

OUR GOAL

To be the most respected and trusted independent investment bank in the world

WHO WE ARE

We are a leading global independent investment bank. Our success begins and ends with a relentless commitment to delivering world-class strategic and financial advice

- #1 in Advisory Revenues Among Independent Firms and #4 Among All Firms each year since 2018
- #1 Research Provider among all firms in 2024, and most #1 ranked analysts for the second time
- Strong track record of revenue and profit growth with future growth opportunities
- Success driven by client relationships, quality of team, thought leadership, transaction execution skills, and breadth of capabilities
- Diversification across sectors, geographies, and capabilities positions Evercore to perform in all market environments

WHY EVERCORE

Sustainable Differentiated Business Model

Expanded Revenue Opportunities

Strong Revenue and EPS Growth Opportunity

Strong Cash Flow Generation

Low Risk Business Model

Businesses

Investment Banking

- Strategic Advisory
- Liability Management & Restructuring
- Capital Markets Advisory
- Private Capital Advisory & Fundraising

Equities

- Research
- Sales & Trading
- Corporate Access & Conferences

Wealth Management

- Wealth management and asset allocation advisory

CORE VALUES

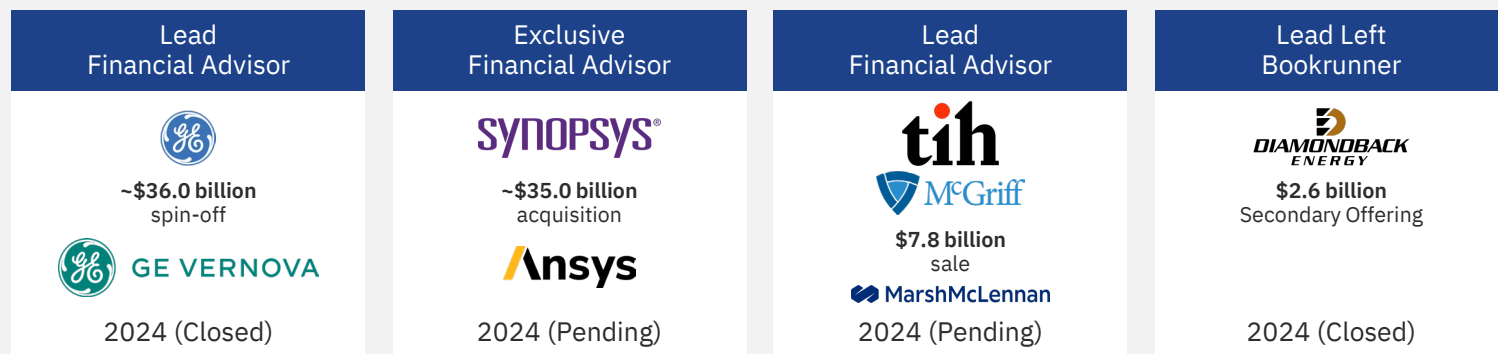
Client Focus • Integrity • Excellence • Respect • Diversity, Equity and Inclusion • Investment in People • Partnership

WORLDWIDE PRESENCE

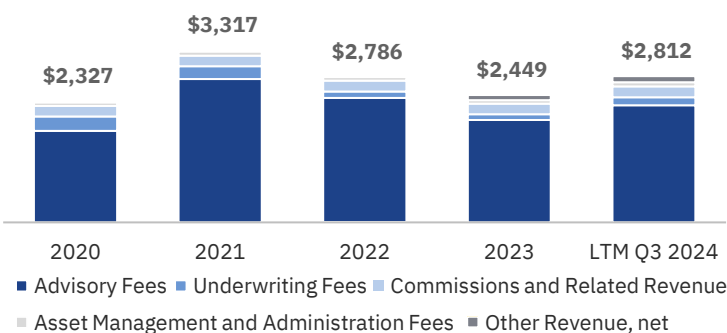
- **50+** countries where clients are served
- **12** countries with Evercore offices
- **~1,485** IB Bankers
- **18** IB offices globally
- **~2,400** employees worldwide
- **145** IB SMDs globally

Notes: IB indicates Investment Banking. SMD count is shown as of 9/30/2024 and includes committed new hires, and known departures/transitions

NOTABLE TRANSACTIONS 9M 2024



ADJUSTED NET REVENUES BREAKDOWN (\$ MM)

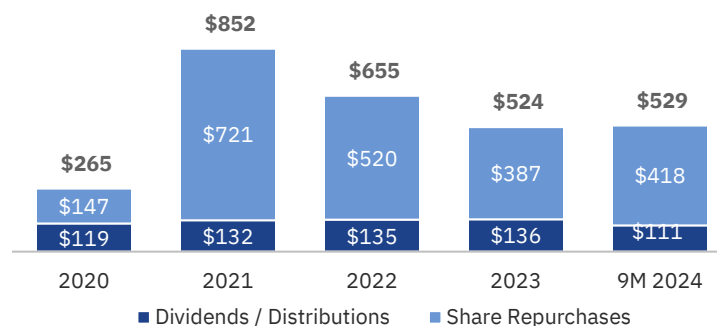


ADJUSTED FINANCIAL RESULTS

	2021	2022	2023	LTM Q3 2024
Net Revenues (\$ mm)	\$3,317	\$2,786	\$2,449	\$2,812
Operating Margin	34.3%	25.9%	15.7%	16.5%
Diluted Earnings per Share	\$17.50	\$12.01	\$6.46	\$8.00
Dividends per Share ²	\$2.65	\$2.84	\$3.00	\$3.12

- Includes dividends to Class A shareholders and equivalent amounts distributed to holders of LP units. Share repurchases include net settlement
 - Dividends per Share represents dividends declared and paid
 - Assumes dividends are reinvested. Past performance is no guarantee of future results.
 - Equal weighted index methodology. Peer average includes HLI, LAZ, MC, PJT, and PWP
- Note: See Q3 2024 Investor Presentation Appendix for GAAP to Adjusted Reconciliations

CAPITAL RETURN¹ (\$ MM)



Note: Totals may not add due to rounding

TOTAL RETURN³ (AS OF 9/30/2024)

	One Year	Five Years	Ten Years
EVR	+87%	+257%	+579%
Peer Average ⁴	+63%	+208%	+205%
S&P 500	+36%	+110%	+251%
S&P Financials	+39%	+79%	+196%

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