# EVERCORE PARTNERS REPORTS SECOND QUARTER 2010 RESULTS; DECLARES QUARTERLY DIVIDEND OF \$0.15 PER SHARE

# **Highlights**

- Second Quarter Financial Summary
  - Net Revenues of \$64.8 million, down 9% compared to the same period in 2009 and 26% from Q1 2010
  - Adjusted Pro Forma Net Income of \$2.0 million, or \$0.05 per share, down 43% compared to the second quarter of 2009 and 81% from Q1 2010
  - U.S. GAAP Net Income of \$0.1 million in contrast to a Net Loss of \$6.0 million in the same period last year
- First Half Financial Summary
  - Net revenues of \$149.9 million, up 23% compared to the same period in 2009
  - Adjusted Pro Forma Net Income of \$12.4 million, up 131% compared to the first half of 2009 or \$0.31 per share, up 107%
  - U.S. GAAP Net Income of \$2.1 million or \$0.10 per share up significantly from the same period last year
- Investment Banking revenue negatively impacted by timing of deal fees and closings
   In July:
  - \$23.5 million of revenue relating to LyondellBasell's emergence from bankruptcy, most of which was invoiced and paid in June, was recognized following bankruptcy court approval
  - Frontier Communications' acquisition of certain assets from Verizon and Babcock International Group's acquisition of VT Group, among others, closed
  - Advisory transactions completed during the second quarter included Carlyle Group's sale of Vought Aircraft and RiskMetrics' sale to MSCI
  - Participated in two securities offerings during the quarter
- Investment Management revenues increased significantly to \$16.3 million; operating income near break even for the quarter
- Continued investments in future growth:
  - Closed Atalanta Sosnoff acquisition on May 31, 2010, increasing Assets Under Management to \$15.2 billion at June 30, 2010
  - Expanded sector coverage in Chemicals and Energy with the addition of Phil Kassin as an Advisory Senior Managing Director, complementing the addition of Marty Cicco, Perk Hixon and Alejandro Reynoso earlier in the second quarter
  - Institutional Equity Research coverage commencing in the third quarter in Technology, Media & Telecommunication and Financial Institutions sectors
- Declares quarterly dividend of \$0.15 per share
- Repurchased 551 thousand shares and share equivalents during the quarter

NEW YORK, August 3, 2010 – Evercore Partners Inc. (NYSE: EVR) today announced that its Adjusted Pro Forma Net Revenues were \$64.8 million for the three months ended June 30, 2010, compared to Adjusted Pro Forma Net Revenues of \$71.3 million and \$85.1 million for the three months ended June 30, 2009 and March 31, 2010, respectively. Adjusted Pro Forma Net Revenues were \$149.9 million for the six months ended June 30, 2010, compared to \$121.9 million for the six months ended June 30, 2009. Adjusted Pro Forma Net Income Attributable to Evercore Partners Inc. was \$2.0 million, or \$0.05 per share, for the three months ended June 30, 2010, compared to an Adjusted Pro Forma Net Income Attributable to Evercore Partners Inc. of \$3.6 million, or \$0.10 per share for the three months ended June 30, 2009 and \$10.4 million, or \$0.26 per share for the three months ended March 31, 2010. Adjusted Pro Forma Net Income Attributable to Evercore Partners Inc. was \$12.4 million, or \$0.31 per share, for the six months ended June 30, 2010, compared to an Adjusted Pro Forma Net Income Attributable to Evercore Partners Inc. was \$12.4 million, or \$0.31 per share, for the six months ended June 30, 2010, compared to an Adjusted Pro Forma Net Income Attributable to Evercore Partners Inc. was \$12.4 million, or \$0.31 per share, for the six months ended June 30, 2010, compared to an Adjusted Pro Forma Net Income Attributable to Evercore Partners Inc. was \$12.4 million, or \$0.31 per share, for the six months ended June 30, 2009.

Results for the second quarter of 2010 were negatively impacted by the closing in July of several large M&A transactions which were originally scheduled to close in late June or early July. Revenues of \$23.5 million relating to LyondellBasell's emergence from bankruptcy, most of which was invoiced and paid in June, were recognized in July, following bankruptcy court approval.

U.S. GAAP Net Revenues were \$64.8 million for the three months ended June 30, 2010, compared to U.S. GAAP Net Revenues of \$71.0 million and \$87.8 million for the three months ended June 30, 2009 and March 31, 2010, respectively. U.S. GAAP Net Revenues were \$152.7 million for the six months ended June 30, 2010, compared to U.S. GAAP Net Revenues of \$120.8 million for the six months ended June 30, 2009. U.S. GAAP Net Income Attributable to Evercore Partners Inc. was \$0.1 million, or \$0.00 per share, for the three months ended June 30, 2010, compared to U.S. GAAP Net Income (Loss) Attributable to Evercore Partners Inc. of (\$6.0) million, or (\$0.43) per share, for the three months ended June 30, 2009 and \$2.0 million, or \$0.09 per share for the three months ended March 31, 2010. U.S. GAAP Net Income Attributable to Evercore Partners Inc. was \$2.1 million, or \$0.10 per share, for the six months ended June 30, 2010, compared to a U.S. GAAP Net Loss Attributable to Evercore Partners Inc. of (\$5.9) million, or (\$0.42) per share, for the six months ended June 30, 2009.

The Adjusted Pro Forma compensation ratio for the three months ended June 30, 2010 was 63%, compared to 73% for the same period in 2009 and 59% for the three months ended March 31, 2010. The Adjusted Pro Forma Q2 2010 compensation ratio on a trailing twelve month basis of 60% improved from Q1 2010 of 62% and Q2 2009 of 77%. The U.S. GAAP compensation ratio for the three months ended June 30, 2010, June 30, 2009 and March 31, 2010 was 71%, 73% and 63%, respectively. The U.S. GAAP Q2 2010 compensation ratio on a trailing twelve month basis of 65% improved from Q1 2010 of 66% and Q2 2009 of 77%.

Evercore's quarterly results may fluctuate significantly due to the timing and amount of transaction and performance fees earned, as well as other factors. Accordingly, financial results in any particular quarter may not be representative of future results over a longer period of time.

"The fundamentals of our business are improving and our strategic initiatives are on track. Our Investment Banking business is well positioned, having experienced an improved first half relative to last year and beginning the second half of the year very strongly. We continue to pursue strategic investments in Investment Management and are making steady progress in the launch of our Institutional Equities business," said Ralph Schlosstein, President and Chief Executive Officer. "We are recruiting exceptional talent to our Advisory, Institutional Equities and Investment Management teams, laying the groundwork for the future growth of the Company. At the same time we are highly focused on delivering returns in the coming quarters, growing revenues and improving both our compensation ratio and our operating margins. I am particularly pleased with the performance of the Investment Management business, which delivered near break even results on an operating basis for the quarter."

"The M&A environment continues to improve at a moderate rate this year, as we anticipated. Evercore's M&A advisory activity has increased at a faster rate than that of the overall market, and gives us confidence in our results for the second half of this year," said Roger Altman, Executive Chairman. "Revenues achieved thus far in the third quarter, which reflect advisory work for LyondellBasell, Frontier and Babcock International, among others, affirms our view that the environment is improving. I am also pleased with the confidence our clients are placing in our Capital Markets capabilities."

#### **Consolidated U.S. GAAP and Adjusted Pro Forma Selected Financial Data**

							U.S. GA	AP					
		Th	ree N	Ionths End	ded		% Chan	ge vs.		Six	s Mo	onths Ende	ed
	J	une 30, 2010	М	March 31, 2010		lune 30, 2009	March 31, 2010	June 30, 2009	•	June 30, 2010	]	lune 30, 2009	% Change
						(dollars in thousands)							
Net Revenues	\$	64,840	\$	87,841	\$	71,043	(26%)	(9%)	\$	152,681	\$	120,769	26%
Operating Income (Loss)	\$	(3,251)	\$	10,628	\$	(12,937)	NM	75%	\$	7,377	\$	(11,482)	NM
Net Income (Loss) Attributable to													
Evercore Partners Inc.	\$	117	\$	2,020	\$	(6,043)	(94%)	NM	\$	2,137	\$	(5,852)	NM
Diluted Earnings (Loss) Per Share	\$	0.00	\$	0.09	\$	(0.43)	NM	NM	\$	0.10	\$	(0.42)	NM
Compensation Ratio		71%		63%		73%				66%		73%	
Operating Margin		(5%)		12%		(18%)				5%		(10%)	

	Adjusted Pro Forma												
		Th	ree N	Ionths End	led		% Chan	ge vs.	ge vs. Six				ed
	J	une 30,	Μ	arch 31,	J	une 30,	March 31,	June 30,	June 30,			fune 30,	
		2010		2010		2009	2010	2009		2010		2009	% Change
							(dollars in the	ousands)					
Net Revenues	\$	64,769	\$	85,103	\$	71,312	(24%)	(9%)	\$	149,872	\$	121,918	23%
Operating Income	\$	4,249	\$	18,852	\$	6,077	(77%)	(30%)	\$	23,101	\$	10,182	127%
Net Income Attributable to Evercore													
Partners Inc.	\$	2,018	\$	10,373	\$	3,550	(81%)	(43%)	\$	12,391	\$	5,355	131%
Diluted Earnings Per Share	\$	0.05	\$	0.26	\$	0.10	(81%)	(50%)	\$	0.31	\$	0.15	107%
Compensation Ratio		63%		59%		73%				61%		72%	
Operating Margin		7%		22%		9%				15%		8%	

Throughout the discussion of Evercore's business segments, information is presented on an adjusted pro forma basis, which is a non-generally accepted accounting principles ("non-GAAP") measure and is unaudited. Adjusted pro forma results begin with information prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP") adjusted to exclude certain items and reflect the conversion of vested and unvested Evercore LP Units into Class A shares. Evercore believes that the disclosed adjusted pro forma measures and any adjustments thereto, when presented in conjunction with comparable U.S. GAAP measures, are useful to investors to compare Evercore's results across several periods and facilitate an understanding of Evercore's operating results. Evercore uses these measures to evaluate its operating performance, as well as the performance of individual employees. These measures should not be considered a substitute for, or superior to, measures of financial performance prepared in accordance with U.S. GAAP. For more information about

the adjusted pro forma basis of reporting used by management to evaluate the performance of Evercore and each line of business, including reconciliations of U.S. GAAP results to an adjusted pro forma basis, see pages A-2 through A-11 included in Annex I. These adjusted pro forma amounts are allocated to the Company's two business segments: Investment Banking and Investment Management.

### **Business Line Reporting**

A discussion of Adjusted Pro Forma revenues and expenses is presented below for the Investment Banking and Investment Management segments. Unless otherwise stated, all of the financial measures presented in this discussion are Adjusted Pro Forma measures. For a reconciliation of the Adjusted Pro Forma segment data to U.S. GAAP results, see pages A-2 to A-11 in Annex I.

### Investment Banking

Results for Evercore's Investment Banking business this quarter were down from Q2 2009 and Q1 2010 on lower advisory revenues, predominantly reflecting the timing of deal closings in both the United States and Europe; investments in the growth of the Institutional Equities and Private Funds groups; and costs associated with overall growth of the Advisory business. As a result of these factors, Investment Banking reported a 9% operating margin on an Adjusted Pro Forma basis, which is down from 30% in Q1 2010 and Q2 2009. The segment reported an operating loss on a U.S. GAAP basis for the quarter driven by expenses associated with the new businesses.

	Adjusted Pro Forma													
	_	Th	ree M	Ionths End	led			Six Mont	hs E	Inded				
	J	une 30,	Μ	arch 31,	J	une 30,	J	une 30,	J	une 30,				
		2010	_	2010	_	2009		2010		2009				
				(do	ollars	in thousand	s)							
Net Revenues:														
Investment Banking	\$	45,511	\$	71,274	\$	68,439	\$	116,785	\$	116,488				
Other Revenue, net		1,562		1,628		(71)		3,190		531				
Net Revenues		47,073		72,902		68,368		119,975		117,019				
Expenses:														
Employee Compensation														
and Benefits		29,360		40,565		39,682		69,925		68,894				
Non-compensation Costs		13,430		10,682		8,468		24,112		15,759				
Total Expenses		42,790		51,247		48,150		94,037		84,653				
Operating Income	\$	4,283	\$	21,655	\$	20,218	\$	25,938	\$	32,366				
Compensation Ratio		62%		56%		58%		58%		59%				
Operating Margin		9%		30%		30%		22%		28%				

	U.S. GAAP													
		Th	ree M	Ionths End	led		Six Months Ended							
	J	une 30, 2010	M	arch 31, 2010		une 30, 2009	J	une 30, 2010	J	une 30, 2009				
				(do	ollars	in thousand	ls)							
Net Revenues:														
Investment Banking	\$	47,505	\$	75,922	\$	70,067	\$	123,427	\$	119,125				
Other Revenue, net		520		593		(754)		1,113		(152)				
Net Revenues		48,025		76,515		69,313		124,540		118,973				
Expenses:														
Employee Compensation														
and Benefits		33,550		45,424		39,682		78,974		68,894				
Non-compensation Costs		15,893		15,799		10,566		31,692		19,334				
Special Charges		-		-		3,951		-		3,951				
Total Expenses		49,443		61,223		54,199		110,666		92,179				
Operating Income (Loss)	\$	(1,418)	\$	15,292	\$	15,114	\$	13,874	\$	26,794				
Compensation Ratio		70%		59%		57%		63%		58%				
Operating Margin		(3%)		20%		22%		11%		23%				

### Revenues

Investment Banking reported second quarter 2010 Adjusted Pro Forma net revenues of \$47.1 million, a decrease of 31% from the prior year and 35% from Q1 2010. The decrease in revenues this quarter predominantly reflects the timing of the closing of transactions in the United States and Europe. The Company earned advisory fees in excess of \$1 million from 12 clients during the second quarter of 2010, and completed two underwriting assignments. The number of fee paying clients for the first half of 2010 increased to 105 compared to 103 last year.

#### Expenses

Q2 2010 Adjusted Pro Forma expenses increased from Q1 2010 driven by continued investments in the Institutional Equities business, the acquisition of the Private Funds Group and continued growth of the Advisory business. Compensation costs for the Investment Banking segment on an Adjusted Pro Forma basis for the three months ended June 30, 2010 were \$29.4 million, a decrease of 26% from the prior year and 28% decrease from Q1 2010. For the three months ended June 30, 2010, Evercore's Investment Banking Adjusted Pro Forma compensation ratio was 62%, versus the compensation ratio reported for the three months ended June 30, 2009 of 58% and 56% for the three months ended March 31, 2010. Excluding stock compensation costs of \$4.6 million for the three months ended June 30, 2010 related to new Senior Managing Directors<sup>1</sup>, the ratio would have been 52.7%. The fluctuations in compensation costs reflect the revenue performance of the business and investments in new businesses.

Non-compensation costs on an Adjusted Pro Forma basis for the three months ended June 30, 2010 of \$13.4 million increased 59% from the same period last year and 26% from last quarter. \$1.9 million of this cost increase from the three months ended June 30, 2009, is directly attributable to operating costs associated with Institutional Equities and the Private Funds Group, as well as the acquisition costs related to MJC Associates, and the ongoing pursuit of strategic opportunities. The remaining cost increases are driven by the growth of our Advisory business.

<sup>&</sup>lt;sup>1</sup> Stock compensation costs for Senior Managing Directors hired in the past twenty-four months

#### **New Businesses**

The Institutional Equities team is comprised of 37 professionals as of July 31, 2010, including 10 experienced research analysts and 10 senior sales and sales/trading professionals. The senior professionals, together with the strategic investors own slightly more than 23% of the Institutional Equities business. The senior team for 2010 is substantially complete, and we expect to employ between 40 and 45 professionals by year end. Revenues in this business are expected to grow as the research product is rolled out, as clients' trading volume grows and as we increasingly participate in underwriting transactions. The business is expected to break even by the end of the fourth quarter of 2011 and to contribute to earnings in 2012. The Private Funds Group is currently expected to report a small loss for the year and to contribute to earnings in 2011, as closings for certain fund-raisings have slipped to early 2011. For the three and six months ended June 30, 2010, these new businesses generated \$0.5 million and \$1.7 million in revenues and \$5.4 million and \$7.9 million in expenses, respectively.

#### Investment Management

The Investment Management segment reported substantial revenue growth and a modest Operating Loss for the second quarter reflecting continued improvements in operating results for the early stage businesses and one month of Atalanta Sosnoff's results, comprising \$3.9 million of revenues and \$3.1 million of expenses (including \$0.5 million of amortization of intangibles). Assets Under Management (AUM) increased to \$15.2 billion, up significantly from the first quarter of 2010, reflecting the addition of assets from Atalanta Sosnoff. Excluding those assets, the business had approximately \$460 million of net inflows partially offset by approximately \$140 million of market depreciation.

	Adjusted Pro Forma												
		Thr	ee M	Ionths End	led			Six Mont	hs l	Ended			
	J	une 30, 2010	Μ	arch 31, 2010	J	une 30, 2009	J	une 30, 2010	J	une 30, 2009			
Net Revenues:				(dol	lars i	n thousands	5)						
Investment Management Revenues	\$	16,295	\$	11,051	\$	2,160	\$	27,346	\$	2,726			
Other Revenue, net		1,401		1,150		784		2,551		2,173			
Net Revenues		17,696		12,201		2,944	_	29,897		4,899			
Expenses:													
Employee Compensation and Benefits		11,409		9,426		12,177		20,835		18,819			
Non-compensation Costs		6,321		5,578		4,908		11,899		8,264			
Total Expenses		17,730		15,004		17,085		32,734		27,083			
Operating Income (Loss)	\$	(34)	\$	(2,803)	\$	(14,141)	\$	(2,837)	\$	(22,184)			
Compensation Ratio		64%		77%		414%		70%		384%			
Operating Margin		(0%)		(23%)		(480%)		(9%)		(453%)			

					U.S.	GAAP					
		Thr	ee M	Ionths En	ded			Six Mont	ths Ended		
	J	une 30,	Μ	arch 31,	J	une 30,	J	une 30,	J	une 30,	
		2010		2010	_	2009		2010		2009	
Net Revenues:				(dol	llars i	n thousands	5)				
Investment Management Revenues	\$	16,295	\$	11,051	\$	2,160	\$	27,346	\$	2,729	
Other Revenue, net		520		275		(430)		795		(933)	
Net Revenues		16,815		11,326		1,730		28,141		1,796	
Evenences											
Expenses:											
Employee Compensation and Benefits		12,212		10,297		12,177		22,509		18,819	
Non-compensation Costs		6,436		5,693		5,417		12,129		9,066	
Special Charges		-		-		12,187		-		12,187	
Total Expenses		18,648		15,990		29,781		34,638		40,072	
Operating Income (Loss)	\$	(1,833)	\$	(4,664)	\$	(28,051)	\$	(6,497)	\$	(38,276)	
Compensation Ratio		73%		91%		704%		80%		NM	
Operating Margin		(11%)		(41%)		NM		(23%)		NM	

#### Revenues

#### **Investment Management Revenue Components**

	Adjusted Pro Forma												
		Th	ree M	lonths End	ed			Six Mont	Months Ended				
	J	une 30,	Μ	arch 31,	J	une 30,	J	une 30,	Jı	ine 30,			
	_	2010		2010		2009		2010		2009			
Management Fees				(dol	lars in	thousands	)						
Wealth Management	\$	2,442	\$	1,917	\$	707	\$	4,359	\$	1,077			
Institutional Asset Management		9,719		6,719		3,311		16,438		4,316			
Private Equity (1)		2,202		1,978		2,002		4,180		4,149			
Total Management Fees		14,363		10,614		6,020		24,977		9,542			
Realized and Unrealized Gains (Losses)													
Institutional Asset Management		1,581		1,203		139		2,784		(682)			
Private Equity		481		(586)		(3,814)		(105)		(4,491)			
Total Realized and Unrealized Gains (Losses)		2,062		617		(3,675)		2,679		(5,173)			
HighView		-		-		-		-		(920)			
Equity in EAM Gains (Losses)		-		-		-		-		(334)			
Equity in Pan Losses		(130)		(180)		(185)		(310)		(389)			
Investment Management Revenues	\$	16,295	\$	11,051	\$	2,160	\$	27,346	\$	2,726			

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(1) Management fees from Private Equity were \$4.2 million for the six months ended June 30, 2009 on a U.S. GAAP basis, excluding the reduction of revenues for reimbursable client-related expenses.

Fees earned from the management of client portfolios and other investment advisory services of \$14.4 million increased significantly for the three months ended June 30, 2010 compared to the second quarter of 2009, reflecting the addition of Atalanta Sosnoff for one month, the inclusion of fees associated with Trilantic for a full quarter and continued growth in AUM within Wealth Management and the other Institutional Asset Management businesses.

## Expenses

The growth in expenses in the second quarter of 2010 was directly attributable to Atalanta Sosnoff.

### **Other U.S. GAAP Expenses**

Evercore's Adjusted Pro Forma Net Income Attributable to Evercore Partners Inc. for the three and six months ended June 30, 2010 was higher than U.S. GAAP as a result of the exclusion of expenses associated with IPO equity awards and the amortization of intangibles principally related to Braveheart and Protego. In addition, for Adjusted Pro Forma purposes, reimbursable client-related expenses and expenses associated with revenue sharing engagements with third parties have been presented as a reduction from Revenues and Non-compensation costs. Further details of these expenses, as well as an explanation of similar expenses for the three and six months ended June 30, 2009, are included in Annex I, pages A-2 to A-11.

#### **Noncontrolling Interests**

Noncontrolling Interests in certain subsidiaries, principally within Investment Management, are owned by the principals and strategic investors in these businesses. Evercore's equity ownership percentages in these businesses range from 51% to 86%. For the periods ended June 30, 2010 and 2009 and March 31, 2010 the loss allocated to noncontrolling interests was as follows:

	Net Loss Allocated to Non-controlling Interests											
			Three M			Six Mont	ths Ended					
<u>Segment</u>	June	30, 2010	Marc	h 31, 2010	June	e 30, 2009	June	30, 2010	June	30, 2009		
Investment Banking (1)	\$	(644)	\$	-	\$	-	\$	(644)	\$	-		
Investment Management (1)		(194)		(377)		(1,127)		(571)		(1,655)		
Total	\$	(838)	\$	(377)	\$	(1,127)	\$	(1,215)	\$	(1,655)		

(1) The difference between Adjusted Pro Forma and U.S. GAAP Non-controlling Interests relates primarily to intangible amortization expense which is eliminated for ETC and EAM.

### **Income Taxes**

For the three and six months ended June 30, 2010, Evercore's Adjusted Pro Forma effective tax rate was approximately 49% and 42%, respectively, compared to 42% for the three and six months ended June 30, 2009. The effective tax rate increased to 42% (versus 41% for the first quarter of 2010) for the six months ended June 30, 2010 as a result of the lower tax rate associated with the Institutional Equities and Atalanta Sosnoff noncontrolling interests which were reported for the first time in the second quarter. The effective tax rate for the second quarter of 2010 includes a true-up to reflect the full six month results at the higher effective tax rate.

For the three and six months ended June 30, 2010, Evercore's U.S. GAAP effective tax rate was approximately 52% and 40%, respectively, compared to (11%) and (21%) for the three and six months ended June 30, 2009. The effective tax rate for U.S. GAAP purposes reflects significant adjustments relating to the tax treatment of certain compensation transactions, as well as the noncontrolling interest associated with Evercore LP Units.

## **Balance Sheet**

The Company continues to maintain a strong balance sheet, holding cash, cash equivalents and marketable securities of \$222.6 million at June 30, 2010. Current assets exceed current liabilities by \$193.1 million at June 30, 2010. Amounts due related to the Long-Term Notes Payable were \$97.3 million at June 30, 2010.

During the quarter the Company repurchased approximately 551,000 shares and share equivalents at an average cost of \$28.15 per share.

## Dividend

On August 2, 2010 the Board of Directors of Evercore declared a quarterly dividend of \$0.15 per share to be paid on September 10, 2010 to common stockholders of record on August 27, 2010.

### **Conference Call**

Evercore will host a conference call to discuss its results for the second quarter on Tuesday, August 3, 2010, at 8:00 a.m. Eastern Time with access available via the Internet and telephone. Investors and analysts may participate in the live conference call by dialing (866) 783-2144 (toll-free domestic) or (857) 350-1603 (international); passcode: 64536254. Please register at least 10 minutes before the conference call begins. A replay of the call will be available for one week via telephone starting approximately one hour after the call ends. The replay can be accessed at (888) 286-8010 (toll-free domestic) or (617) 801-6888 (international); passcode: 58823153. A live webcast of the conference call will be available on the Investor Relations section of Evercore's Web site at www.evercore.com. The webcast will be archived on Evercore's Web site for 30 days after the call.

## About Evercore Partners

Evercore Partners is a leading independent investment banking firm. Evercore's Investment Banking business advises its clients on mergers, acquisitions, divestitures, restructurings, financings, public offerings, private placements and other strategic transactions and also provides institutional investors with high quality research, sales and trading execution that is free of proprietary conflicts; Evercore's investment management business comprises wealth management, institutional asset management and private equity investing. Evercore serves a diverse set of clients around the world from its offices in New York, Boston, Houston, Los Angeles, San Francisco, Washington D.C., London, Mexico City and Monterrey, Mexico. More information about Evercore can be found on the Company's Web site at <u>www.evercore.com</u>.

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### **Basis of Alternative Financial Statement Presentation**

Adjusted pro forma results are a non-GAAP measure. Evercore believes that the disclosed adjusted pro forma measures and any adjustments thereto, when presented in conjunction with comparable U.S. GAAP measures, are useful to investors to compare Evercore's results across several periods and better reflect management's view of operating results. These measures should not be considered a substitute for, or superior to, measures of financial performance prepared in accordance with U.S. GAAP. A reconciliation of U.S. GAAP results to adjusted pro forma results is presented in the tables included in Annex I.

### **Forward-Looking Statements**

This release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, which reflect our current views with respect to, among other things, Evercore's operations and financial performance. In some cases, you can identify these forward-looking statements by the use of words such as "outlook", "believes", "expects", "potential", "continues", "may", "will", "should", "seeks", "approximately", "predicts", "intends", "plans", "estimates", "anticipates" or the negative version of these words or other comparable words. All statements other than statements of historical fact included in this presentation are forward-looking statements and are based on various underlying assumptions and expectations and are subject to known and unknown risks, uncertainties and assumptions, and may include projections of our future financial performance based on our growth strategies and anticipated trends in Evercore's business. Accordingly, there are or will be important factors that could cause actual outcomes or results to differ materially from those indicated in these statements. Evercore believes these factors include, but are not limited to, those described under "Risk Factors" discussed in Evercore's Annual Report on Form 10-K for the year ended December 31, 2009 and subsequent quarterly reports on Form 10-Q. These factors should not be construed as exhaustive and should be read in conjunction with the other cautionary statements that are included in this release. In addition, new risks and uncertainties emerge from time to time, and it is not possible for Evercore to predict all risks and uncertainties, nor can Evercore assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. Accordingly, you should not rely upon forward-looking statements as a prediction of actual results and Evercore does not assume any responsibility for the accuracy or completeness of any of these forward-looking statements. Evercore undertakes no obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise.

With respect to any securities offered by any private equity fund referenced herein, such securities have not been and will not be registered under the Securities Act of 1933, as amended, and may not be offered or sold in the United States absent registration or an applicable exemption from registration requirements.

# ANNEX I

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#### EVERCORE PARTNERS INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS THREE AND SIX MONTHS ENDED JUNE 30, 2010 AND 2009

(dollars in thousands, except per share data) (UNAUDITED)

	Three Months Ended June 30,				Six Months Ended June 30,				
		2010		2009		2010		2009	
REVENUES	<i>•</i>	15 505	¢	50.075	¢	100 105	٨	110 105	
Investment Banking Revenue	\$	47,505	\$	70,067	\$	123,427	\$	119,125	
Investment Management Revenue		16,295		2,160		27,346		2,729	
Other Revenue		6,973		5,025		13,445		13,615	
TOTAL REVENUES		70,773		77,252		164,218		135,469	
Interest Expense (1) NET REVENUES		5,933		6,209		11,537		14,700	
NET REVENUES		64,840		71,043		152,681		120,769	
EXPENSES									
Employee Compensation and Benefits		45,762		51,859		101,483		87,713	
Occupancy and Equipment Rental		4,631		3,476		7,958		6,638	
Professional Fees		6,351		5,114		14,716		8,938	
Travel and Related Expenses		3,979		2,457		7,349		4,055	
Communications and Information Services		1,762		955		2,791		1,689	
Depreciation and Amortization		1,948		1,141		3,298		2,198	
Special Charges		-		16,138		-		16,138	
Acquisition and Transition Costs		1,280		422		2,736		712	
Other Operating Expenses		2,378		2,418		4,973		4,170	
TOTAL EXPENSES		68,091		83,980		145,304		132,251	
NICOME (LOSS) BEFORE INCOME TAVES		(2.051)		(12.027)		7 277		(11 492)	
INCOME (LOSS) BEFORE INCOME TAXES Provision for Income Taxes		(3,251)		(12,937)		7,377		(11,482)	
NET INCOME (LOSS)		(1,698)		1,373		2,961		2,431	
Net Income (Loss) Attributable to Non-controlling		(1,553)		(14,310)		4,416		(13,913)	
Interest		(1,670)		(8 267)		2,279		(8.061)	
NET INCOME (LOSS) ATTRIBUTABLE TO		(1,070)		(8,267)		2,219		(8,061)	
EVERCORE PARTNERS INC.	\$	117	\$	(6,043)	\$	2,137	\$	(5,852)	
						<u> </u>			
Net Income (Loss) Attributable to Evercore									
Partners Inc. Common Shareholders:	\$	96	\$	(6,043)	\$	2,105	\$	(5,852)	
Weighted Average Shares of Class A Common Stock Outstanding:									
Basic		19,016		13,925		18,846		13,814	
Diluted		22,363		13,925		22,392		13,814	
Net Income (Loss) Per Share Attributable to		22,305		13,723		22,372		13,014	
Evercore Partners Inc. Common Shareholders:									
Basic	\$	0.01	\$	(0.43)	\$	0.11	\$	(0.42)	
Diluted	э \$	0.01	.թ Տ	(0.43) (0.43)	.թ Տ	0.11	Տ	(0.42) (0.42)	
Dilutod	Ψ	0.00	ψ	(0.43)	Ψ	0.09	φ	(0.42)	

<sup>1</sup> Includes interest expense on long-term debt and interest expense on short-term repurchase agreements.

#### **Adjusted Pro Forma Results**

Throughout the discussion of Evercore's business segments, information is presented on an adjusted pro forma basis, which is a non-generally accepted accounting principles ("non-GAAP") measure and is unaudited. Adjusted pro forma results begin with information prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"), adjusted to exclude certain items and reflect the conversion of vested and unvested Evercore LP Units, and other event-based awards, into Class A shares. Evercore believes that the disclosed adjusted pro forma measures and any adjustments thereto, when presented in conjunction with comparable U.S. GAAP measures, are useful to investors to compare Evercore's results across several periods and facilitate an understanding of Evercore's operating results. The Company uses these measures to evaluate its operating performance, as well as the performance of individual employees. These measures should not be considered a substitute for, or superior to, measures of financial performance prepared in accordance with U.S. GAAP. These adjusted pro forma amounts are allocated to the Company's two business segments: Investment Banking and Investment Management. The differences between adjusted pro forma and U.S. GAAP results are as follows:

- 1. <u>Assumed Vesting of Evercore LP Units and Exchange into Class A Shares.</u> The Company incurred expenses in Employee Compensation and Benefits, resulting from the modification of Evercore LP Units, which will vest over a five-year period. The Adjusted Pro Forma results assume these LP Units have vested and have been exchanged for Class A shares. Accordingly, any expense associated with these units is excluded from adjusted pro forma results and the noncontrolling interest related to these units is converted to controlling interest. The Company's Management believes that it is useful to provide the per-share effect associated with the assumed conversion of these previously granted but unvested equity, and thus the adjusted pro forma results reflect the vesting of all unvested Evercore LP partnership units and event-based stock-based awards.
- 2. <u>Expenses Associated with Business Combinations.</u> The following expenses resulting from business combinations have been excluded from adjusted pro forma results because the Company's Management believes that operating performance is more comparable across periods excluding the effects of these acquisition-related charges;
  - a. <u>Acquisition and Transition Costs.</u> The Company has reflected Acquisition and Transition Costs for expenses incurred during the first quarter of 2009 in connection with the acquisition of SFS and the formation of ETC. This charge reflects the change in accounting for deal-related costs required by SFAS No. 141(R), Business Combinations, codified under ASC 805, which was effective January 1, 2009.
  - b. <u>Amortization of Intangible Assets.</u> Amortization of intangible assets related to the Protego acquisition was undertaken in contemplation of the IPO. The Braveheart acquisition occurred on December 19, 2006. Also excluded is amortization of intangible assets associated with the recent acquisitions of SFS and EAM.
- 3. <u>Special Charges</u>. The Company has reflected charges in conjunction with its decision to suspend capital raising for ECP and other ongoing strategic cost management initiatives, which it has excluded from adjusted pro forma results. These charges relate to the expense required to be recorded under U.S. GAAP for stock-based compensation awards that are voluntarily forfeited by employees who remain with the Company. During 2009 employees voluntarily forfeited 738,000 unvested restricted stock units and 250,000 partnership units. The Company's Management believes that excluding the effects of these Special Charges improves the comparability of operating performance across periods.
- 4. <u>Client Expenses</u>. The Company has reflected the reclassification of reimbursable expenses and expenses associated with revenue sharing engagements with third parties as a reduction of

revenue. The Company's Management believes that this adjustment results in more meaningful key operating ratios, such as compensation to net revenues and operating margin.

- 5. <u>Income Taxes.</u> Evercore is organized as a series of Limited Liability Companies, Partnerships, a C-Corporation and a Public Corporation and therefore, not all of the Company's income is subject to corporate level taxes. As a result, adjustments have been made to the adjusted pro forma earnings to assume that the Company has adopted a conventional corporate tax structure and is taxed as a C Corporation in the U.S. at the prevailing corporate rates, that all deferred tax assets relating to foreign operations are fully realizable within the structure on a consolidated basis and that adjustments for deferred tax assets related to the ultimate tax deductions for equity-based compensation awards are made directly to stockholders' equity. This assumption is consistent with the assumption that all Evercore LP Units are vested and exchanged into Class A shares, as discussed in Item 1 above, as the assumed exchange would change the tax structure of the Company.
- 6. <u>Presentation of Interest Expense.</u> The adjusted pro forma results present interest expense on short-term repurchase agreements, within the Investment Management segment, in Other Revenues, net, as the Company's Management believes it is more meaningful to present the spread on net interest resulting from the matched financial assets and liabilities. In addition, adjusted pro forma Advisory and Investment Management Operating Income is presented before interest expense on long-term debt, which is included in interest expense on a U.S. GAAP basis.

#### EVERCORE PARTNERS INC. U.S. GAAP RECONCILIATION TO ADJUSTED PRO FORMA (dollars in thousands)

(UNAUDITED)

			Three Months E		is Ended			Six Mont	hs Ended		
	J	une 30,	Μ	arch 31,	J	une 30,	J	une 30,	J	une 30,	
		2010		2010		2009		2010		2009	
Net Revenues - U.S. GAAP	\$	64,840	\$	87,841	\$	71,043	\$	152,681	\$	120,769	
Reimbursable Expenses (1)		(1,994)		(4,648)		(1,628)		(6,642)		(2,640)	
Interest Expense on Long-term Debt (2) Net Revenues - Adjusted Pro Forma	¢	1,923 64,769	\$	1,910 85,103	¢	1,897	¢	3,833	¢	3,789	
Act Revenues - Aujusteu 110 Forma	\$	04,709	\$	85,105	\$	71,312	\$	149,872	\$	121,918	
Compensation Expense - U.S. GAAP	\$	45,762	\$	55,721	\$	51,859	\$	101,483	\$	87,713	
Amortization of LP Units and Certain Other Awards (3)	φ	(4,993)	φ	(5,730)	ψ	51,057	ψ	(10,723)	ψ	-	
Compensation Expense - Adjusted Pro Forma	\$	40,769	\$	49,991	\$	51,859	\$	90,760	\$	87,713	
	-	,	-	.,,,, -	-		-	, ,,, , , , , , , , , , , , , , , , , ,	-		
Operating Income (Loss) - U.S. GAAP	\$	(3,251)	\$	10,628	\$	(12,937)	\$	7,377	\$	(11,482)	
Amortization of LP Units and Certain Other Awards (3)		4,993		5,730		-		10,723		-	
Special Charges (4)		-		-		16,138		-		16,138	
Acquisition and Transition Costs (5)		-		-		422		-		712	
Intangible Asset Amortization (5)		584		584		557		1,168		1,025	
Pre-Tax Income - Adjusted Pro Forma		2,326		16,942		4,180		19,268		6,393	
Interest Expense on Long-term Debt (2)	-	1,923	_	1,910	-	1,897	-	3,833	-	3,789	
Operating Income - Adjusted Pro Forma	\$	4,249	\$	18,852	\$	6,077	\$	23,101	\$	10,182	
Provision (Benefit) for Income Taxes - U.S. GAAP	\$	(1,698)	\$	4,659	\$	1,373	\$	2,961	\$	2,431	
Income Taxes (6)	\$	2,844	¢	2,287	¢	384	¢	5,131	- ¢	262	
Provision for Income Taxes - Adjusted Pro Forma	\$	1,146	\$	6,946	\$	1,757	\$	8,092	\$	2,693	
Net Income (Loss) Attributable to Evercore Partners Inc U.S. GAAP	\$	117	\$	2,020	\$	(6,043)	\$	2,137	\$	(5,852)	
Amortization of LP Units and Certain Other Awards (3)	φ	4,993	φ	2,020 5,730	φ	(0,043)	φ	10,723	φ	(3,852)	
Special Charges (4)		-,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		-		16,138		-		16,138	
Acquisition and Transition Costs (5)		-		-		422		-		712	
Intangible Asset Amortization (5)		584		584		557		1,168		1,025	
Income Taxes (6)		(2,844)		(2,287)		(384)		(5,131)		(262)	
Noncontrolling Interest (7)		(832)		4,326		(7,140)		3,494		(6,406)	
Net Income Attributable to Evercore Partners Inc Adjusted Pro Forma	\$	2,018	\$	10,373	\$	3,550	\$	12,391	\$	5,355	
									_		
Diluted Shares Outstanding - U.S. GAAP		22,363		22,328		13,925		22,392		13,814	
Warrants (8)		-		-		-		-		-	
Vested Partnership Units (8)		12,782		12,630		15,386		12,706		15,132	
Unvested Partnership Units (8)		4,540		4,540		4,603		4,540		4,603	
Unvested Restricted Stock Units - Event Based (8)		648		676		780		648		780	
Unvested Restricted Stock Units - Service Based (8)		-		-		911		-		575	
Unvested Restricted Stock - Service Based (8) Diluted Shares Outstanding - Adjusted Pro Forma		40,333		40,174		86 35,691		40,286		80 34,984	
Dhuteu Shares Outstanding - Aujusteu FTo Forma		40,555		40,174	_	33,091	_	40,280		34,964	
Kev Metrics: (a)											
Diluted Earnings (Loss) Per Share - U.S. GAAP	\$	0.00	\$	0.09	\$	(0.43)	\$	0.10	\$	(0.42)	
Diluted Earnings Per Share - Adjusted Pro Forma	\$	0.05	\$	0.26	\$	0.10	\$	0.31	\$	0.15	
<u>.</u>	-		÷		Ŧ		-		+		
Compensation Ratio - U.S. GAAP		71%		63%		73%		66%		73%	
Compensation Ratio - Adjusted Pro Forma		63%		59%		73%		61%		72%	
Operating Margin - U.S. GAAP		(5%)		12%		(18%)		5%		(10%)	
Operating Margin - Adjusted Pro Forma		7%		22%		9%		15%		8%	
Effective Tex Data U.C. CAAD		500/		4.40/		(110/)		400/		(010/)	
Effective Tax Rate - U.S. GAAP Effective Tax Rate - Adjusted Pro Forma		52% 49%		44% 41%		(11%) 42%		40% 42%		(21%) 42%	
Encerve rax Nate - Aujusteu 110 Forma		+770		+1 70		+270		+2 70		<b>-+</b> ∠ 70	

(a) Reconciliations of the key metrics from U.S. GAAP to Adjusted Pro Forma is a derivative of the reconciliations of their components above.

#### EVERCORE PARTNERS INC. U.S. GAAP RECONCILIATION TO ADJUSTED PRO FORMA TRAILING TWELVE MONTHS (dollars in thousands)

(UNAUDITED)

	Twelve Months Ended											
	June 30,	March 31,	June 30,									
	2010	2010	2009									
Net Revenues - U.S. GAAP	\$ 345,051	\$ 351,254	\$ 210,818									
Reimbursable Expenses (1)	(10,296)	(9,930)	(4,757)									
Interest Expense on Long-term Debt (2)	7,639	7,613	6,343									
Net Revenues - Adjusted Pro Forma	\$ 342,394	\$ 348,937	\$ 212,404									
Compensation Expense - U.S. GAAP	\$ 224,588	\$ 230,685	\$ 162,609									
Amortization of LP Units and Certain Other Awards (3)	(20,123)	(15,130)	-									
<b>Compensation Expense - Adjusted Pro Forma</b>	\$ 204,465	\$ 215,555	\$ 162,609									
Compensation Ratio - U.S. GAAP	65%	66%	77%									
Compensation Ratio - Adjusted Pro Forma	60%	62%	77%									

#### EVERCORE PARTNERS INC. ADJUSTED PRO FORMA SEGMENT RECONCILIATION TO U.S. GAAP FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2010

(dollars in thousands) (UNAUDITED)

	Investment Banking Segment															
		Three M	onths E	nded June	30, 2	2010		Six Months Ended June 30, 2010								
Non-GAAP Adjusted Pro Forma Basis Adju			U.S. GAAP Adjustments Basis					Adj	n-GAAP usted Pro ma Basis Adjustments					S. GAAP Basis		
Net Revenues:																
Investment Banking																
Revenue	\$	45,511	\$	1,994	(1)	\$	47,505		\$	116,785	\$	6,642	(1)	\$	123,427	
Other Revenue, net		1,562		(1,042)	(2)		520			3,190		(2,077)	(2)		1,113	
Net Revenues		47,073		952			48,025			119,975		4,565	-		124,540	
Expenses: Employee Compensation																
and Benefits		29,360		4,190	(3)		33,550			69,925		9,049	(3)		78,974	
Non-compensation Costs		13,430		2,463	(5)		15,893			24,112		7,580	(5)		31,692	
Total Expenses		42,790		6,653			49,443			94,037		16,629	-		110,666	
Operating Income (Loss)	\$	4,283	\$	(5,701)		\$	(1,418)		\$	25,938	\$	(12,064)	:	\$	13,874	

	Investment Management Segment														
		Three M	onths E	nded June	<b>30,</b> 2	2010		Six Months Ended June 30, 2010							
Non-GAAP Adjusted Pro Forma Basis			Adjustments				5. GAAP Basis	Adj	n-GAAP 1sted Pro ma Basis	Adjustments			S. GAAP Basis		
Net Revenues:															
Investment Management															
Revenue	\$	16,295	\$	-		\$	16,295	\$	27,346	\$	-	\$	27,346		
Other Revenue, net		1,401		(881)	(2)		520		2,551		(1,756) (2)	)	795		
Net Revenues		17,696		(881)			16,815		29,897		(1,756)		28,141		
Expenses: Employee Compensation															
and Benefits		11,409		803	(3)		12,212		20,835		1,674 (3)	)	22,509		
Non-compensation Costs		6,321		115	(5)		6,436		11,899		230 (5)	)	12,129		
Total Expenses		17,730		918			18,648		32,734		1,904		34,638		
Operating Income (Loss)	\$	(34)	\$	(1,799)		\$	(1,833)	\$	(2,837)	\$	(3,660)	\$	(6,497)		

#### EVERCORE PARTNERS INC. ADJUSTED PRO FORMA SEGMENT RECONCILIATION TO U.S. GAAP FOR THE THREE MONTHS ENDED MARCH 31, 2010

(dollars in thousands) (UNAUDITED)

	Investment Banking Segment											
				nded March 3		10						
	No	n-GAAP			,							
	Adju	usted Pro			U.S	S. GAAP						
	•	ma Basis	Adj	ustments		Basis						
Net Revenues:												
Investment Banking												
Revenue	\$	71,274	\$	4,648 (1)	\$	75,922						
Other Revenue, net		1,628		(1,035) (2)		593						
Net Revenues		72,902		3,613		76,515						
Expenses:												
Expenses. Employee Compensation												
and Benefits		40,565		4,859 (3)		45,424						
Non-compensation Costs		40,505		4,839 (3) 5,117 (5)		45,424 15,799						
Total Expenses		51,247		9,976		61,223						
Total Expenses		51,247		),)70		01,225						
Operating Income	\$	21,655	\$	(6,363)	\$	15,292						
		Investme	ent Ma	nagement Seg	ment	t						
				nded March 3								
	No	n-GAAP			/							
	Adjı	usted Pro			U.S	S. GAAP						
	For	ma Basis	Adj	ustments		Basis						
Net Revenues:												
Investment Management												
Revenue	\$	11,051	\$	-	\$	11,051						
Other Revenue, net		1,150		(875) (2)		275						
Net Revenues		12,201		(875)		11,326						
Evponsos												
Expenses: Employee Compensation												
and Benefits		0.426		971 (2)		10 207						
		9,426 5,578		871 (3)		10,297						
Non-compensation Costs Total Expenses		<u>5,578</u> 15,004		$\frac{115}{986}$ (5)		5,693 15,990						
i otai Expenses		15,004		700		15,990						
Operating Income (Loss)	\$	(2,803)	\$	(1,861)	\$	(4,664)						

#### EVERCORE PARTNERS INC. ADJUSTED PRO FORMA SEGMENT RECONCILIATION TO U.S. GAAP FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2009

(dollars in thousands) (UNAUDITED)

	Investment Banking Segment												
	Three M	onths Ended Jur	1e 30,	2009	Six Months Ended June 30, 2009								
	Non-GAAP				No	on-GAAP							
	Adjusted Pro			U.S. GAAP	S. GAAP Adjusted Pro				U.	S. GAAP			
	Forma Basis	Adjustments	_	Basis	Fo	rma Basis	Adj	ustments		Basis			
Net Revenues:													
Investment Banking Revenue	\$ 68,439	\$ 1,628	(1)	\$ 70,067	\$	116,488	\$	2,637 (1)	\$	119,125			
Other Revenue, net	(71)	(683)	(2)	(754)		531		(683) (2)		(152)			
Net Revenues	68,368	945		69,313		117,019		1,954		118,973			
Expenses:													
Employee Compensation and													
Benefits	39,682	-		39,682		68,894		-		68,894			
Non-compensation Costs	8,468	2,098	(5)	10,566		15,759		3,575 (5)		19,334			
Special Charges	-	3,951	(4)	3,951		-		3,951 (4)		3,951			
Total Expenses	48,150	6,049		54,199		84,653		7,526		92,179			
Operating Income	\$ 20,218	\$ (5,104)	<u>)</u>	\$ 15,114	\$	32,366	\$	(5,572)	\$	26,794			

	Investment Management Segment														
		Three M	onths	Ended Jun	e 30,	2009		Six Months Ended June 30, 2009							
	No	n-GAAP						No	n-GAAP						
	Adj	usted Pro					. GAAP	Adj	usted Pro				U.\$	S. GAAP	
	For	ma Basis	Adj	Adjustments			Basis	For	ma Basis	Adjustments				Basis	
Net Revenues:					-										
Investment Management															
Revenue	\$	2,160	\$	-		\$	2,160	\$	2,726	\$	3	(1)	\$	2,729	
Other Revenue, net		784		(1,214)	(2)		(430)		2,173		(3,106)	(2)		(933)	
Net Revenues		2,944		(1,214)			1,730		4,899		(3,103)			1,796	
					-							-			
Expenses:															
Employee Compensation and															
Benefits		12,177		-			12,177		18,819		-			18,819	
Non-compensation Costs		4,908		509	(5)		5,417		8,264		802	(5)		9,066	
Special Charges		-		12,187	(4)		12,187		-		12,187	(4)		12,187	
Total Expenses		17,085		12,696			29,781		27,083		12,989			40,072	
Operating Income (Loss)	\$	(14,141)	\$	(13,910)		\$	(28,051)	\$	(22,184)	\$	(16,092)	•	\$	(38,276)	

#### Notes to Unaudited Condensed Consolidated Adjusted Pro Forma Financial Data

- (1) The Company has reflected the reclassification of reimbursable expenses and expenses associated with revenue sharing engagements with third parties as a reduction of revenue.
- (2) Interest Expense on Long-term Debt is excluded from the adjusted pro forma Investment Banking and Investment Management segment results and is included in Interest Expense in the segment results on a U.S. GAAP Basis.
- (3) The Company incurred expenses for the three and six months ended June 30, 2010 and three months ended March 31, 2010, from the modification of Evercore LP Units, which will vest over a five-year period.
- (4) The Company has reflected charges in conjunction with Evercore's decision to suspend capital raising for ECP and other ongoing strategic cost management initiatives. The charges relate to the expense required to be recorded under U.S. GAAP for stock-based compensation awards that are voluntarily forfeited by employees who remain with the Company. During 2009 employees voluntarily forfeited 738,000 unvested restricted stock units and 250,000 Evercore LP partnership units.
- (5) Non-compensation Costs on an Adjusted Pro Forma basis reflect the following adjustments:

	Three Months Ended June 30, 2010													
	Inv	vestment	Inv	estment		Total								
	B	anking	Man	agement	Se	gments	Adjustments			U.S	GAAP			
Occupancy and Equipment Rental	\$	3,325	\$	1,306	\$	4,631	-	\$	-	\$	4,631			
Professional Fees		3,547		2,019		5,566	(1)		785		6,351			
Travel and Related Expenses		2,512		355		2,867	(1)		1,112		3,979			
Communications and Information Services		1,260		469		1,729	(1)		33		1,762			
Depreciation and Amortization		683		681		1,364	(5a)		584		1,948			
Acquisition and Transition Costs		604		676		1,280			-		1,280			
Other Operating Expenses		1,499		815		2,314	(1)		64		2,378			
Total Non-compensation Costs	\$	13,430	\$	6,321	\$	19,751	-	\$	2,578	\$	22,329			

	Three Months Ended March 31, 2010													
	Inv	restment	Inv	estment	,	Fotal								
	В	Banking M		Management		Segments		Adjustme		U.S.	GAAP			
Occupancy and Equipment Rental	\$	2,308	\$	1,019	\$	3,327	-	\$	-	\$	3,327			
Professional Fees		2,866		1,688		4,554	(1)		3,811		8,365			
Travel and Related Expenses		2,332		272		2,604	(1)		766		3,370			
Communications and Information Services		679		333		1,012	(1)		17		1,029			
Depreciation and Amortization		532		234		766	(5a)		584		1,350			
Acquisition and Transition Costs		295		1,161		1,456			-		1,456			
Other Operating Expenses		1,670		871		2,541	(1)		54		2,595			
Total Non-compensation Costs	\$	10,682	\$	5,578	\$	16,260	_	\$	5,232	\$	21,492			

	Three Months June 30, 2009													
	Inv	estment	Inve	estment	,	Fotal								
	Ba	Banking		Management		Segments		Adju	istments	U.S.	. GAAP			
Occupancy and Equipment Rental	\$	2,143	\$	1,333	\$	3,476	_	\$	-	\$	3,476			
Professional Fees		2,414		1,957		4,371	(1)		743		5,114			
Travel and Related Expenses		1,388		278		1,666	(1)		791		2,457			
Communications and Information Services		619		315		934	(1)		21		955			
Depreciation and Amortization		376		208		584	(5a)		557		1,141			
Acquisition and Transition Costs		-		-		-	(5b)		422		422			
Other Operating Expenses		1,528		817		2,345	(1)		73		2,418			
Total Non-compensation Costs	\$	8,468	\$	4,908	\$	13,376	-	\$	2,607	\$	15,983			

	Six Months June 30, 2010											
	Inv	estment	Inv	estment	,	Total						
	B	anking	Mar	Management		Segments		Adj	ustments	U.S	. GAAP	
Occupancy and Equipment Rental	\$	5,633	\$	2,325	\$	7,958	-	\$	-	\$	7,958	
Professional Fees		6,413		3,707		10,120	(1)		4,596		14,716	
Travel and Related Expenses		4,844		627		5,471	(1)		1,878		7,349	
Communications and Information Services		1,939		802		2,741	(1)		50		2,791	
Depreciation and Amortization		1,215		915		2,130	(5a)		1,168		3,298	
Acquisition and Transition Costs		899		1,837		2,736			-		2,736	
Other Operating Expenses		3,169		1,686		4,855	(1)		118		4,973	
Total Non-compensation Costs	\$	24,112	\$	11,899	\$	36,011	-	\$	7,810	\$	43,821	
				Siv N	Aont	hs June .	- 30 2	000				
	Inv	estment	Inv	estment		Total	50, 2	003				
		anking		agement		gments		Adj	ustments	U.S	. GAAP	
Occupancy and Equipment Rental	\$	4,284	\$	2,354	\$	6,638	-	\$	-	\$	6,638	
Professional Fees		4,710		3,016		7,726	(1)		1,212		8,938	
Travel and Related Expenses		2,442		390		2,832	(1)		1,223		4,055	
Communications and Information Services		1,157		494		1,651	(1)		38		1,689	
Depreciation and Amortization		753		420		1,173	(5a)		1,025		2,198	

(5a) Reflects expenses associated with amortization of intangible assets acquired in the Protego, Braveheart, SFS and EAM acquisitions.

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8 2 6 4

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4 377

(5b)

(1)

4.003

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712

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28 400

Acquisition and Transition Costs

Total Non-compensation Costs

Other Operating Expenses

- (5b) The Company has reflected Acquisition and Transition Costs for costs incurred during the first quarter of 2009 in connection with the acquisition of SFS and the formation of ETC. This charge reflects the change in accounting for deal-related costs required by SFAS No. 141(R), *Business Combinations*, codified under ASC 805, which was effective January 1, 2009.
- (6) Evercore is organized as a series of Limited Liability Companies, Partnerships, a C-Corporation and a Public Corporation and therefore, not all of the Company's income is subject to corporate level taxes. As a result, adjustments have been made to increase Evercore's effective tax rate to approximately 49% and 42% for the three and six months ended June 30, 2010. These adjustments assume that the Company has adopted a conventional corporate tax structure and is taxed as a C Corporation in the U.S. at the prevailing corporate rates, that all deferred tax assets relating to foreign operations are fully realizable within the structure on a consolidated basis and that adjustments for deferred tax assets related to the ultimate tax deductions for equity-based compensation awards are made directly to stockholders' equity.
- (7) Reflects adjustment to eliminate noncontrolling interest related to all Evercore LP partnership units which are assumed to be converted to Class A common stock.
- (8) Assumes the vesting of all Evercore LP partnership units and restricted stock unit event-based awards and reflects on a weighted average basis, the dilution of unvested service-based awards. In the computation of outstanding common stock equivalents for U.S. GAAP net income per share, the unvested Evercore LP partnership units are anti-dilutive and the event-based restricted stock units are excluded from the calculation.

### **Additional Information**

Incremental Earnings per share of \$0.17 would have been earned in Q2 2010 had the fee for LyondellBasell been recognized in the period assuming a 50% compensation ratio and a tax rate of 42%.

The forecasted marginal loss per share of \$0.07 and \$0.08, which relates to the Institutional Equities business in Q3 and Q4 2010, respectively, assumes a 42% tax rate, noncontrolling interest of approximately 29% and a sharecount approximating Q2 2010 throughout the remainder of the year. On a U.S. GAAP basis, the corresponding assumptions for noncontrolling interest and sharecount were applied. The U.S. GAAP tax rate is approximately 38%, slightly less than the rate in effect at the end of Q2 2010.