the consolidated/combined financial statements.

FSP EITF 99-20-1— In January 2009, the FASB issued FSP No. EITF 99-20-1, Amendments to the Impairment Guidance of EITF Issue No. 99-20. This FSP amends the impairment guidance in EITF Issue No. 99-20, Recognition of Interest Income and Impairment on Purchased Beneficial Interests and Beneficial Interests That Continue to Be Held by a Transferor in Securitized Financial Assets, to achieve more consistent determination of whether an other-than-temporary impairment has occurred. The FSP also retains and emphasizes the objective of an other-than-temporary impairment assessment and the related disclosure requirements in FASB Statement No. 115, Accounting for Certain Investments in Debt and Equity Securities, and other related guidance. The FSP is effective for interim and annual reporting periods ending after December 15, 2008. The adoption of FSP No. EITF 99-20-1 did not have a material impact on the Company's financial condition, results of operations or cash flows.

*EITF 08-6* – In November 2008, the FASB issued EITF 08-6, *Equity Method Investment Accounting Considerations*. The objective of this EITF is to clarify the accounting for certain transactions and impairment considerations involving equity method investments. This issue is effective in fiscal years beginning on or after December 15, 2008. The adoption of EITF 08-6 is not expected to have a material impact on the Company's financial condition, results of operations or cash flows.

EITF 07-5 – In December 2008, the FASB issued EITF 07-5, *Determining Whether an Instrument (or Embedded feature) is Indexed to an Entity's Own Stock.* This EITF was issued to address concerns regarding the meaning of the phrase "indexed to an entity's own stock" within the application of SFAS No. 133 and EITF Issue 00-19. This issue is effective for fiscal years beginning on or after December 15, 2008. The adoption of EITF 07-5 is not expected to have a material impact on the Company's financial condition, results of operations or cash flows.

### Note 4 – Business Changes and Developments

**Formation** Transaction – The Company completed an IPO of its Class A common stock on August 16, 2006. The Company also consummated a number of internal reorganization transactions to transition the Company to its current organizational structure. Costs of \$7,318 directly attributable to the Company's IPO were deferred and charged against the proceeds of the IPO.

#### EVERCORE PARTNERS INC.

# NOTES TO CONSOLIDATED/COMBINED FINANCIAL STATEMENTS—(Continued)

(dollars in thousands, except per share amounts, unless otherwise noted)

**Business Combination with Protego** – The Company combined its business with that of Protego and its subsidiaries and Protego SI, an investment banking boutique in Mexico that provides advisory and investment management services to a wide array of clients in Latin America.

The combination with Protego occurred prior to but in conjunction with the Formation Transaction and the closing of the IPO on August 16, 2006. Pursuant to the executed contribution and sales agreement, which is referred to collectively as the "Protego Combination,"

- Evercore LP acquired all of Protego and its subsidiaries (including a 70% interest in PCB, Protego's asset management subsidiary) and Protego SI in exchange for \$7,000 aggregate principal amount of non-interest bearing notes; and
- The Protego Directors became Senior Managing Directors of the Predecessor Company and subscribed, collectively with certain companies they control, certain trusts benefiting their families and a trust benefiting certain Directors and employees of Protego, for 1,760,187 vested and 351,362 unvested partnership units of Evercore LP.

Of the \$7,000 in notes issued in consideration for the Protego Combination, \$6,050 was paid in cash and \$950 was issued in shares of Class A common stock valued at the IPO price of \$21.00 per share. The Company issued 45,238 shares of Class A common stock upon the repayment of such notes. In addition, Protego distributed to its Directors cash and interests in certain accounts receivables, so as to distribute to its Directors all earnings for the period from January 1, 2005 through the closing date of August 9, 2006.

The Company accounted for the vested partnership units of Evercore LP issued in the Protego Combination as a component of the estimated purchase price pursuant to SFAS No. 141, *Business Combinations*. The estimated value of the vested Evercore LP partnership units was determined by management.

The Company accounted for the unvested partnership units issued in the Protego Combination as future compensation expense and not as part of the purchase consideration. In accordance with SFAS 123(R), the unvested partnership units of Evercore LP will be charged to expense at the time a vesting event occurs or, if earlier, at the time a vesting event becomes probable. The expense will be based on the grant date fair value of the partnership units of Evercore LP.

The results of operations for Protego subsequent to the combination are reflected in the December 31, 2008, 2007 and 2006, consolidated financial statements of Evercore Partners Inc.

Acquisition of Braveheart — On July 31, 2006, the Company entered into a sale and purchase agreement to acquire Braveheart. On December 19, 2006, the Company completed this acquisition pursuant to this agreement. Braveheart was organized to provide corporate finance and private equity advisory services. In exchange for 100% of the outstanding share capital of Braveheart, the Company paid initial consideration, deferred consideration and earn-out consideration, with a total value of \$27,803 on December 19, 2006. The initial consideration was comprised of 1,771,820 shares of Evercore Partners Inc. Class A common stock. The deferred consideration is comprised of 590,607 additional shares of Class A common stock. Of this deferred consideration, 159,000 shares were issued to Braveheart shareholders on April 4, 2007 and an additional 431,607 shares were issued to Braveheart shareholders on March 11, 2008. The Braveheart shareholders also received earn-out consideration based on gross revenues generated by Braveheart. The amount of earn-out consideration was earned at the point of acquisition and accordingly, the Company issued to the Braveheart shareholders, collectively, \$3,000 of loan notes due 2010, which bear interest at LIBOR plus 100 basis points and which are redeemable by the holder at any time after October 31, 2007. These notes were paid in full on April 3, 2008. Additionally, the Company paid \$392 in cash as part of the acquisition.

### EVERCORE PARTNERS INC.

# NOTES TO CONSOLIDATED/COMBINED FINANCIAL STATEMENTS—(Continued)

(dollars in thousands, except per share amounts, unless otherwise noted)

If the Protego Combination and Braveheart acquisition were effective as of January 1, 2006, the operating results of the Company, on a pro forma basis, would have been:

	Fo	r the Twelve
	Mo	onths Ended
	Dece	mber 31, 2006
	(1	unaudited)
Net Revenues	\$	216,389
Net Income Attributable to Evercore Partners Inc.	\$	9,385
Net Income Per Share Attributable to Evercore Partners Inc. common shareholders	\$	1.43

Pursuant to the executed contribution and sales agreements, the purchase price of the combinations had been allocated to the assets acquired and liabilities assumed using the fair values as determined by management as of the acquisition date. The computation of the purchase price to net assets of Braveheart and Protego–based on their respective fair values as of December 19, 2006 and August 9, 2006, respectively—and resulting Goodwill are presented below.

	Braveheart	Protego
Purchase Price		
Non-Interest-Bearing Evercore LP Notes	\$ —	\$ 7,000
Interest-Bearing Evercore Partners Inc. Notes	3,000	_
Evercore LP Partnership Units	_	27,510
Evercore Class A Common Stock	21,882	_
Acquisition Costs	2,529	3,571
Cash Paid	392	
Total Purchase Price	27,803	38,081
Fair Value of Assets Acquired and Liabilities Assumed		
Cash	1,762	3,972
Accounts Receivable	656	6,582
Financial Instruments Owned and Pledged as Collateral at Fair Value	_	198,511
Securities Purchased Under Agreements to Resell	_	207,596
Investments	_	1,670
Fixed Assets	183	990
Intangible Assets	22,254	3,480
Other Assets	675	483
Securities Sold Under Agreements to Repurchase	_	(406,150)
Dividend Payable	_	(6,375)
Other Current Liabilities	(4,556)	(2,756)
Noncontrolling Interest	_	(1,059)
Identifiable Net Assets	20,974	6,944
Goodwill Resulting from the Business Combinations at December 31, 2006	6,829	31,137
Issuance of Deferred Consideration in 2007	3,509	_
Other Adjustments in 2007	487	(259)
Goodwill Resulting from the Business Combinations at December 31, 2007	10,825	30,878
Foreign Currency Translation in 2008	(2,807)	(6,487)
Goodwill Resulting from the Business Combinations at December 31, 2008	\$ 8,018	\$ 24,391

### EVERCORE PARTNERS INC.

# NOTES TO CONSOLIDATED/COMBINED FINANCIAL STATEMENTS—(Continued)

(dollars in thousands, except per share amounts, unless otherwise noted)

In connection with the Protego and Braveheart acquisitions, the Company recorded intangible assets of \$25,734. The intangible assets were valued at the date of acquisition at their fair value, as determined by management. In conjunction with the Protego and Braveheart acquisitions, the intangible assets amounts assigned by asset class at December 31, 2008 and 2007 are presented below.

				As of December	31, 2008				
	Remaining Use	eful Life in Years	Gr	oss Carrying Am	ount	Accumulated Amortization			
	Protego	Braveheart	Protego	Braveheart	Total	Protego	Braveheart	Total	
Client Backlog		_	\$2,710	\$ 12,840	\$15,550	\$2,710	\$ 12,840	\$15,550	
Client Relationships	_	4	80	9,330	9,410	80	3,160	3,240	
Broker Dealer License	2.75	_	240	_	240	115	_	115	
Financial Services Authority License	_	3	_	84	84	_	34	34	
Non-compete/Non-solicit Agreements	2.75	_	450	_	450	215	_	215	
Foreign Currency Translation Adjustment			(89)	(2,078)	(2,167)	(11)	(569)	(580)	
Total			\$3,391	\$ 20,176	\$23,567	\$3,109	\$ 15,465	\$18,574	

	As of December 31, 2007							
Remaining Us	eful Life in Years	Gre	oss Carrying Am	ount	Accumulated Amortization			
Protego	Braveheart	Protego	Braveheart	Total	Protego	Braveheart	Total	
_	_	\$2,710	\$ 12,840	\$15,550	\$2,710	\$ 12,840	\$15,550	
0.25	5	80	9,330	9,410	75	1,606	1,681	
3.75	_	240	_	240	67	_	67	
_	4	_	84	84	_	17	17	
3.75	_	450	_	450	125	_	125	
		(6)	178	172	(2)	63	61	
		\$3,474	\$ 22,432	\$25,906	\$2,975	\$ 14,526	\$17,501	
	Protego — 0.25 — 3.75 —	0.25 5 3.75 — 4	Remaining Useful Life in Years         Gr           Protego         Braveheart         Protego           —         \$2,710           0.25         5         80           3.75         —         240           —         4         —           3.75         —         450           (6)         —         (6)	Remaining Useful Life in Years         Gross Carrying American           Protego         Braveheart         Protego         Braveheart            \$2,710         \$12,840           0.25         5         80         9,330           3.75          240             4          84           3.75          450            (6)         178	Remaining Useful Life in Years         Gross Carrying Amount           Protego         Braveheart         Protego         Braveheart         Total            \$2,710         \$12,840         \$15,550           0.25         5         80         9,330         9,410           3.75          240          240            4          84         84           3.75          450          450            6         178         172	Remaining Useful Life in Years         Gross Carrying Amount         Accurate Protego           Protego         Braveheart         Protego         Braveheart         Total         Protego            \$2,710         \$12,840         \$15,550         \$2,710           0.25         5         80         9,330         9,410         75           3.75          240          240         67            4          84         84            3.75          450          450         125           6         178         172         (2)	$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	

Expense associated with the amortization of intangibles was \$1,882, \$15,037, and \$2,654 for the years ended December 31, 2008, December 31, 2007 and the period August 10, 2006 through December 31, 2006, respectively.

Included in Goodwill at December 31, 2008 and 2007 was \$341 of amounts related to the exchange of non-controlling interests pursuant to the IPO. Intangible assets related to the exchange of non-controlling interests pursuant to the IPO were \$420 and \$588 at December 31, 2008 and 2007, respectively. The intangible asset is net of \$420 and \$252 of accumulated amortization at December 31, 2008 and 2007, respectively.

### EVERCORE PARTNERS INC.

# NOTES TO CONSOLIDATED/COMBINED FINANCIAL STATEMENTS—(Continued)

(dollars in thousands, except per share amounts, unless otherwise noted)

The Company has assessed whether there was any impairment of its Goodwill or Intangible Asset balances at November 30, 2008. Pursuant to the Company's goodwill impairment test, for the years ended December 31, 2008 and 2007, the Company compared the fair value of each of its applicable reporting units to their corresponding carrying amounts, including goodwill, and determined that no impairment existed.

Based on the intangible assets above as of December 31, 2008, annual amortization of intangibles for each of the next four years is as follows:

2009	\$ 1,481
2010	\$ 1,481
2011	\$ 1,343
2012	\$ 1,108

### Note 5 - Special Charges and Acquisition and Transition Costs

ECP capital raising was deferred in the first half of 2008. As a result, the Company consolidated its private equity operations in New York, resulting in Special Charges of \$4,132 for the twelve months ended December 31, 2008. These charges were in connection with the write-off of certain capitalized costs associated with ECP capital raising, employee severance, accelerated share-based vesting and other costs related to the closing of the Los Angeles office.

The Company has reflected \$1,596 for the twelve months ended December 31, 2008, as Acquisition and Transition Costs incurred in connection with acquisitions in process. This expense reflects the change in accounting for deal-related costs required by SFAS 141(R).

#### Note 6 - Related Parties

The Company remits payment for expenses on behalf of the Private Equity Funds and is reimbursed accordingly. During the twelve months ended December 31, 2008 and 2007 and the periods August 10, 2006 through December 31, 2006 and January 1, 2006 through August 9, 2006, the Company disbursed \$1,144, \$1,108, \$108 and \$830, respectively, on behalf of these entities.

Receivable from Employees and Related Parties on the Consolidated Statements of Financial Condition consisted of the following at December 31, 2008 and 2007:

	Decem	ber 31,
	2008	2007
Advances to Individuals Related to Employment Offers	\$ 245	\$ 809
Personal Expenses Paid on Behalf of Employees and Related Parties	133	44
Reimbursable Expenses Due From Portfolio Companies of the Company's Private Equity Funds	1,344	1,911
Reimbursable Expenses Relating to the Private Equity Funds	1,556	2,239
Receivable from Employees and Related Parties	\$3,278	\$5,003

#### EVERCORE PARTNERS INC.

# NOTES TO CONSOLIDATED/COMBINED FINANCIAL STATEMENTS—(Continued)

(dollars in thousands, except per share amounts, unless otherwise noted)

Payable to Employees and Related Parties on the Consolidated Statements of Financial Condition consisted of the following at December 31, 2008 and 2007:

	Decem	ber 31,
	2008	2007
Board of Director Fees	\$ 145	\$ 145
Amounts Due Pursuant to Tax Receivable Agreements(a)	1,808	1,229
Note Payable to the Shareholders of Braveheart		3,195
Payable to Employees and Related Parties	\$1,953	\$4,569

(a) Relates to the current portion of the Member exchange of Evercore LP partnership units for common shares of the Company. The long-term portion of \$38,344 and \$37,575 is disclosed in Amounts Due Pursuant to Tax Receivable Agreements on the Consolidated Statements of Financial Condition at December 31, 2008 and 2007, respectively.

Pursuant to the acquisition of Braveheart, the Company issued \$3,000 of interest-bearing notes to Braveheart's shareholders. These notes bore interest at LIBOR plus 100 basis points and were due in 2010 but may have been redeemed by the holders at any time after October 31, 2007. These notes and related interest had a balance of \$3,195 at December 31, 2007, and were reflected in Payable to Employees and Related Parties on the Consolidated Statements of Financial Condition. The notes were paid-in-full on April 3, 2008.

Investment Management Revenue includes income from related parties earned from the Company's Private Equity Funds for portfolio company fees, management fees, expense reimbursements and realized and unrealized gains and losses of private equity fund investments. Total Investment Management revenues from related parties amounted to \$11,202, \$20,188, \$5,359 and \$17,229 for the twelve months ended December 31, 2008 and 2007 and the periods August 10, 2006 through December 31, 2006 and January 1, 2006 through August 9, 2006, respectively.

The Company earned no advisory fees from clients that have Senior Managing Directors as a member of their Board of Directors for the twelve months ended December 31, 2008.

### Note 7 - Marketable Securities

The amortized cost and estimated fair value of the Company's Marketable Securities as of December 31, 2008 and 2007 are as follows:

		December 31,						
		2008				20	007	
	Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value	Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Corporate Bonds	\$ 98,979	\$ 1,213	\$ 169	\$ 100,023	<del>\$</del> —	\$ —	\$ —	\$ —
Equity Securities	3,457			3,457	7,647			7,647
Total	\$102,436	\$ 1,213	\$ 169	\$ 103,480	\$7,647	<u>\$</u>	<u>\$</u>	\$ 7,647

#### EVERCORE PARTNERS INC.

# NOTES TO CONSOLIDATED/COMBINED FINANCIAL STATEMENTS—(Continued)

(dollars in thousands, except per share amounts, unless otherwise noted)

#### Corporate Bonds

During the fourth quarter of 2008, the Company invested in corporate bonds, which were classified as available-for-sale securities within Marketable Securities on the Consolidated Statement of Condition at December 31, 2008. The Company had no realized gains and (losses) for the twelve months ended December 31, 2008. Since the Company has the ability and intent to hold available-for-sale securities until a recovery of fair value to an amount approximating its amortized cost, which may be maturity, it does not consider such unrealized loss positions to be other-than-temporarily impaired at December 31, 2008.

Corporate bond maturities as of December 31, 2008 are as follows:

	Decemb	er 31, 2008
	Amortized	<u> </u>
	Cost	Fair Value
Due within one year	\$ 17,013	\$ 16,921
Due after one year through five years	81,255	82,355
Due after five years through 10 years	711	747
Total	\$ 98,979	\$ 100,023

#### **Equity Securities**

The Company had \$3,457 and \$3,890 of securities managed by EAM as of December 31, 2008 and 2007, respectively. These investments are reflected as Marketable Securities on the Consolidated Statements of Financial Condition and are stated at quoted market value with realized and unrealized gains and losses recorded in earnings. Also included in Marketable Securities are \$3,757 of EAM Fund Investments as of December 31, 2007. These investments resulted in net unrealized gains/(losses) and dividend income of \$(4,317), \$(2,247), \$515 and \$(160) for the twelve months ended December 31, 2008 and 2007 and the periods August 10, 2006 through December 31, 2006 and January 1, 2006 through August 9, 2006, respectively, that are included on the Consolidated/Combined Statements of Operations in Investment Management Revenue.

# Note 8 – Financial Instruments Owned and Pledged as Collateral at Fair Value, Securities Purchased Under Agreements to Resell and Securities Sold Under Agreements to Repurchase

The Company, through PCB, enters into repurchase agreements with clients seeking overnight money market returns whereby PCB transfers to the clients Mexican government securities in exchange for cash and concurrently agrees to repurchase the securities at a future date for an amount equal to the cash exchanged plus a stipulated premium or interest factor. PCB deploys the cash received from, and acquires the securities deliverable to, clients under these repurchase arrangements by purchasing securities in the open market, which the Company reflects as Financial Instruments Owned and Pledged as Collateral at Fair Value on the Consolidated Statements of Financial Condition, or by entering into reverse repurchase agreements with unrelated third parties. The Company accounts for these repurchase and reverse repurchase agreements as collateralized financing transactions. The Company records a liability on its Consolidated Statements of Financial Condition in relation to repurchase transactions executed with clients as Securities Sold Under Agreements to Repurchase. The Company records as assets on its Consolidated Statements of Financial Condition, Financial Instruments Owned and Pledged as Collateral at Fair Value (where the Company has acquired the securities deliverable to clients under

#### EVERCORE PARTNERS INC.

# NOTES TO CONSOLIDATED/COMBINED FINANCIAL STATEMENTS—(Continued)

(dollars in thousands, except per share amounts, unless otherwise noted)

these repurchase arrangements by purchasing securities in the open market) and Securities Purchased Under Agreements to Resell (where the Company has acquired the securities deliverable to clients under these repurchase agreements by entering into reverse repurchase agreements with unrelated third parties). These Mexican government securities have an estimated average time to maturity of approximately 3.0 years and are pledged as collateral against repurchase agreements which are collateralized financing agreements. Generally, collateral is posted equal to the contract value at inception and is subject to market changes. These repurchase agreements are primarily with institutional customer accounts managed by PCB, are generally in overnight maturities and permit the counterparty to pledge the securities.

As of December 31, 2008 and 2007, a summary of the Company's assets, liabilities and collateral received or pledged related to these transactions are as follows:

	Decen	December 31, 2008		Decen	December 31, 2007		
	Asset (Liability) Balance	Colla	rket Value of teral Received r (Pledged)	Asset (Liability) Balance	Colla	rket Value of teral Received r (Pledged)	
Assets							
Financial Instruments Owned and Pledged as Collateral at Fair Value	\$ 191,507			\$ 226,868			
Securities Purchased Under Agreements to Resell	92,770	\$	92,580	58,834	\$	58,641	
Total Assets	\$ 284,277			\$ 285,702			
Liabilities							
Securities Sold Under Agreements to Repurchase	<u>\$(284,745)</u>	\$	(284,086)	\$(285,864)	\$	(285,508)	

#### Note 9 - Investments

The Company's investments reported in the Consolidated Statements of Financial Condition consist of investments in Private Equity Funds and the Company's equity interest in EAM, Pan and HighView.

### **Investments in Private Equity Funds**

The Company's investments include investments in ECP II, the Discovery Fund and EMCP II. Portfolio holdings of the Private Equity Funds are fair valued as discussed in Note 2—Significant Accounting Policies. Accordingly, the Company reflects its pro rata share of the unrealized gains and losses occurring from changes in fair value. Additionally, the Company reflects its pro rata share of unrealized gains, losses and carried interest associated with any investment realizations.

The Company has concluded that EP II L.L.C., the general partner of ECP II, is a variable interest entity pursuant to FIN 46 (R). The Company owns 8%-9% of the carried interest earned by the general partner of ECP II. The Company's assessment of the design of EP II L.L.C. resulted in the determination that the Company is not acting as an agent for other members of the general partner and is a passive holder of interests in the fund, evidenced by the fact that the Company is a non-voting, non-managing member of the general partner and accordingly, has no authority in directing the management operations of the general partner. Furthermore, the Company will not absorb the majority of the expected losses or receive a majority of the expected residual returns, should they occur. Accordingly, the Company has concluded that it is not the primary beneficiary of EP II L.L.C..

#### EVERCORE PARTNERS INC.

# NOTES TO CONSOLIDATED/COMBINED FINANCIAL STATEMENTS—(Continued)

(dollars in thousands, except per share amounts, unless otherwise noted)

A summary of the Company's investment in the Private Equity Funds as of December 31, 2008 and 2007 is as follows:

	Dece	mber 31,
	2008	2007
ECP II	\$12,529	\$12,507
Discovery Fund	1,803	2,308
EMCP II	1,507	—
Total Private Equity Funds	\$15,839	\$14,815

Net realized and unrealized gains on Private Equity Fund investments, including incentive fees, were \$1,664, \$5,580, \$1,887 and \$4,943 for the twelve months ended December 31, 2008 and 2007 and the periods August 10, 2006 through December 31, 2006 and January 1, 2006 through August 9, 2006, respectively. The Company may be obligated to repay certain carried interest previously recorded in the event that the investments perform poorly on both a realized and unrealized basis. As of December 31, 2008, the Company had approximately \$4,304 of previously recognized carried interest that may be subject to repayment.

### **Other Equity Investments**

A summary of the Company's equity investments as of December 31, 2008 and 2007 is as follows:

	Decen	ıber 31,
	2008	2007
EAM	\$2,816	\$1,468
Pan	4,989	
HighView	1,195	
Total Equity Investments	\$9,000	\$1,468

### EAM

Pursuant to the Amended and Restated Limited Liability Company Agreement, as of April 1, 2008, the Company holds a 32.7% interest in EAM that is accounted for under the equity method. SLMN Holdings LLC holds the remaining 67.3%. The investment resulted in unrealized losses of \$252, \$905, \$412, and \$299 for the twelve months ended December 31, 2008 and 2007 and the periods August 10, 2006 through December 31, 2006 and January 1, 2006 through August 9, 2006, respectively.

The Company has concluded that EAM is a variable interest entity and has determined that as of December 31, 2008, EAM should not be consolidated pursuant to FIN 46 (R). The Company's assessment of the design of EAM resulted in the determination that EAM would not have sufficient equity at risk to permit the entity to finance its activities without additional subordinated financial support. Pursuant to the Agreement with EAM, the Company does not absorb a majority of the expected losses or receive a majority of the expected residual returns, should they occur and the Company does not effectively exert control over the direction of EAM as a result of the structure of EAM's board.

During the first quarter of 2009, the Company increased its ownership in EAM to 51% and will consolidate its investment in EAM effective April 1, 2009. As part of this agreement, EAM has released the Company from all non-compete arrangements.

### EVERCORE PARTNERS INC.

# NOTES TO CONSOLIDATED/COMBINED FINANCIAL STATEMENTS—(Continued)

(dollars in thousands, except per share amounts, unless otherwise noted)

#### <u>Pan</u>

In the third quarter of 2008, the Company made an equity method investment of \$4,158 in Pan and maintains a 50% interest at December 31, 2008. This investment resulted in unrealized losses of \$371 for the twelve months ended December 31, 2008.

### **HighView**

In the fourth quarter of 2008, the Company made an equity method investment of \$1,874 in HighView and maintains a 25% interest at December 31, 2008. This investment resulted in unrealized losses of \$679 for the twelve months ended December 31, 2008.

The Company's investments in Private Equity Funds, which consist of general partner interests and the Company's equity interests in EAM, Pan and HighView, are relatively high-risk and illiquid assets. Realized and unrealized gains and losses on equity method investments are included on the Consolidated/Combined Statements of Operations in Investment Management Revenue.

#### Note 10 - Fair Value Measurements

The Company adopted SFAS 157 as of January 1, 2008, which among other matters, requires enhanced disclosures about investments that are measured and reported at fair value. The adoption did not have a material impact on the results of the Company. SFAS 157 establishes a hierarchal disclosure framework which prioritizes and ranks the level of market price observability used in measuring investments at fair value. Market price observability is affected by a number of factors, including the type of investment and the characteristics specific to the investment. Investments with readily available active quoted prices or for which fair value can be measured from actively quoted prices generally will have a higher degree of market price observability and a lesser degree of judgment used in measuring fair value.

Investments measured and reported at fair value are classified and disclosed in one of the following categories:

Level I — Quoted prices are available in active markets for identical investments as of the reporting date. The type of investments included in Level I include listed equities and listed derivatives. As required by SFAS 157, the Company does not adjust the quoted price for these investments, even in situations where Evercore holds a large position and a sale could reasonably impact the quoted price. Level I investments include financial instruments owned and pledged as collateral and the Company's investments in equity securities of \$191,507 and \$3,457, respectively, as of December 31, 2008.

Level II – Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable as of the reporting date, and fair value is determined through the use of models or other valuation methodologies. Level II investments include the Company's investments in corporate bonds of \$100,023 as of December 31, 2008. The estimated fair values of the corporate bonds are based on quoted market prices provided by external pricing services.

Level III – Pricing inputs are unobservable for the investment and includes situations where there is little, if any, market activity for the investment. The inputs into the determination of fair value require significant management judgment or estimation. The Company did not have any Level III investments as of December 31, 2008.

#### EVERCORE PARTNERS INC.

# NOTES TO CONSOLIDATED/COMBINED FINANCIAL STATEMENTS—(Continued)

(dollars in thousands, except per share amounts, unless otherwise noted)

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, an investment's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement. The Company's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the investment.

### Note 11 - Furniture, Equipment and Leasehold Improvements

Furniture, Equipment and Leasehold Improvements consisted of the following:

	Decem	ber 31,
	2008	2007
Furniture and Office Equipment	\$ 2,721	\$ 3,677
Leasehold Improvements	7,219	7,481
Computer and Computer-related Equipment	2,606	2,943
Software	1,543	1,791
Total	14,089	15,892
Less: Accumulated Depreciation and Amortization	(5,944)	(5,787)
Furniture, Equipment and Leasehold Improvements, Net	\$ 8,145	\$10,105

Depreciation and amortization expense for Furniture, Equipment and Leasehold Improvements totaled \$2,307, \$2,384, \$580 and \$666 for the twelve months ended December 31, 2008 and 2007 and the periods August 10, 2006 through December 31, 2006 and January 1, 2006 through August 9, 2006, respectively.

#### Note 12 - Issuance of Notes Payable and Warrants

On August 21, 2008, the Company entered into a Purchase Agreement with Mizuho Corporate Bank, Ltd. ("Mizuho") pursuant to which Mizuho purchased from the Company Senior Notes due 2020 with a 5.20% coupon and warrants to purchase 5,454,545 shares of Evercore Class A Common Stock at \$22.00 per share (the "Warrants") expiring in 2020. Based on their relative fair value at issuance, plus accretion, the Senior Notes and Warrants were reflected in Notes Payable and Additional Paid-In-Capital on the Consolidated Statement of Financial Condition at \$95,263 and \$23,708, respectively. The Senior Notes have an effective yield of 7.94%.

The holder of the Senior Notes may require the Company to purchase, for cash, all or any portion of the holder's Senior Notes upon a change of control of the Company for a price equal to the aggregate accreted amount of such Senior Notes, (the "Accreted Amount"), plus accrued and unpaid interest. Senior Notes held by Mizuho will be redeemable at the Accreted Amount at the option of the Company at any time within 90 days following the date on which Mizuho notifies the Company that it is terminating their new strategic alliance agreement ("Strategic Alliance Agreement"). Senior Notes held by any other holder than Mizuho will be redeemable at the Accreted Amount (plus accrued and unpaid interest) at the option of the Company at any time beginning on the third anniversary of closing. In the event of a default under the indenture, the trustee or holders of 33 1/3% of the Senior Notes may declare that the Accreted Amount is immediately due and payable.

Pursuant to the agreement, Mizuho may not transfer the Senior Notes or Warrants until August 16, 2012 or, if the Strategic Alliance Agreement is terminated, the later of one year following such termination and the third anniversary of the closing of the purchase of the Senior Notes and Warrants. The Company has a right of first offer on any proposed transfer by Mizuho of the Warrants, Common Stock purchased in the open market or acquired by exercise of the Warrants and associated Common Stock issued as dividends.

#### EVERCORE PARTNERS INC.

# NOTES TO CONSOLIDATED/COMBINED FINANCIAL STATEMENTS—(Continued)

(dollars in thousands, except per share amounts, unless otherwise noted)

The exercise price for the Warrants is payable, at the option of the holder of the Warrants, either in cash or by tender of Senior Notes at the Accreted Amount, at any point in time.

As of December 31, 2008, the future payments required on the Senior Notes are as follows:

2009	\$ 6,240
2010	6,240
2011	6,240
2012	6,240
2013	6,240
Thereafter	163,680
Total	\$ 194,880

#### Note 13 - Employee Benefit Plans

**Defined Contribution Retirement Plan** – The Company, through a subsidiary, provides certain retirement benefits to employees through a qualified retirement plan. The Evercore Partners Services East L.L.C. Retirement Plan (the "Plan") is a defined contribution plan with a salary deferral feature under Section 401(k) of the Internal Revenue Code. It also includes a discretionary profit sharing feature. The Plan was formed on February 1, 1996 and subsequently amended. The Plan year ends on December 31 of each year. The Company, at its sole discretion, determines the amount, if any, of profit to be contributed to the Plan.

The Company made no contributions for the twelve months ended December 31, 2008, 2007 and 2006.

Evercore Europe Defined Contribution Benefit Plan – Evercore Europe established the Evercore Partners Limited Group Personal Pension Plan (the "Evercore Europe Plan"), a defined contribution benefit plan, in November 2006 for Evercore Europe employees. The Evercore Europe Plan has a salary deferral feature as permitted under existing tax guidelines for HM Customs and Revenue, the Inland Revenue Service in the United Kingdom. Evercore Europe employees must elect to participate in the plan, and Evercore Europe has a minimum annualized contribution of 15% to 50% of an employee's salary for all employees who participate, depending on the respective employee's level within the Company.

Evercore Europe employees are also eligible to contribute up to 10% of their salary to the Evercore Europe Plan. Under the terms of the Evercore Europe Plan, if an employee contributes a minimum of 7.5% to 10% of their salary to the plan, Evercore Europe must make a matching contribution of 5% to 10% of the employee's salary depending on the employee's level within the company.

The Evercore Europe Plan made contributions for the twelve months ended December 31, 2008 and 2007 totaling \$1,494 and \$1,069, respectively.

#### Note 14 - Evercore Partners Inc. Stockholders' Equity

During 2008, the Company purchased 466,843 Class A common shares from employees and the former shareholders of Braveheart at market values ranging from \$8.16 to \$18.44 per share. The result was an increase in Treasury Stock of \$7,082 on the Company's Consolidated Statement of Financial Condition as of December 31, 2008.

#### EVERCORE PARTNERS INC.

# NOTES TO CONSOLIDATED/COMBINED FINANCIAL STATEMENTS—(Continued)

(dollars in thousands, except per share amounts, unless otherwise noted)

The former shareholders of Braveheart received 431,607 Class A common shares during the first quarter of 2008 in conjunction with the Braveheart sale and purchase agreement, resulting in compensation expense of \$7,452 and an increase to Common Stock and Additional Paid-In-Capital of \$4 and \$7,448, respectively, in the Consolidated Statement of Financial Condition as of December 31, 2008.

During 2008, 278,946 Evercore LP partnership units were gifted to various charities and converted into Class A common shares, resulting in an increase to Common Stock and Additional Paid-In-Capital of \$3 and \$1,275, respectively, in the Consolidated Statement of Financial Condition as of December 31, 2008.

On August 21, 2008, the Company issued warrants to purchase 5,454,545 shares of Evercore Class A Common Stock, resulting in an increase to Additional Paid-In-Capital of \$23,708, in the Consolidated Statement of Financial Condition as of December 31, 2008. See Note 12 of the consolidated/combined financial statements for further information.

During the twelve months ended December 31, 2008, the Company declared and paid dividends of \$0.48 per share, totaling \$6,239. The Company's Board of Directors declared on February 3, 2009, a quarterly cash dividend of \$0.12 per share, to the holders of Class A common stock as of February 27, 2009, which will be paid on March 13, 2009.

### Note 15 - Noncontrolling Interest

Noncontrolling Interest recorded in the consolidated financial statements of the Successor Company relates to a 54% interest of the Members in Evercore LP, a 30% interest in PCB not owned by the Company and a 29% interest in EWM not owned by the Company.

Changes in the noncontrolling interest ownership for the twelve months ended December 31, 2008 and 2007 and the period from August 10, 2006 through December 31, 2006 were as follows:

		For the Twelve Months Ended		
			August 10, 2006 through	
	2008	2007	December 31, 2006	
Beginning Balance	\$ 46,699	\$ 36,294	\$ 20,148	
Operating income (loss)	(4,850)	(32,841)	15,991	
Other comprehensive income (loss)	(10,190)	313	47	
Distributions to partners	(16,578)	(47,218)	_	
Exchange of Evercore LP partnership units for Class A common shares	(671)	(9,679)	_	
Vesting of additional Evercore LP partnership units	<u>—</u> i	99,453	_	
Other, including PCB and EWM	1,568	377	779	
Adoption of FIN 48			(671)	
Ending Balance	<u>\$ 15,978</u>	\$ 46,699	\$ 36,294	

Noncontrolling interest recorded on the combined financial statements of the Predecessor Company relates to the noncontrolling interest of an unrelated third party in EVM, the general partner of EVP. EVM was owned by the Founding Members, an unrelated third party, which owned approximately 53% and Evercore Venture Partners L.L.C., which owned approximately 47%. Evercore Venture Partners L.L.C. is under common

### EVERCORE PARTNERS INC.

# NOTES TO CONSOLIDATED/COMBINED FINANCIAL STATEMENTS—(Continued)

(dollars in thousands, except per share amounts, unless otherwise noted)

ownership of the Company and is the managing member of EVM. As a result, the Company included in its Combined Statements of Operations all of the net income of EVM with an appropriate noncontrolling interest of approximately 53%.

### Note 16 - Net Income (Loss) Per Share Attributable to Evercore Partners Inc. Common Shareholders

Net income per share information is not applicable for reporting periods prior to August 10, 2006. The calculations of basic and diluted net income (loss) per share attributable to Evercore Partners Inc. common shareholders for the twelve months ended December 31, 2008 and 2007 and the period August 10, 2006 through December 31, 2006, are described and presented below.

		For the Twelve Months Ended				For the Period August 10, 2006	
	Decem	ber 31, 2008	December 31, 2007 (share amounts in thousands)		through <u>December 31, 2006</u>		
Basic Net Income (Loss) Per Share Attributable to Evercore Partners Inc. Common Shareholders							
Numerator:							
Net Income (Loss) Attributable to Evercore Partners Inc. Common Shareholders	\$	(4,713)	\$	(34,495)	\$	3,786	
Denominator:  Weighted average shares of Class A common stock outstanding, including vested  RSUs		13,072		10,219		4,956	
Basic Net Income (Loss) Per Share Attributable to Evercore Partners Inc. Common							
Shareholders	\$	(0.36)	\$	(3.38)	\$	0.76	
Diluted Net Income (Loss) Per Share Attributable to Evercore Partners Inc. Common Shareholders							
Numerator:							
Net Income (Loss) Attributable to Evercore Partners Inc. Common Shareholders	\$	(4,713)	\$	(34,495)	\$	3,786	
Add (deduct)—dilutive effect of:							
Noncontrolling Interest related to the assumed exchange of Members'							
Evercore LP partnership units for Class A common shares		(a)		(a)		(a)	
Associated corporate taxes related to the assumed elimination of Noncontrolling Interest described above		(2)		(a)		(2)	
Associated Interest Expense pursuant to conversion of Warrants Issued		(a) (b)		(a)		(a)	
Diluted Net Income (Loss) Attributable to Evercore Partners Inc. Common Shareholders	\$	(4,713)	¢	(34,495)	¢	3,786	
· · ·	<u>J</u>	(4,713)	Ψ	(34,433)	J	3,700	
Denominator:							
Weighted average shares of Class A common stock outstanding, including vested RSUs		13,072		10,219		4,956	
Add—dilutive effect of:		13,072		10,213		4,950	
Assumed exchange of Members' Evercore LP partnership units for Class A							
common shares		(a)		(a)		(a)	
Additional shares of the Company's common stock assumed to be issued		• •		` '		,	
pursuant to non-vested restricted stock, RSUs and certain Evercore LP							
partnership units, as calculated using the treasury stock method		(c)		(c)		_	
Assumed conversion of Warrants Issued		<u>(b)</u>					
Diluted weighted average shares of Class A common stock outstanding		13,072		10,219		4,956	
Diluted Net Income (Loss) Per Share Attributable to Evercore Partners Inc. Common							
Shareholders	\$	(0.36)	\$	(3.38)	\$	0.76	

#### EVERCORE PARTNERS INC.

# NOTES TO CONSOLIDATED/COMBINED FINANCIAL STATEMENTS—(Continued)

(dollars in thousands, except per share amounts, unless otherwise noted)

- (a) During the twelve months ended December 31, 2008 and 2007 and the period August 10, 2006 through December 31, 2006, the Evercore LP partnership units (which represent the right to receive shares of Class A common stock upon exchange) were antidilutive and consequently the effect of their exchange into shares of Class A common stock has been excluded from the calculation of diluted net income (loss) per share attributable to Evercore Partners Inc. common shareholders. The units that would have been included in the computation of diluted net income (loss) per share attributable to Evercore Partners Inc. common shareholders if the effect would have been dilutive were 15,134, 14,655 and 13,548 for the twelve months ended December 31, 2008 and 2007 and the period August 10, 2006 through December 31, 2006, respectively. For the period August 10, 2006 through December 31, 2006, antidilution is the result of vested RSUs impacting both basic and diluted earnings (loss) per share but not impacting the noncontrolling interest ownership calculation.
- (b) During 2008, the Warrants were antidilutive and consequently the additional shares have been excluded from the calculation of diluted net income per share attributable to Evercore Partners Inc. common shareholders. The additional shares that would have been included in the computation of diluted net income per share attributable to Evercore Partners Inc. common shareholders if the effect would have been dilutive were 5,454,545 for the twelve months ended December 31, 2008 reduced for the impact of the Treasury Stock Method, if applicable. FASB 128, *Earnings per Share*, requires that the dilutive effect of warrants with multiple conversion alternatives be determined based on the alternative which is most advantageous to the holder of the exchangeable Senior Notes and Warrants. This will generally occur when the market value of the Company's stock exceeds the exercise price of the Warrants, requiring dilution to be determined using the Treasury Stock Method. In certain limited circumstances the dilutive effect of conversion would be calculated using the If-Converted Method.
- (c) During the twelve months ended December 31, 2008 and 2007, the additional shares of the Company's common stock assumed to be issued pursuant to non-vested restricted stock, RSUs and certain Evercore LP partnership units as calculated using the treasury stock method were antidilutive and consequently the additional shares have been excluded from the calculation of diluted net loss per share of Class A common stock. The additional shares that would have been included in the computation of diluted net loss per share of Class A common stock if the effect would have been dilutive were 216 and 154 for the twelve months ended December 31, 2008 and 2007, respectively. Antidilution is the result of the Company having a loss for the twelve months ended December 31, 2008 and 2007, respectively.

The shares of Class B common stock have no right to receive dividends or a distribution on liquidation or winding up of Evercore Partners Inc. The shares of Class B common stock do not share in the earnings of Evercore Partners Inc. and no earnings are allocable to such class. Accordingly, basic and diluted net income (loss) per share of Class B common stock have not been presented.

### Note 17 - Stock-Based Compensation

Effective January 1, 2006, the Company adopted SFAS 123(R), which requires the measurement and recognition of compensation expense for all stock-based payment awards made to employees and directors including employee stock options and other forms of equity compensation based on estimated fair values.

2006 Stock Incentive Plan. In 2006 the Company's stockholders and board of directors adopted the Evercore Partners Inc. 2006 Stock Incentive Plan (the "2006 Plan"). The 2006 Plan permits the Company to grant to key employees, directors and consultants incentive stock options, non-qualified stock options, stock appreciation rights, restricted stock, RSUs and other awards based on the Company's Class A common stock. The total number of shares of Class A common stock which may be issued under the 2006 Plan is 20,000,000 and the Company intends to use newly-issued shares of Class A common stock to satisfy any awards under the 2006 Plan. Shares of Class A common stock underlying any award granted under the 2006 Plan that expire, terminate or are cancelled or satisfied for any reason without being settled in stock again become available for awards under the 2006 Plan. The total shares available to be granted in the future under the 2006 Plan were 13,394,307 and 15,428,193 as of December 31, 2008 and 2007, respectively.

#### EVERCORE PARTNERS INC.

# NOTES TO CONSOLIDATED/COMBINED FINANCIAL STATEMENTS—(Continued)

(dollars in thousands, except per share amounts, unless otherwise noted)

Equity Grants – Evercore LP Partnership Units. At the time of the Reorganization, Members and certain trusts benefiting certain of their families received 13,547,797 vested and 9,589,032 unvested Evercore LP partnership units. The Evercore LP partnership units are exchangeable into Class A common stock of the Company on a one-for-one basis once vested. During the twelve months ended December 31, 2007, 4,735,867 Evercore LP partnership units vested when the Company's Founding Members and the chairman of Protego, and trusts benefiting their families and permitted transferees, collectively, ceased to beneficially own at least 90% of the aggregate Evercore LP partnership units owned by them on the date the Reorganization was effected. The Company recorded \$99,453 in compensation expense during 2007, which represented the value of the 4,735,867 Evercore LP partnership units at the date of the Reorganization. In addition, the Company entered into a severance agreement with an employee which modified the award terms, that resulted in an expense of \$2,275 in 2007. The remaining unvested Evercore LP partnership units will vest upon the earliest to occur of the following events:

- when the Founding Members and chairman of Protego, and trusts benefiting their families and permitted transferees, collectively, cease to beneficially own at least 50% of the aggregate Evercore LP partnership units owned by them at the time of the Reorganization;
- a change of control of the Company; or
- two of the Founding Members and the chairman of Protego are not employed by, or do not serve as a director of, Evercore Partners Inc. or one of its affiliates within a 10-year period following the IPO.

In addition, 100% of the unvested Evercore LP partnership units will vest if such Member dies or becomes disabled while employed by the Company. The Company's Equity Committee, which is comprised of Messrs. Altman and Aspe, may also accelerate vesting of unvested Evercore LP partnership units at any time.

Mr. Beutner, one of the Founding Members, announced his retirement from the Company on May 1, 2008. Management has assessed the impact of Mr. Beutner's retirement on the Evercore LP partnership unit vesting events discussed above and has concluded that no such condition has become probable at this time. Management has concluded that, at the current time, the disassociation of Mr. Altman or Mr. Aspe with the Company within ten years subsequent to the IPO date is not probable. There have not been any stated changes in the intentions of either Mr. Altman or Mr. Aspe to terminate their employment or current roles and functions with the Company.

Equity Grants – Restricted Stock and RSUs. At the time of the IPO, and pursuant to the 2006 Plan, the Company granted to the Company's employees 2,286,055 RSUs, which are convertible into Class A common stock on a one-for-one basis once vested. At the time of the IPO 207,116 of the RSUs fully-vested and, as a result, the Company recorded compensation expense at the time of the IPO equal to the value of these fully-vested RSUs. The remaining unvested RSUs have the same vesting requirements as the unvested Evercore LP partnership units described above.

Each of the Company's four outside directors at the date of the IPO received a one-time award of 2,381 RSUs upon their initial appointment to the Board. These RSUs were issued pursuant to the 2006 Plan and vested in 2008, and were amortized into compensation expense, over two years.

Subsequent to the IPO, the Company granted new and existing employees RSUs and restricted stock. Certain of these awards vest upon the same terms as the Evercore LP partnership units issued at the time of the Reorganization and the RSUs issued at the time of the IPO ("Event-based Awards") and certain of these awards are Service-based Awards.

#### EVERCORE PARTNERS INC.

# NOTES TO CONSOLIDATED/COMBINED FINANCIAL STATEMENTS—(Continued)

(dollars in thousands, except per share amounts, unless otherwise noted)

During 2008, pursuant to the 2006 Plan, the Company granted employees 440,925 Evercore LP units and 60,193 RSUs that are Event-based Awards and 75,000 shares of restricted stock and 2,065,743 RSUs that are Service-based Awards. These awards had grant date fair values of \$9.70 to \$21.33 per share. During 2008, no Event-based Awards vested. Compensation expense related to Service-based Awards was \$29,380 for the twelve months ended December 31, 2008.

During 2007, pursuant to the 2006 Plan, the Company granted employees 90,606 shares of restricted stock and 90,479 RSUs that are Event-based Awards and 475,810 shares of restricted stock and 1,873,447 RSUs that are Service-based Awards. These awards had grant date fair values of \$21.12 to \$33.64 per share. During 2007, 1,127,830 Event-based Awards vested and the Company recorded \$25,570 in compensation expense. Compensation expense related to Service-based Awards was \$9,539 for the twelve months ended December 31, 2007.

The Company recorded stock compensation expense of approximately \$4,349 during the period August 10, 2006 through December 31, 2006 related to the grant of 207,116 vested RSUs granted to employees at the date of the IPO and valued at the IPO price of \$21.00 per share. Stock compensation expense is included in Employee Compensation and Benefits in the Consolidated Statement of Income. The total income tax benefit related to stock-based compensation arrangements recognized in the Company's Consolidated Statement of Income for the period August 10, 2006 through December 31, 2006 was \$583.

During the first quarter of 2009, as part of the 2008 bonus awards, the Company granted to certain employees 733,678 unvested RSUs pursuant to the 2006 Plan.

The following table summarizes activity related to stock-based compensation awards during the twelve months ended December 31, 2008:

	Event-ba	Event-based Awards		sed Awards
	Number of			Grant Date Weighted Average Fair
Unvested Balance at January 1, 2008	Shares 5,656,917	Value \$ 119,165	<u>Shares</u> 2,355,953	Value \$ 61,014
Olivested Balance at January 1, 2006	3,030,917	\$ 119,103	2,333,933	
Granted	501,118	8,344	2,140,743	40,026
Forfeited	(581,077)	(12,203)	(26,898)	(580)
Vested			(812,011)	(17,803)
Unvested Balance at December 31, 2008	5,576,958	\$ 115,306	3,657,787	\$ 82,657

As of December 31, 2008, the total compensation cost related to unvested Service-based Awards not yet recognized was \$53,066. The ultimate amount of such expense is dependent upon the actual number of Service-based Awards that vest. The Company periodically assesses the forfeiture rates used for such estimates. A change in estimated forfeiture rates would cause the aggregate amount of compensation expense recognized in future periods to differ from the estimated unrecognized compensation expense described herein. The weighted-average period over which this compensation cost is expected to be recognized is 30 months. Management has concluded that at the current time it is not probable that the conditions relating to the vesting of unvested Event-based Awards will be achieved or satisfied.

#### EVERCORE PARTNERS INC.

# NOTES TO CONSOLIDATED/COMBINED FINANCIAL STATEMENTS—(Continued)

(dollars in thousands, except per share amounts, unless otherwise noted)

During the fourth quarter of 2008, the Company issued Performance-based equity awards having a value of \$1,000. The delivery of such awards is conditioned on the grantees satisfying certain vesting and other performance requirements outlined in the award agreements. Management has concluded that at the current time it is not probable that the conditions relating to the vesting of unvested Performance-based awards will be achieved or satisfied.

The total income tax benefit related to stock-based compensation arrangements recognized in the Company's Consolidated Statements of Operations for the twelve months ended December 31, 2008 and 2007, was \$6,185 and \$6,829, respectively.

### Note 18 - Commitments and Contingencies

**Operating Leases** – The Company leases office space under non-cancelable lease agreements, which expire on various dates through 2023. The Company reflects lease expense over the lease terms on a straight-line basis. Occupancy lease agreements, in addition to base rentals, generally are subject to escalation provisions based on certain costs incurred by the landlord. Occupancy and Equipment Rental on the Consolidated/Combined Statements of Operations includes occupancy rental expense relating to operating leases of \$9,308, \$10,344, \$1,398 and \$1,747 for the twelve months ended December 31, 2008 and 2007 and the periods August 10, 2006 through December 31, 2006 and January 1, 2006 through August 9, 2006, respectively.

In conjunction with the leases of office space in New York and San Francisco, the Company has entered into unsecured letters of credit of \$4,880.

The Company has entered into various operating leases for the use of certain office equipment. Rental expense for office equipment totaled \$303, \$480, \$46 and \$74 for the twelve months ended December 31, 2008 and 2007 and the periods August 10, 2006 through December 31, 2006 and January 1, 2006 through August 9, 2006, respectively. Rental expense for office equipment is included in Occupancy and Equipment Rental on the Consolidated/Combined Statements of Operations.

As of December 31, 2008, the approximate aggregate minimum future payments required on the operating leases are as follows:

2009	\$ 12,252
2010	12,185
2011	11,909
2012 2013	11,436
2013	11,065
Thereafter	99,307
Total	\$ 158,154

During January 2009, the Company agreed to lease 5,632 square feet of office space at One Post Office Square, Boston, Massachusetts.

*Capital Leases* – The Company has entered into various capital leases for office equipment. As of December 31, 2008, the leases had an aggregate outstanding balance of \$118. Interest expense on capital leases for the twelve months ended December 31, 2008, 2007 and 2006 was \$2, \$9 and \$20, respectively.

#### EVERCORE PARTNERS INC.

# NOTES TO CONSOLIDATED/COMBINED FINANCIAL STATEMENTS—(Continued)

(dollars in thousands, except per share amounts, unless otherwise noted)

The Company's net investment in these leases, which is included in Furniture, Equipment and Leasehold Improvements, Net, as of December 31, 2008 and 2007, was \$118 and \$84, respectively.

	De	December 31,	
	2008	2007	
Capitalized Office Equipment Leases	\$ 445	\$ 718	
Accumulated Depreciation	(327)	(634)	
Net Investment	\$ 118	\$ 84	

As of December 31, 2008, the approximate aggregate minimum future payments required on the capital leases are as follows:

2009	\$ 53
2010	51
2011	25
2012	_
2013	
Total Future Minimum Lease Payments	129
Less Interest Discount	(11)
Total Present Value of Future Minimum Lease Payments	118
Less Current Portion	(53)
Long-term Portion	\$ 65

*Other Commitments* – As of December 31, 2008, the Company has unfunded commitments for capital contributions of \$11,310 to the Private Equity Funds. These commitments will be funded as required through the end of each Private Equity Fund's investment period, subject to certain conditions. Such commitments are satisfied in cash and are generally required to be made as investment opportunities are consummated by the Private Equity Funds.

On July 21, 2008, the Company committed to purchase preferred capital of approximately \$10,000 to Pan, an asset management firm. The capital is expected to be drawn down as needed over a period of seven years, subject to the Board's approval. As of December 31, 2008, the Company had \$5,117 of remaining capital committed to Pan.

On September 8, 2008, the Company committed capital, subject to certain conditions, of \$150,000 to HighView, a newly-created asset management firm. The Capital is expected to be drawn down as needed over a period of four to five years.

PCB maintains a line of credit with BBVA Bancomer to fund its trading activities on an intra-day and overnight basis. The intra-day facility is approximately \$7,200 and secured with trading securities. No interest is charged on the intra-day facility. The overnight facility is charged the Inter-Bank Balance Interest Rate plus 10 basis points and is secured with trading securities. There have been no significant draw downs on PCB's line of credit since August 10, 2006. The line of credit is renewable annually.

#### EVERCORE PARTNERS INC.

# NOTES TO CONSOLIDATED/COMBINED FINANCIAL STATEMENTS—(Continued)

(dollars in thousands, except per share amounts, unless otherwise noted)

#### Legal

In the normal course of business, from time to time the Company and its affiliates may be involved in judicial, regulatory and arbitration proceedings concerning matters arising in connection with the conduct of its businesses, and, in the past, the Company and its affiliates have been named as a defendant in civil litigation matters involving present or former clients or competitors. In addition, Mexican, United Kingdom and United States government agencies and self-regulatory organizations, as well as state securities commissions in the United States, conduct periodic examinations and initiate administrative proceedings regarding the Company's business, including, among other matters, accounting and operational matters, that can result in censure, fine, the issuance of cease-and-desist orders or the suspension or expulsion of a broker-dealer or its directors, officers or employees.

The Company contests liability and/or the amount of damages as appropriate. In view of the inherent difficulty of predicting the outcome of such matters, particularly in cases where claimants seek substantial or indeterminate damages or where investigations and proceedings are in the early stages, the Company cannot predict with certainty the loss or range of loss, if any, related to such matters, how or if such matters will be resolved, when they will ultimately be resolved, or what the eventual settlement, fine, penalty or other relief, if any, might be. Subject to the foregoing, and except for the pending matter described in the paragraphs below, the Company believes, based on current knowledge and after consultation with counsel, that the outcome of the pending matters will not have a material adverse effect on the consolidated financial condition of the Company, although the outcome of such matters could be material to the Company's operating results and cash flows for a particular future period, depending on, among other things, the level of the Company's revenues or income for such period. Legal reserves are established in accordance with SFAS No. 5, *Accounting for Contingencies*. Once established, reserves are adjusted when there is more information available or when an event occurs requiring a change.

#### Note 19 - Regulatory Authorities

EGL is a U.S. registered broker-dealer and is subject to the net capital requirements of Rule 15c3-1 under the Exchange Act. Rule 15c3-1 requires the maintenance of net capital, as defined, which shall be the greater of \$5 or 6 2/3% of aggregate indebtedness, as defined. EGL's regulatory net capital as of December 31, 2008 and 2007 was \$32,905 and \$16,937, respectively, which exceeded the minimum net capital requirement by \$32,662 and \$15,718, respectively. Certain other non-U.S. subsidiaries are subject to various securities and banking regulations and capital adequacy requirements promulgated by the regulatory and exchange authorities of the countries in which they operate. These subsidiaries have consistently operated in excess of their local capital adequacy requirements.

#### Note 20 - Income Taxes

Prior to August 10, 2006, the Company had not been subject to U.S. federal income tax, but had been subject to the New York City UBT and New York City general corporate tax on its U.S. earnings, and certain non-income tax fees in other jurisdictions where the Company had registered offices and conducted business. As a result of the Reorganization and IPO, the operating business entities of the Company were restructured and a portion of the Company's income is subject to U.S. federal, state, local and foreign income taxes and is taxed at the prevailing corporate tax rates. Taxes Payable as of December 31, 2008 and 2007, were \$92 and \$3,961, respectively.

### EVERCORE PARTNERS INC.

# NOTES TO CONSOLIDATED/COMBINED FINANCIAL STATEMENTS—(Continued)

(dollars in thousands, except per share amounts, unless otherwise noted)

The components of the provision for income taxes reflected on the Consolidated/Combined Statements of Operations for the twelve months ended December 31, 2008 and 2007 and the periods August 10, 2006 through December 31, 2006 and January 1, 2006 through August 9, 2006 consist of:

		Combined				
		For the Twel	lve Months E	nded		For the Period
		December 31, 2008 SUCCESSOR		ecember 31, 2007 SUCCESSOR	August 10, 2006 through <u>December 31, 2006</u> SUCCESSOR	January 1, 2006 through August 9, 2006 PREDECESSOR
Current:						
Federal	\$	3,425	\$	6,683	\$ 1,954	\$ —
Foreign		(2,297)		5,626	3,409	_
State and Local		1,832		6,016	2,173	2,351
Total Current		2,960		18,325	7,536	2,351
Deferred:						
Federal		(1,555)		(3,098)	(624	<u> </u>
Foreign		(272)		(427)	(467	) —
State and Local		(954)		(2,399)	(415	) 17
Total Deferred		(2,781)		(5,924)	(1,506	) 17
Total	\$	179	\$	12,401	\$ 6,030	\$ 2,368

The effective tax rate for the twelve months ended December 31, 2008 was (1.9%) compared to (22.6%) for the twelve months ended December 31, 2007. The effective tax rates for the period August 10, 2006 through December 31, 2006 was 23.4% and for the period January 1, 2006 through August 9, 2006 was 3.5%. A reconciliation between the statutory federal income tax rate and the Company's effective tax rate for the twelve months ended December 31, 2008 and 2007 and the periods August 10, 2006 through December 31, 2006 and January 1, 2006 through August 9, 2006 is as follows:

	For the Twelve M	Ionths Ended	For the Per	iod
	December 31, 2008	December 31, 2007	August 10, 2006 through December 31, 2006	January 1, 2006 through August 9, 2006
Reconciliation of Federal Statutory Tax				
Rates				
U.S. Statutory Tax Rate	35.0%	35.0%	35.0%	35.0%
Increase (Decrease) Due to State and				
Local Taxes	2.3%	(4.2)%	6.8%	3.5%
Rate Benefits as a Limited Liability				
Company/Flow Through	(28.9)%	(17.3)%	(29.8)%	(35.0)%
Foreign Taxes	19.2%	(9.5)%	11.4%	_
Non-Deductible Expenses	(25.8)%	(27.3)%	<del></del>	_
Other Adjustments	(3.7)%	0.7%	<del>_</del>	_
Effective Income Tax Rate	(1.9)%	(22.6)%	23.4%	3.5%

### EVERCORE PARTNERS INC.

# NOTES TO CONSOLIDATED/COMBINED FINANCIAL STATEMENTS—(Continued)

(dollars in thousands, except per share amounts, unless otherwise noted)

The effective tax rate was significantly impacted by the reorganization resulting from the IPO on August 10, 2006, whereby a significant percentage of the income was subject to corporate level federal, state and New York City taxes. Prior to the IPO, the Company was organized as a series of partnerships and flow through entities and was only subject to city taxes. The change between 2006 and 2007 is largely a result of a nondeductible equity compensation expense that was charged in 2007.

The following table presents the U.S. and non-U.S. components of Income (Loss) before income tax expense:

		For the Twelve	Months Ende	d		For the Period			
	Decem	December 31, 2008		December 31, 2007		August 10, 2006 through December 31, 2006		ary 1, 2006 through gust 9, 2006	
U.S.	\$	5,071	\$	(12,334)	\$	74	\$	68,319	
Non-U.S.		(9,605)		(9,760)		9,742		_	
Income (Loss) before Income Tax Expense(a)	\$	(4,534)	\$	(22,094)	\$	9,816	\$	68,319	

<sup>(</sup>a) Net of Noncontrolling Interest.

Deferred income taxes are provided for the effects of temporary differences between the tax basis of an asset or liability and its reported amount in the Consolidated Statements of Financial Condition. These temporary differences result in taxable or deductible amounts in future years. Details of the Company's deferred tax assets and liabilities are as follows:

	Decem	ber 31,
	2008	2007
Current Deferred Tax Assets:		
Step up in tax basis due to the exchange of Evercore LP Partnership Units for Shares of Class A Common Stock	\$ 2,130	\$ 1,455
Total Current Deferred Tax Asset	\$ 2,130	\$ 1,455
Long-term Deferred Tax Assets:		
Depreciation and Amortization	\$ 3,833	\$ 3,043
Compensation and Benefits	12,916	8,110
Step up in tax basis due to the exchange of Evercore LP Partnership Units for Shares of Class A Common Stock	42,980	42,739
Other	6,786	985
Total Long-term Deferred Tax Assets	\$66,515	\$54,877
Long-term Deferred Tax Liabilities:		
Goodwill and Investments	\$ 4,597	\$ 3,385
Total Long-term Deferred Tax Liabilities	\$ 4,597	\$ 3,385
Net Long-term Deferred Tax Assets Before Valuation Allowance	\$61,918	\$51,492
Valuation Allowance	(852)	
Net Long-term Deferred Tax Assets	\$61,066	\$51,492

#### EVERCORE PARTNERS INC.

# NOTES TO CONSOLIDATED/COMBINED FINANCIAL STATEMENTS—(Continued)

(dollars in thousands, except per share amounts, unless otherwise noted)

At December 31, 2008 and 2007, the Company recognized net deferred tax assets related to differences between the financial reporting basis and the tax basis of the net assets of the Company, which totaled \$63,196 and \$52,947, respectively. As discussed in Note 17, during 2007, Members exchanged a number of Evercore LP partnership units for shares of Class A common stock of the Company. This exchange resulted in an increase in the tax basis of the tangible and intangible assets of Evercore LP, which triggered a tax receivable agreement that was entered into at the time of the Formation Transaction between the Company and the Members. The agreement provides for the Members to retain 85% of the tax benefits resulting from the exchange and for the Company to retain 15% of such benefits. In 2008, the triggering of the tax receivable agreement resulted in an increase in Deferred Tax Asset—Current and Deferred Tax Asset – Non-Current of \$675 and \$241, respectively, on the Company's Consolidated Statement of Financial Condition as of December 31, 2008. In 2007, the triggering of the tax receivable agreement resulted in an increase in Deferred Tax Asset – Non-Current, Payable to Employees and Related Parties, Amounts Due to Related Parties Pursuant to Tax Receivable Agreement and Additional Paid-in-Capital of \$1,455, \$44,206, \$1,237, \$37,575 and \$6,849, respectively, on the Company's Consolidated Statement of Financial Condition as of December 31, 2007.

The increase in net deferred tax assets from December 31, 2007 to December 31, 2008 was also attributable to a \$4,806 increase due to compensation deductions for financial reporting purposes associated with RSUs and restricted stock that vested during the period, \$478 related to the amortization of intangible assets associated with the Braveheart and Protego acquisitions and an increase in deferred tax assets of \$3,815 associated with changes in Accumulated Other Comprehensive Income of which \$4,027 related to foreign currency translation losses and \$212 related to net unrealized gains on available-for-sale securities.

Based on the Company's historical taxable income and its expected future earnings, management has determined that the remaining deferred tax assets are more-likely-than-not to be realized. Additionally, with respect to net operating loss carry-forwards associated with one of our foreign subsidiaries, a valuation allowance of \$852 has been set up to fully offset the deferred tax asset.

As discussed in Note 2, the Company applied the provisions of FIN 48 on January 1, 2007. The cumulative effect of the Company's adoption of FIN 48 was a charge of \$671 and \$252 to the January 1, 2007 Noncontrolling Interest and Retained Earnings balances, respectively.

A reconciliation of the changes in tax positions for the years ended December 31, 2008 and 2007 are as follows:

	Decemb	er 31,
	2008	2007
Beginning unrecognized tax benefit	\$2,535	\$1,114
Additions based on tax positions related to the current year		681
Additions for tax positions of prior years	_	740
Reductions for tax positions of prior years	(818)	_
Settlements	_	_
Lapse of Statute of Limitations		
Ending unrecognized tax benefit	\$1,717	\$2,535

#### EVERCORE PARTNERS INC.

# NOTES TO CONSOLIDATED/COMBINED FINANCIAL STATEMENTS—(Continued)

(dollars in thousands, except per share amounts, unless otherwise noted)

Included in the balance of unrecognized tax benefits at December 31, 2008 and 2007, are \$1,674 and \$2,192, respectively, of tax benefits that, if recognized, would affect the effective tax rate. The Company recognizes interest accrued related to unrecognized tax benefits and penalties as income tax expense. The Company accrued interest of \$160 during 2008 related to the unrecognized tax benefits noted above and, as of December 31, 2008, the Company has recognized a liability for penalties and interest of \$510 and \$641, respectively. The Company accrued interest and penalties of \$319 and \$386, respectively, during 2007 and, as of December 31, 2007, the Company has recognized a liability for penalties and interest of \$760 and \$511, respectively.

The Company does not anticipate a significant change in unrecognized tax positions as a result of the settlement of income tax audits and the expiration of statute of limitations for examining the Company's income tax returns during the next year.

The Company is subject to taxation in the U.S. and various state, local and foreign jurisdictions. The Company's tax years for 2005 to present are subject to examination by the taxing authorities. With a few exceptions, the Company is no longer subject to U.S. federal, state, local or foreign examinations by taxing authorities for years before 2005.

### Note 21 - Concentrations of Credit Risk

Financial instruments that are exposed to concentrations of credit risk consist primarily of cash and cash equivalents, marketable securities, foreign government obligations and receivables from clients. The Company has placed its Cash and Cash Equivalents in interest-bearing deposits in U.S. banks and U.S. investment banks that meet certain rating and capital requirements. The Company's foreign subsidiaries maintain Cash and Cash Equivalents in interest bearing accounts at large commercial banking institutions domiciled in their respective countries of operation. Concentrations of credit risk are limited due to the quality of the Company's clients.

#### Credit Risks

As of December 31, 2008, the Company has securities purchased under agreements to resell of \$92,770 for which the Company has received collateral with a fair value of \$92,580. Additionally, the Company has securities sold under agreements to repurchase of \$284,745 at December 31, 2008, for which the Company has pledged collateral with a fair value of \$284,086. To reduce the exposure to concentrations of credit from Securities Purchased Under Agreements to Resell, the Company has established risk management procedure to monitor the exposure. The collateral for the receivables is primarily secured by Mexican government bonds and the Company monitors the collateral pledged under these agreements against their contract value from inception to maturity date.

Accounts Receivable consists primarily of advisory fees and expense reimbursements billed to our clients. Receivables are reported net of any allowance for doubtful accounts. The Company maintains an allowance for bad debts to provide coverage for probable losses from our customer receivables and derives the estimate through specific identification for the allowance for doubtful accounts and an assessment of the client's creditworthiness. At December 31, 2008 and 2007 total receivables amounted to \$22,758 and \$47,720, net of an allowance. The Advisory and Investment Management receivables collection periods generally are within 90 days of invoice. The collection period for restructuring transactions and private equity fee receivables may exceed 90 days. The Company recorded bad debt expense of approximately \$196 and \$391 in the years ended December 31, 2008 and 2007, respectively.

#### EVERCORE PARTNERS INC.

# NOTES TO CONSOLIDATED/COMBINED FINANCIAL STATEMENTS—(Continued)

(dollars in thousands, except per share amounts, unless otherwise noted)

With respect to our Marketable Securities portfolio, which is comprised of highly rated corporate bonds and equity securities, the Company manages its credit risk exposure by limiting concentration risk and maintaining minimum credit quality. As of December 31, 2008, the Company had Marketable Securities of \$103,480, of which 97% were corporate bonds with Moody's ratings ranging from A1 to Aaa and 3% were equity securities.

#### Note 22 - Segment Operating Results

**Business Segments** – The Company's business results are categorized into the following two segments: Advisory and Investment Management. Advisory includes providing advice on mergers, acquisitions, divestitures, leveraged buyouts, restructurings, and similar corporate finance matters. Investment Management includes advising third-party investors in the Private Equity, Institutional Asset Management and Wealth Management sectors.

The Company's segment information for the twelve months ended December 31, 2008 and 2007 and the periods August 10, 2006 through December 31, 2006 and January 1, 2006 through August 9, 2006 is prepared using the following methodology:

- · Revenue and expenses directly associated with each segment are included in determining operating income.
- Expenses not directly associated with specific segments are allocated based on the most relevant measures applicable, including headcount and other factors.
- Segment assets are based on those directly associated with each segment, or for certain assets shared across segments, these assets are allocated based on the most relevant measures applicable, including headcount and other factors.
- Investment gains and losses, interest income and interest expense are allocated between the segments based on the segment in which the underlying asset or liability is held.

Each segment's Operating Expenses include: a) employee compensation and benefits expenses that are incurred directly in support of the segment and b) non-compensation expenses, which include expenses for premises and occupancy, professional fees, travel and entertainment, communications and information services, equipment and indirect support costs (including compensation and other operating expenses related thereto) for administrative services. Such administrative services include, but are not limited to, accounting, tax, legal, facilities management and senior management activities. Other Expenses include stock-based compensation costs associated with the May 2007 follow-on offering of common stock, a 2007 stock-based compensation charge related to a severance agreement, a charge associated with deferred consideration pursuant to the Braveheart Sale and Purchase Agreement in 2008, amortization of intangibles associated with the acquisitions of Protego and Braveheart, Special Charges in connection with the 2008 write-off of certain capitalized costs associated with ECP capital raising and employee severance, accelerated share-based vesting and other costs related to the closing of the Los Angeles office and Acquisition and Transition Costs incurred in connection with acquisitions currently in process.

The Company evaluates segment results based on net revenue and operating income, both including and excluding the impact of the Other Expenses.

The Company believes that the following information provides a reasonable representation of each segment's contribution to net revenue, operating expenses, other expenses, operating income and identifiable assets.

### EVERCORE PARTNERS INC.

# NOTES TO CONSOLIDATED/COMBINED FINANCIAL STATEMENTS—(Continued)

(dollars in thousands, except per share amounts, unless otherwise noted)

For the full year ended December 31, 2008, no client accounted for more than 10% of the Company's consolidated Net Revenues. One client accounted for more than 10% of the Company's consolidated Net Revenues for the full year ended December 31, 2007.

			onsolidated			Combined		
	 For the Twel	ve Months End	led		For the Period			
	mber 31, 2008 CCESSOR		mber 31, 2007 ICCESSOR	t <u>Decen</u>	ust 10, 2006 Through Ther 31, 2006 CCESSOR		anuary 1, 2006 through August 9, 2006 REDECESSOR	
Advisory								
Net Revenues(1)	\$ 186,628	\$	299,710	\$	88,695	\$	95,302	
Operating Expenses(2)	157,097		193,204		54,401		32,041	
Other Expenses(3)	9,336		114,000		6,262			
Segment Income (Loss)	\$ 20,195	\$	(7,494)	\$	28,032	\$	63,261	
Identifiable Segment Assets(4)	\$ 290,677	\$	347,357	\$	182,120	\$	84,926	
Investment Management								
Net Revenues(1)	\$ 8,027	\$	21,889	\$	7,383	\$	16,617	
Operating Expenses(2)	31,878		42,298		8,867		11,553	
Other Expenses(3)	5,728		27,032		741			
Segment Income (Loss)	\$ (29,579)	\$	(47,441)	\$	(2,225)	\$	5,064	
Identifiable Segment Assets(4)	\$ 448,263	\$	341,739	\$	119,383	\$	420,703	
Total								
Net Revenues(1)	\$ 194,655	\$	321,599	\$	96,078	\$	111,919	
Operating Expenses(2)	188,975		235,502		63,268		43,594	
Other Expenses(3)	15,064		141,032		7,003		_	
Segment Income (Loss)	\$ (9,384)	\$	(54,935)	\$	25,807	\$	68,325	
Identifiable Segment Assets(4)	\$ 738,940	\$	689,096	\$	301,503	\$	505,629	

<sup>(1)</sup> Net revenues include Other Revenue, net, allocated to the segments as follows:

				C	mbined				
		For the Twelve	Months Ended			For the	he Period		
					U	st 10, 2006 irough	January 1, 2006 through		
	Decem	December 31, 2008		ber 31, 2007	Decem	ber 31, 2006	August 9, 2006		
	SUC	CESSOR	SUCCESSOR		SUCCESSOR		PREDECESSOR		
Advisory	\$	5,020	\$	3,959	\$	1,036	\$	(820)	
Investment Management		(1,413)		1,731		792		(243)	
Total Other Revenue, net	\$	3,607	\$	5,690	\$	1,828	\$	(1,063)	

<sup>(2)</sup> Corporate level Operating Expenses for prior periods have been allocated to their appropriate business segments to conform with the current presentation.

### EVERCORE PARTNERS INC.

# NOTES TO CONSOLIDATED/COMBINED FINANCIAL STATEMENTS—(Continued)

(dollars in thousands, except per share amounts, unless otherwise noted)

(3) Other Expenses include stock-based compensation costs associated with the May 2007 follow-on offering of common stock, a 2007 stock-based compensation charge related to a severance agreement, a charge associated with deferred consideration pursuant to the Braveheart Sale and Purchase Agreement in 2008, amortization of intangibles associated with the acquisitions of Protego and Braveheart, Special Charges in connection with the 2008 write-off of certain capitalized costs associated with ECP capital raising and employee severance, accelerated share-based vesting and other costs related to the closing of the Los Angeles office and Acquisition and Transition Costs incurred in connection with acquisitions currently in process as set forth in the table below:

	Consolidated							Combined			
	For the Twel  December 31, 2008  SUCCESSOR			December 31, 2007 SUCCESSOR		August 10 throug  December 3		rough er 31, 2006		January 1, 2006 through August 9, 2006 PREDECESSOI	
Deferred Consideration Pursuant to the Braveheart Sale		CLOSOR	•	500	CLOUCK			CLOUCK		TREDE	CLOUCK
and Purchase Agreement	\$	7,452	:	\$	_		\$	_		\$	_
Contingently Vested Equity Awards		_			98,963			3,608			_
Advisory—Intangible Asset Amortization		1,884			15,037			2,654			_
Total Advisory		9,336			114,000			6,262			_
Contingently Vested Equity Awards		_			27,032			741			
Special Charges		4,132			_			_			
Acquisition and Transition Costs		1,596			_			_			_
Total Investment Management		5,728			27,032			741			
Total Other Expenses	\$	15,064		\$	141,032		\$	7,003		\$	_

(4) Goodwill has been included in the Advisory Segment only, since at the dates of the acquisitions Braveheart and Protego were principally Advisory businesses.

Geographic Information – The Company manages its business based on the profitability of the enterprise as a whole.

The Company's net revenues were derived from clients and Private Equity Funds located in the following geographical areas:

			Combined				
		For the Twel	ve Months En	ded	 For	the Period	
					August 10, 2006 through		January 1, 2006 through
		mber 31, 2008 CCESSOR		mber 31, 2007 JCCESSOR	 mber 31, 2006 ICCESSOR		August 9, 2006 PREDECESSOR
Net Revenues:(1)							
United States	\$	140,650	\$	246,294	\$ 63,267		\$ 93,234
Europe and Other		23,039		44,645	23,475		19,748
Latin America		27,359		24,970	 7,508		
Total	\$	191,048	\$	315,909	\$ 94,250		\$ 112,982

<sup>(1)</sup> Excludes Other Revenue and Interest Expense.

## EVERCORE PARTNERS INC.

# NOTES TO CONSOLIDATED/COMBINED FINANCIAL STATEMENTS—(Continued)

(dollars in thousands, except per share amounts, unless otherwise noted)

## Note 23 – Evercore Partners Inc. (Parent Company Only) Financial Statements

## EVERCORE PARTNERS INC.

(parent company only)

# CONDENSED STATEMENTS OF FINANCIAL CONDITION (dollars in thousands)

	Decem	
ACCITIFIC	2008	2007
ASSETS	Ø450.040	<b>#455.050</b>
Equity Investment in Subsidiary	\$158,013	\$157,859
Advances to Subsidiary	118,971	
Deferred Tax Asset	59,172	53,677
Other Assets	5,044	6,713
TOTAL ASSETS	\$341,200	\$218,249
LIABILITIES AND STOCKHOLDERS' EQUITY		
Liabilities		
Payable to Related Party	\$ 1,816	\$ 1,237
Amounts Due Pursuant to Tax Receivable Agreement	38,344	37,575
Deferred Tax Liability	_	3,266
Notes Payable to Related Parties	_	3,195
Long-term Debt-Notes Payable	95,263	_
TOTAL LIABILITIES	135,423	45,273
Stockholders' Equity		
Common Stock		
Class A, par value \$0.01 per share (1,000,000,000 shares authorized, 12,552,028 and 11,261,100 issued at		
December 31, 2008 and 2007, respectively, and 12,053,282 and 11,229,197 outstanding at December 31,		
2008 and 2007, respectively)	126	113
Class B, par value \$0.01 per share (1,000,000 shares authorized, 51 issued and outstanding at December 31,		
2008 and 2007)	_	_
Additional Paid-In-Capital	275,234	208,846
Accumulated Other Comprehensive Income (Loss)	(14,969)	597
Retained Earnings (Deficit)	(46,564)	(35,612)
Treasury Stock at Cost (498,746 and 31,903 shares at December 31, 2008 and 2007, respectively)	(8,050)	(968)
TOTAL STOCKHOLDERS' EQUITY	205,777	172,976
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$341,200	\$218,249

See notes A to E to parent company only financial statements.

## EVERCORE PARTNERS INC.

# NOTES TO CONSOLIDATED/COMBINED FINANCIAL STATEMENTS—(Continued)

(dollars in thousands, except per share amounts, unless otherwise noted)

# EVERCORE PARTNERS INC. (parent company only)

# CONDENSED STATEMENTS OF OPERATIONS (dollars in thousands)

		For the Period August 10, 2006 (date of inception)		
	Decem	ber 31, 2008	December 31, 2007	through December 31, 2006
REVENUES		<del>,</del>		
Interest Income	\$	2,553	\$	\$ —
TOTAL REVENUES		2,553		_
Interest Expense		2,553	<del>_</del>	_
NET REVENUES				_
EXPENSES				
TOTAL EXPENSES		_	<del>_</del>	_
OPERATING INCOME				
Equity in Income (Loss) of Subsidiary		(3,403)	(29,765)	6,705
Provision for Income Taxes		1,310	4,730	2,919
NET INCOME (LOSS)	\$	(4,713)	\$ (34,495)	\$ 3,786

See notes A to E to parent company only financial statements.

## EVERCORE PARTNERS INC.

# NOTES TO CONSOLIDATED/COMBINED FINANCIAL STATEMENTS—(Continued)

(dollars in thousands, except per share amounts, unless otherwise noted)

# EVERCORE PARTNERS INC. (parent company only)

# CONDENSED STATEMENTS OF CASH FLOWS (dollars in thousands)

		For the Twelve	<u>i</u>	For the Period August 10, 2006 (date of inception) through		
	Decem	iber 31, 2008	December 31, 2007			ber 31, 2006
CASH FLOWS FROM OPERATING ACTIVITIES						
Net Income (Loss)	\$	(4,713)	\$	(34,495)	\$	3,786
Undistributed Income of Subsidiary		3,403		29,765		(6,705)
Accretion on Long-term Debt		431				_
(Increase) Decrease in Operating Assets:						
Other Assets		1,668		(6,713)		_
Increase (Decrease) in Operating Liabilities:						
Payable to Uncombined Affiliates				(815)		815
Taxes Payable		_		(2,104)		2,104
Notes Payable to Related Parties		(3,195)		195		
Net Cash Used in Operating Activities		(2,406)		(14,167)		_
CASH FLOWS FROM INVESTING ACTIVITIES						
Investment in Subsidiary		24,811		(23,766)		(88,590)
Advances to Subsidiary		(118,971)		_		_
Net Cash Used in Investing Activities		(94,160)		(23,766)		(88,590)
CASH FLOWS FROM FINANCING ACTIVITIES						
Net Proceeds from IPO and Follow-On Offerings		_		42,058		88,590
Issuance of Notes Payable and Warrants		120,000		_		_
Debt Issuance Costs		(1,460)		_		_
Foreign Currency Translation		(15,565)		534		_
Dividends		(6,239)		(4,651)		_
FIN 48 Adjustment		(170)		(8)		_
Net Cash Provided by Financing Activities		96,566		37,933		88,590
NET INCREASE (DECREASE) IN CASH AND CASH						
EQUIVALENTS						_
CASH AND CASH EQUIVALENTS—Beginning of Period		_		_		_
CASH AND CASH EQUIVALENTS—End of Period	\$		\$		\$	

See notes A to E to parent company only financial statements.

#### EVERCORE PARTNERS INC.

# NOTES TO CONSOLIDATED/COMBINED FINANCIAL STATEMENTS—(Continued)

(dollars in thousands, except per share amounts, unless otherwise noted)

# EVERCORE PARTNERS INC. (parent company only)

# NOTES TO CONDENSED FINANCIAL STATEMENTS (dollars in thousands, except share and per share data)

#### Note A - Organization

Evercore Partners Inc. (the "Company") was incorporated as a Delaware corporation on July 21, 2005. The Company did not begin meaningful operations until the reorganization discussed below. Therefore no financial statements are presented for periods before August 10, 2006. Pursuant to a reorganization into a holding company structure, the Company became a holding company and its sole asset is a controlling equity interest in Evercore LP. As the sole general partner of Evercore LP, the Company operates and controls all of the business and affairs of Evercore LP and, through Evercore LP and its subsidiaries, continues to conduct the business now conducted by these subsidiaries.

### Note B - Significant Accounting Policies

Basis of Presentation. The Statements of Financial Condition, Operations and Cash Flows have been prepared in accordance with U.S. GAAP.

Equity in Income of Subsidiary. The Equity in Income of Subsidiary represents the Company's share of income from Evercore LP.

#### Note C - Stockholders' Equity

The Company is authorized to issue 1,000,000,000 shares of Class A common stock, par value \$0.01 per share, and 1,000,000 shares of Class B common stock, par value \$0.01 per share. All shares of Class A common stock and Class B common stock vote together as a single class. At December 31, 2008, the Company has issued 12,552,028 shares of Class A common stock. The Company has issued 51 shares of Class B common stock in exchange for \$1.00, which were held by certain limited partners of Evercore LP and 49 shares are held by Evercore LP at December 31, 2008. During 2008, the Company purchased 466,843 Class A common shares of Treasury Stock from employees at market values ranging from \$8.16 to \$18.44 per share. The Company accounts for purchases of Treasury Stock at cost and includes the Treasury Stock as a separate component of Stockholders' Equity until such time as the Treasury Stock is retired. The result of the above transactions was an increase in Treasury Stock of \$7,082 on the Company's Condensed Statement of Financial Condition as of December 31, 2008.

As discussed in Note 17 to the consolidated/combined financial statements, both the Evercore LP partnership units and RSUs are exchangeable into Class A common stock of the Company on a one-for-one basis once vested.

### Note D - Issuance of Notes Payable and Warrants

On August 21, 2008, the Company entered into a Purchase Agreement with Mizuho pursuant to which Mizuho purchased from the Company Senior Notes and Warrants expiring 2020. See Note 12 to the consolidated/combined financial statements.

### EVERCORE PARTNERS INC.

# NOTES TO CONSOLIDATED/COMBINED FINANCIAL STATEMENTS—(Continued)

(dollars in thousands, except per share amounts, unless otherwise noted)

### Note E - Commitments and Contingencies

As of December 31, 2008, as discussed in Note 12 to the consolidated/combined financial statements, the Company estimates the contractual obligations related to the Senior Notes to be \$194, 880. Pursuant to the Senior Notes, we expect to make payments to the notes' holder of \$6,240 within one year or less, \$12,480 in one to three years, \$12,480 in three to five years and \$163,680 after five years.

As of December 31, 2008, as discussed in Note 20 to the consolidated/combined financial statements, the Company estimates the contractual obligations related to the Tax Receivable Agreements to be \$40,160. The company expects to pay to the counterparties to the Tax Receivable Agreement \$1,816 within one year or less, \$5,733 in one to three years, \$6,137 in three to five years and \$26,474 after five years.

# SUPPLEMENTAL FINANCIAL INFORMATION (dollars in thousands, except per share data)

For the Three Months Ended

## **Consolidated Quarterly Results of Operations (unaudited)**

The following represents the Company's unaudited quarterly results for the years ended December 31, 2008 and 2007. These quarterly results were prepared in accordance with U.S. GAAP and reflect all adjustments that are, in the opinion of management, necessary for a fair statement of the results.

	December 3 2008		nber 30, June 30 008 2008	March 31, 2008
Net Revenues	\$ 33,23	6 \$ 5	\$ 60,1	18 \$44,488
Total Expenses	49,75	7 5	54,943 52,2	49 47,090
Income (Loss) Before Income Taxes	(16,52	1)	1,870 7,8	69 (2,602)
Provision for Income Taxes	(3,46	3)	1,475 2,4	61 (294)
Net Income (Loss)	(13,05	8)	395 5,4	08 (2,308)
Net Income (Loss) Attributable to Noncontrolling Interest	(7,72	2)	863 3,3	52 (1,343)
Net Income (Loss) Attributable to Evercore Partners Inc.	\$ (5,33	6) \$	(468) \$ 2,0	<del>\$ (965)</del>
Net Income (Loss) Per Share Attributable to Evercore Partners Inc. common Shareholders				<u> </u>
Basic	\$ (0.3	9) \$	(0.04) \$ 0.	16 \$ (0.08)
Diluted	\$ (0.3	/		16 \$ (0.08)
Dividends Declared Per Share of Class A Common Stock	\$ 0.1	2 \$	0.12 \$ 0.	12 \$ 0.12
		1, 3	30, June 30	
Net Revenues	2007	1, 3 	00, June 30 007 2007	2007
Net Revenues Total Expenses	<b>2007</b> \$ 93,79	1, 3 20 2 \$ 5	50, June 30 507 2007 72,399 \$ 65,9	2007 12 \$89,496
Total Expenses	2007 \$ 93,79 79,54	1, 20 20 2 \$ 1 1 (0	June 30           2007         June 30           72,399         \$ 65,9           62,035         169,5	2007 12 \$89,496 58 65,400
	<b>2007</b> \$ 93,79	1, 20 2 \$ 1 1 (1)	i0, 107         June 30 2007           72,399         \$ 65,9 52,035           10,364         (103,6 64)	2007 12 \$89,496 58 65,400
Total Expenses Income (Loss) Before Income Taxes Provision for Income Taxes	2007 \$ 93,79 79,54 14,25	1, 20 2 \$ 1 1 0 1 6	10, 107         June 30 2007           72,399         \$ 65,9           62,035         169,5           10,364         (103,6           3,217         6	2007 12 \$89,496 58 65,400 46) 24,096 43 4,936
Total Expenses Income (Loss) Before Income Taxes	2007 \$ 93,79 79,54 14,25 3,60	1, 2 2 \$ 2 1 6 6 5	i0,         June 30 2007           72,399         \$ 65,9           62,035         169,5           10,364         (103,6           3,217         6	2007 12 \$89,496 58 65,400 46) 24,096 43 4,936 89) 19,160
Total Expenses Income (Loss) Before Income Taxes Provision for Income Taxes Net Income (Loss)	2007 \$ 93,79 79,54 14,25 3,60	1, 2 22 \$ 5 1 0 1 6 5 7	10, 107         June 30 2007           72,399         \$ 65,9           52,035         169,5           10,364         (103,6           3,217         6           7,147         (104,2	2007 12 \$89,496 58 65,400 46) 24,096 43 4,936 89) 19,160 15) 14,940
Total Expenses Income (Loss) Before Income Taxes Provision for Income Taxes Net Income (Loss) Net Income (Loss) Attributable to Noncontrolling Interest	2007 \$ 93,79 79,54 14,25 3,60 10,64 7,50	1, 2 22 \$ 5 1 0 1 6 5 7	10, 107         June 30 2007           72,399         \$ 65,9           52,035         169,5           10,364         (103,6           3,217         6           7,147         (104,2           4,828         (60,1	2007 12 \$89,496 58 65,400 46) 24,096 43 4,936 89) 19,160 15) 14,940
Total Expenses Income (Loss) Before Income Taxes Provision for Income Taxes Net Income (Loss) Net Income (Loss) Attributable to Noncontrolling Interest Net Income (Loss) Attributable to Evercore Partners Inc. Net Income (Loss) Per Share Attributable to Evercore Partners Inc.	2007 \$ 93,79 79,54 14,25 3,60 10,64 7,50	1, 2 2 \$ 3 1 0 1 6 5 7 8 \$	i0, 1007         June 30 2007           72,399         \$ 65,9           52,035         169,5           10,364         (103,6           3,217         6           7,147         (104,2           4,828         (60,1           2,319         \$ (44,1	2007 12 \$89,496 58 65,400 46) 24,096 43 4,936 89) 19,160 15) 14,940
Total Expenses Income (Loss) Before Income Taxes Provision for Income Taxes Net Income (Loss) Net Income (Loss) Attributable to Noncontrolling Interest Net Income (Loss) Attributable to Evercore Partners Inc. Net Income (Loss) Per Share Attributable to Evercore Partners Inc. common Shareholders	2007 \$ 93,79 79,54 14,25 3,60 10,64 7,50 \$ 3,13	1, 23 22 \$ 3 1 0 0 1 1 3 6 5 7 8 \$ \$ 5 \$ 5 \$	00, June 30, 2007 72,399 \$ 65,9 62,035 169,5 10,364 (103,6 3,217 6 7,147 (104,2 4,828 (60,1 2,319 \$ (44,1)  0.19 \$ (4,6)	2007 12 \$89,496 58 65,400 46) 24,096 43 4,936 89) 19,160 15) 14,940 74) \$4,220