Evercore

Q2 2024 Fact Sheet

02 2024 | 6.30.2024

OUR GOAL

To be the most respected and trusted independent investment bank in the world

WHO WE ARE

We are a leading global independent investment bank. Our success begins and ends with a relentless commitment to delivering world-class strategic and financial advice

- #1 in Advisory Revenues Among Independent Firms and #4 Among All Firms each year since 2018
 - Year-to-date through 2Q24, Evercore advised on three of the six largest global announced deals
- #1 Research Provider on a weighted basis among all firms in 2023, with 45 top-ranked analysts, more than any other firm
- · Strong track record of revenue and profit growth with future growth opportunities
- Success driven by client relationships, quality of team, thought leadership, transaction execution skills, and breadth of capabilities
- · Diversification across sectors, geographies, and capabilities positions Evercore to perform in all market environments

WHY EVERCORE

Sustainable Differentiated Business Model

Expanded Revenue Opportunities

Strong Revenue and EPS Growth Opportunity

Strong Cash Flow Generation

Low Risk Business Model

Businesses

Investment Banking

- Strategic Advisory
- Liability Management & Restructuring
- Capital Markets Advisory
- Private Capital Advisory & Fundraising

Equities

- Research
- Sales & Trading
- Corporate Access & Conferences

Wealth Management

 Wealth management and asset allocation advisory

CORE VALUES

Client Focus • Integrity • Excellence

Respect

Diversity, Equity and Inclusion

Investment in People

Partnership

WORLDWIDE PRESENCE

- 50+ countries where clients are served
- **18** IB offices globally

- 12 countries with Evercore offices
- ~2,330 employees worldwide
- ~1435 IB Bankers
- 143 IB SMDs globally

Notes: IB indicates Investment Banking. SMD count is shown as of 6/30/2024 and includes committed new hires, and known departures/transitions

NOTABLE TRANSACTIONS H1 2024

Financial Advisor



\$22.5 billion acquisition



2024 (Pending)

Lead Financial Advisor



~\$36.0 billion spin-off



2024 (Closed)

Exclusive Financial Advisor

SYNOPSYS[®]

~\$35.0 billion acquisition



2024 (Pending)

Financial Advisor



\$15.5 billion acquisition

alongside STONE POINT

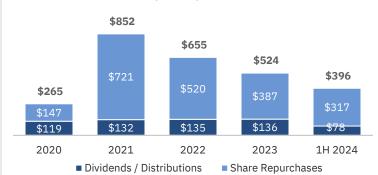
2024 (Pending)

ADJUSTED NET REVENUES BREAKDOWN (\$ MM)



- Advisory Fees Underwriting Fees Commissions and Related Revenue
- Asset Management and Administration Fees Other Revenue, net

CAPITAL RETURN¹ (\$ MM)



Note: Totals may not add due to rounding

ADJUSTED FINANCIAL RESULTS

	2021	2022	2023	LTM Q2 2024
Net Revenues (\$ mm)	\$3,317	\$2,786	\$2,449	\$2,649
Operating Margin	34.3%	25.9%	15.7%	15.5%
Diluted Earnings per Share	\$17.50	\$12.01	\$6.46	\$7.26
Dividends per Share ²	\$2.65	\$2.84	\$3.00	\$3.08

TOTAL RETURN³ (AS OF 6/30/2024)

	Three Years	Five Years	Ten Years
EVR	+58%	+167%	+356%
Peer Average ⁴	+39%	+152%	+147%
S&P 500	+33%	+102%	+235%
S&P Financials	+19%	+65%	+173%

- Includes dividends to Class A shareholders and equivalent amounts distributed to holders of LP units. Share repurchases include net settlement
- Dividends per Share represents dividends declared and paid Assumes dividends are reinvested. Past performance is no guarantee of future results.
- Equal weighted index methodology. Peer average includes HLI, LAZ, MC, PJT, and PWP
- Note: See Q2 2024 Investor Presentation Appendix for GAAP to Adjusted Reconciliations

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