UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

(Mark One)

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2024

OR

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from to .

Commission File Number 001-32975

EVERCORE INC.
(Exact name of registrant as specified in its charter)

Delaware	**20-4748747**
(State or Other Jurisdiction of Incorporation or Organization)	**(I.R.S. Employer Identification No.)**

55 East 52nd Street
New York, New York 10055

(Address of principal executive offices)
Registrant's telephone number, including area code: (212) 857-3100
N/A
(Former name, former address and former fiscal year, if changed since last report)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol	Name of each exchange on which registered
Class A Common Stock, par value $0.01 per share	**EVR**	**New York Stock Exchange**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	☒	Accelerated filer	☐
Non-accelerated filer	☐	Smaller reporting company	☐
		Emerging growth company	☐

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

The number of shares of the registrant's Class A common stock, par value $0.01 per share, outstanding as of July 19, 2024 was 38,335,567. The number of shares of the registrant's Class B common stock, par value $0.01 per share, outstanding as of July 19, 2024 was 46 (excluding 54 shares of Class B common stock held by a subsidiary of the registrant).

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In this report, references to "Evercore", the "Company", "we", "us", "our" refer to Evercore Inc., a Delaware corporation, and its consolidated subsidiaries. Unless the context otherwise requires, references to (1) "Evercore Inc." refer solely to Evercore Inc., and not to any of its consolidated subsidiaries and (2) "Evercore LP" refer solely to Evercore LP, a Delaware limited partnership, and not to any of its consolidated subsidiaries.

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

Condensed Consolidated Financial Statements (Unaudited) **Page**

EVERCORE INC.
CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION
(UNAUDITED)

(dollars in thousands, except share data)

	June 30, 2024	December 31, 2023
Assets		
Current Assets		
Cash and Cash Equivalents	$ 631,619	$ 596,878
Investment Securities and Certificates of Deposit (includes available-for-sale debt securities with an amortized cost of $306,272 and $744,178 at June 30, 2024 and December 31, 2023, respectively)	1,059,783	1,436,883
Accounts Receivable (net of allowances of $4,991 and $5,603 at June 30, 2024 and December 31, 2023, respectively)	361,119	371,606
Receivable from Employees and Related Parties	25,661	25,746
Other Current Assets	165,544	174,104
Total Current Assets	2,243,726	2,605,217
Investments	43,182	43,419
Deferred Tax Assets	274,194	265,814
Operating Lease Right-of-Use Assets	359,624	378,128
Furniture, Equipment and Leasehold Improvements (net of accumulated depreciation and amortization of $225,304 and $212,929 at June 30, 2024 and December 31, 2023, respectively)	134,588	137,940
Goodwill	125,053	125,493
Other Assets	135,631	147,287
Total Assets	$ 3,315,998	$ 3,703,298
Liabilities and Equity		
Current Liabilities		
Accrued Compensation and Benefits	$ 429,967	$ 763,160
Accounts Payable and Accrued Expenses	35,528	25,989
Payable to Employees and Related Parties	65,116	45,838
Operating Lease Liabilities	38,065	36,259
Taxes Payable	2,232	5,424
Other Current Liabilities	50,185	33,389
Total Current Liabilities	621,093	910,059
Operating Lease Liabilities	423,177	434,247
Notes Payable	373,941	373,885
Amounts Due Pursuant to Tax Receivable Agreements	55,790	52,813
Other Long-term Liabilities	114,471	149,804
Total Liabilities	1,588,472	1,920,808
Commitments and Contingencies (Note 15)		
Equity		
Evercore Inc. Stockholders' Equity		
Common Stock		
Class A, par value $0.01 per share (1,000,000,000 shares authorized, 84,435,812 and 82,114,009 issued at June 30, 2024 and December 31, 2023, respectively, and 38,317,884 and 37,773,613 outstanding at June 30, 2024 and December 31, 2023, respectively)	844	821
Class B, par value $0.01 per share (1,000,000 shares authorized, 46 issued and outstanding at both June 30, 2024 and December 31, 2023, respectively)	—	—
Additional Paid-In Capital	3,331,726	3,163,198
Accumulated Other Comprehensive Income (Loss)	(30,501)	(26,538)
Retained Earnings	1,984,130	1,892,656
Treasury Stock at Cost (46,117,928 and 44,340,396 shares at June 30, 2024 and December 31, 2023, respectively)	(3,770,688)	(3,453,203)
Total Evercore Inc. Stockholders' Equity	1,515,511	1,576,934
Noncontrolling Interest	212,015	205,556
Total Equity	1,727,526	1,782,490
Total Liabilities and Equity	$ 3,315,998	$ 3,703,298

See Notes to Unaudited Condensed Consolidated Financial Statements.

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EVERCORE INC.
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
(UNAUDITED)
(dollars and share amounts in thousands, except per share data)

	For the Three Months Ended June 30,		For the Six Months Ended June 30,	
	2024	2023	2024	2023
Revenues				
Investment Banking & Equities:				
Advisory Fees	$ 568,231	$ 374,556	$ 998,069	$ 837,118
Underwriting Fees	30,999	38,200	86,534	61,083
Commissions and Related Revenue	53,199	50,048	101,437	98,113
Asset Management and Administration Fees	19,200	16,575	37,899	32,533
Other Revenue, Including Interest and Investments	21,784	24,221	54,477	51,067
Total Revenues	693,413	503,600	1,278,416	1,079,914
Interest Expense	4,189	4,181	8,377	8,352
Net Revenues	689,224	499,419	1,270,039	1,071,562
Expenses				
Employee Compensation and Benefits	458,935	338,374	846,640	705,246
Occupancy and Equipment Rental	21,801	21,521	43,745	41,900
Professional Fees	34,288	27,465	65,507	51,602
Travel and Related Expenses	21,384	17,422	40,606	32,625
Communications and Information Services	19,586	17,836	38,753	33,571
Depreciation and Amortization	6,439	5,952	12,732	12,525
Execution, Clearing and Custody Fees	3,051	2,965	6,392	5,730
Special Charges, Including Business Realignment Costs	—	—	—	2,921
Other Operating Expenses	15,497	10,168	23,301	20,822
Total Expenses	580,981	441,703	1,077,676	906,942
Income Before Income from Equity Method Investments and Income Taxes	108,243	57,716	192,363	164,620
Income from Equity Method Investments	1,857	1,542	4,182	3,010
Income Before Income Taxes	110,100	59,258	196,545	167,630
Provision for Income Taxes	28,367	17,097	21,688	33,228
Net Income	81,733	42,161	174,857	134,402
Net Income Attributable to Noncontrolling Interest	7,975	4,956	15,406	13,819
Net Income Attributable to Evercore Inc.	$ 73,758	$ 37,205	$ 159,451	$ 120,583
Net Income Attributable to Evercore Inc. Common Shareholders	$ 73,758	$ 37,205	$ 159,451	$ 120,583
Weighted Average Shares of Class A Common Stock Outstanding				
Basic	38,502	38,211	38,470	38,360
Diluted	40,857	39,288	40,969	39,863
Net Income Per Share Attributable to Evercore Inc. Common Shareholders:				
Basic	$ 1.92	$ 0.97	$ 4.14	$ 3.14
Diluted	$ 1.81	$ 0.95	$ 3.89	$ 3.02

See Notes to Unaudited Condensed Consolidated Financial Statements.

EVERCORE INC.
CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
(UNAUDITED)
(dollars in thousands)

	For the Three Months Ended June 30,		For the Six Months Ended June 30,	
	2024	2023	2024	2023
Net Income	$ 81,733	$ 42,161	$ 174,857	$ 134,402
Other Comprehensive Income (Loss), net of tax:				
Unrealized Gain (Loss) on Securities and Investments, net	29	(4)	(41)	(3,250)
Foreign Currency Translation Adjustment Gain (Loss), net	(834)	5,793	(4,287)	11,514
Other Comprehensive Income (Loss)	(805)	5,789	(4,328)	8,264
Comprehensive Income	80,928	47,950	170,529	142,666
Comprehensive Income Attributable to Noncontrolling Interest	7,909	5,454	15,041	14,533
Comprehensive Income Attributable to Evercore Inc.	$ 73,019	$ 42,496	$ 155,488	$ 128,133

See Notes to Unaudited Condensed Consolidated Financial Statements.

EVERCORE INC.
CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY
(UNAUDITED)
(dollars in thousands, except share data)

For the Three Months Ended June 30, 2024

	Class A Common Stock Shares	Class A Common Stock Dollars	Additional Paid-In Capital	Accumulated Other Comprehensive Income (Loss)	Retained Earnings	Treasury Stock Shares	Treasury Stock Dollars	Noncontrolling Interest	Total Equity
Balance at March 31, 2024	84,342,335	$ 843	$ 3,245,225	$ (29,762)	$ 1,945,012	(45,827,585)	$ (3,716,500)	$ 203,454	$ 1,648,272
Net Income	—	—	—	—	73,758	—	—	7,975	81,733
Other Comprehensive Income (Loss)	—	—	—	(739)	—	—	—	(66)	(805)
Treasury Stock Purchases	—	—	—	—	—	(290,343)	(54,188)	—	(54,188)
Evercore LP Units Exchanged for Class A Common Stock	34,635	—	3,115	—	—	—	—	(2,507)	608
Equity-based Compensation Awards	58,842	1	84,355	—	—	—	—	9,479	93,835
Dividends	—	—	—	—	(34,640)	—	—	—	(34,640)
Noncontrolling Interest (Note 12)	—	—	(969)	—	—	—	—	(6,320)	(7,289)
Balance at June 30, 2024	84,435,812	$ 844	$ 3,331,726	$ (30,501)	$ 1,984,130	(46,117,928)	$ (3,770,688)	$ 212,015	$ 1,727,526

For the Six Months Ended June 30, 2024

	Class A Common Stock Shares	Class A Common Stock Dollars	Additional Paid-In Capital	Accumulated Other Comprehensive Income (Loss)	Retained Earnings	Treasury Stock Shares	Treasury Stock Dollars	Noncontrolling Interest	Total Equity
Balance at December 31, 2023	82,114,009	$ 821	$ 3,163,198	$ (26,538)	$ 1,892,656	(44,340,396)	$ (3,453,203)	$ 205,556	$ 1,782,490
Net Income	—	—	—	—	159,451	—	—	15,406	174,857
Other Comprehensive Income (Loss)	—	—	—	(3,963)	—	—	—	(365)	(4,328)
Treasury Stock Purchases	—	—	—	—	—	(1,777,532)	(317,485)	—	(317,485)
Evercore LP Units Exchanged for Class A Common Stock	125,276	1	11,272	—	—	—	—	(8,653)	2,620
Equity-based Compensation Awards	2,196,527	22	158,225	—	—	—	—	15,829	174,076
Dividends	—	—	—	—	(67,977)	—	—	—	(67,977)
Noncontrolling Interest (Note 12)	—	—	(969)	—	—	—	—	(15,758)	(16,727)
Balance at June 30, 2024	84,435,812	$ 844	$ 3,331,726	$ (30,501)	$ 1,984,130	(46,117,928)	$ (3,770,688)	$ 212,015	$ 1,727,526

For the Three Months Ended June 30, 2023

	Class A Common Stock Shares	Class A Common Stock Dollars	Additional Paid-In Capital	Accumulated Other Comprehensive Income (Loss)	Retained Earnings	Treasury Stock Shares	Treasury Stock Dollars	Noncontrolling Interest	Total Equity
Balance at March 31, 2023	81,836,929	$ 818	$ 2,931,682	$ (25,683)	$ 1,819,599	(43,491,694)	$ (3,350,483)	$ 193,278	$ 1,569,211
Net Income	—	—	—	—	37,205	—	—	4,956	42,161
Other Comprehensive Income	—	—	—	5,291	—	—	—	498	5,789
Treasury Stock Purchases	—	—	—	—	—	(536,584)	(59,670)	—	(59,670)
Evercore LP Units Exchanged for Class A Common Stock	21,303	—	1,407	—	—	—	—	(1,296)	111
Equity-based Compensation Awards	56,357	1	80,724	—	—	—	—	6,175	86,900
Dividends	—	—	—	—	(33,392)	—	—	—	(33,392)
Noncontrolling Interest (Note 12)	—	—	(1,844)	—	—	—	—	(4,686)	(6,530)
Balance at June 30, 2023	81,914,589	$ 819	$ 3,011,969	$ (20,392)	$ 1,823,412	(44,028,278)	$ (3,410,153)	$ 198,925	$ 1,604,580

For the Six Months Ended June 30, 2023

	Class A Common Stock Shares	Class A Common Stock Dollars	Additional Paid-In Capital	Accumulated Other Comprehensive Income (Loss)	Retained Earnings	Treasury Stock Shares	Treasury Stock Dollars	Noncontrolling Interest	Total Equity
Balance at December 31, 2022	79,686,375	$ 797	$ 2,861,775	$ (27,942)	$ 1,768,098	(41,339,113)	$ (3,065,917)	$ 189,607	$ 1,726,418
Net Income	—	—	—	—	120,583	—	—	13,819	134,402
Other Comprehensive Income	—	—	—	7,550	—	—	—	714	8,264
Treasury Stock Purchases	—	—	—	—	—	(2,689,165)	(344,236)	—	(344,236)
Evercore LP Units Exchanged for Class A Common Stock	44,803	—	3,821	—	—	—	—	(2,774)	1,047
Equity-based Compensation Awards	2,183,411	22	148,217	—	—	—	—	12,635	160,874
Dividends	—	—	—	—	(65,269)	—	—	—	(65,269)
Noncontrolling Interest (Note 12)	—	—	(1,844)	—	—	—	—	(15,076)	(16,920)
Balance at June 30, 2023	81,914,589	$ 819	$ 3,011,969	$ (20,392)	$ 1,823,412	(44,028,278)	$ (3,410,153)	$ 198,925	$ 1,604,580

See Notes to Unaudited Condensed Consolidated Financial Statements.

EVERCORE INC.
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(UNAUDITED)
(dollars in thousands)

	For the Six Months Ended June 30,	
	2024	**2023**
Cash Flows From Operating Activities		
Net Income	$ 174,857	$ 134,402
Adjustments to Reconcile Net Income to Net Cash Provided by (Used In) Operating Activities:		
Net (Gains) Losses on Investments, Investment Securities and Contingent Consideration	(20,757)	(23,856)
Equity Method Investments	176	1,437
Equity-Based and Other Deferred Compensation	288,412	272,363
Noncash Lease Expense	19,886	21,377
Depreciation, Amortization and Accretion, net	1,079	6,109
Bad Debt Expense	971	5,297
Deferred Taxes	(606)	(9,232)
Decrease (Increase) in Operating Assets:		
Investment Securities	16,214	3,105
Accounts Receivable	8,475	60,781
Receivable from Employees and Related Parties	72	3,092
Other Assets	19,923	38,497
(Decrease) Increase in Operating Liabilities:		
Accrued Compensation and Benefits	(475,693)	(715,222)
Accounts Payable and Accrued Expenses	8,973	2,637
Payables to Employees and Related Parties	21,489	5,534
Taxes Payable	(3,193)	(4,138)
Other Liabilities	6,989	(7,732)
Net Cash Provided by (Used in) Operating Activities	67,267	(205,549)
Cash Flows From Investing Activities		
Investments Purchased	—	(37)
Distributions of Private Equity Investments	—	72
Investment Securities:		
Proceeds from Sales and Maturities of Investment Securities	1,633,347	2,227,084
Purchases of Investment Securities	(1,179,299)	(1,804,833)
Maturity of Certificates of Deposit	54,462	124,728
Purchase of Certificates of Deposit	(115,814)	(54,267)
Purchase of Furniture, Equipment and Leasehold Improvements	(8,918)	(12,374)
Net Cash Provided by Investing Activities	383,778	480,373
Cash Flows From Financing Activities		
Issuance of Noncontrolling Interests	85	733
Distributions to Noncontrolling Interests	(15,973)	(15,651)
Payments Under Tax Receivable Agreement	(607)	—
Purchase of Treasury Stock and Noncontrolling Interests	(320,347)	(348,264)
Dividends	(74,145)	(70,279)
Net Cash Provided by (Used in) Financing Activities	(410,987)	(433,461)
Effect of Exchange Rate Changes on Cash	(5,084)	15,988
Net Increase (Decrease) in Cash, Cash Equivalents and Restricted Cash	34,974	(142,649)
Cash, Cash Equivalents and Restricted Cash – Beginning of Period	605,484	672,123
Cash, Cash Equivalents and Restricted Cash – End of Period	$ 640,458	$ 529,474
SUPPLEMENTAL CASH FLOW DISCLOSURE		
Payments for Interest	$ 8,096	$ 8,099
Payments for Income Taxes	$ 46,212	$ 54,874
Accrued Dividends	$ 8,030	$ 8,659

See Notes to Unaudited Condensed Consolidated Financial Statements.

EVERCORE INC.
NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(amounts in thousands, except per share amounts, unless otherwise noted)

Note 1 – Organization

Evercore Inc., together with its subsidiaries (the "Company"), is an investment banking and investment management firm, incorporated in Delaware and headquartered in New York, New York. The Company is a holding company which owns a controlling interest in, and is the sole general partner of, Evercore LP, a Delaware limited partnership ("Evercore LP"). The Company operates from its offices and through its affiliates in the Americas, Europe, the Middle East and Asia.

The Investment Banking & Equities segment includes the investment banking business through which the Company provides advice to clients on significant mergers, acquisitions, divestitures, shareholder activism and other strategic corporate transactions, with a particular focus on advising prominent multinational corporations and substantial private equity firms on large, complex transactions. The Company also provides liability management and restructuring advice to companies in financial transition, as well as to creditors, shareholders and potential acquirers. In addition, the Company provides its clients with capital markets advice, underwrites securities offerings, raises funds for financial sponsors and provides advisory services focused on partnerships and private funds interests, as well as on primary and secondary transactions for real estate oriented financial sponsors and private equity interests. The Investment Banking & Equities segment also includes the equities business through which the Company offers macroeconomic, policy and fundamental equity research and agency-based equity securities trading for institutional investors.

The Investment Management segment includes the wealth management business through which the Company provides investment advisory, wealth management and fiduciary services for high-net-worth individuals and associated entities, and the private equity business, which holds interests in private equity funds which are not managed by the Company.

Note 2 – Significant Accounting Policies

For a further discussion of the Company's accounting policies, refer to the Company's Annual Report on Form 10-K for the year ended December 31, 2023.

Basis of Presentation – The accompanying unaudited condensed consolidated financial statements of the Company have been prepared in accordance with the instructions to Form 10-Q. As permitted by the rules and regulations of the United States Securities and Exchange Commission, the unaudited condensed consolidated financial statements contain certain condensed financial information and exclude certain footnote disclosures normally included in audited consolidated financial statements prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"). The accompanying condensed consolidated financial statements are unaudited and are prepared in accordance with U.S. GAAP. In the opinion of the Company's management, the accompanying unaudited condensed consolidated financial statements contain all adjustments, including normal recurring accruals, necessary to fairly present the accompanying unaudited condensed consolidated financial statements. These unaudited condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements included in the Company's annual report on Form 10-K for the year ended December 31, 2023. The December 31, 2023 Unaudited Condensed Consolidated Statements of Financial Condition data was derived from audited consolidated financial statements, but does not include all disclosures required by U.S. GAAP. Operating results for interim periods are not necessarily indicative of the results that may be expected for the fiscal year ending December 31, 2024.

The accompanying unaudited condensed consolidated financial statements of the Company are comprised of the consolidation of Evercore LP and Evercore LP's wholly-owned and majority-owned direct and indirect subsidiaries, including Evercore Group L.L.C. ("EGL"), a registered broker-dealer in the U.S. The Company's policy is to consolidate all subsidiaries in which it has a controlling financial interest, as well as any variable interest entities ("VIEs") where the Company is deemed to be the primary beneficiary, when it has the power to make the decisions that most significantly affect the economic performance of the VIE and has the obligation to absorb significant losses or the right to receive benefits that could potentially be significant to the VIE. The Company reviews factors, including the rights of the equity holders and obligations of equity holders to absorb losses or receive expected residual returns, to determine if the investment is a VIE. In evaluating whether the Company is the primary beneficiary, the Company evaluates its economic interests in the entity held either directly or indirectly by the Company. The consolidation analysis is generally performed qualitatively. This analysis, which requires judgment, is performed at each reporting date.

Evercore LP is a VIE and the Company is the primary beneficiary. Specifically, the Company has the majority economic interest in Evercore LP and has decision making authority that significantly affects the economic performance of the entity while the limited partners have no kick-out or substantive participating rights. The assets and liabilities of Evercore LP represent substantially all of the consolidated assets and liabilities of the Company with the exception of U.S. corporate taxes and related items, which are presented on the Company's (Parent Company Only) Condensed Statements of Financial Condition in Note 24 to the Company's consolidated financial statements in the Company's Annual Report on Form 10-K for the year ended December 31, 2023.

Evercore ISI International Limited ("Evercore ISI U.K."), Evercore Partners International LLP ("Evercore U.K."), Evercore (Japan) Ltd. ("Evercore Japan"), Evercore Consulting (Beijing) Co. Ltd. ("Evercore Beijing"), Evercore Partners Canada Ltd. ("Evercore Canada") and Evercore Asia Limited ("Evercore Hong Kong") are also VIEs, and the Company is the primary beneficiary of these VIEs. Specifically for Evercore ISI U.K., Evercore Japan, Evercore Beijing, Evercore Canada and Evercore Hong Kong (as of September 30, 2023 for Evercore Hong Kong), the Company provides financial support through transfer pricing agreements with these entities, which exposes the Company to losses that are potentially significant to these entities, and has decision making authority that significantly affects the economic performance of these entities. The Company has the majority economic interest in Evercore U.K. and has decision making authority that significantly affects the economic performance of this entity. The Company included in its Unaudited Condensed Consolidated Statements of Financial Condition Evercore ISI U.K., Evercore U.K., Evercore Japan, Evercore Beijing, Evercore Canada and Evercore Hong Kong assets of $422,821 and liabilities of $156,842 at June 30, 2024 and assets of $466,588 and liabilities of $224,263 at December 31, 2023.

All intercompany balances and transactions with the Company's subsidiaries have been eliminated upon consolidation.

Note 3 – Recent Accounting Pronouncements

ASU 2023-07 – In November 2023, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2023-07, *"Improvements to Reportable Segment Disclosures"* ("ASU 2023-07"). ASU 2023-07 provides amendments to Accounting Standards Codification ("ASC") 280, *"Segment Reporting"* ("ASC 280"), which require disclosure of incremental segment information on an annual and interim basis, and require that all annual disclosures currently required by ASC 280 about a reportable segment's profit or loss and assets are also provided in interim periods. The amendments in this update are effective for fiscal years beginning after December 15, 2023 and interim periods within fiscal years beginning after December 15, 2024, with early adoption permitted. The amendments should be applied on a retrospective basis. The Company is currently assessing the impact of this update on the Company's financial condition, results of operations and cash flows, or disclosures thereto.

ASU 2023-09 – In December 2023, the FASB issued ASU No. 2023-09, *"Improvements to Income Tax Disclosures"* ("ASU 2023-09"). ASU 2023-09 provides amendments to ASC 740, *"Income Taxes,"* which require greater disaggregation of information in a reporting entity's effective tax rate reconciliation, require disaggregation of income taxes paid by federal, state, and foreign jurisdictions and add or modify certain other disclosure requirements. The amendments in this update are effective for annual periods beginning after December 15, 2024, with early adoption permitted. The amendments should be applied on a prospective or retrospective basis. The Company is currently assessing the impact of this update on the Company's financial condition, results of operations and cash flows, or disclosures thereto.

Note 4 – Revenue and Accounts Receivable

The following table presents revenue recognized by the Company for the three and six months ended June 30, 2024 and 2023:

EVERCORE INC.
NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(amounts in thousands, except per share amounts, unless otherwise noted)

	For the Three Months Ended June 30,		For the Six Months Ended June 30,	
	2024	2023	2024	2023
Investment Banking & Equities:				
Advisory Fees	$ 568,231	$ 374,556	$ 998,069	$ 837,118
Underwriting Fees	30,999	38,200	86,534	61,083
Commissions and Related Revenue	53,199	50,048	101,437	98,113
Total Investment Banking & Equities	$ 652,429	$ 462,804	$ 1,186,040	$ 996,314
Investment Management:				
Asset Management and Administration Fees:				
Wealth Management	$ 19,200	$ 16,575	$ 37,899	$ 32,533
Total Investment Management	$ 19,200	$ 16,575	$ 37,899	$ 32,533

Contract Balances

The change in the Company’s contract assets and liabilities during the following periods primarily reflects timing differences between the Company’s performance and the client’s payment. The Company’s receivables, contract assets and deferred revenue (contract liabilities) for the six months ended June 30, 2024 and 2023 are as follows:

	For the Six Months Ended June 30, 2024				
	Receivables (Current)(1)	Receivables (Long-term)(2)	Contract Assets (Current)(3)	Contract Assets (Long-term)(2)	Deferred Revenue (Current Contract Liabilities)(4)
Balance at January 1, 2024	$ 371,606	$ 93,689	$ 85,401	$ 5,845	$ 3,524
Increase (Decrease)	(10,487)	(6,568)	(24,073)	(2,937)	2,292
Balance at June 30, 2024	$ 361,119	$ 87,121	$ 61,328	$ 2,908	$ 5,816

	For the Six Months Ended June 30, 2023				
	Receivables (Current)(1)	Receivables (Long-term)(2)	Contract Assets (Current)(3)	Contract Assets (Long-term)(2)	Deferred Revenue (Current Contract Liabilities)(4)
Balance at January 1, 2023	$ 385,131	$ 64,139	$ 110,468	$ 8,028	$ 5,071
Increase (Decrease)	(62,312)	(375)	(57,514)	9,910	957
Balance at June 30, 2023	$ 322,819	$ 63,764	$ 52,954	$ 17,938	$ 6,028

(1) Included in Accounts Receivable on the Unaudited Condensed Consolidated Statements of Financial Condition.
(2) Included in Other Assets on the Unaudited Condensed Consolidated Statements of Financial Condition.
(3) Included in Other Current Assets on the Unaudited Condensed Consolidated Statements of Financial Condition.
(4) Included in Other Current Liabilities on the Unaudited Condensed Consolidated Statements of Financial Condition.

The Company's contract assets represent arrangements in which an estimate of variable consideration has been included in the transaction price and thereby recognized as revenue that precedes the contractual due date. Under ASC 606, *"Revenue from Contracts with Customers"* ("ASC 606"), revenue is recognized when all material conditions for completion have been met and it is probable that a significant revenue reversal will not occur in a future period.

The Company recognized revenue of $5,484 and $10,349 on the Unaudited Condensed Consolidated Statements of Operations for the three and six months ended June 30, 2024, respectively, and $4,643 and $8,190 for the three and six months ended June 30, 2023, respectively, that was initially included in deferred revenue within Other Current Liabilities on the Company’s Unaudited Condensed Consolidated Statements of Financial Condition.

(amounts in thousands, except per share amounts, unless otherwise noted)

Generally, performance obligations under client arrangements will be settled within one year; therefore, the Company has elected to apply the practical expedient in ASC 606-10-50-14.

The allowance for credit losses for the three and six months ended June 30, 2024 and 2023 is as follows:

	For the Three Months Ended June 30,		For the Six Months Ended June 30,	
	2024	2023	2024	2023
Beginning Balance	$ 4,758	$ 7,217	$ 5,603	$ 4,683
Bad debt expense, net of reversals	1,538	1,563	971	5,297
Write-offs, foreign currency translation and other adjustments	(1,305)	(68)	(1,583)	(1,268)
Ending Balance	$ 4,991	$ 8,712	$ 4,991	$ 8,712

The change in the balance during the three and six months ended June 30, 2024 is primarily related to an increase in the Company's reserve for credit losses and the write-off of aged receivables.

For long-term accounts receivable and long-term contract assets, the Company monitors clients' creditworthiness based on collection experience and other internal metrics. The following table presents the Company's long-term accounts receivable and long-term contract assets primarily from the Company's private and secondary fund advisory businesses as of June 30, 2024, by year of origination:

	Amortized Carrying Value by Origination Year					
	2024	2023	2022	2021	2020	Total
Long-term Accounts Receivable and Long-term Contract Assets	$ 21,843	$ 45,392	$ 17,302	$ 4,998	$ 494	$ 90,029

Note 5 – Related Parties

Advisory Fees includes fees earned from clients that have the Company's Senior Managing Directors, certain Senior Advisors and executives as a member of their Board of Directors of $923 and $1,734 for the three and six months ended June 30, 2024, respectively, and $2,209 and $3,877 for the three and six months ended June 30, 2023, respectively.

Other Assets on the Unaudited Condensed Consolidated Statements of Financial Condition includes the long-term portion of loans receivable from certain employees of $18,773 and $21,186 as of June 30, 2024 and December 31, 2023, respectively. See Note 14 for further information.

Note 6 – Investment Securities and Certificates of Deposit

The Company's Investment Securities and Certificates of Deposit as of June 30, 2024 and December 31, 2023 were as follows:

	June 30, 2024	December 31, 2023
Debt Securities	$ 306,254	$ 744,315
Equity Securities	254	375
Debt Securities Carried by EGL	473,006	476,778
Investment Funds	164,953	160,559
Total Investment Securities, at fair value	$ 944,467	$ 1,382,027
Certificates of Deposit, at contract value	115,316	54,856
Total Investment Securities and Certificates of Deposit	$ 1,059,783	$ 1,436,883

(amounts in thousands, except per share amounts, unless otherwise noted)

Debt Securities

Debt Securities are classified as available-for-sale securities within Investment Securities and Certificates of Deposit on the Unaudited Condensed Consolidated Statements of Financial Condition. These securities are stated at fair value with unrealized gains and losses included in Accumulated Other Comprehensive Income (Loss) on the Unaudited Condensed Consolidated Statements of Financial Condition and realized gains and losses included in Other Revenue, Including Interest and Investments, on the Unaudited Condensed Consolidated Statements of Operations, on a specific identification basis.

Gross unrealized gains included in Accumulated Other Comprehensive Income (Loss) were $25 and $141 as of June 30, 2024 and December 31, 2023, respectively. Gross unrealized losses included in Accumulated Other Comprehensive Income (Loss) were ($43) and ($4) as of June 30, 2024 and December 31, 2023, respectively.

Net unrealized gains (losses) included in Other Comprehensive Income were ($12) and ($157) for the three and six months ended June 30, 2024, respectively, and ($148) for the three months ended June 30, 2023.

Gross realized losses included within Other Revenue, Including Interest and Investments, were ($47) for the six months ended June 30, 2024 and ($110) and ($261) for the three and six months ended June 30, 2023, respectively.

Proceeds from the sales and maturities of available-for-sale securities, including interest, were $747,511 for the six months ended June 30, 2024 and $244,605 and $1,243,992 for the three and six months ended June 30, 2023, respectively.

Scheduled maturities of the Company's available-for-sale debt securities as of June 30, 2024 and December 31, 2023 were as follows:

	June 30, 2024		December 31, 2023	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
Due within one year	$ 306,272	$ 306,254	$ 743,198	$ 743,338
Due after one year through five years	—	—	980	977
Total	$ 306,272	$ 306,254	$ 744,178	$ 744,315

The Company has the ability and intent to hold available-for-sale securities until a recovery of fair value is equal to an amount approximating its amortized cost, which may be at maturity. Further, the securities are all U.S. Treasuries and the Company has not incurred credit losses on its securities. As such, the Company does not consider these securities to be impaired at June 30, 2024 and has not recorded a credit allowance on these securities.

Equity Securities

Equity Securities are carried at fair value with changes in fair value recorded in Other Revenue, Including Interest and Investments, on the Unaudited Condensed Consolidated Statements of Operations. The Company had net unrealized gains (losses) of ($43) and ($121) for the three and six months ended June 30, 2024, respectively, and $60 and $223 for the three and six months ended June 30, 2023, respectively.

Debt Securities Carried by EGL

EGL invests in a fixed income portfolio consisting primarily of U.S. Treasury bills. These securities are carried at fair value, with changes in fair value recorded in Other Revenue, Including Interest and Investments, on the Unaudited Condensed Consolidated Statements of Operations, as required for broker-dealers in securities. The Company had net realized and unrealized gains (losses) of $50 and ($85) for the three and six months ended June 30, 2024, respectively, and $12 and $18 for the three and six months ended June 30, 2023, respectively.

Investment Funds

The Company invests in a portfolio of exchange-traded funds as an economic hedge against its deferred cash compensation program. See Note 14 for further information. These securities are carried at fair value, with changes in fair value recorded in Other Revenue, Including Interest and Investments, on the Unaudited Condensed Consolidated Statements of Operations. The Company had net realized and unrealized gains of $6,216 and $21,111 for the three and six months ended June 30, 2024, respectively, (of which $5,464 and $10,679, respectively, were net unrealized gains) and $11,615 and $21,056 for the three and six months ended June 30, 2023, respectively, (of which $11,570 and $16,250, respectively, were net unrealized gains).

(amounts in thousands, except per share amounts, unless otherwise noted)

Certificates of Deposit

At June 30, 2024 and December 31, 2023, the Company held certificates of deposit of $115,316 and $54,856, respectively, with certain banks with original maturities of four months or less when purchased.

Note 7 – Investments

The Company's investments reported on the Unaudited Condensed Consolidated Statements of Financial Condition consist of investments in unconsolidated affiliated companies, other investments in private equity partnerships and equity securities in private companies. The Company's investments are relatively high-risk and illiquid assets.

The Company's investments in ABS Investment Management Holdings, LP and ABS Investment Management GP LLC (collectively, "ABS"), Atalanta Sosnoff Capital, LLC ("Atalanta Sosnoff"), Luminis Partners ("Luminis") and Seneca Advisors LTDA ("Seneca Evercore") are in voting interest entities. The Company's share of earnings (losses) from these investments is included within Income from Equity Method Investments on the Unaudited Condensed Consolidated Statements of Operations.

The Company also has investments in private equity partnerships which consist of investment interests in private equity funds which are voting interest entities. Realized and unrealized gains and losses on private equity investments are included within Other Revenue, Including Interest and Investments, on the Unaudited Condensed Consolidated Statements of Operations.

Equity Method Investments

A summary of the Company's investments accounted for under the equity method of accounting as of June 30, 2024 and December 31, 2023 was as follows:

	June 30, 2024	December 31, 2023
ABS	$ 17,798	$ 18,770
Atalanta Sosnoff	10,953	10,906
Luminis	6,951	6,296
Seneca Evercore	1,025	904
Total	$ 36,727	$ 36,876

ABS

The Company has an investment accounted for under the equity method of accounting in ABS. At June 30, 2024, the Company's ownership interest in ABS was 26%. This investment resulted in earnings of $1,029 and $2,031 for the three and six months ended June 30, 2024, respectively, and $1,064 and $2,070 for the three and six months ended June 30, 2023, respectively, included within Income from Equity Method Investments on the Unaudited Condensed Consolidated Statements of Operations.

In July 2024, the Company sold the remaining portion of its interest in ABS for $18,113.

Atalanta Sosnoff

The Company has an investment accounted for under the equity method of accounting in Atalanta Sosnoff. At June 30, 2024, the Company's ownership interest in Atalanta Sosnoff was 49%. This investment resulted in earnings of $681 and $1,316 for the three and six months ended June 30, 2024, respectively, and $335 and $726 for the three and six months ended June 30, 2023, respectively, included within Income from Equity Method Investments on the Unaudited Condensed Consolidated Statements of Operations.

Luminis

The Company has an investment accounted for under the equity method of accounting in Luminis. At June 30, 2024, the Company's ownership interest in Luminis was 20%. This investment resulted in earnings of $137 and $705 for the three and six months ended June 30, 2024, respectively, and $135 and $297 for the three and six months ended June 30, 2023, respectively, included within Income from Equity Method Investments on the Unaudited Condensed Consolidated Statements of Operations. This investment is subject to currency translation from the Australian dollar to the U.S. dollar, included in Accumulated Other Comprehensive Income (Loss), on the Unaudited Condensed Consolidated Statements of Financial Condition.

(amounts in thousands, except per share amounts, unless otherwise noted)

Seneca Evercore

The Company has an investment accounted for under the equity method of accounting in Seneca Evercore. At June 30, 2024, the Company's ownership interest in Seneca Evercore was 20%. This investment resulted in earnings (losses) of $10 and $130 for the three and six months ended June 30, 2024, respectively, and $8 and ($83) for the three and six months ended June 30, 2023, respectively, included within Income from Equity Method Investments on the Unaudited Condensed Consolidated Statements of Operations. This investment is subject to currency translation from the Brazilian real to the U.S. dollar, included in Accumulated Other Comprehensive Income (Loss), on the Unaudited Condensed Consolidated Statements of Financial Condition.

Other

The Company allocates the purchase price of its equity method investments, in part, to the inherent finite-lived identifiable intangible assets of the investees. The Company's share of the earnings of the investees has been reduced by the amortization of these identifiable intangible assets of $79 for each of the three months ended June 30, 2024 and 2023 and $158 for each of the six months ended June 30, 2024 and 2023.

The Company assesses each of its equity method investments for impairment annually, or more frequently if circumstances indicate impairment may have occurred.

Investments in Private Equity

Private Equity Funds

The Company's investments related to private equity partnerships and associated entities include investments in Glisco Partners II, L.P. ("Glisco II"), Glisco Partners III, L.P. ("Glisco III"), Glisco Capital Partners IV ("Glisco IV"), Trilantic Capital Partners Associates IV, L.P. ("Trilantic IV") and Trilantic Capital Partners V, L.P. ("Trilantic V"). Portfolio holdings of the private equity funds are carried at fair value. Accordingly, the Company reflects its pro rata share of unrealized gains and losses occurring from changes in fair value, as well as its pro rata share of realized gains, losses and carried interest associated with any investment realizations.

A summary of the Company's investments in the private equity funds as of June 30, 2024 and December 31, 2023 was as follows:

	June 30, 2024	December 31, 2023
Glisco II, Glisco III and Glisco IV	$ 4,070	$ 4,141
Trilantic IV and Trilantic V	1,753	1,766
Total Private Equity Funds	$ 5,823	$ 5,907

Net realized and unrealized gains (losses) on private equity fund investments were ($174) and ($101) for the three and six months ended June 30, 2024, respectively, and $318 and $640 for the three and six months ended June 30, 2023, respectively. In the event the funds perform poorly, the Company may be obligated to repay certain carried interest previously distributed. As of June 30, 2024, $60 of previously distributed carried interest received from the funds was subject to repayment.

General Partners of Private Equity Funds which are VIEs

The Company has concluded that Glisco Capital Partners II, Glisco Capital Partners III and Glisco Manager Holdings LP are VIEs and that the Company is not the primary beneficiary of these VIEs. The Company's assessment of the primary beneficiary of these entities included assessing which parties have the power to significantly impact the economic performance of these entities and the obligation to absorb losses, which could be potentially significant to the entities, or the right to receive benefits from the entities that could be potentially significant. Neither the Company nor its related parties will have the ability to make decisions that significantly impact the economic performance of these entities. Further, as a limited partner in these entities, the Company does not possess substantive participating rights. The Company had assets of $3,502 and $3,580 included in its Unaudited Condensed Consolidated Statements of Financial Condition at June 30, 2024 and December 31, 2023, respectively, related to these unconsolidated VIEs, representing the carrying value of the Company's investments in the entities. The Company's exposure to the obligations of these VIEs is generally limited to its investments in these entities. The Company's maximum exposure to loss as of June 30, 2024 and December 31, 2023 was $5,684 and $5,762, respectively, which represents the carrying value of the Company's investments in these VIEs, as well as any unfunded commitments to the current and future funds.

Other Investments

In certain instances, the Company receives equity securities in private companies in exchange for advisory services. These investments, which had a balance of $632 and $636 as of June 30, 2024 and December 31, 2023, respectively, are accounted for at their cost minus impairment, if any, plus or minus changes resulting from observable price changes.

Note 8 – Leases

Operating Leases – The Company leases office space under non-cancelable lease agreements, which expire on various dates through 2035. The Company reflects lease expense over the lease terms on a straight-line basis. The lease terms include options to extend the lease when it is reasonably certain that the Company will exercise that option. Occupancy lease agreements, in addition to base rentals, generally are subject to escalation provisions based on certain costs incurred by the landlord. The Company does not have any leases with variable lease payments. Occupancy and Equipment Rental on the Unaudited Condensed Consolidated Statements of Operations includes operating lease cost for office space of $14,436 and $28,839 for the three and six months ended June 30, 2024, respectively, and $14,069 and $27,497 for the three and six months ended June 30, 2023, respectively, and variable lease cost, which principally include costs for real estate taxes, common area maintenance and other operating expenses of $1,376 and $2,904 for the three and six months ended June 30, 2024, respectively, and $1,703 and $2,889 for the three and six months ended June 30, 2023, respectively.

In conjunction with its lease agreements at 55 East 52nd St., New York, New York, the Company had an option to take on an additional three floors, which it exercised during 2023. The Company entered into a lease agreement for this space in January 2024 and anticipates that it will take possession of this space in 2025. The lease term will end on December 31, 2035. The expected additional annual expense under this lease agreement, net of certain lease incentives, is $9,862.

In conjunction with the lease of office space, the Company has entered into letters of credit in the amount of $5,823 and $5,757 as of June 30, 2024 and December 31, 2023, respectively, which are secured by cash that is included in Other Assets on the Unaudited Condensed Consolidated Statements of Financial Condition.

The Company has entered into various operating leases for the use of office equipment (primarily computers, printers, copiers and other information technology related equipment). Occupancy and Equipment Rental on the Unaudited Condensed Consolidated Statements of Operations includes operating lease cost for office equipment of $1,568 and $3,042 for the three and six months ended June 30, 2024, respectively, and $1,335 and $2,785 for the three and six months ended June 30, 2023, respectively.

The Company uses its secured incremental borrowing rate to determine the present value of its right-of-use assets and lease liabilities. The determination of an appropriate incremental borrowing rate requires significant assumptions and judgment. The Company's incremental borrowing rate was calculated based on the Company's recent debt issuances and current market conditions. The Company scales the rates appropriately depending on the life of the leases.

The Company incurred net operating cash outflows of $21,632 and $27,953 for the six months ended June 30, 2024 and 2023, respectively, related to its operating leases, which was net of cash received from lease incentives of $1,684 and $621 for the six months ended June 30, 2024 and 2023, respectively.

Other information as it relates to the Company's operating leases is as follows:

(amounts in thousands, except per share amounts, unless otherwise noted)

	For the Three Months Ended June 30,		For the Six Months Ended June 30,	
	2024	2023	2024	2023
New Right-of-Use Assets obtained in exchange for new operating lease liabilities	$ 1,073	$ 137,722	$ 1,944	$ 157,629

	June 30, 2024	June 30, 2023
Weighted-average remaining lease term - operating leases	10.4 years	11.0 years
Weighted-average discount rate - operating leases	4.59 %	4.44 %

As of June 30, 2024, the maturities of the undiscounted operating lease liabilities for which the Company has commenced use are as follows:

2024 (July 1 through December 31)	$ 24,460
2025	67,226
2026	64,505
2027	50,409
2028	48,647
Thereafter	337,862
Total lease payments	593,109
Less: Tenant Improvement Allowances	(6,414)
Less: Imputed Interest	(125,453)
Present value of lease liabilities	461,242
Less: Current lease liabilities	(38,065)
Long-term lease liabilities	$ 423,177

In conjunction with the lease agreement to expand its headquarters at 55 East 52nd St., New York, New York and lease agreements at certain other locations, the Company has entered into certain lease agreements, primarily for office space, which have not yet commenced and thus are not yet included on the Company's Unaudited Condensed Consolidated Statements of Financial Condition as right-of-use assets and lease liabilities. The Company anticipates that these leases will commence by the end of 2025 and will have lease terms of 3 to 11 years once they have commenced. The additional future payments under these arrangements are $141,824 as of June 30, 2024.

Note 9 – Fair Value Measurements

ASC 820, *"Fair Value Measurements and Disclosures"* ("ASC 820") establishes a hierarchical disclosure framework which prioritizes and ranks the level of market price observability used in measuring investments at fair value. Market price observability is affected by a number of factors, including the type of investment and the characteristics specific to the investment. Investments with readily-available active quoted prices, or for which fair value can be measured from actively quoted prices, generally will have a higher degree of market price observability and a lesser degree of judgment used in measuring fair value.

Investments measured and reported at fair value are classified and disclosed in one of the following categories:

Level 1 – Quoted prices are available in active markets for identical investments as of the reporting date. The type of investments included in Level 1 include listed equities, listed derivatives and treasury bills and notes. As required by ASC 820, the Company does not adjust the quoted price for these investments, even in situations where the Company holds a large position and a sale could reasonably impact the quoted price.

Level 2 – Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable as of the reporting date, and fair value is determined through the use of models or other valuation methodologies. Periodically, the Company holds investments in corporate bonds, municipal bonds and other debt securities, the estimated fair values of which are based on prices provided by external pricing services. The Company also periodically holds foreign exchange currency forward contracts, the estimated fair value of which is based on foreign currency exchange rates provided by external services.

(amounts in thousands, except per share amounts, unless otherwise noted)

Level 3 – Pricing inputs are unobservable for the investment and includes situations where there is little, if any, market activity for the investment. The inputs into the determination of fair value require significant management judgment or estimation.

The following table presents the categorization of investments and certain other financial assets measured at fair value on a recurring basis as of June 30, 2024 and December 31, 2023:

	June 30, 2024			
	Level 1	Level 2	Level 3	Total
Debt Securities Carried by EGL	$ 473,006	$ —	$ —	$ 473,006
Other Debt and Equity Securities[(1)]	316,194	—	—	316,194
Investment Funds	164,953	—	—	164,953
Total Assets Measured At Fair Value	$ 954,153	$ —	$ —	$ 954,153

	December 31, 2023			
	Level 1	Level 2	Level 3	Total
Debt Securities Carried by EGL	$ 476,778	$ —	$ —	$ 476,778
Other Debt and Equity Securities[(1)]	753,247	—	—	753,247
Investment Funds	160,559	—	—	160,559
Other	—	1,585	—	1,585
Total Assets Measured At Fair Value	$ 1,390,584	$ 1,585	$ —	$ 1,392,169

(1) Includes $9,686 and $8,557 of treasury bills classified within Cash and Cash Equivalents on the Unaudited Condensed Consolidated Statements of Financial Condition as of June 30, 2024 and December 31, 2023, respectively.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, an investment's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement. The Company's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the investment.

The carrying amount and estimated fair value of the Company's financial instrument assets and liabilities, which are not measured at fair value on the Unaudited Condensed Consolidated Statements of Financial Condition, are listed in the tables below.

(amounts in thousands, except per share amounts, unless otherwise noted)

	June 30, 2024				
	Carrying	Estimated Fair Value			
	Amount	Level 1	Level 2	Level 3	Total
Financial Assets:					
Cash and Cash Equivalents	$ 621,933	$ 621,933	$ —	$ —	$ 621,933
Certificates of Deposit	115,316	—	115,316	—	115,316
Receivables(1)	448,240	—	445,358	—	445,358
Contract Assets(2)	64,236	—	64,003	—	64,003
Closely-held Equity Securities	632	—	—	632	632
Financial Liabilities:					
Accounts Payable and Accrued Expenses	$ 35,528	$ —	$ 35,528	$ —	$ 35,528
Payable to Employees and Related Parties	65,116	—	65,116	—	65,116
Notes Payable	373,941	—	354,173	—	354,173

	December 31, 2023				
	Carrying	Estimated Fair Value			
	Amount	Level 1	Level 2	Level 3	Total
Financial Assets:					
Cash and Cash Equivalents	$ 588,321	$ 588,321	$ —	$ —	$ 588,321
Certificates of Deposit	54,856	—	54,856	—	54,856
Receivables(1)	465,295	—	461,682	—	461,682
Contract Assets(2)	91,246	—	90,876	—	90,876
Closely-held Equity Securities	636	—	—	636	636
Financial Liabilities:					
Accounts Payable and Accrued Expenses	$ 25,989	$ —	$ 25,989	$ —	$ 25,989
Payable to Employees and Related Parties	45,838	—	45,838	—	45,838
Notes Payable	373,885	—	360,252	—	360,252

(1) Includes Accounts Receivable, as well as long-term receivables, which are included in Other Assets on the Unaudited Condensed Consolidated Statements of Financial Condition.
(2) Includes current and long-term contract assets included in Other Current Assets and Other Assets on the Unaudited Condensed Consolidated Statements of Financial Condition.

Note 10 – Notes Payable

On March 30, 2016, the Company issued an aggregate of $170,000 of senior notes, including: $38,000 aggregate principal amount of its 4.88% Series A senior notes which were due March 30, 2021 (the "Series A Notes"), $67,000 aggregate principal amount of its 5.23% Series B senior notes which were originally due March 30, 2023 ("Series B Notes"), $48,000 aggregate principal amount of its 5.48% Series C senior notes due March 30, 2026 (the "Series C Notes") and $17,000 aggregate principal amount of its 5.58% Series D senior notes due March 30, 2028 (the "Series D Notes" and together with the Series A Notes, the Series B Notes and the Series C Notes, the "2016 Private Placement Notes"), pursuant to a note purchase agreement (the "2016 Note Purchase Agreement") dated as of March 30, 2016, among the Company and the purchasers party thereto in a private placement exempt from registration under the Securities Act of 1933.

On August 1, 2019, the Company issued $175,000 and £25,000 of senior unsecured notes through private placement. These notes reflect a weighted average life of 12 years and a weighted average stated interest rate of 4.26%. These notes include: $75,000 aggregate principal amount of its 4.34% Series E senior notes due August 1, 2029 (the "Series E Notes"), $60,000 aggregate principal amount of its 4.44% Series F senior notes due August 1, 2031 (the "Series F Notes"), $40,000 aggregate principal amount of its 4.54% Series G senior notes due August 1, 2033 (the "Series G Notes") and £25,000 aggregate principal amount of its 3.33% Series H senior notes due August 1, 2033 (the "Series H Notes" and together with the Series E Notes, the Series F Notes and the Series G Notes, the "2019 Private Placement Notes"), each of which were issued pursuant to a note purchase agreement dated as of August 1, 2019 (the "2019 Note Purchase Agreement"), among the Company and the purchasers party thereto in a private placement exempt from registration under the Securities Act of 1933.

(amounts in thousands, except per share amounts, unless otherwise noted)

On March 29, 2021, the Company issued $38,000 aggregate principal amount of its 1.97% Series I senior notes due August 1, 2025 (the "Series I Notes" or the "2021 Private Placement Notes"), pursuant to a note purchase agreement (the "2021 Note Purchase Agreement") dated as of March 29, 2021, among the Company and the purchasers party thereto in a private placement exempt from registration under the Securities Act of 1933.

On June 28, 2022, the Company issued $67,000 aggregate principal amount of its 4.61% Series J senior notes due November 15, 2028 (the "Series J Notes" or the "2022 Private Placement Notes"), pursuant to a note purchase agreement (the "2022 Note Purchase Agreement") dated as of June 28, 2022, among the Company and the purchasers party thereto in a private placement exempt from registration under the Securities Act of 1933.

Interest on the above issuances is payable semi-annually and the notes are guaranteed by certain of the Company's domestic subsidiaries. The Company may, at its option, prepay all, or from time to time any part of, the notes (without regard to Series), in an amount not less than 5% of the aggregate principal amount of each of the individual issuances then outstanding at 100% of the principal amount thereof plus an applicable "make-whole amount." Upon the occurrence of a change of control, the holders of the notes will have the right to require the Company to prepay the entire unpaid principal amounts held by each holder of the notes plus accrued and unpaid interest to the prepayment date. The respective Note Purchase Agreements contain customary covenants, including financial covenants requiring compliance with a maximum leverage ratio, a minimum tangible net worth and a minimum interest coverage ratio (for the 2016 Private Placement Notes only), and customary events of default. As of June 30, 2024, the Company was in compliance with all of these covenants.

Notes Payable is comprised of the following as of June 30, 2024 and December 31, 2023:

			Carrying Value[1]	
Note	Maturity Date	Effective Annual Interest Rate	June 30, 2024	December 31, 2023
Evercore Inc. 5.48% Series C Senior Notes	3/30/2026	5.64 %	$ 47,872	$ 47,838
Evercore Inc. 5.58% Series D Senior Notes	3/30/2028	5.72 %	16,919	16,910
Evercore Inc. 4.34% Series E Senior Notes	8/1/2029	4.46 %	74,582	74,546
Evercore Inc. 4.44% Series F Senior Notes	8/1/2031	4.55 %	59,612	59,589
Evercore Inc. 4.54% Series G Senior Notes	8/1/2033	4.64 %	39,715	39,703
Evercore Inc. 3.33% Series H Senior Notes	8/1/2033	3.42 %	31,391	31,597
Evercore Inc. 1.97% Series I Senior Notes	8/1/2025	2.20 %	37,908	37,867
Evercore Inc. 4.61% Series J Senior Notes	11/15/2028	5.02 %	65,942	65,835
Total			$ 373,941	$ 373,885

(1) Carrying value has been adjusted to reflect the presentation of debt issuance costs as a direct reduction from the related liability.

Note 11 – Evercore Inc. Stockholders' Equity

Dividends – On July 23, 2024, the Company's Board of Directors declared a quarterly cash dividend of $0.80 per share to the holders of record of shares of Class A common stock ("Class A Shares") as of August 30, 2024, which will be paid on September 13, 2024. During the three and six months ended June 30, 2024, the Company declared and paid dividends of $0.80 and $1.56 per share, respectively, totaling $30,638 and $59,947, respectively, and accrued deferred cash dividends on unvested restricted stock units ("RSUs") totaling $4,002 and $8,030, respectively. The Company also paid deferred cash dividends of $271 and $14,198 during the three and six months ended June 30, 2024, respectively. During the three and six months ended June 30, 2023, the Company declared and paid dividends of $0.76 and $1.48 per share, respectively, totaling $28,938 and $56,610, respectively, and accrued deferred cash dividends on unvested RSUs totaling $4,454 and $8,659, respectively. The Company also paid deferred cash dividends of $148 and $13,669 during the three and six months ended June 30, 2023, respectively.

Treasury Stock – During the three months ended June 30, 2024, the Company purchased 22 Class A Shares from employees at an average cost per share of $189.97, primarily for the net settlement of stock-based compensation awards, and

(amounts in thousands, except per share amounts, unless otherwise noted)

268 Class A Shares at an average cost per share of $186.36 pursuant to the Company's share repurchase program. The aggregate 290 Class A Shares were purchased at an average cost per share of $186.63 and the result of these purchases was an increase in Treasury Stock of $54,188 on the Company's Unaudited Condensed Consolidated Statement of Financial Condition as of June 30, 2024.

During the six months ended June 30, 2024, the Company purchased 956 Class A Shares from employees at an average cost per share of $176.67, primarily for the net settlement of stock-based compensation awards, and 822 Class A Shares at an average cost per share of $180.87 pursuant to the Company's share repurchase program. The aggregate 1,778 Class A Shares were purchased at an average cost per share of $178.61 and the result of these purchases was an increase in Treasury Stock of $317,485 on the Company's Unaudited Condensed Consolidated Statement of Financial Condition as of June 30, 2024.

LP Units – During the three and six months ended June 30, 2024, 35 and 125 Evercore LP partnership units ("LP Units"), respectively, were exchanged for Class A Shares, resulting in an increase to Class A Common Stock of $1 for the six months ended June 30, 2024, and an increase to Additional Paid-In Capital of $2,507 and $8,652 for the three and six months ended June 30, 2024, respectively, on the Company's Unaudited Condensed Consolidated Statement of Financial Condition as of June 30, 2024. See Note 12 for further information.

Accumulated Other Comprehensive Income (Loss) – As of June 30, 2024, Accumulated Other Comprehensive Income (Loss) on the Company's Unaudited Condensed Consolidated Statement of Financial Condition includes an accumulated Unrealized Gain (Loss) on Securities and Investments, net, and Foreign Currency Translation Adjustment Gain (Loss), net, of ($5,306) and ($25,195), respectively.

Note 12 – Noncontrolling Interest

Noncontrolling Interest recorded in the unaudited condensed consolidated financial statements of the Company relates to the following approximate interests in certain consolidated subsidiaries, which are not owned by the Company. In circumstances where the governing documents of the entity to which the noncontrolling interest relates require special allocations of profits or losses to the controlling and noncontrolling interest holders, the net income or loss of these entities is allocated based on these special allocations.

Noncontrolling ownership interests for the Company's subsidiaries were as follows:

	As of June 30,	
	2024	2023
Evercore LP	6 %	7 %
Evercore Wealth Management ("EWM")	26 %	26 %

The Noncontrolling Interests for Evercore LP and EWM have rights, in certain circumstances, to convert into Class A Shares.

The Company has outstanding Class A limited partnership units of Evercore LP ("Class A LP Units"), Class E limited partnership units of Evercore LP ("Class E LP Units"), Class I limited partnership units of Evercore LP ("Class I LP Units") and Class K limited partnership units of Evercore LP ("Class K LP Units"), which give the holders the right to receive Class A Shares upon exchange on a one-for-one basis. See Note 13 for further information.

Changes in Noncontrolling Interest for the three and six months ended June 30, 2024 and 2023 were as follows:

EVERCORE INC.
NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(amounts in thousands, except per share amounts, unless otherwise noted)

	For the Three Months Ended June 30,		For the Six Months Ended June 30,	
	2024	2023	2024	2023
Beginning balance	$ 203,454	$ 193,278	$ 205,556	$ 189,607
Comprehensive Income:				
Net Income Attributable to Noncontrolling Interest	7,975	4,956	15,406	13,819
Other Comprehensive Income (Loss)	(66)	498	(365)	714
Total Comprehensive Income	7,909	5,454	15,041	14,533
Evercore LP Units Exchanged for Class A Shares	(2,507)	(1,296)	(8,653)	(2,774)
Amortization and Vesting of LP Units and EWM Class A Units	9,479	6,175	15,829	12,635
Other Items:				
Distributions to Noncontrolling Interests	(6,535)	(5,261)	(15,973)	(15,651)
Issuance of Noncontrolling Interest	282	733	282	733
Purchase of Noncontrolling Interest	(67)	(158)	(67)	(158)
Total Other Items	(6,320)	(4,686)	(15,758)	(15,076)
Ending balance	$ 212,015	$ 198,925	$ 212,015	$ 198,925

Other Comprehensive Income – Other Comprehensive Income (Loss) Attributed to Noncontrolling Interest includes unrealized gains (losses) on securities and investments, net, of $2 and ($4) for the three and six months ended June 30, 2024, respectively, and ($283) for the six months ended June 30, 2023, and foreign currency translation adjustment gains (losses), net, of ($68) and ($361) for the three and six months ended June 30, 2024, respectively, and $498 and $997 for the three and six months ended June 30, 2023, respectively.

LP Units Exchanged – During the three and six months ended June 30, 2024, 35 and 125 LP Units, respectively, were exchanged for Class A Shares. This resulted in a decrease to Noncontrolling Interest of $2,507 and $8,653 for the three and six months ended June 30, 2024, respectively, an increase to Class A Common Stock of $1 for the six months ended June 30, 2024, and an increase to Additional Paid-In Capital of $2,507 and $8,652 for the three and six months ended June 30, 2024, respectively, on the Company's Unaudited Condensed Consolidated Statement of Financial Condition as of June 30, 2024. See Note 11 for further information.

EWM Class A Units – During the second quarter of 2024, the Company granted 297 EWM Class A Units, which generally vest ratably over three years. Compensation expense related to the EWM Class A Units was $457 for the three and six months ended June 30, 2024.

Interests Purchased – During the second quarter of 2024, the Company purchased, at fair value, an additional 0.3% of the EWM Class A Units for $1,036. This purchase resulted in a decrease to Noncontrolling Interest of $67 and a decrease to Additional Paid-In Capital of $969 on the Company's Unaudited Condensed Consolidated Statement of Financial Condition as of June 30, 2024.

During the second quarter of 2023, the Company purchased, at fair value, an additional 0.7% of the EWM Class A Units for $2,002. This purchase resulted in a decrease to Noncontrolling Interest of $158 and a decrease to Additional-Paid-In-Capital of $1,844 on the Company's Unaudited Condensed Consolidated Statement of Financial Condition as of June 30, 2023.

On December 31, 2021, the Company purchased, at fair value, all of the outstanding Class R Interests of Private Capital Advisory L.P. from employees of the Real Estate Capital Advisory ("RECA") business for $54,297. Consideration for this transaction included the payment of $6,000 of cash in 2021, $27,710 of cash in 2022, and contingent cash consideration which was settled during 2023 and the first quarter of 2024. The Company paid contingent cash consideration of $715 during the six months ended June 30, 2023 and $2,023 during the six months ended June 30, 2024, representing the final payment under this arrangement. The fair value of the remaining contingent consideration was $2,023 as of December 31, 2023, which is included within Payable to Employees and Related Parties on the Company's Unaudited Condensed Consolidated Statement of Financial Condition. The amount of contingent consideration to be paid was dependent on the RECA business achieving certain revenue performance targets. The decline in the fair value of contingent consideration reduced Other Operating Expenses by $2,545 and $2,459 for the three and six months ended June 30, 2023, respectively, on the Unaudited Condensed Consolidated Statements of Operations. The fair value of the contingent consideration reflects the present value of the expected payment due based on the current expectation for the business meeting the revenue performance targets. In conjunction with this transaction, the Company also issued payments in the first quarter of 2023 and 2024, contingent on continued employment with the Company. Accordingly, these payments are treated as compensation expense for accounting purposes in the periods earned. These payments were also dependent on the RECA business achieving certain revenue performance targets.

Note 13 – Net Income Per Share Attributable to Evercore Inc. Common Shareholders

The calculations of basic and diluted net income per share attributable to Evercore Inc. common shareholders for the three and six months ended June 30, 2024 and 2023 are described and presented below.

(amounts in thousands, except per share amounts, unless otherwise noted)

	For the Three Months Ended June 30,		For the Six Months Ended June 30,	
	2024	2023	2024	2023
Basic Net Income Per Share Attributable to Evercore Inc. Common Shareholders				
Numerator:				
Net income attributable to Evercore Inc. common shareholders	$ 73,758	$ 37,205	$ 159,451	$ 120,583
Denominator:				
Weighted average Class A Shares outstanding, including vested RSUs	38,502	38,211	38,470	38,360
Basic net income per share attributable to Evercore Inc. common shareholders	$ 1.92	$ 0.97	$ 4.14	$ 3.14
Diluted Net Income Per Share Attributable to Evercore Inc. Common Shareholders				
Numerator:				
Net income attributable to Evercore Inc. common shareholders	$ 73,758	$ 37,205	$ 159,451	$ 120,583
Noncontrolling interest related to the assumed exchange of LP Units for Class A Shares(1)	—	—	—	—
Associated corporate taxes related to the assumed elimination of Noncontrolling Interest described above(1)	—	—	—	—
Diluted net income attributable to Evercore Inc. common shareholders	$ 73,758	$ 37,205	$ 159,451	$ 120,583
Denominator:				
Weighted average Class A Shares outstanding, including vested RSUs	38,502	38,211	38,470	38,360
Assumed exchange of LP Units for Class A Shares(1)	—	—	—	—
Additional shares of the Company's common stock assumed to be issued pursuant to non-vested RSUs, as calculated using the Treasury Stock Method(2)	2,180	1,029	2,333	1,419
Shares that are contingently issuable(3)	175	48	166	84
Diluted weighted average Class A Shares outstanding	40,857	39,288	40,969	39,863
Diluted net income per share attributable to Evercore Inc. common shareholders	$ 1.81	$ 0.95	$ 3.89	$ 3.02

(1) The Company has outstanding Class A, E, I and K LP Units, which give the holders the right to receive Class A Shares upon exchange on a one-for-one basis. During the three and six months ended June 30, 2024 and 2023, these LP Units were antidilutive and consequently the effect of their exchange into Class A Shares has been excluded from the calculation of diluted net income per share attributable to Evercore Inc. common shareholders. The units that would have been included in the denominator of the computation of diluted net income per share attributable to Evercore Inc. common shareholders if the effect would have been dilutive were 2,557 and 2,583 for the three and six months ended June 30, 2024, respectively, and 2,815 and 2,785 for the three and six months ended June 30, 2023, respectively. The adjustment to the numerator, diluted net income attributable to Class A common shareholders, if the effect would have been dilutive, would have been $5,014 and $11,226 for the three and six months ended June 30, 2024, respectively, and $2,918 and $9,905 for the three and six months ended June 30, 2023, respectively. In computing this adjustment, the Company assumes that all Class A, E, I and K LP Units are converted into Class A Shares, that all earnings attributable to those shares are attributed to Evercore Inc. and that the Company is subject to the statutory tax rates of a C-Corporation under a conventional corporate tax structure in the U.S. at prevailing corporate tax rates. The Company does not anticipate that the Class A, E, I and K LP Units will result in a dilutive computation in future periods.

(2) During the three and six months ended June 30, 2023, certain shares of the Company's common stock assumed to be issued pursuant to non-vested RSUs, as calculated using the Treasury Stock Method, were antidilutive and consequently the effect of their exchange into Class A Shares has been excluded from the calculation of diluted net income per share attributable to Evercore Inc. common shareholders. The shares that would have been included in the treasury stock method calculation if the effect would have been dilutive were 3,080 and 1,775 for the three and six months ended June 30, 2023, respectively.

(3) The Company has outstanding Class K-P units of Evercore LP ("Class K-P Units") which are contingently exchangeable into Class K LP Units, and ultimately Class A Shares, as they are subject to certain performance thresholds being achieved. The Company also has certain outstanding RSUs which vest contingent upon certain performance thresholds being achieved. See Note 14 for further information. For the purposes of calculating diluted net income per share attributable to Evercore Inc. common shareholders, these units are included in diluted weighted average Class A Shares outstanding, as calculated using the Treasury Stock Method, as of the beginning of the period in which all necessary performance conditions have been satisfied. If all necessary performance conditions have not been satisfied by the end of the period, the number of shares that are included in diluted weighted average Class A Shares outstanding is based on the number of shares that would be issuable if the end of the reporting period were the end of the performance period.

The shares of Class B common stock have no right to receive dividends or a distribution on liquidation or winding up of the Company. The shares of Class B common stock do not share in the earnings of the Company and no earnings are allocable to such class. Accordingly, basic and diluted net income per share of Class B common stock have not been presented.

Note 14 – Share-Based and Other Deferred Compensation

LP Units

Class K-P Units – The Company has awarded the following Class K-P Units:

- In June 2019, the Company awarded 220 Class K-P Units. These Class K-P Units convert into a number of Class K LP Units (which are exchangeable on a one-for-one basis to Class A Shares) contingent and based upon the achievement of certain defined benchmark results and continued service through February 4, 2023 for the first tranche, which consisted of 120 Class K-P Units, and February 4, 2028 for the second tranche, which consists of 100 Class K-P Units. In February 2023, the first tranche of 120 Class K-P Units converted into 193 Class K LP Units upon the achievement of certain performance and service conditions. The second tranche of these Class K-P Units may convert into a maximum of 173 Class K LP Units, contingent upon the achievement of defined benchmark results and continued service as described above.

- In December 2021, the Company awarded 400 Class K-P Units. These Class K-P Units convert into a number of Class K LP Units (which are exchangeable on a one-for-one basis to Class A Shares) contingent and based upon the achievement of certain market conditions, defined benchmark results and continued service through December 31, 2025. As this award contains market, performance and service conditions, the expense for this award will be recognized over the service period of the award and will reflect the fair value of the underlying units as determined at the award's grant date, taking into account the probable outcome of the market condition being achieved, as well as the probable outcome of the performance condition. These Class K-P Units may convert into a maximum of 800 Class K LP Units, contingent upon the achievement of certain market conditions, defined benchmark results and continued service, as described above.

- In December 2022, the Company awarded 200 Class K-P Units. These Class K-P Units are segregated into four tranches of 50 Class K-P Units each. The first three tranches each convert into 50 Class K LP Units (which are exchangeable on a one-for-one basis to Class A Shares) contingent and based upon the achievement of certain market conditions and continued service through February 28, 2025, 2026 and 2027, respectively, while the final tranche converts into a number of Class K LP Units (which are exchangeable on a one-for-one basis to Class A Shares) contingent and based upon the achievement of certain market conditions, defined benchmark results and continued service through February 28, 2028. As this award contains market, performance and service conditions, the expense for this award will be recognized over the service period of the award and will reflect the fair value of the underlying units as determined at the award's grant date, taking into account the probable outcome of the market condition being achieved, as well as the probable outcome of the performance condition. These Class K-P Units may convert into a maximum of 320 Class K LP Units, contingent upon the achievement of certain market conditions, defined benchmark results and continued service as described above.

- In June 2023, the Company awarded 60 Class K-P Units. These Class K-P Units convert into a number of Class K LP Units (which are exchangeable on a one-for-one basis to Class A Shares) contingent and based upon the achievement of certain market conditions, defined benchmark results and continued service through June 30, 2027. As this award contains market, performance and service conditions, the expense for this award will be recognized over the service period of the award and will reflect the fair value of the underlying units as determined at the award's grant date, taking into account the probable outcome of the market condition being achieved, as well as the probable outcome of the performance condition. These Class K-P Units may convert into 60 Class K LP Units contingent upon the achievement of certain market conditions and continued service, while additional units may be received upon conversion based on the level of defined benchmark results achieved.

- In June 2024, the Company awarded 328 Class K-P Units. These Class K-P Units convert into a number of Class K LP Units (which are exchangeable on a one-for-one basis to Class A Shares) contingent and based upon the achievement of certain market conditions, defined benchmark results and continued service through April 1, 2029. As this award contains market, performance and service conditions, the expense for this award will be recognized over the service period of the award and will reflect the fair value of the underlying units as determined at the award's grant date, taking into account the probable outcome of the market condition being achieved, as well as the probable outcome of the performance condition. These Class K-P Units may convert into 328 Class K LP Units contingent upon the achievement of certain market conditions and continued service, while additional units may be received upon conversion based on the level of defined benchmark results achieved.

The Company determined the grant date fair value of these awards probable to vest as of June 30, 2024 to be $257,320, related to 1,742 Class K LP Units which were probable of achievement, and recognizes expense for these units over the respective service periods. Aggregate compensation expense related to the Class K-P Units was $8,976 and $15,255 for the three and six months ended June 30, 2024, respectively, and $6,127 and $12,534 for the three and six months ended June 30, 2023, respectively.

Class L Interests

In January 2022, 2023 and 2024, the Company's Board of Directors approved the issuance of Class L Interests in Evercore LP ("Class L Interests") to certain of the named executive officers of the Company, pursuant to which the named executive officers received a discretionary distribution of profits from Evercore LP, paid in the first quarters of 2023, 2024 and 2025, respectively. Distributions pursuant to these interests are made in lieu of any cash incentive compensation payments which may otherwise have been made to the named executive officers of the Company in respect of their service for 2022, 2023 and 2024, respectively. Following the distributions, the Class L Interests are cancelled pursuant to their terms.

The Company records expense related to these Class L Interests as part of its accrual for incentive compensation within Employee Compensation and Benefits on the Unaudited Condensed Consolidated Statements of Operations.

Stock Incentive Plan

During 2022, the Company's stockholders approved the Second Amended and Restated 2016 Evercore Inc. Stock Incentive Plan (the "Second Amended 2016 Plan"), which amended the Amended and Restated 2016 Evercore Inc. Stock Incentive Plan. During the second quarter of 2024, the Company's stockholders approved the Third Amended and Restated 2016 Evercore Inc. Stock Incentive Plan (the "Third Amended 2016 Plan"), which amended the Second Amended 2016 Plan. The Third Amended 2016 Plan, among other things, authorizes the grant of an additional 6,000 of the Company's Class A Shares. The Third Amended 2016 Plan permits the Company to grant to certain employees, directors and consultants incentive stock options, non-qualified stock options, stock appreciation rights, restricted stock, RSUs and other awards based on the Company's Class A Shares. The Company intends to use newly-issued Class A Shares to satisfy any awards under the Third Amended 2016 Plan and its predecessor plan. Class A Shares underlying any award granted under the Third Amended 2016 Plan that expire, terminate or are canceled or satisfied for any reason without being settled in stock again become available for awards under the plan. The total shares available to be granted in the future under the Third Amended 2016 Plan was 8,815 as of June 30, 2024.

The Company also grants, at its discretion, dividend equivalents, in the form of unvested RSU awards, or deferred cash dividends, concurrently with the payment of dividends to the holders of Class A Shares, on all unvested RSU grants. The dividend equivalents have the same vesting and delivery terms as the underlying RSU award.

The Company estimates forfeitures in the aggregate compensation cost to be amortized over the requisite service period of its awards. The Company periodically monitors its estimated forfeiture rate and adjusts its assumptions to the actual occurrence of forfeited awards. A change in estimated forfeitures is recognized through a cumulative adjustment in the period of the change.

Equity Grants

During the six months ended June 30, 2024, pursuant to the above Stock Incentive Plans, the Company granted employees 1,665 RSUs that are Service-based Awards. Service-based Awards granted during the six months ended June 30, 2024 had grant date fair values of $148.49 to $203.06 per share, with an average value of $182.68 per share, for an aggregate fair value of $304,195, and generally vest ratably over four years. During the six months ended June 30, 2024, 2,158 Service-based Awards vested and 66 Service-based Awards were forfeited. Compensation expense related to Service-based Awards was $82,500 and $154,678 for the three and six months ended June 30, 2024, respectively, and $79,307 and $145,795 for the three and six months ended June 30, 2023, respectively.

In June 2024, the Company granted 30 RSUs which may convert into a maximum of 80 RSUs contingent and based upon the achievement of certain defined benchmark results and continued service through April 1, 2031. The grant date fair value of these awards probable to vest as of June 30, 2024 was $7,783, related to 40 RSUs which were probable of achievement, and compensation expense related to these units was $87 for the three and six months ended June 30, 2024.

Deferred Cash

Deferred Cash Compensation Program **–** The Company's deferred cash compensation program provides participants the ability to elect to receive a portion of their deferred compensation in cash, which is indexed to notional investment portfolios selected by the participant and generally vests ratably over four years and requires payment upon vesting. The Company granted $143,220 of deferred cash awards pursuant to the deferred cash compensation program during the first quarter of 2024.

Compensation expense related to the Company's deferred cash compensation program was $44,111 and $88,105 for the three and six months ended June 30, 2024, respectively, and $42,905 and $82,667 for the three and six months ended June 30, 2023, respectively. As of June 30, 2024, the Company expects to pay an aggregate of $383,885 related to the Company's deferred cash compensation program at various dates through 2028 and total compensation expense not yet recognized related to these awards was $255,756. The weighted-average period over which this compensation cost is expected to be recognized is 34 months. Amounts due pursuant to this program are expensed over the service period of the award and are reflected in Accrued Compensation and Benefits on the Unaudited Condensed Consolidated Statement of Financial Condition.

Other Deferred Cash Awards – In November 2016, the Company granted a restricted cash award in conjunction with the appointment of the Chief Executive Officer (then Executive Chairman) with a payment amount of $35,000, of which $11,000 vested on March 1, 2019 and $6,000 vested on each of March 1, 2020, 2021, 2022 and 2023, upon the achievement of service conditions.

During the first quarter of 2024 and 2022, the Company granted $6,662 and $19,861, respectively, of deferred cash awards to certain employees. These awards vest ratably over one to two years.

In addition, the Company periodically grants other deferred cash awards to certain employees. The Company recognizes expense for these awards ratably over the vesting period.

Compensation expense related to other deferred cash awards was $2,444 and $6,470 for the three and six months ended June 30, 2024, respectively, and $2,424 and $6,752 for the three and six months ended June 30, 2023, respectively.

Long-term Incentive Plan

The Company's Long-term Incentive Plans provide for incentive compensation awards to Advisory Senior Managing Directors, excluding executive officers of the Company, who exceed defined benchmark results over four-year performance periods beginning January 1, 2017 (the "2017 Long-term Incentive Plan", which ended on December 31, 2020) and January 1, 2021 (the "2021 Long-term Incentive Plan", which was approved by the Company's Board of Directors in April 2021 and modified in July 2021). The vesting period for the 2017 Long-term Incentive Plan ended on March 15, 2023 and in conjunction with this plan, the Company distributed cash payments of $48,331 in the six months ended June 30, 2023, $3,940 in the six months ended June 30, 2022 and $92,938 in the year ended December 31, 2021 (including the first cash distribution made in March 2021 of $48,461, and an additional cash distribution made in December 2021 of $44,477, related to the acceleration of certain amounts due in the first quarter of 2022). As of June 30, 2024, the Company has accrued $148,429 pursuant to the 2021 Long-term Incentive Plan, including $49,476 within Accrued Compensation and Benefits and $98,953 within Other Long-term Liabilities, on the Unaudited Condensed Consolidated Statement of Financial Condition. Amounts due are to be paid in cash or Class A Shares, at the Company's discretion, in the first quarter of 2025, 2026 and 2027, subject to employment at the time of payment. The Company periodically assesses the probability of the benchmarks being achieved and expenses the probable payout over the requisite service period of the award. The Company recorded compensation expense related to these plans of $8,796 and $19,750 for the three and six months ended June 30, 2024, respectively, and $9,616 and $22,256 for the three and six months ended June 30, 2023, respectively.

(amounts in thousands, except per share amounts, unless otherwise noted)

As of June 30, 2024, the total remaining expense to be recognized for the 2021 Long-term Incentive Plan over the future vesting period ending March 15, 2027, based on the current anticipated probable payout for the plan, is $73,712.

Employee Loans Receivable

Periodically, the Company provides new and existing employees with cash payments in the form of loans and/or other cash awards which are subject to ratable vesting terms with service requirements ranging from one to five years, and in certain circumstances are also subject to the achievement of performance requirements. Generally, these awards, based on the terms, include a requirement of either full or partial repayment by the employee if the service or other requirements of the agreements with the Company are not achieved. In circumstances where the employee meets the Company's minimum credit standards, the Company amortizes these awards to compensation expense over the relevant service period, which is generally the period they are subject to forfeiture. Compensation expense related to these awards was $11,717 and $18,332 for the three and six months ended June 30, 2024, respectively, and $7,069 and $11,715 for the three and six months ended June 30, 2023, respectively. As of June 30, 2024, the total compensation cost not yet recognized related to these awards was $44,052.

Separation and Transition Benefits

The following table presents the change in the Company's liability related to separation benefits, stay arrangements and accelerated deferred cash compensation (together, the "Termination Costs") for the six months ended June 30, 2024 and 2023:

	For the Six Months Ended June 30,	
	2024	2023
Beginning Balance	$ 2,824	$ 4,997
Termination Costs Incurred	6,138	2,119
Cash Benefits Paid	(4,710)	(6,743)
Non-Cash Charges	(63)	(37)
Ending Balance	$ 4,189	$ 336

In addition to the above Termination Costs incurred, the Company also incurred expenses related to the acceleration of the amortization of share-based payments previously granted to affected employees of $1,658 and $3,493 for the three and six months ended June 30, 2024, respectively, (related to 32 RSUs) and $1,694 and $2,258 for the three and six months ended June 30, 2023, respectively, (related to 20 RSUs) recorded in Employee Compensation and Benefits, within the Investment Banking & Equities segment, on the Company's Unaudited Condensed Consolidated Statements of Operations.

Note 15 – Commitments and Contingencies

For a further discussion of the Company's commitments, refer to the Company's Annual Report on Form 10-K for the year ended December 31, 2023.

Private Equity – As of June 30, 2024, the Company had unfunded commitments for capital contributions of $2,584 to private equity funds. These commitments will be funded as required through the end of each private equity fund's investment period, subject to certain conditions. Such commitments are satisfied in cash and are generally required to be made as investment opportunities are consummated by the private equity funds.

Lines of Credit – Evercore Partners Services East L.L.C. ("East") entered into a revolving credit facility with PNC Bank, National Association ("PNC") as amended on June 29, 2023, in an aggregate principal amount of up to $30,000 (the "Existing PNC Facility") to be used for working capital and other corporate activities. This facility is secured by East's accounts receivable and the proceeds therefrom, as well as certain assets of EGL, including certain of EGL's accounts receivable. In addition, the agreement contains certain reporting covenants, as well as certain debt covenants that prohibit East and the Company from incurring other indebtedness, subject to specified exceptions. The Company and its consolidated subsidiaries were in compliance with these covenants as of June 30, 2024. The interest rate provisions are Daily SOFR plus 161 basis points and the maturity date is October 27, 2024. There were no drawings under this facility at June 30, 2024.

(amounts in thousands, except per share amounts, unless otherwise noted)

East entered into an additional revolving credit facility with PNC, as amended on June 29, 2023, in an aggregate principal amount of up to $55,000 to be used for working capital and other corporate activities. This facility is unsecured. In addition, the agreement contains certain reporting requirements and debt covenants consistent with the Existing PNC Facility. The Company and its consolidated subsidiaries were in compliance with these covenants as of June 30, 2024. The interest rate provisions are Daily SOFR plus 191 basis points and the maturity date is October 27, 2024. East is only permitted to borrow under this facility if there is no undrawn availability under the Existing PNC Facility and must repay indebtedness under this facility prior to repaying indebtedness under the Existing PNC Facility. There were no drawings under this facility at June 30, 2024.

EGL entered into a subordinated revolving credit facility with PNC, as amended on November 6, 2023, in an aggregate principal amount of up to $75,000, to be used as needed in support of capital requirements from time to time of EGL. This facility is unsecured and is guaranteed by Evercore LP and other affiliates, pursuant to a guaranty agreement, which provides for certain reporting requirements and debt covenants consistent with the Existing PNC Facility. The interest rate provisions are Daily SOFR plus 191 basis points and the maturity date is October 28, 2025. There were no drawings under this facility at June 30, 2024.

In addition, EGL's clearing broker provides temporary funding for the settlement of securities transactions.

Other Commitments – The Company had a commitment for contingent consideration related to the purchase of the outstanding Class R Interests of Private Capital Advisory L.P. from employees of the RECA business in 2021. See Note 12 for further information.

Restricted Cash – The following table provides a reconciliation of cash, cash equivalents and restricted cash reported within the Unaudited Condensed Consolidated Statements of Financial Condition that sum to the total of amounts shown in the Unaudited Condensed Consolidated Statements of Cash Flows:

	June 30,	
	2024	2023
Cash and Cash Equivalents	$ 631,619	$ 520,631
Restricted Cash included in Other Assets	8,839	8,843
Total Cash, Cash Equivalents and Restricted Cash shown in the Statement of Cash Flows	$ 640,458	$ 529,474

Restricted Cash included in Other Assets on the Unaudited Condensed Consolidated Statements of Financial Condition primarily represents letters of credit which are secured by cash as collateral for the lease of office space and security deposits for certain equipment. The restrictions will lapse when the leases end.

Self-Funded Medical Insurance Program – Effective January 1, 2023, the Company changed its medical insurance plan in the U.S. from a fully insured to a self-funded plan. The Company is liable for the funding of claims under the self-funded plan. The Company also maintains stop-loss insurance for its medical plan to provide coverage for claims over a defined financial threshold. The estimated present value of incurred but not reported claims is $3,067 and $3,165 as of June 30, 2024 and December 31, 2023, respectively, which is included within Accrued Compensation and Benefits on the Unaudited Condensed Consolidated Statements of Financial Condition.

Foreign Exchange – Periodically, the Company enters into foreign currency exchange forward contracts as an economic hedge against exchange rate risk for foreign currency denominated accounts receivable or other commitments. The Company entered into a foreign currency exchange forward contract during the first quarter of 2023 to buy 30,000 British Pounds sterling for $36,903, which settled during the third quarter of 2023, and resulted in a loss of $303. Upon settlement, the Company entered into a new foreign currency exchange forward contract to buy 30,000 British Pounds sterling for $36,675, which settled during the first quarter of 2024, and resulted in a loss of $347 for the six months ended June 30, 2024. The contract was recorded at its fair value of $1,585 as of December 31, 2023, and is included within Other Current Assets on the Unaudited Condensed Consolidated Statement of Financial Condition.

Contingencies

In the normal course of business, from time to time, the Company and its affiliates are involved in judicial or regulatory proceedings, arbitration or mediation concerning matters arising in connection with the conduct of its businesses, including contractual and employment matters. In addition, United Kingdom, German, Hong Kong, Singapore, Canadian, Dubai and United States government agencies and self-regulatory organizations, as well as state securities commissions in the United States, conduct periodic examinations and initiate administrative proceedings regarding the Company's business, including, among other matters, accounting and operational matters, that can result in censure, fine, the issuance of cease-and-desist orders or the suspension or expulsion of a broker-dealer, investment advisor, or its directors, officers or employees. In view of the inherent difficulty of determining whether any loss in connection with such matters is probable and whether the amount of such loss can be reasonably estimated, particularly in cases where claimants seek substantial or indeterminate damages or where investigations and proceedings are in the early stages, the Company cannot estimate the amount of such loss or range of loss, if any, related to such matters, how or if such matters will be resolved, when they will ultimately be resolved, or what the eventual settlement, fine, penalty or other relief, if any, might be. Subject to the foregoing, the Company believes, based on current knowledge and after consultation with counsel, that it is not currently party to any material pending proceedings, individually or in the aggregate, the resolution of which would have a material effect on the Company. Provisions for losses are established in accordance with ASC 450, *"Contingencies"* ("ASC 450") when warranted. Once established, such provisions are adjusted when there is more information available or when an event occurs requiring a change.

Note 16 – Regulatory Authorities

EGL is a U.S. registered broker-dealer and is subject to the net capital requirements of Rule 15c3-1 under the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Under the Alternative Net Capital Requirement, EGL's minimum net capital requirement is $250. EGL's regulatory net capital as of June 30, 2024 and December 31, 2023 was $546,709 and $405,318, respectively, which exceeded the minimum net capital requirement by $546,459 and $405,068, respectively.

Evercore Trust Company, N.A. ("ETC"), which is limited to fiduciary activities, is regulated by the Office of the Comptroller of the Currency ("OCC") and is a member bank of the Federal Reserve System. The Company, Evercore LP and ETC are subject to written agreements with the OCC that, among other things, require the Company and Evercore LP to maintain at least $5,000 in Tier 1 capital in ETC (or such other amount as the OCC may require) and maintain liquid assets in ETC in an amount at least equal to the greater of $3,500 or 180 days coverage of ETC's operating expenses. The Company was in compliance with the aforementioned agreements as of June 30, 2024.

Evercore U.K., our U.K. Advisory affiliate, and Evercore ISI U.K., our U.K. Equities affiliate, are regulated by the Financial Conduct Authority. The aggregate regulatory net capital of these affiliates as of June 30, 2024 and December 31, 2023 was $232,618 and $184,981, respectively, which exceeded the minimum requirement by $147,032 and $98,805, respectively.

Certain other non-U.S. subsidiaries are subject to various securities and banking regulations and capital adequacy requirements promulgated by the regulatory and exchange authorities of the countries in which they operate. These subsidiaries are in excess of their local capital adequacy requirements at June 30, 2024.

Note 17 – Income Taxes

The Company's Provision for Income Taxes was $28,367 and $21,688 for the three and six months ended June 30, 2024, respectively, and $17,097 and $33,228 for the three and six months ended June 30, 2023, respectively. The effective tax rate was 25.8% and 11.0% for the three and six months ended June 30, 2024, respectively, and 28.9% and 19.8% for the three and six months ended June 30, 2023, respectively. The effective tax rate reflects the recognition of net excess tax benefits associated with appreciation in the Company's share price upon vesting of employee share-based awards above the original grant price of $30,930 and $13,809 for the six months ended June 30, 2024 and 2023, respectively, which resulted in a reduction in the effective tax rate of 15.7 and 8.2 percentage points for the six months ended June 30, 2024 and 2023, respectively. The effective tax rate for 2024 and 2023 also reflects the effect of certain nondeductible expenses, including expenses related to Class K-P Units, as well as the noncontrolling interest associated with LP Units and other adjustments.

In October 2021, members of the Organization for Economic Co-operation and Development ("OECD") agreed on a two-pillar tax framework to realign international taxation with economic activities, including a coordinated set of rules designed to ensure large multinational enterprises pay a minimum 15% tax rate across all jurisdictions, known as Pillar Two. The implications of these rules begin to take effect for corporations in 2024, as jurisdictions enact legislation in line with the OECD rules and related guidance. The Company is evaluating the current and proposed legislation of Pillar Two and does not expect it to materially impact the Company's effective tax rate in the future.

Additionally, the Company is subject to the income tax effects associated with the global intangible low-taxed income ("GILTI") provisions in the period incurred. For the three and six months ended June 30, 2024 and 2023, no additional income tax expense associated with the GILTI provisions has been recognized and it is not expected to be material to the Company's effective tax rate for the year.

The Company recorded an increase in deferred tax assets of $13 associated with changes in Unrealized Gain (Loss) on Securities and Investments and an increase of $1,557 associated with changes in Foreign Currency Translation Adjustment Gain (Loss), in Accumulated Other Comprehensive Income (Loss) for the six months ended June 30, 2024. The Company recorded an increase in deferred tax assets of $1,023 associated with changes in Unrealized Gain (Loss) on Securities and Investments and a decrease of $3,741 associated with changes in Foreign Currency Translation Adjustment Gain (Loss), in Accumulated Other Comprehensive Income (Loss) for the six months ended June 30, 2023.

The Company classifies interest relating to tax matters and tax penalties as a component of income tax expense in its Unaudited Condensed Consolidated Statements of Operations. As of June 30, 2024, there were $359 of unrecognized tax benefits that, if recognized, $292 would affect the effective tax rate. Related to the unrecognized tax benefits, the Company accrued interest and penalties of $19 and $1, respectively, during the three months ended June 30, 2024.

Note 18 – Segment Operating Results

Business Segments – The Company's business results are categorized into the following two segments: Investment Banking & Equities and Investment Management. The Investment Banking & Equities segment includes providing advice to clients on significant mergers, acquisitions, divestitures and other strategic corporate transactions, as well as services related to securities underwriting, private placement services and commissions for agency-based equity trading services and equity research. The Investment Management segment includes Wealth Management and interests in private equity funds which are not managed by the Company.

The Company's segment information for the three and six months ended June 30, 2024 and 2023 is prepared using the following methodology:

- Revenue, expenses and income (loss) from equity method investments directly associated with each segment are included in determining pre-tax income.
- Expenses not directly associated with specific segments are allocated based on the most relevant measures applicable, including headcount, square footage and other performance and time-based factors.
- Segment assets are based on those directly associated with each segment, or for certain assets shared across segments, those assets are allocated based on the most relevant measures applicable, including headcount and other factors.
- Investment gains and losses, interest income and interest expense are allocated between the segments based on the segment in which the underlying asset or liability is held.

Other Revenue, net, included in each segment's Net Revenues includes the following:

- Interest income, including accretion, and income (losses) on investment securities, including the Company's investment funds (which are used as an economic hedge against the Company's deferred cash compensation program), certificates of deposit, cash and cash equivalents and long-term accounts receivable
- Gains (losses) resulting from foreign currency exchange rate fluctuations and foreign currency exchange forward contracts used as an economic hedge
- Realized and unrealized gains and losses on interests in private equity funds which are not managed by the Company
- Interest expense associated with the Company’s Notes Payable and lines of credit
- Adjustments to amounts due pursuant to the Company’s tax receivable agreement, subsequent to its initial establishment, related to changes in enacted tax rates

(amounts in thousands, except per share amounts, unless otherwise noted)

Each segment's Operating Expenses include: a) employee compensation and benefits expenses that are incurred directly in support of the segment and b) non-compensation expenses, which include expenses for premises and occupancy, professional fees, travel and entertainment, communications and information services, execution, clearing and custody fees, equipment and indirect support costs (including compensation and other operating expenses related thereto) for administrative services. Such administrative services include, but are not limited to, accounting, tax, legal, technology, human capital, facilities management and senior management activities.

Other Expenses for the six months ended June 30, 2023 include Special Charges, Including Business Realignment Costs, related to the write-off of non-recoverable assets in connection with the wind-down of the Company's operations in Mexico.

The Company evaluates segment results based on net revenues and pre-tax income, both including and excluding the impact of the Other Expenses.

No client accounted for more than 10% of the Company's Consolidated Net Revenues for the three and six months ended June 30, 2024 and 2023, respectively.

The following information presents each segment's contribution.

	For the Three Months Ended June 30,		For the Six Months Ended June 30,	
	2024	2023	2024	2023
Investment Banking & Equities				
Net Revenues[1]	$ 670,010	$ 482,246	$ 1,231,738	$ 1,037,057
Operating Expenses	566,368	428,344	1,049,206	877,424
Other Expenses	—	—	—	2,921
Operating Income	103,642	53,902	182,532	156,712
Income from Equity Method Investments	147	143	835	214
Pre-Tax Income	$ 103,789	$ 54,045	$ 183,367	$ 156,926
Identifiable Segment Assets	$ 3,176,797	$ 2,900,384	$ 3,176,797	$ 2,900,384
Investment Management				
Net Revenues[1]	$ 19,214	$ 17,173	$ 38,301	$ 34,505
Operating Expenses	14,613	13,359	28,470	26,597
Operating Income	4,601	3,814	9,831	7,908
Income from Equity Method Investments	1,710	1,399	3,347	2,796
Pre-Tax Income	$ 6,311	$ 5,213	$ 13,178	$ 10,704
Identifiable Segment Assets	$ 139,201	$ 151,060	$ 139,201	$ 151,060
Total				
Net Revenues[1]	$ 689,224	$ 499,419	$ 1,270,039	$ 1,071,562
Operating Expenses	580,981	441,703	1,077,676	904,021
Other Expenses	—	—	—	2,921
Operating Income	108,243	57,716	192,363	164,620
Income from Equity Method Investments	1,857	1,542	4,182	3,010
Pre-Tax Income	$ 110,100	$ 59,258	$ 196,545	$ 167,630
Identifiable Segment Assets	$ 3,315,998	$ 3,051,444	$ 3,315,998	$ 3,051,444

EVERCORE INC.
NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(amounts in thousands, except per share amounts, unless otherwise noted)

(1) Net Revenues include Other Revenue, net, allocated to the segments as follows:

	For the Three Months Ended June 30,		For the Six Months Ended June 30,	
	2024	2023	2024	2023
Investment Banking & Equities[(A)]	$ 17,581	$ 19,442	$ 45,698	$ 40,743
Investment Management	14	598	402	1,972
Total Other Revenue, net	$ 17,595	$ 20,040	$ 46,100	$ 42,715

(A) Other Revenue, net, from the Investment Banking & Equities segment includes interest expense on the Notes Payable and lines of credit of $4,189 and $8,377 for the three and six months ended June 30, 2024, respectively, and $4,181 and $8,352 for the three and six months ended June 30, 2023, respectively.

Geographic Information – The Company manages its business based on the profitability of the enterprise as a whole.

The Company's revenues were derived from clients located and managed in the following geographical areas:

	For the Three Months Ended June 30,		For the Six Months Ended June 30,	
	2024	2023	2024	2023
Net Revenues:[(1)]				
United States	$ 534,510	$ 344,238	$ 989,746	$ 739,426
Europe and Other	136,755	127,545	233,683	280,072
Latin America	364	7,596	510	9,349
Total	$ 671,629	$ 479,379	$ 1,223,939	$ 1,028,847

(1) Excludes Other Revenue, Including Interest and Investments, and Interest Expense.

The Company's total assets are located in the following geographical areas:

	June 30, 2024	December 31, 2023
Total Assets:		
United States	$ 2,888,834	$ 3,146,756
Europe and Other	427,164	556,542
Total	$ 3,315,998	$ 3,703,298

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion should be read in conjunction with Evercore Inc.'s unaudited condensed consolidated financial statements and the related notes included elsewhere in this Form 10-Q.

Forward-Looking Statements

This report contains, or incorporates by reference, forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, and Section 21E of the Exchange Act, which reflect our current views with respect to, among other things, our operations and financial performance. In some cases, you can identify these forward-looking statements by the use of words such as "outlook," "backlog," "believes," "expects," "potential," "probable," "continues," "may," "will," "should," "seeks," "approximately," "predicts," "intends," "plans," "estimates," "anticipates" or the negative version of these words or other comparable words. All statements, other than statements of historical fact, included in this report are forward-looking statements and are based on various underlying assumptions and expectations and are subject to known and unknown risks, uncertainties and assumptions, and may include projections of our future financial performance based on our growth strategies and anticipated trends in our business.

Accordingly, there are or will be important factors that could cause actual outcomes or results to differ materially from those indicated in these statements. All statements other than statements of historical fact are forward-looking statements and, based on various underlying assumptions and expectations, are subject to known and unknown risks, uncertainties and assumptions and may include projections of our future financial performance based on our growth strategies and anticipated trends in Evercore's business. We believe these factors include, but are not limited to, those described under "Risk Factors" discussed in the Annual Report on Form 10-K for the year ended December 31, 2023. These factors should not be construed as exhaustive and should be read in conjunction with the other cautionary statements that are included or incorporated by reference in this report. In addition, new risks and uncertainties emerge from time to time, and it is not possible for us to predict all risks and uncertainties, nor can we assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. We undertake no obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise except as required by law.

Key Financial Measures

Revenue

Total revenues reflect revenues from our Investment Banking & Equities and Investment Management business segments that include fees for services, transaction-related client reimbursements and other revenue. Net revenues reflect total revenues less interest expense.

Investment Banking & Equities. Our Investment Banking & Equities segment earns fees from its clients for providing advice on mergers, acquisitions, divestitures, capital raising, leveraged buyouts, liability management and restructurings, private funds advisory and private capital markets services, activism and defense and similar corporate finance matters, and from underwriting and private placement activities, as well as commissions, fees and principal revenues from research and sales and trading activities. The amount and timing of the fees paid vary by the type of engagement or services provided. In general, advisory fees are paid at the time we sign an engagement letter, during the course of the engagement or when an engagement is completed. The majority of our revenue consists of advisory fees for which realizations are dependent on the successful completion of client transactions. A transaction can fail to be completed for many reasons which are outside of our control, including failure of parties to agree upon final terms with the counterparty, to secure necessary board or shareholder approvals, to secure necessary financing, to achieve necessary regulatory approvals, or due to adverse market conditions. In the case of bankruptcy engagements, fees may be subject to court approval. Underwriting fees are recognized when the offering has been deemed to be completed and placement fees are generally recognized at the time of the client's acceptance of capital or capital commitments. Commissions and Related Revenue includes commissions, which are recorded on a trade-date basis or, in the case of payments under commission sharing arrangements, on the date earned. Commissions and Related Revenue also includes subscription fees for the sales of research, as well as revenues from trades primarily executed on a riskless principal basis. Cash received before the subscription period ends is initially recorded as deferred revenue (a contract liability) and recognized as revenue over the remaining subscription period.

Revenue trends in our advisory business generally are correlated to the volume of merger and acquisitions ("M&A") activity, restructuring activity, which generally tends to be counter-cyclical to M&A, and capital advisory activity. Demand for these capabilities can vary in any given year or quarter for a number of reasons. For example, changes in our market share or the ability of our clients to close certain large transactions can cause our revenue results to diverge from the level of overall M&A, restructuring or capital advisory activity. Revenue trends in our equities business are correlated, in part, to market volumes, which generally decrease in periods of low market volatility or unfavorable market or economic conditions. See "Liquidity and Capital Resources" below for further information.

Investment Management. Our Investment Management segment includes operations related to the Wealth Management business and interests in private equity funds which we do not manage. Revenue sources primarily include management fees, fiduciary fees and gains (or losses) on our investments.

Management fees for third party clients generally represent a percentage of assets under management ("AUM"). Fiduciary fees, which are generally a function of the size and complexity of each engagement, are individually negotiated. Gains and losses include both realized and unrealized gains and losses on principal investments, including those arising from our equity interest in investment partnerships.

Transaction-Related Client Reimbursements. In our Investment Banking & Equities segment, we incur various transaction-related expenditures, such as travel and professional fees, in the course of performing our services. Pursuant to the engagement letters with our advisory clients, these expenditures may be reimbursable. We define these expenses, which are associated with revenue activities earned over time, as transaction-related expenses and record such expenditures as incurred and record revenue when it is determined that clients have an obligation to reimburse us for such transaction-related expenses. Client expense reimbursements are recorded as revenue on the Unaudited Condensed Consolidated Statements of Operations on the later of the date an engagement letter is executed or the date we pay or accrue the expense.

Other Revenue and Interest Expense. Other Revenue includes the following:

- Interest income, including accretion, and income (losses) on investment securities, including our investment funds (which are used as an economic hedge against our deferred cash compensation program), certificates of deposit, cash and cash equivalents and long-term accounts receivable
- Gains (losses) resulting from foreign currency exchange rate fluctuations and foreign currency exchange forward contracts used as an economic hedge
- Realized and unrealized gains and losses on interests in private equity funds which we do not manage
- Adjustments to amounts due pursuant to our tax receivable agreement, subsequent to its initial establishment, related to changes in enacted tax rates

Interest Expense includes interest expense associated with our Notes Payable and lines of credit.

Operating Expenses

Employee Compensation and Benefits Expense. We include all payments for services rendered by our employees, as well as profits interests in our businesses that have been accounted for as compensation, in employee compensation and benefits expense.

We maintain compensation programs, including base salary, cash, deferred cash and equity bonus awards and benefits programs and manage compensation to estimates of competitive levels based on market conditions and performance. Our level of compensation, including deferred compensation, reflects our plan to maintain competitive compensation levels to retain key personnel, and it reflects the impact of newly-hired senior professionals upon their start date, including related grants of equity and other awards, which are generally valued at their grant date and recorded in employee compensation and benefits expense over the requisite service period.

Increasing the number of high-caliber, experienced senior level employees is critical to our growth efforts. In our advisory businesses, these hires, which begin their service throughout any given year, generally do not begin to generate significant revenue in the year they are hired.

Our annual compensation program includes share-based compensation awards and deferred cash awards as a component of the annual bonus awards for certain employees. These awards, the amount granted of which is a function of performance and market conditions, are generally subject to annual vesting requirements over a four-year period beginning at the date of grant, which occurs in the first quarter of each year; accordingly, the expense is generally amortized over the stated vesting period, subject to retirement eligibility. With respect to annual awards, our retirement eligibility criteria generally stipulates that an employee is eligible for retirement if the employee has at least five years of continuous service, is at least 55 years of age and has a combined age and years of service of at least 65 years, or if an employee has at least 10 years of continuous service and is at least 60 years of age. Retirement eligibility allows for continued vesting of awards after employees depart from the Company, provided they give the minimum advance notice, which is generally six months to one year and comply with certain post-termination obligations.

We estimate forfeitures in the aggregate compensation cost to be amortized over the requisite service period of the awards. We periodically monitor our estimated forfeiture rate and adjust our assumptions to the actual occurrence of forfeited awards. A change in estimated forfeitures is recognized through a cumulative adjustment in the period of the change.

In January 2022, 2023 and 2024, our Board of Directors approved the issuance of Class L Interests to certain of our named executive officers, pursuant to which the named executive officers receive a discretionary distribution of profits from Evercore LP, paid in the first quarters of 2023, 2024 and 2025, respectively. Distributions pursuant to these interests are made in lieu of any cash incentive compensation payments which may otherwise have been made to our named executive officers in respect of their service for 2022, 2023 and 2024, respectively. Following the distributions, the Class L Interests are cancelled pursuant to their terms. We record expense equal to the amount of these distributions in Employee Compensation and Benefits on the Unaudited Condensed Consolidated Statements of Operations and reflect accrued liabilities in Accrued Compensation and Benefits on the Unaudited Condensed Consolidated Statements of Financial Condition.

Our Long-term Incentive Plans provide for incentive compensation awards to Advisory Senior Managing Directors, excluding executive officers, who exceed defined benchmark results over four-year performance periods beginning January 1, 2017 (which ended on December 31, 2020), pursuant to the 2017 Long-term Incentive Plan, and January 1, 2021, pursuant to the 2021 Long-term Incentive Plan. The vesting period for the 2017 Long-term Incentive Plan ended on March 15, 2023 and in conjunction with this plan we made cash distributions in 2023, 2022 and 2021. Amounts accrued pursuant to the 2021 Long-term Incentive Plan may be paid, in cash or Class A Shares, at our discretion, in the first quarter of 2025, 2026 and 2027, subject to employment at the time of payment. We periodically assess the probability of the benchmarks being achieved and expense the probable payout over the requisite service period of the award.

From time to time, we also grant incentive awards to certain individuals which include both performance and service-based vesting requirements and, in certain awards, market based requirements. These include Class K-P Units issued by Evercore LP and certain RSU awards. See Note 14 to our unaudited condensed consolidated financial statements for further information.

We believe that the ratio of Employee Compensation and Benefits Expense to Net Revenues is an important measure to assess the annual cost of compensation relative to performance and provides a meaningful basis for comparison of compensation and benefits expense between present, historical and future years.

Non-Compensation Expenses. Our other operating expenses include costs for occupancy and equipment rental, professional fees, travel and related expenses, communications and information technology services, depreciation and amortization, execution, clearing and custody fees and other operating expenses. We refer to all of these expenses as non-compensation expenses.

Other Expenses

Other Expenses for the six months ended June 30, 2023 include Special Charges, Including Business Realignment Costs, related to the write-off of non-recoverable assets in connection with the wind-down of our operations in Mexico.

Income from Equity Method Investments

Our share of the income (loss) from our equity interests in ABS, Atalanta Sosnoff, Luminis and Seneca Evercore are included within Income from Equity Method Investments, as a component of Income Before Income Taxes, on the Unaudited Condensed Consolidated Statements of Operations. See Note 7 to our unaudited condensed consolidated financial statements for further information.

Provision for Income Taxes

We account for income taxes in accordance with ASC 740, *"Income Taxes"*, which requires the recognition of tax benefits or expenses on temporary differences between the financial reporting and tax basis of our assets and liabilities. Excess tax benefits and deficiencies associated with the appreciation or depreciation in our share price upon vesting of employee share-based awards above or below the original grant price are recognized in our Provision for Income Taxes. In addition, net deferred tax assets are impacted by changes to statutory tax rates in the period of enactment. See Note 17 to our unaudited condensed consolidated financial statements for further information.

Noncontrolling Interest

We record noncontrolling interest relating to the ownership interests of certain of our current and former Senior Managing Directors and other officers and their estate planning vehicles in Evercore LP, as well as the portions of our operating subsidiaries not owned by Evercore. Evercore Inc. is the sole general partner of Evercore LP and has a majority economic interest in Evercore LP. As a result, Evercore Inc. consolidates Evercore LP and records a noncontrolling interest for the economic interest in Evercore LP held by the limited partners.

We generally allocate net income or loss to participating noncontrolling interests held at Evercore LP and at the operating entity level, where required, by multiplying the relative ownership interest of the noncontrolling interest holders for the period by the net income or loss of the entity to which the noncontrolling interest relates. In circumstances where the governing documents of the entity to which the noncontrolling interest relates require special allocations of profits or losses to the controlling and noncontrolling interest holders, the net income or loss of these entities is allocated based on these special allocations. See Note 12 to our unaudited condensed consolidated financial statements for further information.

Results of Operations

The following is a discussion of our results of operations for the three and six months ended June 30, 2024 and 2023. For a more detailed discussion of the factors that affected the revenue and operating expenses of our Investment Banking & Equities and Investment Management business segments in these periods, see the discussion in "Business Segments" below.

	For the Three Months Ended June 30,			For the Six Months Ended June 30,		
	2024	2023	Change	2024	2023	Change
	(dollars and share amounts in thousands, except per share data)					
Revenues						
Investment Banking & Equities:						
Advisory Fees	$ 568,231	$ 374,556	52 %	$ 998,069	$ 837,118	19 %
Underwriting Fees	30,999	38,200	(19 %)	86,534	61,083	42 %
Commissions and Related Revenue	53,199	50,048	6 %	101,437	98,113	3 %
Asset Management and Administration Fees	19,200	16,575	16 %	37,899	32,533	16 %
Other Revenue, Including Interest and Investments	21,784	24,221	(10 %)	54,477	51,067	7 %
Total Revenues	693,413	503,600	38 %	1,278,416	1,079,914	18 %
Interest Expense	4,189	4,181	— %	8,377	8,352	— %
Net Revenues	689,224	499,419	38 %	1,270,039	1,071,562	19 %
Expenses						
Operating Expenses	580,981	441,703	32 %	1,077,676	904,021	19 %
Other Expenses	—	—	NM	—	2,921	NM
Total Expenses	580,981	441,703	32 %	1,077,676	906,942	19 %
Income Before Income from Equity Method Investments and Income Taxes	108,243	57,716	88 %	192,363	164,620	17 %
Income from Equity Method Investments	1,857	1,542	20 %	4,182	3,010	39 %
Income Before Income Taxes	110,100	59,258	86 %	196,545	167,630	17 %
Provision for Income Taxes	28,367	17,097	66 %	21,688	33,228	(35 %)
Net Income	81,733	42,161	94 %	174,857	134,402	30 %
Net Income Attributable to Noncontrolling Interest	7,975	4,956	61 %	15,406	13,819	11 %
Net Income Attributable to Evercore Inc.	$ 73,758	$ 37,205	98 %	$ 159,451	$ 120,583	32 %
Diluted Weighted Average Shares of Class A Common Stock Outstanding	40,857	39,288	4 %	40,969	39,863	3 %
Diluted Net Income Per Share Attributable to Evercore Inc. Common Shareholders	$ 1.81	$ 0.95	91 %	$ 3.89	$ 3.02	29 %

As of June 30, 2024 and 2023, we employed approximately 2,330 and 2,245 people, respectively.

Three Months Ended June 30, 2024 versus June 30, 2023

Net Income Attributable to Evercore Inc. was $73.8 million for the three months ended June 30, 2024, an increase of $36.6 million, or 98%, compared to $37.2 million for the three months ended June 30, 2023. The changes in our operating results during these periods are described below.

Net Revenues were $689.2 million for the three months ended June 30, 2024, an increase of $189.8 million, or 38%, versus Net Revenues of $499.4 million for the three months ended June 30, 2023. Advisory Fees increased $193.7 million, or 52%, Underwriting Fees decreased $7.2 million, or 19%, and Commissions and Related Revenue increased $3.2 million, or 6%, compared to the three months ended June 30, 2023. Asset Management and Administration Fees increased $2.6 million, or

16%, compared to the three months ended June 30, 2023. See "Business Segments" and "Liquidity and Capital Resources" below for further information.

Other Revenue, Including Interest and Investments, decreased $2.4 million, or 10%, compared to the three months ended June 30, 2023, primarily reflecting lower gains on our investment funds portfolio, partially offset by higher interest income. The investment funds portfolio is used as an economic hedge against our deferred cash compensation program.

Total Operating Expenses were $581.0 million for the three months ended June 30, 2024, compared to $441.7 million for the three months ended June 30, 2023, an increase of $139.3 million, or 32%. Employee Compensation and Benefits Expense, as a component of Operating Expenses, was $459.0 million for the three months ended June 30, 2024, an increase of $120.6 million, or 36%, versus expense of $338.4 million for the three months ended June 30, 2023. The increase in the amount of compensation recognized for the three months ended June 30, 2024 principally reflects a higher accrual for incentive compensation, higher base salaries and higher compensation expense related to senior new hires. Non-compensation expenses, as a component of Operating Expenses, were $122.0 million for the three months ended June 30, 2024, an increase of $18.7 million, or 18%, versus $103.3 million for the three months ended June 30, 2023. The increase was primarily driven by an increase in professional fees and travel and related expenses, largely due to higher levels of business activity and increased headcount, as well as an increase in other operating expenses. Non-Compensation expenses per employee were approximately $53.6 thousand for the three months ended June 30, 2024, versus $47.2 thousand for the three months ended June 30, 2023.

As a result of the factors noted above, Employee Compensation and Benefits Expense as a percentage of Net Revenues was 66.6% for the three months ended June 30, 2024, compared to 67.8% for the three months ended June 30, 2023.

Income from Equity Method Investments was $1.9 million for the three months ended June 30, 2024, compared to $1.5 million for the three months ended June 30, 2023, primarily reflecting higher earnings from Atalanta Sosnoff in the second quarter of 2024. See Note 7 to our unaudited condensed consolidated financial statements for further information.

The provision for income taxes for the three months ended June 30, 2024 was $28.4 million, which reflected an effective tax rate of 25.8%. The provision for income taxes for the three months ended June 30, 2023 was $17.1 million, which reflected an effective tax rate of 28.9%. The provision for income taxes for the three months ended June 30, 2024 and 2023 reflects the net impact associated with the appreciation in our share price upon vesting of employee share-based awards above the original grant price of $1.4 million and $0.1 million, respectively.

Net Income Attributable to Noncontrolling Interest was $8.0 million for the three months ended June 30, 2024, compared to $5.0 million for the three months ended June 30, 2023. The increase in Net Income Attributable to Noncontrolling Interest primarily reflects higher income at Evercore LP during the three months ended June 30, 2024. See Note 12 to our unaudited condensed consolidated financial statements for further information.

Six Months Ended June 30, 2024 versus June 30, 2023

Net Income Attributable to Evercore Inc. was $159.5 million for the six months ended June 30, 2024, an increase of $38.9 million, or 32%, compared to $120.6 million for the six months ended June 30, 2023. The changes in our operating results during these periods are described below.

Net Revenues were $1.27 billion for the six months ended June 30, 2024, an increase of $198.5 million, or 19%, versus Net Revenues of $1.07 billion for the six months ended June 30, 2023. Advisory Fees increased $161.0 million, or 19%, Underwriting Fees increased $25.5 million, or 42%, and Commissions and Related Revenue increased $3.3 million, or 3%, compared to the six months ended June 30, 2023. Asset Management and Administration Fees increased $5.4 million, or 16%, compared to the six months ended June 30, 2023. See "Business Segments" and "Liquidity and Capital Resources" below for further information.

Other Revenue, Including Interest and Investments, increased $3.4 million, or 7%, compared to the six months ended June 30, 2023, principally reflecting higher interest income.

Total Operating Expenses were $1.08 billion for the six months ended June 30, 2024, compared to $904.0 million for the six months ended June 30, 2023, an increase of $173.7 million, or 19%. Employee Compensation and Benefits Expense, as a component of Operating Expenses, was $846.6 million for the six months ended June 30, 2024, an increase of $141.4 million, or 20%, versus expense of $705.2 million for the six months ended June 30, 2023. The increase in the amount of compensation recognized for the six months ended June 30, 2024 principally reflects a higher accrual for incentive compensation, higher base salaries and higher compensation expense related to senior new hires. Non-compensation expenses, as a component of

Operating Expenses, were $231.0 million for the six months ended June 30, 2024, an increase of $32.2 million, or 16%, versus $198.8 million for the six months ended June 30, 2023. The increase was primarily driven by an increase in professional fees and travel and related expenses, largely due to higher levels of business activity and increased headcount, as well as an increase in communications and information services, principally reflecting higher license fees and research services in 2024. Non-Compensation expenses per employee were approximately $102.7 thousand for the six months ended June 30, 2024, versus $91.8 thousand for the six months ended June 30, 2023.

Other Expenses of $2.9 million for the six months ended June 30, 2023 reflected Special Charges, Including Business Realignment Costs, related to the write-off of non-recoverable assets in connection with the wind-down of our operations in Mexico.

As a result of the factors noted above, Employee Compensation and Benefits Expense as a percentage of Net Revenues was 66.7% for the six months ended June 30, 2024, compared to 65.8% for the six months ended June 30, 2023.

Income from Equity Method Investments was $4.2 million for the six months ended June 30, 2024, compared to $3.0 million for the six months ended June 30, 2023, reflecting higher earnings from Atalanta Sosnoff, Luminis and Seneca Evercore in 2024. See Note 7 to our unaudited condensed consolidated financial statements for further information.

The provision for income taxes for the six months ended June 30, 2024 was $21.7 million, which reflected an effective tax rate of 11.0%. The provision for income taxes for the six months ended June 30, 2023 was $33.2 million, which reflected an effective tax rate of 19.8%. The provision for income taxes for the six months ended June 30, 2024 and 2023 reflects the net impact associated with the appreciation in our share price upon vesting of employee share-based awards above the original grant price of $30.9 million and $13.8 million, respectively, which resulted in a reduction in the effective tax rate of 15.7 and 8.2 percentage points for the six months ended June 30, 2024 and 2023, respectively.

Net Income Attributable to Noncontrolling Interest was $15.4 million for the six months ended June 30, 2024, compared to $13.8 million for the six months ended June 30, 2023. The increase in Net Income Attributable to Noncontrolling Interest reflects higher income at EWM and Evercore LP during the six months ended June 30, 2024. See Note 12 to our unaudited condensed consolidated financial statements for further information.

Business Segments

The following data presents revenue, expenses and contributions from our equity method investments by business segment.

Investment Banking & Equities

The following table summarizes the operating results of the Investment Banking & Equities segment.

	For the Three Months Ended June 30,			For the Six Months Ended June 30,		
	2024	2023	Change	2024	2023	Change
			(dollars in thousands)			
Revenues						
Investment Banking & Equities:						
Advisory Fees	$ 568,231	$ 374,556	52 %	$ 998,069	$ 837,118	19 %
Underwriting Fees	30,999	38,200	(19 %)	86,534	61,083	42 %
Commissions and Related Revenue	53,199	50,048	6 %	101,437	98,113	3 %
Other Revenue, net(1)	17,581	19,442	(10 %)	45,698	40,743	12 %
Net Revenues	670,010	482,246	39 %	1,231,738	1,037,057	19 %
Expenses						
Operating Expenses	566,368	428,344	32 %	1,049,206	877,424	20 %
Other Expenses	—	—	NM	—	2,921	NM
Total Expenses	566,368	428,344	32 %	1,049,206	880,345	19 %
Operating Income	103,642	53,902	92 %	182,532	156,712	16 %
Income from Equity Method Investments(2)	147	143	3 %	835	214	290 %
Pre-Tax Income	$ 103,789	$ 54,045	92 %	$ 183,367	$ 156,926	17 %

(1) Includes interest expense on Notes Payable and lines of credit of $4.2 million and $8.4 million for each of the three and six months ended June 30, 2024 and 2023, respectively.

(2) Equity in Luminis and Seneca Evercore is classified within Income from Equity Method Investments.

For the three months ended June 30, 2024, the dollar value of North American announced and completed M&A activity increased 2% and 56%, respectively, compared to the three months ended June 30, 2023, and the dollar value of Global announced and completed M&A activity increased 1% and 23%, respectively, compared to the three months ended June 30, 2023. For the three months ended June 30, 2024, the dollar value of North American and Global completed M&A activity over $100 million increased 66% and 30%, respectively, compared to the three months ended June 30, 2023. For the six months ended June 30, 2024, the dollar value of North American announced and completed M&A activity increased 39% and 20%, respectively, compared to the six months ended June 30, 2023, and the dollar value of Global announced and completed M&A activity increased 20% and 1%, respectively, compared to the six months ended June 30, 2023. For the six months ended June 30, 2024, the dollar value of North American and Global completed M&A activity over $100 million increased 25% and 4%, respectively, compared to the six months ended June 30, 2023.

	For the Three Months Ended June 30,			For the Six Months Ended June 30,		
	2024	2023	Change	2024	2023	Change
Industry Statistics ($ in billions)[1]						
Value of North American M&A Deals Announced	$ 336	$ 330	2 %	$ 854	$ 616	39 %
Value of North American M&A Deals Completed	$ 392	$ 252	56 %	$ 674	$ 563	20 %
Value of North American M&A Deals Completed Over $100 million	$ 379	$ 229	66 %	$ 647	$ 519	25 %
Value of Global M&A Deals Announced	$ 722	$ 712	1 %	$ 1,537	$ 1,283	20 %
Value of Global M&A Deals Completed	$ 632	$ 515	23 %	$ 1,172	$ 1,160	1 %
Value of Global M&A Deals Completed Over $100 million	$ 586	$ 452	30 %	$ 1,078	$ 1,033	4 %
Evercore Statistics						
Total Number of Fees From Advisory and Underwriting Client Transactions[2]	244	236	3 %	381	360	6 %
Total Number of Fees of at Least $1 million from Advisory and Underwriting Client Transactions[2]	95	77	23 %	186	155	20 %
Total Number of Underwriting Transactions[2]	17	15	13 %	36	29	24 %
Total Number of Underwriting Transactions as a Bookrunner[2]	14	14	— %	30	26	15 %

(1) Source: Refinitiv July 8, 2024
(2) Includes Equity and Debt Underwriting Transactions.

Investment Banking & Equities Results of Operations

Three Months Ended June 30, 2024 versus June 30, 2023

Net Revenues were $670.0 million for the three months ended June 30, 2024, compared to $482.2 million for the three months ended June 30, 2023, an increase of $187.8 million, or 39%. The increase in revenues for the three months ended June 30, 2024 was primarily driven by an increase of $193.7 million, or 52%, in Advisory Fees, reflecting an increase in revenue earned from large transactions and an increase in the number of advisory fees earned during the second quarter of 2024. Underwriting Fees decreased $7.2 million, or 19%, compared to the three months ended June 30, 2023, reflecting a decrease in the dollar amount of transactions we participated in during the second quarter of 2024. Commissions and Related Revenue increased $3.2 million, or 6%, compared to the three months ended June 30, 2023, primarily reflecting higher subscription fees and trading commissions. Other Revenue, net, decreased $1.9 million, or 10%, compared to the three months ended June 30, 2023, primarily reflecting lower gains on our investment funds portfolio, partially offset by higher interest income. The investment funds portfolio is used as an economic hedge against our deferred cash compensation program.

Operating Expenses were $566.4 million for the three months ended June 30, 2024, compared to $428.3 million for the three months ended June 30, 2023, an increase of $138.0 million, or 32%. Employee Compensation and Benefits Expense, as a component of Operating Expenses, was $448.1 million for the three months ended June 30, 2024, compared to $328.5 million for the three months ended June 30, 2023, an increase of $119.6 million, or 36%. The increase in the amount of compensation recognized for the three months ended June 30, 2024 principally reflects a higher accrual for incentive compensation, higher base salaries and higher compensation expense related to senior new hires. Non-compensation expenses, as a component of Operating Expenses, were $118.3 million for the three months ended June 30, 2024, compared to $99.8 million for the three months ended June 30, 2023, an increase of $18.5 million, or 19%. Non-compensation operating expenses increased from the prior year period, primarily driven by an increase in professional fees and travel and related expenses, largely due to higher levels of business activity and increased headcount, as well as an increase in other operating expenses.

Six Months Ended June 30, 2024 versus June 30, 2023

Net Revenues were $1.23 billion for the six months ended June 30, 2024, compared to $1.04 billion for the six months ended June 30, 2023, an increase of $194.7 million, or 19%. The increase in revenues for the six months ended June 30, 2024 was primarily driven by an increase of $161.0 million, or 19%, in Advisory Fees, reflecting an increase in revenue earned from large transactions and an increase in the number of advisory fees earned during 2024. Underwriting Fees increased $25.5 million, or 42%, compared to the six months ended June 30, 2023, reflecting an increase in the number of transactions we participated in during 2024. Commissions and Related Revenue increased $3.3 million, or 3%, compared to the six months ended June 30, 2023, primarily reflecting higher subscription fees and trading commissions. Other Revenue, net, increased $5.0 million, or 12%, compared to the six months ended June 30, 2023, principally reflecting higher interest income.

Operating Expenses were $1.05 billion for the six months ended June 30, 2024, compared to $877.4 million for the six months ended June 30, 2023, an increase of $171.8 million, or 20%. Employee Compensation and Benefits Expense, as a component of Operating Expenses, was $825.4 million for the six months ended June 30, 2024, compared to $685.5 million for the six months ended June 30, 2023, an increase of $139.9 million, or 20%. The increase in the amount of compensation recognized for the six months ended June 30, 2024 principally reflects a higher accrual for incentive compensation, higher base salaries and higher compensation expense related to senior new hires. Non-compensation expenses, as a component of Operating Expenses, were $223.9 million for the six months ended June 30, 2024, compared to $191.9 million for the six months ended June 30, 2023, an increase of $32.0 million, or 17%. Non-compensation operating expenses increased from the prior year period, primarily driven by an increase in professional fees and travel and related expenses, largely due to higher levels of business activity and increased headcount, as well as an increase in communications and information services, principally reflecting higher license fees and research services in 2024.

Other Expenses of $2.9 million for the six months ended June 30, 2023 reflected Special Charges, Including Business Realignment Costs, related to the write-off of non-recoverable assets in connection with the wind-down of our operations in Mexico.

Investment Management

The following table summarizes the operating results of the Investment Management segment.

	For the Three Months Ended June 30,			For the Six Months Ended June 30,		
	2024	2023	Change	2024	2023	Change
	(dollars in thousands)					
Revenues						
Asset Management and Administration Fees:						
Wealth Management	$ 19,200	$ 16,575	16 %	$ 37,899	$ 32,533	16 %
Other Revenue, net	14	598	(98 %)	402	1,972	(80 %)
Net Revenues	19,214	17,173	12 %	38,301	34,505	11 %
Expenses						
Operating Expenses	14,613	13,359	9 %	28,470	26,597	7 %
Total Expenses	14,613	13,359	9 %	28,470	26,597	7 %
Operating Income	4,601	3,814	21 %	9,831	7,908	24 %
Income from Equity Method Investments[1]	1,710	1,399	22 %	3,347	2,796	20 %
Pre-Tax Income	$ 6,311	$ 5,213	21 %	$ 13,178	$ 10,704	23 %

(1) Equity in ABS and Atalanta Sosnoff is classified as Income from Equity Method Investments.

Investment Management Results of Operations

Our Investment Management segment includes the following:

- Wealth Management – conducted through EWM and ETC. Fee-based revenues from EWM are primarily earned on a percentage of AUM, while ETC primarily earns fees from negotiated trust services.
- Private Equity – conducted through our investment interests in private equity funds. We maintain a limited partner's interest in Glisco II, Glisco III and Glisco IV (together the "Glisco Funds"), as well as Glisco Manager Holdings LP and the general partners of the Glisco Funds. We receive our portion of the management fees earned by Glisco Partners Inc. ("Glisco") from Glisco Manager Holdings LP. We are passive investors and do not participate in the management of any Glisco sponsored funds. We are also passive investors in Trilantic IV and Trilantic V. In the event the private equity funds perform below certain thresholds, we may be obligated to repay certain carried interest previously distributed. As of June 30, 2024, $0.1 million of previously distributed carried interest received from the funds was subject to repayment.
- We also hold interests in ABS and Atalanta Sosnoff that are accounted for under the equity method of accounting. The results of these investments are included within Income from Equity Method Investments. In July 2024, we sold the remaining portion of our interest in ABS. See Note 7 to our unaudited condensed consolidated financial statements for further information.

Assets Under Management

AUM in our Wealth Management business of $13.2 billion at June 30, 2024 increased $0.9 billion, or 7%, compared to $12.3 billion at December 31, 2023. The amounts of AUM presented in the table below reflect the fair value of assets which we manage on behalf of Wealth Management clients. As defined in ASC 820, valuations performed for Level 1 investments are based on quoted prices obtained from active markets generated by third parties and Level 2 investments are valued through the use of models based on either direct or indirect observable inputs or other valuation methodologies performed by third parties to determine fair value. For both the Level 1 and Level 2 investments, we obtain both active quotes from nationally recognized exchanges and third-party pricing services to determine market or fair value quotes, respectively. For Level 3 investments, pricing inputs are unobservable for the investment and includes situations where there is little, if any, market activity for the investment. The inputs into the determination of fair value require significant management judgment or estimation. Wealth Management maintained 77% and 76% of Level 1 investments, 19% and 20% of Level 2 investments and 4% and 4% of Level 3 investments as of June 30, 2024 and December 31, 2023, respectively.

The fees that we receive for providing investment advisory and management services are primarily driven by the level and composition of AUM. Accordingly, client flows, market movements, and changes in our product mix will impact the level of management fees we receive from our Wealth Management business. Fees vary with the type of assets managed and the channel in which they are managed, with higher fees earned on equity assets and alternative investment funds, such as hedge funds and private equity funds, and lower fees earned on fixed income and cash management products. Clients will increase or reduce the aggregate amount of AUM that we manage for a number of reasons, including changes in the level of assets that they have available for investment purposes, their overall asset allocation strategy, our relative performance versus competitors offering similar investment products and the quality of our service. The fees we earn are also impacted by our investment performance, as the appreciation or depreciation in the value of the assets that we manage directly impacts our fees.

The following table summarizes AUM activity for Wealth Management for the six months ended June 30, 2024:

		(dollars in millions)
Balance at December 31, 2023	$	12,272
Inflows		705
Outflows		(583)
Market Appreciation		766
Balance at June 30, 2024	$	13,160
Unconsolidated Affiliates - Balance at June 30, 2024:		
Atalanta Sosnoff	$	8,294
ABS	$	7,325

The following table represents the composition of AUM for Wealth Management as of June 30, 2024:

Equities	66 %
Fixed Income	19 %
Liquidity(1)	10 %
Alternatives	5 %
Total	100 %

(1) Includes cash, cash equivalents and U.S. Treasury securities.

Our Wealth Management business serves individuals, families and related institutions delivering customized investment management, financial planning, and trust and custody services. Investment portfolios are tailored to meet the investment objectives of individual clients and reflect a blend of equity, fixed income and other products. Fees charged to clients reflect the composition of the assets managed and the services provided. Investment performance in the Wealth Management business is measured against appropriate indices based on the composition of AUM, most frequently the S&P 500 and a composite fixed income index principally reflecting BarCap and MSCI indices.

For the six months ended June 30, 2024, AUM for Wealth Management increased 7%, reflecting a 6% increase due to market appreciation and a 1% increase due to flows. Performance for the six months ended June 30, 2024 reflected:

- Wealth Management lagged the S&P 500 on a 1 and 3-year basis by approximately 6% and 3%, respectively
- Wealth Management outperformed the fixed income composite on a 1 and 3-year basis by approximately 1% and 0.4%, respectively
- The S&P 500 was up approximately 15% and the fixed income composite was down approximately 2%

AUM from our unconsolidated affiliates increased 9% compared to December 31, 2023, reflecting increases in both Atalanta Sosnoff and ABS.

Three Months Ended June 30, 2024 versus June 30, 2023

Net Revenues were $19.2 million for the three months ended June 30, 2024, compared to $17.2 million for the three months ended June 30, 2023, an increase of $2.0 million, or 12%. Asset Management and Administration Fees earned from the management of Wealth Management client portfolios increased $2.6 million, or 16%, for the three months ended June 30, 2024, as associated AUM increased 15%, primarily from market appreciation.

Operating Expenses were $14.6 million for the three months ended June 30, 2024, compared to $13.4 million for the three months ended June 30, 2023, an increase of $1.3 million, or 9%. Employee Compensation and Benefits Expense, as a component of Operating Expenses, was $10.9 million for the three months ended June 30, 2024, compared to $9.9 million for the three months ended June 30, 2023, an increase of $1.0 million, or 10%. Non-Compensation expenses, as a component of Operating Expenses, were $3.7 million for the three months ended June 30, 2024, compared to $3.5 million for the three months ended June 30, 2023, an increase of $0.2 million, or 6%.

Income from Equity Method Investments increased 22% from the three months ended June 30, 2023, driven by higher income earned by Atalanta Sosnoff in the second quarter of 2024. See Note 7 to our unaudited condensed consolidated financial statements for further information.

Six Months Ended June 30, 2024 versus June 30, 2023

Net Revenues were $38.3 million for the six months ended June 30, 2024, compared to $34.5 million for the six months ended June 30, 2023, an increase of $3.8 million, or 11%. Asset Management and Administration Fees earned from the management of Wealth Management client portfolios increased $5.4 million, or 16%, for the six months ended June 30, 2024, as associated AUM increased 15%, primarily from market appreciation.

Operating Expenses were $28.5 million for the six months ended June 30, 2024, compared to $26.6 million for the six months ended June 30, 2023, an increase of $1.9 million, or 7%. Employee Compensation and Benefits Expense, as a component of Operating Expenses, was $21.3 million for the six months ended June 30, 2024, compared to $19.7 million for the six months ended June 30, 2023, an increase of $1.6 million, or 8%. Non-Compensation expenses, as a component of Operating Expenses, were $7.2 million for the six months ended June 30, 2024, compared to $6.9 million for the six months ended June 30, 2023, an increase of $0.3 million, or 4%.

Income from Equity Method Investments increased 20% from the six months ended June 30, 2023, driven by higher income earned by Atalanta Sosnoff in 2024. See Note 7 to our unaudited condensed consolidated financial statements for further information.

Cash Flows

Our operating cash flows are primarily influenced by the timing and receipt of fees and the payment of operating expenses, including incentive compensation to our employees and interest expense on our Notes Payable and lines of credit, and the payment of income taxes. Advisory and Underwriting fees are generally collected within 90 days of invoice. Placement fees are generally collected within 180 days of invoice and a portion of certain fees primarily related to private funds capital raising and the private capital businesses may be collected in a period exceeding one year. Commissions earned from our agency trading activities are generally received from our clearing broker within 11 days. Fees from our Wealth Management business are generally invoiced and collected within 90 days. We traditionally pay a substantial portion of incentive compensation during the first three months of each calendar year with respect to the prior year's results and prior years' deferred compensation. Likewise, payments to fund investments related to hedging our deferred cash compensation plans are generally funded in the first three months of each calendar year. Our investing and financing cash flows are primarily influenced by activities to invest our cash in highly liquid securities or bank certificates of deposit, deploy capital to fund investments and acquisitions, raise capital through the issuance of stock or debt, repurchase of outstanding Class A Shares (including for the net settlement of RSUs), and/or noncontrolling interest in Evercore LP, as well as our other subsidiaries, payment of dividends and other periodic distributions to our stakeholders. We generally make dividend payments and other distributions on a quarterly basis. If required, we may periodically draw down on our lines of credit to balance the timing of our operating, investing and financing cash flow needs. A summary of our operating, investing and financing cash flows is as follows:

	For the Six Months Ended June 30,	
	2024	2023
	(dollars in thousands)	
Cash Provided By (Used In)		
Operating activities:		
Net income	$ 174,857	$ 134,402
Non-cash charges	289,161	273,495
Other operating activities	(396,751)	(613,446)
Operating activities	67,267	(205,549)
Investing activities	383,778	480,373
Financing activities	(410,987)	(433,461)
Effect of exchange rate changes	(5,084)	15,988
Net Increase (Decrease) in Cash, Cash Equivalents and Restricted Cash	34,974	(142,649)
Cash, Cash Equivalents and Restricted Cash		
Beginning of Period	605,484	672,123
End of Period	$ 640,458	$ 529,474

Six Months Ended June 30, 2024. Cash, Cash Equivalents and Restricted Cash were $640.5 million at June 30, 2024, an increase of $35.0 million versus Cash, Cash Equivalents and Restricted Cash of $605.5 million at December 31, 2023. Operating activities resulted in a net inflow of $67.3 million, primarily related to earnings, partially offset by the payment of 2023 bonus awards and deferred cash compensation, which contributed to a decrease to Accrued Compensation and Benefits on our Unaudited Condensed Consolidated Statement of Financial Condition as of June 30, 2024. Cash of $383.8 million was provided by investing activities, primarily related to net proceeds from sales and maturities of investment securities, partially offset by net purchases of certificates of deposit and purchases of equipment and leasehold improvements. Financing activities during the period used cash of $411.0 million, primarily for purchases of treasury stock (including for the net settlement of RSUs) and noncontrolling interests, the payment of dividends and distributions made to noncontrolling interest holders. Cash is also impacted due to the effect of foreign exchange rate fluctuation when translating non-U.S. currencies to U.S. Dollars.

Six Months Ended June 30, 2023. Cash, Cash Equivalents and Restricted Cash were $529.5 million at June 30, 2023, a decrease of $142.6 million versus Cash, Cash Equivalents and Restricted Cash of $672.1 million at December 31, 2022. Operating activities resulted in a net outflow of $205.5 million, primarily related to the payment of 2022 bonus awards and deferred cash compensation, which contributed to a decrease to Accrued Compensation and Benefits on our Unaudited Condensed Consolidated Statement of Financial Condition as of June 30, 2023, partially offset by earnings. Cash of $480.4 million was provided by investing activities, primarily related to net proceeds from sales and maturities of investment securities and certificates of deposit, partially offset by purchases of equipment and leasehold improvements. Financing activities during the period used cash of $433.5 million, primarily for purchases of treasury stock (including for net settlement of RSUs) and noncontrolling interests, and dividends and distributions to noncontrolling interest holders. Cash is also impacted due to the effect of foreign exchange rate fluctuation when translating non-U.S. currencies to U.S. Dollars.

Liquidity and Capital Resources

General

Our current assets principally include Cash and Cash Equivalents, Investment Securities and Certificates of Deposit, Accounts Receivable and contract assets, included in Other Current Assets, relating to revenues from our Investment Banking & Equities and Investment Management segments. Our current liabilities principally include accrued expenses, accrued liabilities, accrued employee compensation and short-term borrowings. We traditionally have made payments for employee bonus awards and year-end distributions to partners in the first quarter of the year with respect to the prior year's results. In addition, payments in respect of deferred cash compensation arrangements and related investments are also made in the first quarter. From time to time, advances and/or commitments may also be granted to new employees at or near the date they begin employment, or to existing employees for the purpose of incentive or retention. Cash distributions related to partnership tax allocations are made to the partners of Evercore LP and certain other entities in accordance with our corporate estimated payment calendar; these payments are generally made quarterly. In addition, dividends on Class A Shares, and related distributions to partners of Evercore LP, are paid when and if declared by the Board of Directors, which is generally quarterly.

We regularly monitor our liquidity position, including cash, other significant working capital, current assets and liabilities, long-term liabilities, lease commitments and related fixed assets, principal investment commitments related to our Investment Management business, dividends on Class A Shares, partnership distributions and other capital transactions, as well as other matters relating to liquidity and compliance with capital requirements and restrictions of our regulated legal entities. Our liquidity is highly dependent on our revenue stream from our operations, principally from our Investment Banking & Equities segment, which is primarily a function of closing client transactions and earning success fees, the timing and realization of which is irregular and dependent upon factors that are not subject to our control. Our revenue stream funds the payment of our expenses, including annual bonus payments, a portion of which are guaranteed, deferred compensation arrangements, interest expense on our Notes Payable, lines of credit and other financing arrangements, as well as payments for income taxes. Payments made for income taxes may be reduced by deductions taken for the increase in tax basis of our investment in Evercore LP. Certain of these tax deductions, when realized, require payment under our long-term liability, Amounts Due Pursuant to Tax Receivable Agreements. We intend to fund these payments from cash and cash equivalents on hand, principally derived from cash flows from operations. These tax deductions, when realized, will result in cash otherwise required to satisfy tax obligations becoming available for other purposes. Our Management Committee meets regularly to monitor our liquidity and cash positions against our short and long-term obligations, as well as our capital requirements and commitments, including deferred compensation arrangements. The result of this review contributes to management's recommendation to the Board of Directors as to the level of quarterly dividend payments, if any.

As a financial services firm, our businesses are materially affected by conditions in the global financial markets and economic conditions throughout the world. Revenue generated by our advisory activities is related to the number and value of the transactions in which we are involved. In addition, revenue related to our equities business is driven by market volumes and institutional investor trends, such as the trend to passive investment strategies. During periods of unfavorable market or economic conditions - which may result from the current or anticipated impact of inflation, changes in the level of interest rates, changes in the availability of financing, supply chain disruptions, an evolving regulatory environment, climate change, extreme weather events or natural disasters, the emergence or continuation of widespread health emergencies or pandemics, cyberattacks or campaigns, military conflict, including escalating international tensions, terrorism or other geopolitical events - the number and value of M&A transactions, as well as market volumes in equities, generally decrease, and they generally increase during periods of favorable market or economic conditions. Restructuring activity generally is counter-cyclical to M&A activity. In addition, during periods of unfavorable market conditions our Investment Management business may be impacted by reduced equity valuations and generate relatively lower revenue because fees we receive, either directly or through our affiliates, typically are in part based on the market value of underlying publicly-traded securities. Our profitability may also be adversely affected by our fixed costs and the possibility that we would be unable to scale back other costs within a time frame, and in an amount sufficient, to match any decreases in revenue relating to changes in market and economic conditions. Likewise, our liquidity may be adversely impacted by our contractual obligations, including lease obligations. Reduced equity valuations resulting from future adverse economic events and/or market conditions may impact our performance and may result in future net redemptions of AUM from our Investment Management clients, which would generally result in lower revenues and cash flows. These adverse conditions could also have an impact on our goodwill impairment assessment, which is done annually, as of November 30th, or more frequently if circumstances indicate impairment may have occurred.

We remain in a period of macroeconomic uncertainty, elevated interest rates and heightened geopolitical tensions, including escalating military tensions and evolving regulatory and banking environments. These factors have contributed to an elongation of the timing of transaction closings. We will continue to assess the potential ongoing impacts of the current environment, including the regular monitoring of our cash levels, liquidity, regulatory capital requirements, debt covenants and our other contractual obligations. See "Results of Operations" above for further information.

We assess each of our equity method investments for impairment annually, or more frequently if circumstances indicate impairment may have occurred. These circumstances could include unfavorable market conditions or the loss of key personnel of the investee.

For a further discussion of risks related to our business, refer to Item 1A. "Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2023.

Treasury Purchases

We periodically repurchase Class A Shares and/or LP Units into Treasury (including through the net settlement of equity awards) in order to offset the dilutive effect of equity awards granted as compensation (see Note 14 to our unaudited condensed consolidated financial statements for further information), or amounts in excess of that if management's review, discussed above, determines adequate cash is available. The amount of cash required for these share repurchases is a function of the mix of equity and deferred cash compensation awarded for the annual bonus awards (see further discussion on deferred compensation under *Other Commitments* below). In addition, we may, from time to time, purchase noncontrolling interests in subsidiaries.

On February 22, 2022, our Board of Directors authorized (in addition to the net settlement of equity awards) the repurchase of Class A Shares and/or LP Units so that from that date forward, we are able to repurchase an aggregate of the lesser of $1.4 billion worth of Class A Shares and/or LP Units and 10.0 million Class A Shares and/or LP Units. Under this share repurchase program, shares may be repurchased from time to time in open market transactions, in privately-negotiated transactions or otherwise. The timing and the actual amount of shares repurchased will depend on a variety of factors, including our liquidity position, legal requirements, price, economic and market conditions and the objective to reduce the dilutive effect of equity awards granted as compensation to employees. This program may be suspended or discontinued at any time and does not have a specified expiration date. During the six months ended June 30, 2024, we repurchased 821,788 Class A Shares, at an average cost per share of $180.87, for $148.6 million, pursuant to our repurchase program.

In addition, we periodically buy shares into treasury from our employees in order to allow them to satisfy their minimum tax requirements for share deliveries under our share equity plan. During the six months ended June 30, 2024, we repurchased 955,744 Class A Shares, at an average cost per share of $176.67, for $168.9 million, primarily related to minimum tax withholding requirements of share deliveries.

The aggregate 1,777,532 Class A Shares repurchased during the six months ended June 30, 2024 were acquired for aggregate purchase consideration of $317.5 million, at an average cost per share of $178.61.

Noncontrolling Interest Purchases

During the second quarter of 2024, we purchased, at fair value, an additional 0.3% of the EWM Class A Units for $1.0 million. This purchase resulted in a decrease to Noncontrolling Interest of $0.1 million and a decrease to Additional-Paid-In-Capital of $1.0 million on our Unaudited Condensed Consolidated Statement of Financial Condition as of June 30, 2024.

During the second quarter of 2023, we purchased, at fair value, an additional 0.7% of the EWM Class A Units for $2.0 million. This purchase resulted in a decrease to Noncontrolling Interest of $0.2 million and a decrease to Additional-Paid-In-Capital of $1.8 million on our Unaudited Condensed Consolidated Statement of Financial Condition as of June 30, 2023.

On December 31, 2021, we purchased, at fair value, all of the outstanding Class R Interests of Private Capital Advisory L.P. from employees of the RECA business. See Note 12 to our unaudited condensed consolidated financial statements for further information.

Private Placement Notes

On March 30, 2016, we issued an aggregate $170.0 million of senior notes, including: $38.0 million aggregate principal amount of our 4.88% Series A Notes which were due March 30, 2021, $67.0 million aggregate principal amount of our 5.23% Series B Notes which were originally due March 30, 2023, $48.0 million aggregate principal amount of our 5.48% Series C Notes and $17.0 million aggregate principal amount of our 5.58% Series D Notes, pursuant to the 2016 Note Purchase Agreement, among the Company and the purchasers party thereto in a private placement exempt from registration under the Securities Act of 1933.

On August 1, 2019, we issued $175.0 million and £25.0 million of senior unsecured notes through private placement. These notes reflect a weighted average life of 12 years and a weighted average stated interest rate of 4.26%. These notes include: $75.0 million aggregate principal amount of our 4.34% Series E Notes, $60.0 million aggregate principal amount of our 4.44% Series F Notes, $40.0 million aggregate principal amount of our 4.54% Series G Notes and £25.0 million aggregate principal amount of our 3.33% Series H Notes, each of which were issued pursuant to the 2019 Note Purchase Agreement, among the Company and the purchasers party thereto in a private placement exempt from registration under the Securities Act of 1933.

On March 29, 2021, we issued $38.0 million aggregate principal amount of our 1.97% Series I Notes, pursuant to the 2021 Note Purchase Agreement, among the Company and the purchasers party thereto in a private placement exempt from registration under the Securities Act of 1933.

On June 28, 2022, we issued $67.0 million aggregate principal amount of our 4.61% Series J Notes, pursuant to the 2022 Note Purchase Agreement, among the Company and the purchasers party thereto in a private placement exempt from registration under the Securities Act of 1933.

Interest on the above issuances is payable semi-annually and the notes are guaranteed by certain of our domestic subsidiaries. We may, at our option, prepay all, or from time to time any part of, the notes (without regard to Series), in an amount not less than 5% of the aggregate principal amount of each of the individual issuances then outstanding at 100% of the principal amount thereof plus an applicable "make-whole amount." Upon the occurrence of a change of control, the holders of the notes will have the right to require us to prepay the entire unpaid principal amounts held by each holder of the notes plus accrued and unpaid interest to the prepayment date. The respective Note Purchase Agreements contain customary covenants, including financial covenants requiring compliance with a maximum leverage ratio, a minimum tangible net worth and a minimum interest coverage ratio (for the 2016 Private Placement Notes only), and customary events of default. As of June 30, 2024, we were in compliance with all of these covenants.

Lines of Credit

East entered into a revolving credit facility with PNC, as amended on June 29, 2023, in an aggregate principal amount of up to $30.0 million to be used for working capital and other corporate activities. This facility is secured by East's accounts receivable and the proceeds therefrom, as well as certain assets of EGL, including certain of EGL's accounts receivable. In addition, the agreement contains certain reporting covenants, as well as certain debt covenants that prohibit East and us from incurring other indebtedness, subject to specified exceptions. We and our consolidated subsidiaries were in compliance with these covenants as of June 30, 2024. The interest rate provisions are Daily SOFR plus 161 basis points and the maturity date is October 27, 2024. There were no drawings under this facility at June 30, 2024.

East entered into an additional revolving credit facility with PNC, as amended on June 29, 2023, in an aggregate principal amount of up to $55.0 million to be used for working capital and other corporate activities. This facility is unsecured. In addition, the agreement contains certain reporting requirements and debt covenants consistent with the Existing PNC Facility. We and our consolidated subsidiaries were in compliance with these covenants as of June 30, 2024. Drawings under this facility bear interest at Daily SOFR plus 191 basis points and the maturity date is October 27, 2024. East is only permitted to borrow under this facility if there is no undrawn availability under the Existing PNC Facility and must repay indebtedness under this facility prior to repaying indebtedness under the Existing PNC Facility. There were no drawings under this facility at June 30, 2024.

EGL entered into a subordinated revolving credit facility with PNC, as amended on November 6, 2023, in an aggregate principal amount of up to $75.0 million, to be used as needed in support of capital requirements from time to time of EGL. This facility is unsecured and is guaranteed by Evercore LP and other affiliates, pursuant to a guaranty agreement, which provides for certain reporting requirements and debt covenants consistent with the Existing PNC Facility. The interest rate provisions are Daily SOFR plus 191 basis points and the maturity date is October 28, 2025. There were no drawings under this facility at June 30, 2024.

In addition, EGL's clearing broker provides temporary funding for the settlement of securities transactions.

Other Commitments

We have long-term obligations for operating lease commitments, principally related to office space, which expire on various dates through 2035. See Note 8 to our unaudited condensed consolidated financial statements for anticipated current and future payments under these arrangements.

We have a long-term liability, Amounts Due Pursuant to Tax Receivable Agreements, which requires payments to certain current and former Senior Managing Directors.

Pursuant to deferred compensation and deferred consideration arrangements, we expect to make cash payments in future periods, including related to our Long-term Incentive Plans, Deferred Cash Compensation Program and other deferred compensation arrangements. Further, we make investments to hedge the economic risk of amounts due under our Deferred

Cash Compensation Program. For further information, including timing of payments, see Notes 6 and 14 to our unaudited condensed consolidated financial statements.

Certain of our subsidiaries are regulated entities and are subject to capital requirements. For further information see Note 16 to our unaudited condensed consolidated financial statements.

We had total commitments (not reflected on our Unaudited Condensed Consolidated Statements of Financial Condition) relating to future capital contributions to private equity funds of $2.6 million as of June 30, 2024 and December 31, 2023. We may be required to fund these commitments at any time through June 2028, depending on the timing and level of investments by our private equity funds. We expect to fund these commitments with cash flows from operations. See Note 15 to our unaudited condensed consolidated financial statements for further information.

We do not invest in any off-balance sheet vehicles that provide liquidity, capital resources, market or credit risk support, or engage in any leasing activities that expose us to any liability that is not reflected in our unaudited condensed consolidated financial statements.

As of June 30, 2024, our current and former Senior Managing Directors owned an aggregate of approximately 1.6 million vested Class A LP Units, 0.3 million vested Class E LP Units, 0.4 million vested Class I LP Units and 0.2 million vested Class K LP Units. In addition, 1.1 million unvested Class K-P Units, which convert into a number of Class K LP Units based on the achievement of certain market and service conditions and defined benchmark results, were outstanding as of June 30, 2024. We have an obligation to exchange vested Class A, E, I and K LP Units to Class A Common Stock upon the request of the holder.

Our Unaudited Condensed Consolidated Statement of Financial Condition as of June 30, 2024 included $631.6 million of Cash and Cash Equivalents and $1.06 billion of Investment Securities and Certificates of Deposit, which are generally comprised of highly-liquid investments. For further information regarding other cash commitments and the timing of payments, refer to *"General"* above.

Market Risk and Credit Risk

We, in general, are not a capital-intensive organization and as such, are not subject to significant market or credit risks. Nevertheless, we have established procedures to assess both the market and credit risk, as well as specific investment risk, exchange rate risk and credit risk related to receivables.

Market and Investment Risk

We hold equity securities and invest in exchange-traded funds principally as an economic hedge against our deferred compensation program. As of June 30, 2024, the fair value of our investments with these products, based on closing prices, was $165.2 million. We had net realized and unrealized gains of $6.2 million and $21.1 million for the three and six months ended June 30, 2024, respectively, from our exchange-traded funds portfolio. See Note 6 to our unaudited condensed consolidated financial statements for further information.

We estimate that a hypothetical 10%, 20% and 30% adverse change in the market value of the investments would have resulted in a decrease in pre-tax income of approximately $16.5 million, $33.0 million and $49.6 million, respectively, for the three months ended June 30, 2024.

Private Equity Funds

Through our principal investments in private equity funds and our ability to earn carried interest from these funds, we face exposure to changes in the estimated fair value of the companies in which these funds invest. Valuations and analysis regarding our investments in Trilantic and Glisco are performed by their respective professionals, and thus we are not involved in determining the fair value for the portfolio companies of such funds. See Note 7 to our unaudited condensed consolidated financial statements for further information.

We estimate that a hypothetical 10% adverse change in the value of the private equity funds would have resulted in a decrease in pre-tax income of approximately $0.7 million for the three months ended June 30, 2024.

Exchange Rate Risk

We have foreign operations, through our subsidiaries and affiliates, primarily in Europe and Asia, as well as provide services to clients in other jurisdictions, which creates foreign exchange rate risk. We have not entered into any transactions to hedge our exposure to foreign exchange fluctuations in these subsidiaries through the use of derivative instruments or otherwise. An appreciation or depreciation of any of these currencies relative to the U.S. dollar would result in an adverse or beneficial impact to our financial results. A significant portion of our non-U.S. revenues and expenses have been, and will continue to be, derived from contracts denominated in foreign currencies (i.e. British Pounds sterling, Euros, Singapore dollars, among others). Historically, the value of these foreign currencies has fluctuated relative to the U.S. dollar. For the six months ended June 30, 2024, the net impact of the fluctuation of foreign currencies recorded in Other Comprehensive Income (Loss) within the Unaudited Condensed Consolidated Statement of Comprehensive Income was a loss of $4.3 million, net of tax. It is generally not our intention to hedge our foreign currency exposure in these subsidiaries, and we will reevaluate this policy from time to time.

Periodically, we enter into foreign currency exchange forward contracts as an economic hedge against exchange rate risk for foreign currency denominated accounts receivable or other commitments. We entered into a foreign currency exchange forward contract during the first quarter of 2023 to buy 30.0 million British Pounds sterling for $36.9 million, which settled during the third quarter of 2023, and resulted in a loss of $0.3 million. Upon settlement, we entered into a new foreign currency exchange forward contract to buy 30.0 million British Pounds sterling for $36.7 million, which settled during the first quarter of 2024, and resulted in a loss of $0.3 million for the six months ended June 30, 2024. The contract was recorded at its fair value of $1.6 million as of December 31, 2023, and was included within Other Current Assets on our Unaudited Condensed Consolidated Statement of Financial Condition.

Credit Risks

We maintain cash and cash equivalents, as well as certificates of deposit, with financial institutions with high credit ratings. At times, we may maintain deposits in federally insured financial institutions in excess of federally insured ("FDIC") limits or enter into sweep arrangements where banks will periodically transfer a portion of our excess cash position to a money market fund. However, we believe that we are not exposed to significant credit risk due to the financial position of the depository institutions or investment vehicles in which those deposits are held.

Accounts Receivable consists primarily of advisory fees and expense reimbursements billed to our clients. Other Assets includes long-term receivables primarily from fees related to private funds capital raising and certain fees related to the private capital businesses. Receivables are reported net of any allowance for credit losses. We maintain an allowance for credit losses to provide coverage for probable losses from our customer receivables and determine the adequacy of the allowance by estimating the probability of loss based on our analysis of historical credit loss experience of our client receivables, and taking into consideration current market conditions and reasonable and supportable forecasts that affect the collectability of the reported amount. Our receivables collection periods generally are within 90 days of invoice, with the exception of placement fees, which are generally collected within 180 days of invoice, and certain fees related to private funds capital raising and the private capital businesses, a portion of which may be collected in a period exceeding one year. The collection period for restructuring transaction receivables may exceed 90 days. We recorded bad debt expense of $1.0 million and $5.3 million for the six months ended June 30, 2024 and 2023, respectively.

As of June 30, 2024 and December 31, 2023, total receivables recorded in Accounts Receivable amounted to $361.1 million and $371.6 million, respectively, net of an allowance for credit losses, and total receivables recorded in Other Assets amounted to $87.1 million and $93.7 million, respectively.

Other Current Assets and Other Assets include arrangements in which an estimate of variable consideration has been included in the transaction price and thereby recognized as revenue that precedes the contractual due date (contract assets). As of June 30, 2024, total contract assets recorded in Other Current Assets and Other Assets amounted to $61.3 million and $2.9 million, respectively. As of December 31, 2023, total contract assets recorded in Other Current Assets and Other Assets amounted to $85.4 million and $5.8 million, respectively.

With respect to our Investment Securities portfolio, which is comprised primarily of treasury bills and notes, exchange-traded funds and securities investments, we manage our credit risk exposure by limiting concentration risk and maintaining investment grade credit quality. As of June 30, 2024, we had Investment Securities of $944.5 million, of which 83% were treasury bills and notes.

Critical Accounting Policies and Estimates

The unaudited condensed consolidated financial statements included in this report are prepared in conformity with U.S. GAAP, which requires management to make estimates and assumptions regarding future events that affect the amounts reported in our consolidated financial statements and their notes, including reported amounts of assets, liabilities, revenue and expenses, and related disclosure of contingent assets and liabilities. We base these estimates on historical experience and various other assumptions that we believe to be reasonable under the circumstances. Actual results could differ materially from those estimates. For a discussion of our critical accounting policies and estimates, refer to our Annual Report on Form 10-K for the year ended December 31, 2023.

Recently Issued Accounting Standards

For a discussion of other recently issued accounting standards and their impact or potential impact on our consolidated financial statements, see Note 3 to our unaudited condensed consolidated financial statements.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

See "Management's Discussion and Analysis of Financial Condition and Results of Operations – Market Risk and Credit Risk." We do not believe we face any material interest rate risk, foreign currency exchange risk, equity price risk or other market risk except as disclosed in Item 2 " – Market Risk and Credit Risk" above.

Item 4. Controls and Procedures

Conclusion Regarding the Effectiveness of Disclosure Controls and Procedures

Any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives. Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Rule 13a-15 under the Exchange Act as of the end of the period covered by this report. Based upon that evaluation and subject to the foregoing, our Chief Executive Officer and Chief Financial Officer concluded that, as of the end of the period covered by this report, the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Exchange Act) were effective to accomplish their objectives at the reasonable assurance level.

Changes in Internal Controls over Financial Reporting

We have not made any changes during the three months ended June 30, 2024 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act).

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

In the normal course of business, from time to time, the Company and its affiliates are involved in judicial or regulatory proceedings, arbitration or mediation concerning matters arising in connection with the conduct of its businesses, including contractual and employment matters. In addition, United Kingdom, German, Hong Kong, Singapore, Canadian, Dubai and United States government agencies and self-regulatory organizations, as well as state securities commissions in the United States, conduct periodic examinations and initiate administrative proceedings regarding the Company's business, including, among other matters, accounting and operational matters, that can result in censure, fine, the issuance of cease-and-desist orders or the suspension or expulsion of a broker-dealer, investment advisor, or its directors, officers or employees. In view of the inherent difficulty of determining whether any loss in connection with such matters is probable and whether the amount of such loss can be reasonably estimated, particularly in cases where claimants seek substantial or indeterminate damages or where investigations and proceedings are in the early stages, the Company cannot estimate the amount of such loss or range of loss, if any, related to such matters, how or if such matters will be resolved, when they will ultimately be resolved, or what the eventual settlement, fine, penalty or other relief, if any, might be. Subject to the foregoing, the Company believes, based on current knowledge and after consultation with counsel, that it is not currently party to any material pending proceedings, individually or in the aggregate, the resolution of which would have a material effect on the Company. Provisions for losses are established in accordance with ASC 450 when warranted. Once established, such provisions are adjusted when there is more information available or when an event occurs requiring a change.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Issuer Purchases of Equity Securities

2024	Total Number of Shares (or Units) Purchased(1)	Average Price Paid Per Share	Total Number of Shares (or Units) Purchased as Part of Publicly Announced Plans or Programs(2)	Maximum Number (or Approximate Dollar Value) of Shares (or Units) that May Yet Be Purchased Under the Plans or Programs(2)
January 1 to January 31	9,470	$ 165.25	—	5,575,169
February 1 to February 29	1,473,367	177.09	553,588	5,021,581
March 1 to March 31	4,352	187.12	—	5,021,581
Total January 1 to March 31	1,487,189	$ 177.04	553,588	5,021,581
April 1 to April 30	137,713	$ 183.99	135,910	4,885,671
May 1 to May 31	147,667	188.63	132,290	4,753,381
June 1 to June 30	4,963	200.71	—	4,753,381
Total April 1 to June 30	290,343	$ 186.63	268,200	4,753,381
Total January 1 to June 30	1,777,532	$ 178.61	821,788	4,753,381

(1) Includes the repurchase of 933,601 and 22,143 shares in treasury transactions arising from net settlement of equity awards to satisfy minimum tax obligations during the three months ended March 31, 2024 and June 30, 2024, respectively.

(2) On February 22, 2022, our Board of Directors authorized (in addition to the net settlement of equity awards) the repurchase of Class A Shares and/or LP Units so that from that date forward, we are able to repurchase an aggregate of the lesser of $1.4 billion worth of Class A Shares and/or LP Units and 10.0 million Class A Shares and/or LP Units. Under this share repurchase program, shares may be repurchased from time to time in open market transactions, in privately-negotiated transactions or otherwise. The timing and the actual amount of shares repurchased will depend on a variety of factors, including legal requirements, price and economic and market conditions. This program may be suspended or discontinued at any time and does not have a specified expiration date.

Item 6. Exhibits and Financial Statement Schedules

Exhibit Number	Description
31.1	Certification of the Chief Executive Officer pursuant to Rule 13a-14(a) (filed herewith)
31.2	Certification of the Chief Financial Officer pursuant to Rule 13a-14(a) (filed herewith)
32.1	Certification of the Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (furnished herewith)
32.2	Certification of the Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (furnished herewith)
101.INS	The following materials from the Registrant's Quarterly Report on Form 10-Q for the quarter ended June 30, 2024, are formatted in Inline XBRL: (i) Condensed Consolidated Statements of Financial Condition as of June 30, 2024 and December 31, 2023, (ii) Condensed Consolidated Statements of Operations for the three and six months ended June 30, 2024 and 2023, (iii) Condensed Consolidated Statements of Comprehensive Income for the three and six months ended June 30, 2024 and 2023, (iv) Condensed Consolidated Statements of Changes in Equity for the three and six months ended June 30, 2024 and 2023, (v) Condensed Consolidated Statements of Cash Flows for the six months ended June 30, 2024 and 2023, and (vi) Notes to Condensed Consolidated Financial Statements, tagged as blocks of text including detailed tags
101.SCH	Inline XBRL Taxonomy Extension Schema
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase
104	Cover page from the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2024 is formatted in Inline XBRL (and contained in Exhibit 101)

The agreements and other documents filed as exhibits to this report are not intended to provide factual information or other disclosure other than with respect to the terms of the agreements or other documents themselves, and you should not rely on them for that purpose. In particular, any representations and warranties made by us in these agreements or other documents were made solely within the specific context of the relevant agreement or document and may not describe the actual state of affairs as of the date they were made or at any other time.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: August 2, 2024

Evercore Inc.

By:	/s/ JOHN S. WEINBERG
Name:	**John S. Weinberg**
Title:	**Chief Executive Officer and Chairman**
By:	/s/ TIM LALONDE
Name:	**Tim LaLonde**
Title:	**Chief Financial Officer**

Exhibit 31.1

CHIEF EXECUTIVE OFFICER CERTIFICATION

I, John S. Weinberg, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Evercore Inc. (the "Registrant");

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;

4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:

a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) Evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) Disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and

5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of the Registrant's board of directors (or persons performing the equivalent functions):

a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Dated: August 2, 2024

/ s /   JOHN S. WEINBERG

John S. Weinberg
Chief Executive Officer and Chairman

Exhibit 31.2

CHIEF FINANCIAL OFFICER CERTIFICATION

I, Tim LaLonde, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Evercore Inc. (the "Registrant");

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this report;

4. The Registrant’s other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the Registrant and have:

a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) Evaluated the effectiveness of the Registrant’s disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) Disclosed in this report any change in the Registrant’s internal control over financial reporting that occurred during the Registrant’s most recent fiscal quarter (the Registrant’s fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant’s internal control over financial reporting; and

5. The Registrant’s other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant’s auditors and the audit committee of the Registrant’s board of directors (or persons performing the equivalent functions):

a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant’s ability to record, process, summarize and report financial information; and

b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant’s internal control over financial reporting.

Dated: August 2, 2024

/ s / TIM LALONDE

Tim LaLonde
Chief Financial Officer

Exhibit 32.1

Certification of the Chief Executive Officer
Pursuant to 18 U.S.C. Section 1350,
As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the Quarterly Report on Form 10-Q of Evercore Inc. (the "Company") as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, John S. Weinberg, Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: August 2, 2024

/ s / JOHN S. WEINBERG

John S. Weinberg
Chief Executive Officer and Chairman

* The foregoing certification is being furnished solely pursuant to 18 U.S.C. Section 1350 and is not being filed as part of the Report or as a separate disclosure document.

Exhibit 32.2

Certification of the Chief Financial Officer
Pursuant to 18 U.S.C. Section 1350,
As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the Quarterly Report on Form 10-Q of Evercore Inc. (the "Company") as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Tim LaLonde, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

(1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: August 2, 2024

/ s /   TIM LALONDE

Tim LaLonde
Chief Financial Officer

*   The foregoing certification is being furnished solely pursuant to 18 U.S.C. Section 1350 and is not being filed as part of the Report or as a separate disclosure document.