# EVERCORE

## EVERCORE REPORTS FIRST QUARTER 2015 RESULTS; QUARTERLY DIVIDEND OF \$0.28 PER SHARE

## <u>Highlights</u>

- First Quarter Financial Summary
  - U.S. GAAP Net Revenues of \$238.0 million, up 60% and down 26% compared to Q1 2014 and Q4 2014, respectively
  - U.S. GAAP Net Income Attributable to Evercore Partners Inc. of \$4.3 million, down 59% and 84% compared to Q1 2014 and Q4 2014, respectively, or \$0.10 per share, down 60% and 85% compared to Q1 2014 and Q4 2014, respectively
  - Adjusted Pro Forma Net Revenues of \$238.2 million, up 60% and down 26% compared to Q1 2014 and Q4 2014, respectively
  - Adjusted Pro Forma Net Income Attributable to Evercore Partners Inc. of \$29.7 million, up 102% and down 35% compared to Q1 2014 and Q4 2014, respectively, or \$0.56 per share, up 81% and down 38% compared to Q1 2014 and Q4 2014, respectively
- Investment Banking
  - Announced Senior Managing Director hires David Andrews, E. Thomas Massey, Anil Rachwani and Jay Chandler, as well as Senior Advisor, Steven C. Todrys, strengthening our energy, chemicals and technology groups, and our equity capital markets and tax structuring capabilities
  - Four additional Senior Managing Directors have resigned from their current firms and committed to join Evercore
  - Continue to advise on large and complex transactions:
    - General Maritime Corporation on its \$3.0 billion merger with Navig8 Crude Tankers Inc. to create Gener8 Maritime Inc.
    - Aruba Networks on its \$3.0 billion sale to Hewlett-Packard
    - Towergate Insurance on the implementation of its financial restructuring and recapitalization
    - HGGC Fund II on the capital raise for its \$1.33 billion U.S. Buyout Fund
- Investment Management
  - Assets Under Management in consolidated businesses were \$14.0 billion
- Returned \$100.1 million of capital to shareholders during the quarter through dividends and repurchases, including repurchases of 1.7 million shares. Quarterly dividend of \$0.28 per share

NEW YORK, April 22, 2015 – Evercore Partners Inc. (NYSE: EVR) today announced that its U.S. GAAP Net Revenues were \$238.0 million for the quarter ended March 31, 2015, compared to \$149.1 million and \$321.9 million for the quarters ended March 31, 2014 and December 31, 2014, respectively. U.S. GAAP Net Income Attributable to Evercore Partners Inc. for the first quarter was \$4.3 million, or \$0.10 per share, compared to \$10.6 million, or \$0.25 per share, a year ago and \$27.7 million, or \$0.66 per share, last quarter.

Adjusted Pro Forma Net Revenues were \$238.2 million for the quarter ended March 31, 2015, an increase of 60% and a decrease of 26% compared to \$149.0 million and \$320.9 million for the

quarters ended March 31, 2014 and December 31, 2014, respectively. Adjusted Pro Forma Net Income Attributable to Evercore Partners Inc. was \$29.7 million, or \$0.56 per share, for the first quarter, up 102% compared to \$14.7 million, or \$0.31 per share, a year ago and down 35% compared to \$45.9 million, or \$0.90 per share, last quarter.

The U.S. GAAP trailing twelve-month compensation ratio of 61.8% compares to 62.4% for the same period in 2014 and 60.0% for the twelve months ended December 31, 2014. The U.S. GAAP compensation ratio for the three months ended March 31, 2015, March 31, 2014 and December 31, 2014 was 68.5%, 61.3% and 59.7%, respectively. The Adjusted Pro Forma compensation ratio for the trailing twelve months was 58.6%, compared to 59.1% for the same period in 2014 and 59.0% for the twelve months ended December 31, 2014. The Adjusted Pro Forma compensation ratio for the twelve months ended December 31, 2014. The Adjusted Pro Forma compensation ratio for the current quarter was 57.4%, compared to 59.2% and 58.3% for the quarters ended March 31, 2014 and December 31, 2014, respectively.

Results for the three months ended March 31, 2015 include three months of combined operations of Evercore ISI compared to two months of Evercore ISI's results for the three months ended December 31, 2014.

Evercore's quarterly results may fluctuate significantly due to the timing and amount of transaction fees earned, as well as other factors. Accordingly, financial results in any particular quarter may not be representative of future results over a longer period of time.

"We are pleased with the momentum of our businesses as our revenues and operating income in the first quarter substantially exceeded prior year amounts; sustaining our track record of delivering consistent and meaningful year over year growth in revenues, operating income and Both our risked and unrisked pipelines of Advisory opportunities continue to be strong EPS. and our pipeline of underwriting assignments is building. Assets Under Management in our Wealth Management and Trust business grew by 15% versus the first quarter of 2014; as overall Assets Under Management grew 1% for the period. And the integration of our Equities business is on track, producing economic operating margins from secondary activities of 14%, and 16% including underwriting activities. We have seen meaningful opportunities to add senior talent in 2015. To date, eleven senior bankers have committed to join our firm, including six Advisory bankers focused on M&A and Restructuring, two bankers focused on Equity Capital Markets, one senior research analyst and two Senior Advisors. These professionals will strengthen our Technology, Energy, Chemicals, Power and Utilities and Financial Institutions teams and extend our capabilities in Restructuring and ECM," said Ralph Schlosstein, President and Chief Executive Officer. "Concurrently, we remain committed to balancing investments for the future with delivering returns to our shareholders. In the first guarter we returned \$100.1 million to shareholders, repurchasing 1.7 million shares, the highest amount of any quarter in our history."

"The M&A environment continued to improve in the first quarter with continued growth in the dollar volume of announced transactions. Our teams are working closely with clients in multiple sectors; identifying opportunities created by changing energy prices, consolidation in technology and healthcare, QE in Europe and the steady recovery of the U.S. economy," said Roger Altman, Executive Chairman. "We are also working hard to deliver on the expanded opportunities created by our investment in Evercore ISI, where our ECM backlogs continue to grow strongly. We are on track to having our strongest recruiting year ever, and we are excited by the opportunities that lie ahead."

### Consolidated U.S. GAAP and Adjusted Pro Forma Selected Financial Data (Unaudited)

	U.S. GAAP												
		Т	hree	Months End	% Change vs.								
	March 31, 2015		December 31, 2014		March 31, 2014		December 31, 2014	March 31, 2014					
	(dollars in thousands)												
Net Revenues	\$	237,983	\$	321,888	\$	149,113	(26%)	60%					
Operating Income	\$	10,998	\$	67,852	\$	20,714	(84%)	(47%)					
Net Income Attributable to Evercore													
Partners Inc.	\$	4,300	\$	27,732	\$	10,568	(84%)	(59%)					
Diluted Earnings Per Share	\$	0.10	\$	0.66	\$	0.25	(85%)	(60%)					
Compensation Ratio		68.5%		59.7%		61.3%							
Operating Margin		4.6%		21.1%		13.9%							

	Adjusted Pro Forma												
		Т	hree ]	Months End	ed		% Change vs.						
	Μ	arch 31,	Dec	ember 31,	Μ	larch 31,	December 31,	March 31,					
		2015		2014	2014		2014	2014					
	(dollars in thousands)												
Net Revenues	\$	238,159	\$	320,929	\$	148,958	(26%)	60%					
Operating Income	\$	50,473	\$	80,940	\$	26,388	(38%)	91%					
Net Income Attributable to Evercore													
Partners Inc.	\$	29,725	\$	45,900	\$	14,726	(35%)	102%					
Diluted Earnings Per Share	\$	0.56	\$	0.90	\$	0.31	(38%)	81%					
Compensation Ratio		57.4%		58.3%		59.2%							
Operating Margin		21.2%		25.2%		17.7%							

Throughout the discussion of Evercore's business segments, information is presented on an Adjusted Pro Forma basis, which is an unaudited non-generally accepted accounting principles ("non-GAAP") measure. Adjusted Pro Forma results begin with information prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"), and then those results are adjusted to exclude certain items and reflect the conversion of vested and unvested Evercore LP Units and Interests into Class A shares. Evercore believes that the disclosed Adjusted Pro Forma measures and any adjustments thereto, when presented in conjunction with comparable U.S. GAAP measures, are useful to investors to compare Evercore's results across several periods and facilitate an understanding of Evercore's operating results. Evercore uses these measures to evaluate its operating performance, as well as the performance of individual employees. These measures should not be considered a substitute for, or superior to, measures of financial performance prepared in accordance with U.S. GAAP. For more information about the Adjusted Pro Forma basis of reporting used by management to evaluate the performance of Evercore and each line of business, including reconciliations of U.S. GAAP results to an Adjusted Pro Forma basis, see pages A-2 through A-11 included in Annex I. These Adjusted Pro Forma amounts are allocated to the Company's two business segments: Investment Banking and Investment Management.

### **Business Line Reporting**

## Investment Banking

0					U.S	S. GAAP			
		TI	iree	Months End			% Change vs.		
		arch 31, 2015	Dec	ember 31, 2014	Μ	arch 31, 2014	December 31, 2014	March 31, 2014	
		2015			ollars	in thousand		2014	
Net Revenues:				(4)	onuis	in the usual			
Investment Banking Revenues	\$	217,638	\$	298,426	\$	128,504	(27%)	69%	
Other Revenue, net		(1,058)		(991)		(653)	(7%)	(62%)	
Net Revenues		216,580		297,435		127,851	(27%)	69%	
Expenses:									
Employee Compensation and Benefits		148,640		177,206		78,757	(16%)	89%	
Non-compensation Costs		52,669		52,558		29,989	_%	76%	
Special Charges		2,290		1,161		-	97%	NM	
Total Expenses		203,599		230,925		108,746	(12%)	87%	
Operating Income	\$	12,981	\$	66,510	\$	19,105	(80%)	(32%)	
Compensation Ratio		68.6%		59.6%		61.6%			
Operating Margin		6.0%		22.4%		14.9%			
				Α	djust	ed Pro Forn	na		
			iree I	Months End	ed		% Char	nge vs.	
		arch 31,	Dec	ember 31,	Μ	arch 31,	December 31,	March 31,	
		2015		2014		2014	2014	2014	
				(de	ollars	in thousand	ds)		
Net Revenues:	¢	010.070	¢	202.262	¢	105 ((7	(270/)	700/	
Investment Banking Revenues	\$	213,972	\$	293,363	\$	125,667	(27%)	70%	
Other Revenue, net		692		436		532	59%	30%	
Net Revenues		214,664		293,799		126,199	(27%)	70%	
Expenses:									
Employee Compensation and Benefits		122,105		172,239		75,543	(29%)	62%	
Non-compensation Costs		45,630		44,753		27,462	2%	66%	
Total Expenses		167,735		216,992		103,005	(23%)	63%	
Operating Income	\$	46,929	\$	76,807	\$	23,194	(39%)	102%	
Compensation Ratio		56.9%		58.6%		59.9%			
Operating Margin		21.9%		26.1%		18.4%			

For the first quarter, Evercore's Investment Banking segment reported Net Revenues of \$214.7 million, which represents an increase of 70% year-over-year and a decrease of 27% sequentially. Operating Income of \$46.9 million increased 102% from the first quarter of last year and decreased 39% sequentially. Operating Margins were 21.9% in comparison to 18.4% for the first quarter of last year and 26.1% for the fourth quarter of 2014.

## Revenues

## **Investment Banking Revenue**

		Adjusted Pro Forma												
		Т	hree I	Months End	% Change vs.									
		March 31,		ember 31,	Μ	arch 31,	December 31,	March 31,						
		2015	2014			2014	2014	2014						
	(dollars in thousands)													
Advisory Fees	\$	155,136	\$	240,042	\$	113,615	(35%)	37%						
Commissions and Related Fees		53,068		43,957		8,256	21%	543%						
Underwriting Fees		5,768		9,364		3,796	(38%)	52%						
Total Investment Banking Revenue	\$	213,972	\$	293,363	\$	125,667	(27%)	70%						

During the quarter, Investment Banking earned advisory fees from 151 clients (vs. 116 in Q1 2014 and 201 in Q4 2014) and fees in excess of \$1 million from 35 transactions (vs. 32 in Q1 2014 and 63 in Q4 2014).

During the first quarter of 2015 Commissions and Related Fees of \$53.1 million increased 543% from last year, reflecting the acquisition of ISI. Underwriting Fees of \$5.8 million for the three months ended March 31, 2015 increased 52% versus the prior year.

Evercore ISI, our U.S. equities business, reported Net Revenues of \$55.2 million, including allocated underwriting revenues of \$2.7 million for the three months ended March 31, 2015. Operating margins as contemplated for the performance targets of the Class G and H LP Interests, giving effect to just Commissions and Related Fees, for the first quarter approximated 14%, and were 16% including the effect of underwriting revenues.

## Expenses

Compensation costs were \$122.1 million for the first quarter, an increase of 62% year-over-year and a decrease of 29% sequentially. The trailing twelve-month compensation ratio was 58.9%, down from 60.4% a year ago and 59.6% for the previous quarter. Evercore's Investment Banking compensation ratio was 56.9% for the first quarter, down versus the compensation ratio reported for the three months ended March 31, 2014 of 59.9% and December 31, 2014 of 58.6%.

Non-compensation costs for the current quarter were \$45.6 million, up 66% from the same period last year and 2% sequentially. The increase in costs versus the same period in the prior year reflects the addition of personnel within most parts of the business, increased new business costs associated with higher levels of global transaction activity and higher professional fees. Further, the increase in costs versus the prior quarter reflects the inclusion of ISI for the full quarter versus two months in the prior quarter. The ratio of non-compensation costs to net revenue for the current quarter was 21.3%, compared to 21.8% in the same quarter last year and 15.2% in the previous quarter.

#### **Investment Management**

	U.S. GAAP												
		Т	hree N	Months End	ed		% Char	nge vs.					
	Ma	March 31,		ember 31,	March 31,		December 31,	March 31,					
		2015		2014		2014	2014	2014					
Net Revenues:	(dollars in thousands)												
Investment Management Revenues	\$	22,081	\$	25,258	\$	21,915	(13%)	1%					
Other Revenue, net		(678)		(805)		(653)	16%	(4%)					
Net Revenues		21,403		24,453		21,262	(12%)	1%					
Expenses:													
Employee Compensation and Benefits		14,486		15,011		12,635	(3%)	15%					
Non-compensation Costs		5,552		8,100		7,018	(31%)	(21%)					
Special Charges		3,348		-		-	NM	NM					
Total Expenses		23,386		23,111		19,653	1%	19%					
Operating Income (Loss)	\$	(1,983)	\$	1,342	\$	1,609	NM	NM					
Compensation Ratio		67.7%		61.4%		59.4%							
Operating Margin		(9.3%)		5.5%		7.6%							

	Adjusted Pro Forma											
		Т	hree N	<b>Months End</b>	ed		% Char	ige vs.				
		March 31,		December 31,		arch 31,	December 31,	March 31,				
		2015		2014		2014	2014	2014				
Net Revenues:			(dollars in thousands			in thousan	ds)					
Investment Management Revenues	\$	23,220	\$	26,985	\$	22,460	(14%)	3%				
Other Revenue, net		275		145		299	90%	(8%)				
Net Revenues		23,495		27,130		22,759	(13%)	3%				
Expenses:												
Employee Compensation and Benefits		14,486		15,011		12,635	(3%)	15%				
Non-compensation Costs		5,465		7,986		6,930	(32%)	(21%)				
Total Expenses		19,951		22,997		19,565	(13%)	2%				
Operating Income	\$	3,544	\$	4,133	\$	3,194	(14%)	11%				
Compensation Ratio		61.7%		55.3%		55.5%						
Operating Margin		15.1%		15.2%		14.0%						
Assets Under Management (in millions) (1)	\$	14,033	\$	14,048	\$	13,880	<u>         %</u>	1%				

(1) Assets Under Management reflect end of period amounts from our consolidated subsidiaries.

For the first quarter, Investment Management reported Net Revenues and Operating Income of \$23.5 million and \$3.5 million, respectively. Investment Management reported a first quarter Operating Margin of 15.1%.

As of March 31, 2015, Investment Management reported \$14.0 billion of AUM, flat from December 31, 2014.

## Revenues

#### **Investment Management Revenue**

	Adjusted Pro Forma										
		Т	hree N	fonths End	ed		% Chan	ige vs.			
	March 31,		December 31,		March 31,		December 31,	March 31,			
		2015		2014		2014	2014	2014			
Investment Advisory and Management Fees			(dollars in thousand				ds)				
Wealth Management	\$	8,445	\$	8,235	\$	7,167	3%	18%			
Institutional Asset Management (1)		11,088		11,418		11,135	(3%)	<u> </u>			
Private Equity		1,408		2,023		2,025	(30%)	(30%)			
Total Investment Advisory and Management Fees		20,941		21,676		20,327	(3%)	3%			
Realized and Unrealized Gains (Losses)											
Institutional Asset Management		1,624		1,325		1,643	23%	(1%)			
Private Equity		(489)		2,225		(61)	NM	(702%)			
Total Realized and Unrealized Gains		1,135		3,550		1,582	(68%)	(28%)			
Equity in Earnings of Affiliates (2)		1,144		1,759		551	(35%)	108%			
Investment Management Revenues	\$	23,220	\$	26,985	\$	22,460	(14%)	3%			

(1) Management fees from Institutional Asset Management were \$11.1 million, \$11.5 million and \$11.1 million for the three months ended March 31, 2015, December 31, 2014, and March 31, 2014, respectively, on a U.S. GAAP basis, excluding the reduction of revenues for client-related expenses.

(2) Equity in G5 | Evercore - Wealth Management and ABS on a U.S. GAAP basis are reclassified from Investment Management Revenue to Income from Equity Method Investments.

Investment Advisory and Management Fees of \$20.9 million for the quarter ended March 31, 2015 increased 3% compared to the same period a year ago, driven primarily by higher fees in Wealth Management, reflecting higher levels of assets under management, partially offset by lower fees in Private Equity.

Realized and Unrealized Gains of \$1.1 million in the quarter decreased relative to the prior year; the change relative to the prior period was driven principally by higher Private Equity losses which by their nature may fluctuate significantly in both timing and amount.

Equity in Earnings of Affiliates of \$1.1 million in the quarter increased relative to the prior year principally as a result of higher income earned in the first quarter of 2015 by ABS and G5  $\mid$  Evercore.

## Expenses

Investment Management's first quarter expenses were \$20.0 million, up 2% compared to the first quarter of 2014 and down 13% compared to the previous quarter.

## **Other U.S. GAAP Adjustments**

Evercore's Adjusted Pro Forma Net Income Attributable to Evercore Partners Inc. for the three months ended March 31, 2015 was higher than U.S. GAAP as a result of the exclusion of expenses associated with awards granted in conjunction with certain of the Company's acquisitions, Special Charges, certain other business acquisition-related charges and professional fees.

Acquisition-related compensation charges for 2015 include expenses associated with performance-based awards granted in conjunction with the Company's acquisition of ISI. The amount of expense is based on the determination that it is probable that Evercore ISI will achieve certain earnings and margin targets in 2015 and in future periods. Special Charges for 2015 include separation benefits and costs associated with the termination of certain contracts within Evercore ISI and the finalization of a matter associated with the wind-down of the Company's U.S. Private Equity business. Special Charges for 2014 included separation benefits and certain exit costs related to combining the equities businesses upon the ISI acquisition and a provision against contingent consideration due on the disposition of Pan in 2013. Acquisition-related charges for 2015 and 2014 included professional fees incurred related to the acquisition of all of the outstanding equity interests of the operating businesses of ISI.

In addition, for Adjusted Pro Forma purposes, client related expenses have been presented as a reduction from Revenues and Non-compensation costs.

Evercore's Adjusted Pro Forma Diluted Shares Outstanding for the three months ended March 31, 2015 was higher than U.S. GAAP as a result of the inclusion of Evercore LP partnership units, as well as the assumed vesting of certain acquisition-related shares, LP Unit/Interest and unvested restricted stock units granted to Lexicon and ISI employees.

Further details of these adjustments, as well as an explanation of similar amounts for the three months ended March 31, 2014 and the three months ended December 31, 2014, are included in Annex I, pages A-2 to A-11.

## **Non-controlling Interests**

Non-controlling Interests in certain operating subsidiaries are owned by the principals and strategic investors in these businesses. Evercore's equity ownership percentages in these operating businesses range from 62% to 72%. For the periods ended March 31, 2015, December 31, 2014 and March 31, 2014 the gain (loss) allocated to non-controlling interests was as follows:

	Net Gain (Loss) Allocated to Noncontrolling Interests								
		d							
	Mar 2		ember 31, 2014	March 31, 2014					
Segment		(d	ollars i	n thousand	s)				
Investment Banking (1)	\$	(301)	\$	1,315	\$	(864)			
Investment Management (1)		616		965		1,417			
Total	\$	315	\$	2,280	\$	553			

(1) The difference between the above Adjusted Pro Forma and U.S. GAAP Noncontrolling Interests relates primarily to intangible amortization expense for certain acquisitions, which we excluded from the Adjusted Pro Forma results.

## **Income Taxes**

For the three months ended March 31, 2015, Evercore's Adjusted Pro Forma effective tax rate was 37.3%, compared to 37.0%, for the three months ended March 31, 2014. Changes in the effective tax rate are principally driven by the level of earnings in businesses with minority owners and earnings generated outside of the U.S.

For the three months ended March 31, 2015, Evercore's U.S. GAAP effective tax rate was approximately 51.3%, compared to 36.1% for the three months ended March 31, 2014. The effective tax rate for U.S. GAAP purposes for 2015 reflects significant adjustments relating to the tax treatment of compensation associated with Evercore LP Units/Interests, state, local and foreign taxes, and other adjustments.

## **Balance Sheet**

The Company continues to maintain a strong balance sheet, holding cash, cash equivalents and marketable securities of \$258.2 million at March 31, 2015. Current assets exceed current liabilities by \$270.7 million at March 31, 2015. Amounts due related to the Long-Term Notes Payable and Subordinated Borrowings were \$128.3 million at March 31, 2015.

#### **Capital Transactions**

On April 20, 2015, the Board of Directors of Evercore declared a quarterly dividend of \$0.28 per share to be paid on June 12, 2015 to common stockholders of record on May 29, 2015.

During the three months ended March 31, 2015 the Company repurchased approximately 1.7 million shares at an average cost per share of \$51.05.

## **Conference Call**

Evercore will host a related conference call beginning at 8:00 a.m. Eastern Time, Wednesday, April 22, 2015, accessible via telephone and the internet. Investors and analysts may participate in the live conference call by dialing (877) 359-9508 (toll-free domestic) or (224) 357-2393 (international); passcode: 21684961. Please register at least 10 minutes before the conference call begins. A replay of the call will be available for one week via telephone starting approximately one hour after the call ends. The replay can be accessed at (855) 859-2056 (toll-free domestic) or (404) 537-3406 (international); passcode: 21684961. A live webcast of the

conference call will be available on the Investor Relations section of Evercore's website at www.evercore.com. The webcast will be archived on Evercore's website for 30 days after the call.

## About Evercore

Evercore is a leading independent investment banking advisory firm. Evercore's Investment Banking business advises its clients on mergers, acquisitions, divestitures, restructurings, financings, public offerings, private placements and other strategic transactions and also provides institutional investors with high quality equity research, sales and trading execution that is free of the conflicts created by proprietary activities. Evercore's Investment Management business comprises wealth management, institutional asset management and private equity investing. Evercore serves a diverse set of clients around the world from 28 offices in North America, Europe, South America and Asia. More information about Evercore can be found on the Company's website at <u>www.evercore.com</u>.

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## **Basis of Alternative Financial Statement Presentation**

Adjusted Pro Forma results are a non-GAAP measure. Evercore believes that the disclosed Adjusted Pro Forma measures and any adjustments thereto, when presented in conjunction with comparable U.S. GAAP measures, are useful to investors to compare Evercore's results across several periods and better reflect management's view of operating results. These measures should not be considered a substitute for, or superior to, measures of financial performance prepared in accordance with U.S. GAAP. A reconciliation of U.S. GAAP results to Adjusted Pro Forma results is presented in the tables included in Annex I.

## **Forward-Looking Statements**

This release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, which reflect our current views with respect to, among other things, Evercore's operations and financial performance. In some cases, you can identify these forward-looking statements by the use of words such as "outlook," "believes," "expects," "potential," "continues," "may," "will," "should," "seeks," "approximately," "predicts," "intends," "plans," "estimates," "anticipates" or the negative version of these words or other comparable words. All statements other than statements of historical fact included in this presentation are forward-looking statements and are based on various underlying assumptions and expectations and are subject to known and unknown risks, uncertainties and assumptions, and may include projections of our future financial performance based on our growth strategies and anticipated trends in Evercore's business. Accordingly, there are or will be important factors that could cause actual outcomes or results to differ materially from those indicated in these statements. Evercore believes these factors include, but are not limited to, those described under "Risk Factors" discussed in Evercore's Annual Report on Form 10-K for the year ended December 31, 2014, subsequent quarterly reports on Form 10-Q, current reports on Form 8-K and Registration Statements. These factors should not be construed as exhaustive and should be read in conjunction with the other cautionary statements that are included in this release. In addition, new risks and uncertainties emerge from time to time, and it is not possible for Evercore to predict all risks and uncertainties, nor can Evercore assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. Accordingly, you should not rely upon forward-looking statements as a prediction of actual results and Evercore does not assume any responsibility for the accuracy or completeness of any of these forward-looking statements. Evercore undertakes no obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise.

With respect to any securities offered by any private equity fund referenced herein, such securities have not been and will not be registered under the Securities Act of 1933, as amended, and may not be offered or sold in the United States absent registration or an applicable exemption from registration requirements.

## ANNEX I

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## EVERCORE PARTNERS INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS THREE MONTHS ENDED MARCH 31, 2015 AND 2014

(dollars in thousands, except per share data)

(UNAUDITED)

	Three Months Ended March 31,				
		2015		2014	
D					
Revenues	\$	217 629	\$	128 504	
Investment Banking Revenue	Э	217,638 22,081	Ф	128,504	
Investment Management Revenue Other Revenue		22,081		21,915	
Total Revenues		2,707		2,069 152,488	
Interest Expense (1)		4,443		3,375	
Net Revenues		237,983		149,113	
Net Revenues		237,985		149,115	
Expenses					
Employee Compensation and Benefits		163,126		91,392	
Occupancy and Equipment Rental		12,230		9,484	
Professional Fees		9,433		8,511	
Travel and Related Expenses		13,170		7,384	
Communications and Information Services		8,562		3,373	
Depreciation and Amortization		6,401		3,821	
Special Charges		5,638		-	
Acquisition and Transition Costs		484		100	
Other Operating Expenses		7,941		4,334	
Total Expenses		226,985		128,399	
Income Before Income from Equity Method Investments and					
Income Taxes		10,998		20,714	
Income from Equity Method Investments		1,107		241	
Income Before Income Taxes		12,105		20,955	
Provision for Income Taxes		6,212		7,563	
Net Income		5,893		13,392	
Net Income Attributable to Noncontrolling Interest		1,593		2,824	
Net Income Attributable to Evercore Partners Inc.	\$	4,300	\$	10,568	
Net Income Attributable to Evercore Partners Inc. Common					
Shareholders	\$	4,300	\$	10,568	
Weighted Average Shares of Class A Common Stock					
Outstanding:					
Basic		36,725		34,667	
Diluted		42,788		41,698	
Net Income Per Share Attributable to Evercore Partners Inc.					
Common Shareholders:					
Basic	¢	0.12	¢	0.30	
Diluted	\$ \$	0.12	\$ \$	0.30	
Diluteu	Ф	0.10	Ф	0.23	

(1) Includes interest expense on long-term debt and interest expense on short-term repurchase agreements.

### **Adjusted Pro Forma Results**

Throughout the discussion of Evercore's business segments, information is presented on an Adjusted Pro Forma basis, which is a non-generally accepted accounting principles ("non-GAAP") measure. Adjusted Pro Forma results begin with information prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"), adjusted to exclude certain items and reflect the conversion of vested and unvested Evercore LP Units, other IPO related restricted stock unit awards, as well as Acquisition Related Share Issuances and Unvested Restricted Stock Units granted to Lexicon and ISI employees, into Class A shares. Evercore believes that the disclosed Adjusted Pro Forma measures and any adjustments thereto, when presented in conjunction with comparable U.S. GAAP measures, are useful to investors to compare Evercore's results across several periods and facilitate an understanding of Evercore's operating results. The Company uses these measures to evaluate its operating performance, as well as the performance of individual employees. These measures should not be considered a substitute for, or superior to, measures of financial performance prepared in accordance with U.S. GAAP. These Adjusted Pro Forma amounts are allocated to the Company's two business segments: Investment Banking and Investment Management. The differences between Adjusted Pro Forma and U.S. GAAP results are as follows:

- 1. <u>Assumed Vesting of Evercore LP Units and Exchange into Class A Shares.</u> The Company incurred expenses, in Employee Compensation and Benefits, resulting from the vesting of Class E LP Units issued in conjunction with the acquisition of ISI, as well as Class G and H LP Interests. The amount of expense for the Class G and H LP Interests is based on the determination that it is probable that Evercore ISI will achieve certain earnings and margin targets in 2015 and in future periods. The Adjusted Pro Forma results assume these LP Units and certain Class G and H LP Interests have vested and have been exchanged for Class A shares. Accordingly, any expense associated with these units, and related awards, is excluded from Adjusted Pro Forma results, and the noncontrolling interest related to these units is converted to controlling interest. The Company's Management believes that it is useful to provide the per-share effect associated with the assumed conversion of these previously granted equity interests, and thus the Adjusted Pro Forma results reflect the exchange of certain vested and unvested Evercore LP partnership units and interests and IPO related restricted stock unit awards into Class A shares.
- 2. <u>Adjustments Associated with Business Combinations.</u> The following charges resulting from business combinations have been excluded from Adjusted Pro Forma results because the Company's Management believes that operating performance is more comparable across periods excluding the effects of these acquisition-related charges:
  - a. <u>Amortization of Intangible Assets and Other Purchase Accounting-related Amortization.</u> Amortization of intangible assets and other purchase accounting-related amortization from the acquisitions of ISI, SFS and certain other acquisitions.
  - b. <u>Compensation Charges.</u> Expenses for deferred consideration issued to the sellers of certain of the Company's acquisitions, as well as base salary adjustments for Lexicon employees for the period preceding the acquisition.
  - c. <u>GP Investments.</u> Write-off of General Partnership investment balances during the fourth quarter of 2013 associated with the acquisition of Protego.
  - d. <u>Acquisition and Transition Costs.</u> Primarily professional fees for legal and other services incurred during the first quarter of 2015 and fourth quarter of 2014 related to the acquisition of all of the outstanding equity interests of the operating businesses of ISI.
- 3. <u>Client Related Expenses.</u> Client related expenses and provisions for uncollected receivables have been classified as a reduction of revenue in the Adjusted Pro Forma presentation. The Company's Management believes that this adjustment results in more meaningful key operating ratios, such as compensation to net revenues and operating margin.

- 4. <u>Professional Fees.</u> The expense associated with share-based awards resulting from increases in the share price, which is required upon change in employment status, is excluded from Adjusted Pro Forma results.
- 5. <u>Special Charges.</u> Expenses during the first quarter of 2015 primarily related to separation benefits and costs associated with the termination of certain contracts within the Company's Evercore ISI business, and the finalization of a matter associated with the wind-down of the Company's U.S. Private Equity business. Expenses during the fourth quarter of 2014 primarily related to separation benefits and certain exit costs related to combining the equities businesses upon the ISI acquisition during the second half of 2014 and a provision against contingent consideration due on the disposition of Pan in 2013 during the fourth quarter of 2014.
- 6. <u>Income Taxes.</u> Evercore is organized as a series of Limited Liability Companies, Partnerships, a C-Corporation and a Public Corporation and therefore, not all of the Company's income is subject to corporate-level taxes. As a result, adjustments have been made to the Adjusted Pro Forma earnings to assume that the Company has adopted a conventional corporate tax structure and is taxed as a C-Corporation in the U.S. at the prevailing corporate rates, that all deferred tax assets relating to foreign operations are fully realizable within the structure on a consolidated basis and that adjustments for deferred tax assets related to the ultimate tax deductions for equity-based compensation awards are made directly to stockholders' equity. This assumption is consistent with the assumption that certain Evercore LP Units and interests are vested and exchanged into Class A shares, as discussed in Item 1 above, as the assumed exchange would change the tax structure of the Company. In addition, the Adjusted Pro Forma presentation reflects the netting of changes in the Company's Tax Receivable Agreement against Income Tax Expense.
- 7. <u>Presentation of Interest Expense.</u> The Adjusted Pro Forma results present interest expense on short-term repurchase agreements, within the Investment Management segment, in Other Revenues, net, as the Company's Management believes it is more meaningful to present the spread on net interest resulting from the matched financial assets and liabilities. In addition, Adjusted Pro Forma Investment Banking and Investment Management Operating Income is presented before interest expense on debt, which is included in interest expense on a U.S. GAAP basis.
- 8. <u>Presentation of Income from Equity Method Investments.</u> The Adjusted Pro Forma results present Income from Equity Method Investments within Revenue as the Company's Management believes it is a more meaningful presentation.

#### EVERCORE PARTNERS INC. U.S. GAAP RECONCILIATION TO ADJUSTED PRO FORMA (dollars in thousands)

(UNAUDITED)

			hree <sup>1</sup>	Months Ende	ed		
		arch 31, 2015		ember 31, 2014		arch 31, 2014	
NAD-	\$	2015	\$	321,888	\$		
Net Revenues - U.S. GAAP	Э	,	Ъ		Ф	149,113	
Client Related Expenses (1)		(3,634)		(5,135)		(2,533)	
Income from Equity Method Investments (2)		1,107		1,799		241	
Interest Expense on Debt (3)		2,597		2,166		2,137	
Other Purchase Accounting-related Amortization (8a) Net Revenues - Adjusted Pro Forma	¢	106 238,159	¢	211 320,929	\$	- 148,958	
Net Revenues - Aujusteu r 10 roi ma	\$	238,139	\$	320,929	\$	148,938	
Compensation Expense - U.S. GAAP	\$	163,126	\$	192,217	\$	91,392	
Amortization of LP Units / Interests and Certain Other Awards (5)		(25,950)		(3,399)		-	
Other Acquisition Related Compensation Charges (6)		(585)		(1,568)		(3,214)	
Compensation Expense - Adjusted Pro Forma	\$	136,591	\$	187,250	\$	88,178	
Operating Income - U.S. GAAP	\$	10,998	\$	67,852	\$	20,714	
Income from Equity Method Investments (2)		1,107		1,799		241	
Pre-Tax Income - U.S. GAAP		12,105		69,651		20,955	
Amortization of LP Units / Interests and Certain Other Awards (5)		25,950		3,399			
Other Acquisition Related Compensation Charges (6)		585		1,568		3,214	
Special Charges (7)		5,638		1,161			
Intangible Asset Amortization / Other Purchase Accounting-related Amortization (8a)		3,114		2,405		82	
Acquisition and Transition Costs (8b)		484		2,403 590		- 62	
Pre-Tax Income - Adjusted Pro Forma		47,876		78,774		24,251	
Interest Expense on Debt (3)		2,597		2,166		2,137	
Operating Income - Adjusted Pro Forma	\$	50,473	\$	80,940	\$	26,388	
Densities for the one There II (104 AD	\$	6 212	\$	20.542	¢	7 562	
Provision for Income Taxes - U.S. GAAP	Э	6,212	э	30,542	\$	7,563	
Income Taxes (9) Provision for Income Taxes - Adjusted Pro Forma	\$	11,624 17,836	\$	52 30,594	\$	1,409 8,972	
r rowston for income raxes - Aujusteu r to roi ma	φ	17,850	φ	50,594	ф	8,972	
Net Income Attributable to Exercore Partners Inc U.S. GAAP	\$	4,300	\$	27,732	\$	10,568	
Amortization of LP Units / Interests and Certain Other Awards (5)		25,950		3,399		-	
Other Acquisition Related Compensation Charges (6)		585		1,568		3,214	
Special Charges (7)		5,638		1,161		-	
Intangible Asset Amortization / Other Purchase Accounting-related Amortization (8a)		3,114		2,405		82	
Acquisition and Transition Costs (8b)		484		590		-	
Income Taxes (9)		(11,624)		(52)		(1,409)	
Noncontrolling Interest (10)		1,278		9,097		2,271	
Net Income Attributable to Exercore Partners Inc Adjusted Pro Forma	\$	29,725	\$	45,900	\$	14,726	
Diluted Shares Outstanding - U.S. GAAP		42,788		41,912		41,698	
Vested Partnership Units (11a)		4,479		4,541		5,085	
Unvested Partnership Units (11a)		5,961		4,670		-	
Unvested Restricted Stock Units - Event Based (11a)		12		12		12	
Acquisition Related Share Issuance (11b)		119		136		363	
Diluted Shares Outstanding - Adjusted Pro Forma		53,359		51,271		47,158	
Key Metrics: (a)							
Diluted Earnings Per Share - U.S. GAAP	¢	0.10	\$	0.66	¢	0.25	
Diluted Earnings Per Share - O.S. GAAP	\$ \$	0.10	ծ Տ	0.88	\$ \$	0.23	
Diluted Earnings Fel Shale - Adjusted Flo Forma	Э	0.36	3	0.90	Э	0.31	
Compensation Ratio - U.S. GAAP		68.5%		59.7%		61.3%	
Compensation Ratio - Adjusted Pro Forma		57.4%		58.3%		59.2%	
Operating Margin - U.S. GAAP		4.6%		21.1%		13.9%	
Operating Margin - Adjusted Pro Forma		21.2%		25.2%		17.7%	
Effective Ter Data U.S. CAAD		51.20/		12 00/		26 10/	
Effective Tax Rate - U.S. GAAP Effective Tax Pate - A divised Pro Forma		51.3%		43.9% 38.8%		36.1%	
Effective Tax Rate - Adjusted Pro Forma		37.3%		38.8%		37.0%	

(a) Reconciliations of the key metrics from U.S. GAAP to Adjusted Pro Forma are a derivative of the reconciliations of their components above.

#### EVERCORE PARTNERS INC. U.S. GAAP RECONCILIATION TO ADJUSTED PRO FORMA TRAILING TWELVE MONTHS

(dollars in thousands)

(UNAUDITED)

(UNAUDITED)									
			Co	nsolidated					
	Twelve Months Ended								
	N	larch 31,	Dec	ember 31,	Μ	arch 31,			
		2015		2014		2014			
Net Revenues - U.S. GAAP	\$	1,004,728	\$	915,858	\$	761,910			
Client Related Expenses (1)		(18,854)		(17,753)		(15,318)			
Income from Equity Method Investments (2)		6,046		5,180		7,811			
Interest Expense on Debt (3)		8,890		8,430		8,218			
General Partnership Investments (4)		-		-		385			
Other Purchase Accounting-related Amortization (8a)		317		211		-			
Adjustment to Tax Receivable Agreement Liability (9)		-		-		(6,905)			
Net Revenues - Adjusted Pro Forma	\$	1,001,127	\$	911,926	\$	756,101			
Compensation Expense - U.S. GAAP	\$	621,250	\$	549,516	\$	475,177			
Amortization of LP Units / Interests and Certain Other Awards (5)		(29,349)		(3,399)		(14,449)			
Other Acquisition Related Compensation Charges (6)		(5,310)		(7,939)		(14,191)			
Compensation Expense - Adjusted Pro Forma	\$	586,591	\$	538,178	\$	446,537			
Compensation Ratio - U.S. GAAP (a)		61.8%		60.0%		62.4%			
Compensation Ratio - Adjusted Pro Forma (a)		58.6%		59.0%		59.1%			

	Investment Banking									
	Twelve Months Ended									
	Μ	larch 31,	Dec	ember 31,	Μ	larch 31,				
		2015		2014		2014				
Net Revenues - U.S. GAAP	\$	908,366	\$	819,637	\$	667,040				
Client Related Expenses (1)		(18,804)		(17,702)		(15,282)				
Income from Equity Method Investments (2)		768		495		2,426				
Interest Expense on Debt (3)		5,099		4,640		4,483				
Other Purchase Accounting-related Amortization (8a)		317		211		-				
Adjustment to Tax Receivable Agreement Liability (9)		-		-		(5,524)				
Net Revenues - Adjusted Pro Forma	\$	895,746	\$	807,281	\$	653,143				
Compensation Expense - U.S. GAAP	\$	562,532	\$	492,649	\$	421,402				
Amortization of LP Units / Interests and Certain Other Awards (5)		(29,349)		(3,399)		(12,908)				
Other Acquisition Related Compensation Charges (6)		(5,310)		(7,939)		(14,191)				
Compensation Expense - Adjusted Pro Forma	\$	527,873	\$	481,311	\$	394,303				
Compensation Ratio - U.S. GAAP (a)		61.9%		60.1%		63.2%				
Compensation Ratio - Adjusted Pro Forma (a)		58.9%		59.6%		60.4%				

(a) Reconciliations of the key metrics from U.S. GAAP to Adjusted Pro Forma are a derivative of the reconciliations of their components above.

#### EVERCORE PARTNERS INC. U.S. GAAP SEGMENT RECONCILIATION TO ADJUSTED PRO FORMA FOR THE THREE MONTHS ENDED MARCH 31, 2015

(dollars in thousands) (UNAUDITED)

	Investment Banking Segment											
		Three	Month	s Ended Ma	arch 31,	2015						
				n-GAAP								
					Adjusted Pro							
	<b>U.S.</b> G	AAP Basis	Adj	ustments		For	ma Basis					
Net Revenues:												
Investment Banking												
Revenue	\$	217,638	\$	(3,666)	(1)(2)	\$	213,972					
Other Revenue, net		(1,058)		1,750	(3)(8a)		692					
Net Revenues		216,580		(1,916)			214,664					
Expenses:												
Employee Compensation and												
Benefits		148,640		(26,535)	(5)(6)		122,105					
Non-compensation Costs		52,669		(7,039)	(8)		45,630					
Special Charges		2,290		(2,290)	(7)		-					
Total Expenses		203,599		(35,864)			167,735					
Operating Income (a)	\$	12,981	\$	33,948		\$	46,929					
Compensation Ratio (b)		68.6%					56.9%					
Operating Margin (b)		6.0%					21.9%					

		Investment Management Segment											
		Three Months Ended March 31, 2015											
						Noi	n-GAAP						
						Adju	isted Pro						
	U.S. G.	AAP Basis	Adjı	istments		For	na Basis						
Net Revenues:													
Investment Management													
Revenue	\$	22,081	\$	1,139	(1)(2)	\$	23,220						
Other Revenue, net		(678)		953	(3)		275						
Net Revenues		21,403		2,092			23,495						
Expenses:													
Employee Compensation and													
Benefits		14,486		-			14,486						
Non-compensation Costs		5,552		(87)	(8)		5,465						
Special Charges		3,348		(3,348)	(7)		-						
Total Expenses		23,386		(3,435)			19,951						
Operating Income (Loss) (a)	\$	(1,983)	\$	5,527		\$	3,544						
Compensation Ratio (b)		67.7%					61.7%						
Operating Margin (b)		(9.3%)					15.1%						

(a) Operating Income for U.S. GAAP excludes Income (Loss) from Equity Method Investments.(b) Reconciliations of the key metrics from U.S. GAAP to Adjusted Pro Forma are a derivative of the reconciliations of their components above.

#### EVERCORE PARTNERS INC. U.S. GAAP SEGMENT RECONCILIATION TO ADJUSTED PRO FORMA FOR THE THREE MONTHS ENDED DECEMBER 31, 2014

(dollars in thousands) (UNAUDITED)

	Investment Banking Segment											
	Three Months Ended December 31, 2014											
		AAP Basis	٨di	ıstments		Adj	n-GAAP usted Pro ma Basis					
Net Revenues:	0.0.0	AAI Dasis	Auj			101						
Investment Banking												
Revenue	\$	298,426	\$	(5,063)	(1)(2)	\$	293,363					
Other Revenue, net		(991)		1,427	(3)(8a)		436					
Net Revenues		297,435		(3,636)			293,799					
Expenses:												
Employee Compensation												
and Benefits		177,206		(4,967)	(5)(6)		172,239					
Non-compensation Costs		52,558		(7,805)	(8)		44,753					
Special Charges		1,161		(1,161)	(7)		-					
Total Expenses		230,925		(13,933)			216,992					
Operating Income (a)	\$	66,510	\$	10,297		\$	76,807					
Compensation Ratio (b)		59.6%					58.6%					
Operating Margin (b)		22.4%					26.1%					

		Investment Management Segment											
	Three Months Ended December 31, 2014												
						Adju	n-GAAP isted Pro						
	<b>U.S.</b> G	AAP Basis	Adju	stments		Form	na Basis						
Net Revenues:													
Investment Management													
Revenue	\$	25,258	\$	1,727	(1)(2)	\$	26,985						
Other Revenue, net		(805)		950	(3)		145						
Net Revenues		24,453		2,677			27,130						
Expenses:													
Employee Compensation													
and Benefits		15,011		-			15,011						
Non-compensation Costs		8,100		(114)	(8)		7,986						
Total Expenses		23,111		(114)			22,997						
Operating Income (a)	\$	1,342	\$	2,791		\$	4,133						
Compensation Ratio (b)		61.4%					55.3%						
Operating Margin (b)		5.5%					15.2%						
Compensation Ratio (b) Operating Margin (b)													

(a) Operating Income for U.S. GAAP excludes Income (Loss) from Equity Method Investments.

(b) Reconciliations of the key metrics from U.S. GAAP to Adjusted Pro Forma are a derivative of the reconciliations of their components above.

#### EVERCORE PARTNERS INC. U.S. GAAP SEGMENT RECONCILIATION TO ADJUSTED PRO FORMA FOR THE THREE MONTHS ENDED MARCH 31, 2014

(dollars in thousands) (UNAUDITED)

		Investment Banking Segment											
	Three Months Ended March 31, 2014												
	U.S. G	AAP Basis	Adiı	ıstments		Adj	n-GAAP usted Pro ma Basis						
Net Revenues:													
Investment Banking													
Revenue	\$	128,504	\$	(2,837)	(1)(2)	\$	125,667						
Other Revenue, net		(653)		1,185	(3)		532						
Net Revenues		127,851		(1,652)			126,199						
Expenses:													
Employee Compensation													
and Benefits		78,757		(3,214)	(6)		75,543						
Non-compensation Costs		29,989		(2,527)	(7)		27,462						
Total Expenses		108,746		(5,741)			103,005						
Operating Income (a)	\$	19,105	\$	4,089		\$	23,194						
Compensation Ratio (b)		61.6%					59.9%						
Operating Margin (b)		14.9%					18.4%						

	Investment Management Segment											
	Three Months Ended March 31, 2014											
							n-GAAP isted Pro					
	U.S. G.	AAP Basis	Adju	stments		For	ma Basis					
Net Revenues:												
Investment Management												
Revenue	\$	21,915	\$	545	(1)(2)	\$	22,460					
Other Revenue, net		(653)		952	(3)		299					
Net Revenues		21,262		1,497			22,759					
Expenses:												
Employee Compensation												
and Benefits		12,635		-			12,635					
Non-compensation Costs		7,018		(88)	(8)	_	6,930					
Total Expenses		19,653		(88)			19,565					
Operating Income (a)	\$	1,609	\$	1,585		\$	3,194					
Compensation Ratio (b)		59.4%					55.5%					
Operating Margin (b)		7.6%					14.0%					

(a) Operating Income for U.S. GAAP excludes Income (Loss) from Equity Method Investments.(b) Reconciliations of the key metrics from U.S. GAAP to Adjusted Pro Forma are a derivative of

the reconciliations of their components above.

#### Notes to Unaudited Condensed Consolidated Adjusted Pro Forma Financial Data

For further information on these Adjusted Pro Forma adjustments, see page A-2.

- (1) Client related expenses and provisions for uncollected receivables have been reclassified as a reduction of revenue in the Adjusted Pro Forma presentation.
- (2) Income (Loss) from Equity Method Investments has been reclassified to Revenue in the Adjusted Pro Forma presentation.
- (3) Interest Expense on Debt is excluded from the Adjusted Pro Forma Investment Banking and Investment Management segment results and is included in Interest Expense in the segment results on a U.S. GAAP Basis.
- (4) Write-off of General Partnership investment balances during the fourth quarter of 2013 associated with the acquisition of Protego.
- (5) Expenses incurred from the vesting of Class E LP Units and Class G and H LP Interests issued in conjunction with the acquisition of ISI are excluded from the Adjusted Pro Forma presentation.
- (6) Expenses for deferred consideration issued to the sellers of certain of the Company's acquisitions are excluded from the Adjusted Pro Forma presentation.
- (7) Expenses during the first quarter of 2015 primarily related to separation benefits and costs associated with the termination of certain contracts within the Company's Evercore ISI business, and the finalization of a matter associated with the wind-down of the Company's U.S. Private Equity business. Expenses during the fourth quarter of 2014 primarily related to separation benefits and certain exit costs related to combining the equities businesses upon the ISI acquisition during the second half of 2014 and a provision against contingent consideration due on the disposition of Pan in 2013 during the fourth quarter of 2014.
- (8) Non-compensation Costs on an Adjusted Pro Forma basis reflect the following adjustments:

		Three Months Ended March 31, 2015												
								Inv	estment	Inve	stment			
	U.S.	U.S. GAAP		Adjustments		Total Segments		Banking		Mana	agement			
Occupancy and Equipment Rental	\$	12,230	\$	-		\$	12,230	\$	11,022	\$	1,208			
Professional Fees		9,433		(699)	(1)		8,734		7,158		1,576			
Travel and Related Expenses		13,170		(2,840)	(1)		10,330		9,809		521			
Communications and Information Services		8,562		(10)	(1)		8,552		8,048		504			
Depreciation and Amortization		6,401		(3,008)	(8a)		3,393		2,441		952			
Acquisition and Transition Costs		484		(484)	(8b)		-		-		-			
Other Operating Expenses		7,941		(85)	(1)		7,856		7,152		704			
Total Non-compensation Costs	\$	58,221	\$	(7,126)		\$	51,095	\$	45,630	\$	5,465			

		Three Months Ended December 31, 2014											
								Inv	estment	Inve	stment		
	U.S.	U.S. GAAP		istments		Total Segments		Banking		Management			
Occupancy and Equipment Rental	\$	11,581	\$	-		\$	11,581	\$	9,845	\$	1,736		
Professional Fees		14,068		(2,324)	(1)		11,744		8,773		2,971		
Travel and Related Expenses		12,957		(2,744)	(1)		10,213		9,618		595		
Communications and Information Services		7,549		-			7,549		6,902		647		
Depreciation and Amortization		5,397		(2,194)	(8a)		3,203		2,230		973		
Acquisition and Transition Costs		590		(590)	(8b)		-		-		-		
Other Operating Expenses		8,516		(67)	(1)		8,449		7,385		1,064		
Total Non-compensation Costs	\$	60,658	\$	(7,919)		\$	52,739	\$	44,753	\$	7,986		

	Three Months Ended March 31, 2014											
								Inv	estment	Investment		
	U.S.	GAAP	Adj	ustments		Total Segments		Banking		Management		
Occupancy and Equipment Rental	\$	9,484	\$	-		\$	9,484	\$	7,911	\$	1,573	
Professional Fees		8,511		(754)	(1)		7,757		5,893		1,864	
Travel and Related Expenses		7,384		(1,663)	(1)		5,721		5,111		610	
Communications and Information Services		3,373		(5)	(1)		3,368		2,976		392	
Depreciation and Amortization		3,821		(82)	(8a)		3,739		1,963		1,776	
Acquisition and Transition Costs		100		-			100		100		-	
Other Operating Expenses		4,334		(111)	(1)		4,223		3,508		715	
Total Non-compensation Costs	\$	37,007	\$	(2,615)		\$	34,392	\$	27,462	\$	6,930	

- (8a) The exclusion from the Adjusted Pro Forma presentation of expenses associated with amortization of intangible assets and other purchase accounting-related amortization from the acquisitions of ISI, SFS and certain other acquisitions.
- (8b) Primarily professional fees for legal and other services incurred during the first quarter of 2015 and fourth quarter of 2014 related to the acquisition of all of the outstanding equity interests of the operating businesses of ISI.
- (9) Evercore is organized as a series of Limited Liability Companies, Partnerships, a C-Corporation and a Public Corporation and therefore, not all of the Company's income is subject to corporate level taxes. As a result, adjustments have been made to Evercore's effective tax rate assuming that the Company has adopted a conventional corporate tax structure and is taxed as a C-Corporation in the U.S. at the prevailing corporate rates, that all deferred tax assets relating to foreign operations are fully realizable within the structure on a consolidated basis and that, historically, adjustments for deferred tax assets related to the ultimate tax deductions for equity-based compensation awards are made directly to stockholders' equity. In addition, the Adjusted Pro Forma presentation reflects the netting of changes in the Company's Tax Receivable Agreement against Income Tax Expense.
- (10) Reflects adjustment to eliminate noncontrolling interest related to all Evercore LP partnership units which are assumed to be converted to Class A common stock in the Adjusted Pro Forma presentation.
- (11a)Assumes the vesting, and exchange into Class A shares, of certain Evercore LP partnership units and interests and IPO related restricted stock unit awards in the Adjusted Pro Forma presentation. In the computation of outstanding common stock equivalents for U.S. GAAP net income per share, the Evercore LP partnership units are anti-dilutive.

(11b)Assumes the vesting of all Acquisition Related Share Issuances and Unvested Restricted Stock Units granted to Lexicon employees in the Adjusted Pro Forma presentation. In the computation of outstanding common stock equivalents for U.S. GAAP, these Shares and Restricted Stock Units are reflected using the Treasury Stock Method.