#### EVERCORE

#### EVERCORE REPORTS SECOND QUARTER 2015 RESULTS; QUARTERLY DIVIDEND OF \$0.28 PER SHARE

#### **Highlights**

- Second Quarter Financial Summary
  - Record second quarter Net Revenues of \$268 million, up more than 23% compared to Q2 2014
  - U.S. GAAP Net Income Attributable to Evercore Partners Inc. of \$11 million, down 56% compared to Q2 2014, or \$0.26 per share, down 55% compared to Q2 2014
  - Record second quarter Adjusted Pro Forma Net Income Attributable to Evercore Partners Inc. of \$34 million, up 10% compared to Q2 2014, or \$0.65 per share, down 2% compared to Q2 2014
- Year-to-Date Financial Summary
  - Record first half Net Revenues of \$506 million, up 38% compared to the same period in 2014
  - U.S. GAAP Net Income Attributable to Evercore Partners Inc. of \$15 million, down 57% compared to the same period in 2014, or \$0.35 per share, down 58% compared to the same period in 2014
  - Record first half Adjusted Pro Forma Net Income Attributable to Evercore Partners Inc. of \$64 million, up 40% compared to the same period in 2014, or \$1.20 per share, up 24% compared to the same period in 2014
- Investment Banking
  - Recruited ten Senior Managing Directors in Advisory and one in Evercore ISI to date, strengthening our capabilities in the Chemicals, Energy, Healthcare, Technology and Utilities sectors and broadening our coverage in ECM, Restructuring and Europe
  - Advising clients on significant transactions globally:
    - Advising the Special Committee of the Board of Directors of Broadcom Corp. on its \$37.0 billion sale to Avago Technologies Limited
    - Advised E.I. DuPont de Nemours on its successful proxy contest with Trian Partners
    - Advising the Conflicts Committee of the Board of Directors of WPZ GP LLC, the general partner of Williams Partners L.P., on its \$13.8 billion merger with The Williams Companies, Inc.
    - Advising CVS Health on its \$12.7 billion acquisition of Omnicare
    - Advising Tokio Marine Holdings, Inc. on its \$7.5 billion acquisition of HCC Insurance Holdings, Inc.
- Participated in 26 underwriting transactions in the second quarter, and 37 in the first half, in multiple sectors, including Healthcare, Transportation, Financial Institutions, Media and Real Estate, producing \$21 million and \$27 million of underwriting revenue in the second quarter and first half, respectively
- Investment Management
  - Assets Under Management in consolidated businesses were \$14.1 billion
- Returned \$148.5 million of capital to shareholders during the first half of 2015 through dividends and repurchases, including repurchases of 2.5 million shares/units. Quarterly dividend of \$0.28 per share

NEW YORK, July 22, 2015 – Evercore Partners Inc. (NYSE: EVR) today announced that its U.S. GAAP Net Revenues were \$268.1 million for the quarter ended June 30, 2015, compared to \$217.7 million for the quarter ended June 30, 2014. U.S. GAAP Net Revenues were \$506.1 million for the six months ended June 30, 2015, compared to \$366.8 million for the six months ended June 30, 2014. U.S. GAAP Net Income Attributable to Evercore Partners Inc. for the second quarter was \$10.8 million, or \$0.26 per share, compared to \$24.3 million, or \$0.58 per share, a year ago. U.S. GAAP Net Income Attributable to Evercore Partners Inc. for the six months ended June 30, 2015 was \$15.1 million, or \$0.35 per share, compared to \$34.8 million, or \$0.83 per share, for the same period last year.

Adjusted Pro Forma Net Revenues were \$268.5 million for the quarter ended June 30, 2015, an increase of 24% compared to \$217.3 million for the quarter ended June 30, 2014. Adjusted Pro Forma Net Revenues were \$506.7 million for the six months ended June 30, 2015, an increase of 38% compared to \$366.2 million for the six months ended June 30, 2014. Adjusted Pro Forma Net Income Attributable to Evercore Partners Inc. was \$33.9 million for the second quarter, up 10% compared to \$30.7 million a year ago. Adjusted Pro Forma earnings per share was \$0.65 for the quarter, down 2% in comparison to the prior year period. Adjusted Pro Forma Net Income Attributable to Evercore Partners Inc. was \$63.7 million for the six months ended June 30, 2015, up 40% compared to \$45.4 million for the same period last year. Adjusted Pro Forma earnings per share was \$1.20 for the six months ended June 30, 2015, up 24% in comparison to the prior year period.

The U.S. GAAP trailing twelve-month compensation ratio of 63.0% compares to 61.2% for the same period in 2014. The U.S. GAAP compensation ratio for the three months ended June 30, 2015 and June 30, 2014 was 64.6% and 59.4%, respectively. The Adjusted Pro Forma compensation ratio for the trailing twelve months was 58.3%, compared to 58.9% for the same period in 2014. The Adjusted Pro Forma compensation ratio for the current quarter was 57.4%, compared to 58.3% for the quarter ended June 30, 2014.

Results for the three and six months ended June 30, 2015 and the three months ended March 31, 2015 include the combined operations of Evercore ISI.

Evercore's quarterly results may fluctuate significantly due to the timing and amount of transaction fees earned, as well as other factors. Accordingly, financial results in any particular quarter may not be representative of future results over a longer period of time.

"Our business continues to perform well, delivering record second quarter and first half revenues and earnings, and enabling us to return \$148.5 million to shareholders, the highest amount for any six month period in our history," said Ralph Schlosstein, President and Chief Executive Officer. "Our advisory teams are extremely busy, with strong contributions this quarter in the energy, technology, healthcare and financial institutions sectors. Our ECM strategy is building momentum as we reported strong quarterly revenues and continue to grow our underwriting pipeline in multiple sectors. Notably, the proportion of book run transactions is increasing materially. Our Equities business continues to focus on growing revenues and managing costs, producing operating margins of 18% for the quarter and 17% for the first half. And our overall operating margins for the first half improved modestly compared to last year, despite the drag from a record recruiting year."

"Once again, the firm's Investment Banking business was strong. Both on the M&A side and on the equity capital markets side. And both in North America and outside it," said Roger Altman, Executive Chairman.

#### Consolidated U.S. GAAP and Adjusted Pro Forma Selected Financial Data (Unaudited)

							U.S. GA	AP					
		T	hree !	Months End	ed		% Chai	Six Months Ended					
	J	une 30, 2015	M	March 31, 2015		une 30, 2014	March 31, 2015	June 30, 2014	June 30, 2015		J	une 30, 2014	% Change
							(dollars in the	ousands)					
Net Revenues	\$	268,096	\$	237,983	\$	217,696	13%	23%	\$	506,079	\$	366,809	38%
Operating Income	\$	31,111	\$	10,998	\$	43,035	183%	(28%)	\$	42,109	\$	63,749	(34%)
Net Income Attributable to Evercore													
Partners Inc.	\$	10,764	\$	4,300	\$	24,265	150%	(56%)	\$	15,064	\$	34,833	(57%)
Diluted Earnings Per Share	\$	0.26	\$	0.10	\$	0.58	160%	(55%)	\$	0.35	\$	0.83	(58%)
Compensation Ratio		64.6%		68.5%		59.4%				66.4%		60.2%	
Operating Margin		11.6%		4.6%		19.8%				8.3%		17.4%	

							Adjusted Pro	Forma						
		T	hree	Months End	ed		% Chai	ige vs.		Six Months Ended				
	J	June 30, 2015	N	March 31, 2015		June 30, 2014	March 31, 2015	June 30, 2014	•	June 30, 2015	J	June 30, 2014	% Change	
							(dollars in the	ousands)						
Net Revenues	\$	268,500	\$	238,159	\$	217,282	13%	24%	\$	506,659	\$	366,240	38%	
Operating Income	\$	58,756	\$	50,473	\$	51,429	16%	14%	\$	109,229	\$	77,817	40%	
Net Income Attributable to Evercore														
Partners Inc.	\$	33,931	\$	29,725	\$	30,723	14%	10%	\$	63,656	\$	45,449	40%	
Diluted Earnings Per Share	\$	0.65	\$	0.56	\$	0.66	16%	(2%)	\$	1.20	\$	0.97	24%	
Compensation Ratio		57.4%		57.4%		58.3%				57.4%		58.7%		
Operating Margin		21.9%		21.2%		23.7%				21.6%		21.2%		

Throughout the discussion of Evercore's business segments, information is presented on an Adjusted Pro Forma basis, which is an unaudited non-generally accepted accounting principles ("non-GAAP") measure. Adjusted Pro Forma results begin with information prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"), and then those results are adjusted to exclude certain items and reflect the conversion of vested and unvested Evercore LP Units and Interests into Class A shares. Evercore believes that the disclosed Adjusted Pro Forma measures and any adjustments thereto, when presented in conjunction with comparable U.S. GAAP measures, are useful to investors to compare Evercore's results across several periods and facilitate an understanding of Evercore's operating results. Evercore uses these measures to evaluate its operating performance, as well as the performance of individual employees. These measures should not be considered a substitute for, or superior to, measures of financial performance prepared in accordance with U.S. GAAP. For more information about the Adjusted Pro Forma basis of reporting used by management to evaluate the performance of Evercore and each line of business, including reconciliations of U.S. GAAP results to an Adjusted Pro Forma basis, see pages A-2 through A-11 included in Annex I. These Adjusted Pro Forma amounts are allocated to the Company's two business segments: Investment Banking and Investment Management.

#### **Business Line Reporting**

#### **Investment Banking**

8						U.S. G	AAP					
	Т	hree	Months End	led		% Chan	ige vs.			Six N	Ionths Ended	ļ
	June 30,	N	farch 31,	J	une 30,	March 31,	June 30,	J	Tune 30,	J	Tune 30,	_
	2015		2015		2014	2015	2014		2015		2014	% Change
Net Revenues:						(dollars in th	iousands)					
Investment Banking Revenues	\$ 246,550	\$	217,638	\$	192,251	13%	28%	\$	464,188	\$	320,755	45%
Other Revenue, net	(2,173)	Ψ	(1,058)	Ψ	(928)	(105%)	(134%)	Ψ	(3,231)	Ψ	(1,581)	(104%)
Net Revenues	244,377		216,580		191,323	13%	28%		460,957		319,174	44%
Net Revenues	244,377		210,360		191,323	1370	2070		400,937		319,174	4470
Expenses:												
Employee Compensation and Benefits	159,677		148,640		114,622	7%	39%		308,317		193,379	59%
Non-compensation Costs	57,535		52,669		38,366	9%	50%		110,204		68,355	61%
Special Charges	(139)		2,290		-	NM	NM		2,151		-	NM
Total Expenses	217,073		203,599		152,988	7%	42%		420,672		261,734	61%
Operating Income	\$ 27,304	\$	12,981	\$	38,335	110%	(29%)	\$	40,285	\$	57,440	(30%)
Compensation Ratio	65.3%		68.6%		59.9%				66,9%		60.6%	
Operating Margin	11.2%		6.0%		20.0%				8.7%		18.0%	
operating margin	11.270		0.070		20.070	Adjusted P	ro Forma		0.770		10.070	
	T	hree	Months End	led		% Chan				Six M	Ionths Ended	
	June 30,		farch 31,		une 30,	March 31,	June 30,	J	Tune 30,		une 30,	
	2015		2015		2014	2015	2014		2015		2014	% Change
		-				(dollars in th	nousands)					_
Net Revenues:												
Investment Banking Revenues	\$ 243,007	\$	213,972	\$	188,587	14%	29%	\$	456,979	\$	314,254	45%
Other Revenue, net	(380)		692		177	NM	NM		312		709	(56%)
Net Revenues	242,627		214,664		188,764	13%	29%		457,291		314,963	45%
Expenses:												
Employee Compensation and Benefits	140,532		122,105		112,057	15%	25%		262,637		187,600	40%
Non-compensation Costs	49,393		45,630		32,217	8%	53%		95,023		59,679	59%
Total Expenses	189,925		167,735		144,274	13%	32%		357,660		247,279	45%
r			,						,			
Operating Income	\$ 52,702	\$	46,929	\$	44,490	12%	18%	\$	99,631	\$	67,684	47%
Operating Income  Compensation Ratio	\$ 52,702 57.9%	\$	46,929 56.9%	\$	<u>44,490</u> 59.4%	12%	18%	\$	99,631 57.4%	\$	59.6%	47%
. •		\$		\$		12%	18%	\$	,	\$		47%

For the second quarter, Evercore's Investment Banking segment reported Net Revenues of \$242.6 million, which represents an increase of 29% year-over-year. Operating Income of \$52.7 million increased 18% from the second quarter of last year. Operating Margins were 21.7% in comparison to 23.6% for the second quarter of last year. For the six months ended June 30, 2015, Investment Banking reported Net Revenues of \$457.3 million, an increase of 45% from last year. Year-to-date Operating Income of \$99.6 million compared to \$67.7 million last year. Year-to-date Operating Margins were 21.8% compared to 21.5% last year.

#### Revenues

		Adjusted Pro Forma												
		T	hree I	Months End	ed		% Chan	ge vs.		S				
	J	une 30,	M	March 31,		June 30,	March 31,	June 30,		June 30,		June 30,		
		2015		2015		2014	2015	2014	2015		2014		% Change	
							(dollars in the	ousands)						
Advisory Fees	\$	168,745	\$	155,136	\$	171,574	9%	(2%)	\$	323,881	\$	285,189	14%	
Commissions and Related Fees		53,031		53,068		7,513	%	606%		106,099		15,769	573%	
Underwriting Fees		21,231		5,768		9,500	268%	123%		26,999		13,296	103%	
Total Investment Banking Revenue	\$	243,007	\$	213,972	\$	188,587	14%	29%	\$	456,979	\$	314,254	45%	

During the quarter, Investment Banking earned advisory fees from 179 clients (vs. 150 in Q2 2014) and fees in excess of \$1 million from 42 transactions (vs. 40 in Q2 2014). For the first six months of the year, Investment Banking earned advisory fees from 261 clients (vs. 215 last year) and fees in excess of \$1 million from 77 transactions (vs. 72 last year).

During the second quarter of 2015 Commissions and Related Fees of \$53.0 million increased 606% from last year, reflecting the acquisition of ISI. Underwriting Fees of \$21.2 million for the three months ended June 30, 2015 increased 123% versus the prior year. During the six months ended June 30, 2015 Commissions and Related Fees of \$106.1 million increased 573% from last year, reflecting the acquisition of ISI. Underwriting Fees of \$27.0 million for the six months ended June 30, 2015 increased 103% versus the prior year.

Evercore ISI, our U.S. equities business, reported Net Revenues of \$117.5 million, including allocated underwriting revenues of \$12.4 million for the six months ended June 30, 2015. Operating margins as contemplated for the performance targets of the Class G and H LP Interests, giving effect to just Commissions and Related Fees, for the six months ended June 30, 2015 were consistent with those assumed at the time of the closing of the transactions.

#### **Expenses**

Compensation costs were \$140.5 million for the second quarter, an increase of 25% year-over-year. The trailing twelve-month compensation ratio was 58.6%, down from 60.2% a year ago. Evercore's Investment Banking compensation ratio was 57.9% for the second quarter, down versus the compensation ratio reported for the three months ended June 30, 2014 of 59.4%. Year to-date compensation costs were \$262.6 million, an increase of 40% from the prior year.

Non-compensation costs for the current quarter were \$49.4 million, up 53% from the same period last year. The increase in costs versus the same period in the prior year reflects the addition of personnel within most parts of the business, including the acquisition of ISI, increased new business costs associated with higher levels of global transaction activity and higher professional fees. The ratio of non-compensation costs to net revenue for the current quarter was 20.4%, compared to 17.1% in the same quarter last year. Year-to-date non-compensation costs were \$95.0 million, up 59% from the prior year. The ratio of non-compensation costs to revenue for the six months ended June 30, 2015 was 20.8%, compared to 18.9% last year, driven primarily by the higher non-compensation costs in the Evercore ISI equities business.

#### **Investment Management**

TIC	CA	٨D

	Three Months Ende			ed % Change vs.					Six Months Ended					
	J	une 30,	Ma	arch 31,	J	une 30,	March 31,	June 30,	Jı	ine 30,	Jι	me 30,		
		2015		2015		2014	2015	2014		2015	:	2014	% Change	
Net Revenues:							(dollars in thousands)							
Investment Management Revenues	\$	24,505	\$	22,081	\$	26,801	11%	(9%)	\$	46,586	\$	48,716	(4%)	
Other Revenue, net		(786)		(678)		(428)	(16%)	(84%)		(1,464)		(1,081)	(35%)	
Net Revenues		23,719		21,403		26,373	11%	(10%)		45,122		47,635	(5%)	
Expenses:														
Employee Compensation and Benefits		13,467		14,486		14,724	(7%)	(9%)		27,953		27,359	2%	
Non-compensation Costs		6,445		5,552		6,949	16%	(7%)		11,997		13,967	(14%)	
Special Charges		_		3,348			NM	NM		3,348			NM	
Total Expenses		19,912		23,386		21,673	(15%)	(8%)		43,298		41,326	5%	
Operating Income (Loss)	\$	3,807	\$	(1,983)	\$	4,700	NM	(19%)	\$	1,824	\$	6,309	(71%)	
Compensation Ratio		56.8%		67.7%		55.8%				61.9%		57.4%		
Operating Margin		16.1%		(9.3%)		17.8%				4.0%		13.2%		

							Adjusted P	ro Forma							
		T	hree N	Months End	led		% Char	ige vs.		Six Months Ended					
	Jı	me 30,	M	arch 31,	J	une 30,	March 31,	June 30,	J	une 30,	J	une 30,			
		2015		2015		2014	2015	2014		2015		2014	% Change		
Net Revenues:							(dollars in th	nousands)							
Investment Management Revenues	\$	25,700	\$	23,220	\$	28,014	11%	(8%)	\$	48,920	\$	50,474	(3%)		
Other Revenue, net		173		275		504	(37%)	(66%)		448		803	(44%)		
Net Revenues		25,873		23,495		28,518	10%	(9%)		49,368		51,277	(4%)		
Expenses:															
Employee Compensation and Benefits		13,467		14,486		14,724	(7%)	(9%)		27,953		27,359	2%		
Non-compensation Costs		6,352		5,465		6,855	16%	(7%)		11,817		13,785	(14%)		
Total Expenses		19,819		19,951		21,579	(1%)	(8%)		39,770		41,144	(3%)		
Operating Income	\$	6,054	\$	3,544	\$	6,939	71%	(13%)	\$	9,598	\$	10,133	(5%)		
Compensation Ratio		52.1%		61.7%		51.6%				56.6%		53.4%			
Operating Margin		23.4%		15.1%		24.3%				19.4%		19.8%			
Assets Under Management (in millions) (1)	\$	14,077	\$	14,033	\$	14,643	%	(4%)	\$	14,077	\$	14,643	(4%)		

<sup>(1)</sup> Assets Under Management reflect end of period amounts from our consolidated subsidiaries.

For the second quarter, Investment Management reported Net Revenues and Operating Income of \$25.9 million and \$6.1 million, respectively. Investment Management reported a second quarter Operating Margin of 23.4%. For the six months ended June 30, 2015, Investment Management reported Net Revenues and Operating Income of \$49.4 million and \$9.6 million, respectively. The year-to-date Operating Margin was 19.4%, compared to 19.8% last year.

As of June 30, 2015, Investment Management reported \$14.1 billion of AUM, flat from March 31, 2015.

#### Revenues

#### Investment Management Revenue

							Adjusted Pro Forma								
		T	hree	Months End	ed		% Char	nge vs.	Six Months Ended				1		
	Ju	me 30,	N	March 31,		June 30,	March 31,	h 31, June 30,		Tune 30,	J	une 30,			
		2015		2015	2014		2015	2014	2015		2014		% Change		
Investment Advisory and Management Fees							(dollars in th	housands)							
Wealth Management	\$	8,733	\$	8,445	\$	7,519	3%	16%	\$	17,178	\$	14,686	17%		
Institutional Asset Management (1)		11,721		11,088		11,491	6%	2%		22,809		22,626	1%		
Private Equity		1,414		1,408		2,024	%	(30%)		2,822		4,049	(30%)		
Total Investment Advisory and Management Fees		21,868	_	20,941	_	21,034	4%	4%		42,809		41,361	4%		
Realized and Unrealized Gains (Losses)															
Institutional Asset Management		822		1,624		1,732	(49%)	(53%)		2,446		3,375	(28%)		
Private Equity		1,815		(489)		4,023	NM	(55%)		1,326		3,962	(67%)		
Total Realized and Unrealized Gains		2,637		1,135	_	5,755	132%	(54%)		3,772		7,337	(49%)		
Equity in Earnings of Affiliates (2)		1,195		1,144		1,225	4%	(2%)		2,339		1,776	32%		
Investment Management Revenues	\$	25,700	\$	23,220	\$	28,014	11%	(8%)	\$	48,920	\$	50,474	(3%)		

<sup>(1)</sup> Management fees from Institutional Asset Management were \$11.7 million, \$11.1 million and \$11.5 million for the three months ended June 30, 2015, March 31, 2015 and June 30, 2014, respectively, and \$22.8 million and \$22.6 million for the six months ended June 30, 2015 and 2014, respectively, on a U.S. GAAP basis, excluding the reduction of revenues for client-related expenses.

Investment Advisory and Management Fees of \$21.9 million for the quarter ended June 30, 2015 increased 4% compared to the same period a year ago, driven primarily by higher fees in Wealth Management, reflecting higher levels of assets under management, partially offset by lower fees in Private Equity.

Realized and Unrealized Gains of \$2.6 million in the quarter decreased relative to the prior year; with the change relative to the prior period driven principally by lower Private Equity gains, which by their nature fluctuate significantly in both timing and amount.

Equity in Earnings of Affiliates of \$1.2 million in the quarter decreased relative to the prior year principally as a result of lower income earned in the second quarter of 2015 by G5 | Evercore.

#### **Expenses**

Investment Management's second quarter expenses were \$19.8 million, down 8% compared to the second quarter of 2014. Year-to-date Investment Management expenses were \$39.8 million, down 3% from a year ago.

#### Other U.S. GAAP Adjustments

Evercore's Adjusted Pro Forma Net Income Attributable to Evercore Partners Inc. for the three and six months ended June 30, 2015 was higher than U.S. GAAP as a result of the exclusion of expenses associated with awards granted in conjunction with certain of the Company's acquisitions, Special Charges, certain other business acquisition-related charges and professional fees.

Acquisition-related compensation charges for 2015 include expenses associated with performance-based awards granted in conjunction with the Company's acquisition of ISI. The amount of expense is based on the determination that it is probable that Evercore ISI will achieve

<sup>(2)</sup> Equity in G5 | Evercore - Wealth Management and ABS on a U.S. GAAP basis are reclassified from Investment Management Revenue to Income from Equity Method Investments.

certain earnings and margin targets in 2015 and in future periods. Special Charges for 2015 include separation benefits and costs associated with the termination of certain contracts within Evercore ISI and the finalization of a matter associated with the wind-down of the Company's U.S. Private Equity business. Acquisition-related charges for 2015 include professional fees incurred related to the acquisition of all of the outstanding equity interests of the operating businesses of ISI, as well as costs related to transitioning ISI's infrastructure.

In addition, for Adjusted Pro Forma purposes, client related expenses have been presented as a reduction from Revenues and Non-compensation costs.

Evercore's Adjusted Pro Forma Diluted Shares Outstanding for the three and six months ended June 30, 2015 were higher than U.S. GAAP as a result of the inclusion of Evercore LP partnership units, as well as the assumed vesting of certain acquisition-related shares, LP Units/Interests and unvested restricted stock units granted to Lexicon and ISI employees.

Further details of these adjustments, as well as an explanation of similar amounts for the three and six months ended June 30, 2014 and the three months ended March 31, 2015, are included in Annex I, pages A-2 to A-11.

#### **Non-controlling Interests**

Non-controlling Interests in certain operating subsidiaries are owned by the principals and strategic investors in these businesses. Evercore's equity ownership percentages in these operating businesses range from 62% to 72%. For the periods ended June 30, 2015, March 31, 2015 and June 30, 2014 the gain (loss) allocated to non-controlling interests was as follows:

	Net Gain (Loss) Allocated to Noncontrolling Interests												
		7	Three M			Six Mont	ths Ended						
	Ju 2		rch 31, 2015		ne 30, 2014		ine 30, 2015		une 30, 2014				
<u>Segment</u>				(0	lollars i	n thousands	)						
Investment Banking (1)	\$	388	\$	(301)	\$	(667)	\$	87	\$	(1,531)			
Investment Management (1)		823		616		1,308		1,439		2,725			
Total	\$	1,211	\$	315	\$	641	\$	1,526	\$	1,194			

<sup>(1)</sup> The difference between the above Adjusted Pro Forma and U.S. GAAP Noncontrolling Interests relates primarily to intangible amortization expense for certain acquisitions, which we excluded from the Adjusted Pro Forma results.

#### **Income Taxes**

For the three and six months ended June 30, 2015, Evercore's Adjusted Pro Forma effective tax rate was 37.3%, compared to 36.5% and 36.7%, respectively, for the three and six months ended June 30, 2014. Changes in the effective tax rate are principally driven by the level of earnings in businesses with minority owners and earnings generated outside of the U.S.

For the three and six months ended June 30, 2015, Evercore's U.S. GAAP effective tax rate was approximately 50.5% and 50.7%, respectively, compared to 34.1% and 34.8%, respectively, for the three and six months ended June 30, 2014. The effective tax rate for U.S. GAAP purposes for 2015 reflects significant adjustments relating to the tax treatment of compensation associated with Evercore LP Units/Interests, state, local and foreign taxes, and other adjustments.

#### **Balance Sheet**

The Company continues to maintain a strong balance sheet, holding cash, cash equivalents and marketable securities of \$282.2 million at June 30, 2015. Current assets exceed current liabilities by \$286.1 million at June 30, 2015. Amounts due related to the Long-Term Notes Payable and Subordinated Borrowings were \$128.8 million at June 30, 2015.

#### **Capital Transactions**

On July 20, 2015, the Board of Directors of Evercore declared a quarterly dividend of \$0.28 per share to be paid on September 11, 2015 to common stockholders of record on August 28, 2015.

During the three months ended June 30, 2015 the Company repurchased approximately 728,000 shares at an average cost per share of \$48.76, and a total of 2,475,000 shares/units in the first half of 2015 at an average price of \$50.38.

#### **Conference Call**

Evercore will host a related conference call beginning at 8:00 a.m. Eastern Time, Wednesday, July 22, 2015, accessible via telephone and the internet. Investors and analysts may participate in the live conference call by dialing (877) 359-9508 (toll-free domestic) or (224) 357-2393 (international); passcode: 78831299. Please register at least 10 minutes before the conference call begins. A replay of the call will be available for one week via telephone starting approximately one hour after the call ends. The replay can be accessed at (855) 859-2056 (toll-free domestic) or (404) 537-3406 (international); passcode: 78831299. A live webcast of the conference call will be available on the Investor Relations section of Evercore's website at www.evercore.com. The webcast will be archived on Evercore's website for 30 days after the call.

#### **About Evercore**

Evercore is a leading independent investment banking advisory firm. Evercore's Investment Banking business advises its clients on mergers, acquisitions, divestitures, restructurings, financings, public offerings, private placements and other strategic transactions and also provides institutional investors with high quality equity research, sales and trading execution that is free of the conflicts created by proprietary activities. Evercore's Investment Management business comprises wealth management, institutional asset management and private equity investing. Evercore serves a diverse set of clients around the world from 27 offices in North America, Europe, South America and Asia. More information about Evercore can be found on the Company's website at <a href="https://www.evercore.com">www.evercore.com</a>.

**Investor Contact:** Robert B. Walsh

Chief Financial Officer, Evercore

212-857-3100

**Media Contact**: Dana Gorman

The Abernathy MacGregor Group, for Evercore

212-371-5999

#### **Basis of Alternative Financial Statement Presentation**

Adjusted Pro Forma results are a non-GAAP measure. Evercore believes that the disclosed Adjusted Pro Forma measures and any adjustments thereto, when presented in conjunction with comparable U.S. GAAP measures, are useful to investors to compare Evercore's results across several periods and better reflect management's view of operating results. These measures should not be considered a substitute for, or superior to, measures of financial performance prepared in accordance with U.S. GAAP. A reconciliation of U.S. GAAP results to Adjusted Pro Forma results is presented in the tables included in Annex I.

#### **Forward-Looking Statements**

This release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, which reflect our current views with respect to, among other things, Evercore's operations and financial performance. In some cases, you can identify these forward-looking statements by the use of words such as "outlook," "believes," "expects," "potential," "continues," "may," "will," "should," "seeks," "approximately," "predicts," "intends," "plans," "estimates," "anticipates" or the negative version of these words or other comparable words. All statements other than statements of historical fact included in this presentation are forward-looking statements and are based on various underlying assumptions and expectations and are subject to known and unknown risks, uncertainties and assumptions, and may include projections of our future financial performance based on our growth strategies and anticipated trends in Evercore's business. Accordingly, there are or will be important factors that could cause actual outcomes or results to differ materially from those indicated in these statements. Evercore believes these factors include, but are not limited to, those described under "Risk Factors" discussed in Evercore's Annual Report on Form 10-K for the year ended December 31, 2014, subsequent quarterly reports on Form 10-Q, current reports on Form 8-K and Registration Statements. These factors should not be construed as exhaustive and should be read in conjunction with the other cautionary statements that are included in this release. In addition, new risks and uncertainties emerge from time to time, and it is not possible for Evercore to predict all risks and uncertainties, nor can Evercore assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. Accordingly, you should not rely upon forward-looking statements as a prediction of actual results and Evercore does not assume any responsibility for the accuracy or completeness of any of these forward-looking statements. Evercore undertakes no obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise.

With respect to any securities offered by any private equity fund referenced herein, such securities have not been and will not be registered under the Securities Act of 1933, as amended, and may not be offered or sold in the United States absent registration or an applicable exemption from registration requirements.

#### ANNEX I

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# EVERCORE PARTNERS INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS THREE AND SIX MONTHS ENDED JUNE 30, 2015 AND 2014

(dollars in thousands, except per share data)

(UNAUDITED)

Revenues         \$ 246,550 \$ 192,251 \$ 464,188 \$ 320,755           Investment Banking Revenue         \$ 246,550 \$ 192,251 \$ 464,188 \$ 320,755           Investment Management Revenue         \$ 24,505 \$ 26,801 \$ 46,586 \$ 48,716           Other Revenue         \$ 1,852 \$ 2,622 \$ 4,559 \$ 4,691           Total Revenues         \$ 272,907 \$ 221,674 \$ 515,333 \$ 374,162           Interest Expense (1)         \$ 4,811 \$ 3,978 \$ 9,254 \$ 7,353           Net Revenues         \$ 268,096 \$ 217,696 \$ 506,079 \$ 366,809           Expenses           Employee Compensation and Benefits         \$ 173,144 \$ 129,346 \$ 336,270 \$ 220,738
Investment Banking Revenue         \$ 246,550         \$ 192,251         \$ 464,188         \$ 320,755           Investment Management Revenue         24,505         26,801         46,586         48,716           Other Revenue         1,852         2,622         4,559         4,691           Total Revenues         272,907         221,674         515,333         374,162           Interest Expense (1)         4,811         3,978         9,254         7,353           Net Revenues         268,096         217,696         506,079         366,809           Expenses
Investment Banking Revenue         \$ 246,550         \$ 192,251         \$ 464,188         \$ 320,755           Investment Management Revenue         24,505         26,801         46,586         48,716           Other Revenue         1,852         2,622         4,559         4,691           Total Revenues         272,907         221,674         515,333         374,162           Interest Expense (1)         4,811         3,978         9,254         7,353           Net Revenues         268,096         217,696         506,079         366,809           Expenses
Investment Management Revenue         24,505         26,801         46,586         48,716           Other Revenue         1,852         2,622         4,559         4,691           Total Revenues         272,907         221,674         515,333         374,162           Interest Expense (1)         4,811         3,978         9,254         7,353           Net Revenues         268,096         217,696         506,079         366,809           Expenses
Other Revenue         1,852         2,622         4,559         4,691           Total Revenues         272,907         221,674         515,333         374,162           Interest Expense (1)         4,811         3,978         9,254         7,353           Net Revenues         268,096         217,696         506,079         366,809           Expenses
Total Revenues         272,907         221,674         515,333         374,162           Interest Expense (1)         4,811         3,978         9,254         7,353           Net Revenues         268,096         217,696         506,079         366,809           Expenses
Interest Expense (1)         4,811         3,978         9,254         7,353           Net Revenues         268,096         217,696         506,079         366,809           Expenses
Net Revenues         268,096         217,696         506,079         366,809           Expenses
·
·
Employee Compensation and Benefits 175,144 129,340 550,270 220,756
Occupancy and Equipment Rental 11,684 10,138 23,914 19,622
Professional Fees 13,164 11,988 22,597 20,499
Travel and Related Expenses 13,400 10,098 26,570 17,482
Communications and Information Services 9,738 3,922 18,300 7,295
Depreciation and Amortization 6,313 3,537 12,714 7,358
Special Charges (139) - 5,499 -
Acquisition and Transition Costs 917 1,016 1,401 1,116
Other Operating Expenses 8,764 4,616 16,705 8,950
Total Expenses 236,985 174,661 463,970 303,060
In cases Defens In case from Foreite Method Investments and
Income Before Income from Equity Method Investments and Income Taxes 31,111 43,035 42,109 63,749
Income from Equity Method Investments         1,998         2,038         3,105         2,279           Income Before Income Taxes         33,109         45,073         45,214         66,028
Provision for Income Taxes 16,723 15,387 22,935 22,950
Net Income 16,386 29,686 22,279 43,078
Net Income Attributable to Noncontrolling Interest 5,622 5,421 7,215 8,245
Net Income Attributable to Evercore Partners Inc.         \$ 10,764         \$ 24,265         \$ 15,064         \$ 34,833
Net Income Attributable to Evercore Partners Inc. Common
\$ 10,764         \$ 24,265         \$ 15,064         \$ 34,833
Weighted Average Shares of Class A Common Stock
Outstanding:
Basic 36,445 35,744 36,584 35,208
Diluted 42,165 41,860 42,479 41,781
Net Income Per Share Attributable to Exercore Partners Inc.
Common Shareholders:
Basic \$ 0.30 \$ 0.68 \$ 0.41 \$ 0.99
Diluted \$ 0.26 \$ 0.58 \$ 0.35 \$ 0.83

 $<sup>(1) \ \</sup> Includes \ interest \ expense \ on \ long-term \ debt \ and \ interest \ expense \ on \ short-term \ repurchase \ agreements.$ 

#### **Adjusted Pro Forma Results**

Throughout the discussion of Evercore's business segments, information is presented on an Adjusted Pro Forma basis, which is a non-generally accepted accounting principles ("non-GAAP") measure. Adjusted Pro Forma results begin with information prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"), adjusted to exclude certain items and reflect the conversion of vested and unvested Evercore LP Units, other IPO related restricted stock unit awards, as well as Acquisition Related Share Issuances and Unvested Restricted Stock Units granted to Lexicon and ISI employees, into Class A shares. Evercore believes that the disclosed Adjusted Pro Forma measures and any adjustments thereto, when presented in conjunction with comparable U.S. GAAP measures, are useful to investors to compare Evercore's results across several periods and facilitate an understanding of Evercore's operating results. The Company uses these measures to evaluate its operating performance, as well as the performance of individual employees. These measures should not be considered a substitute for, or superior to, measures of financial performance prepared in accordance with U.S. GAAP. These Adjusted Pro Forma amounts are allocated to the Company's two business segments: Investment Banking and Investment Management. The differences between Adjusted Pro Forma and U.S. GAAP results are as follows:

- 1. Assumed Vesting of Evercore LP Units and Exchange into Class A Shares. The Company incurred expenses, in Employee Compensation and Benefits, resulting from the vesting of Class E LP Units issued in conjunction with the acquisition of ISI, as well as Class G and H LP Interests. The amount of expense for the Class G and H LP Interests is based on the determination that it is probable that Evercore ISI will achieve certain earnings and margin targets in 2015 and in future periods. The Adjusted Pro Forma results assume these LP Units and certain Class G and H LP Interests have vested and have been exchanged for Class A shares. Accordingly, any expense associated with these units, and related awards, is excluded from Adjusted Pro Forma results, and the noncontrolling interest related to these units is converted to controlling interest. The Company's Management believes that it is useful to provide the per-share effect associated with the assumed conversion of these previously granted equity interests, and thus the Adjusted Pro Forma results reflect the exchange of certain vested and unvested Evercore LP partnership units and interests and IPO related restricted stock unit awards into Class A shares.
- 2. Adjustments Associated with Business Combinations. The following charges resulting from business combinations have been excluded from Adjusted Pro Forma results because the Company's Management believes that operating performance is more comparable across periods excluding the effects of these acquisition-related charges:
  - a. <u>Amortization of Intangible Assets and Other Purchase Accounting-related Amortization.</u> Amortization of intangible assets and other purchase accounting-related amortization from the acquisitions of ISI, SFS and certain other acquisitions.
  - b. <u>Compensation Charges.</u> Expenses for deferred consideration issued to the sellers of certain of the Company's acquisitions.
  - c. <u>GP Investments.</u> Write-off of General Partnership investment balances during the fourth quarter of 2013 associated with the acquisition of Protego.
  - d. <u>Acquisition and Transition Costs.</u> Primarily professional fees for legal and other services incurred during 2015 related to the acquisition of all of the outstanding equity interests of the operating businesses of ISI, as well as costs related to transitioning ISI's infrastructure.
- 3. <u>Client Related Expenses.</u> Client related expenses and provisions for uncollected receivables have been classified as a reduction of revenue in the Adjusted Pro Forma presentation. The Company's Management believes that this adjustment results in more meaningful key operating ratios, such as compensation to net revenues and operating margin.

- 4. <u>Professional Fees.</u> The expense associated with share-based awards resulting from increases in the share price, which is required upon change in employment status, is excluded from Adjusted Pro Forma results.
- 5. <u>Special Charges.</u> Expenses during 2015 primarily related to separation benefits and costs associated with the termination of certain contracts within the Company's Evercore ISI business, and the finalization of a matter associated with the wind-down of the Company's U.S. Private Equity business.
- 6. Income Taxes. Evercore is organized as a series of Limited Liability Companies, Partnerships, a C-Corporation and a Public Corporation and therefore, not all of the Company's income is subject to corporate-level taxes. As a result, adjustments have been made to the Adjusted Pro Forma earnings to assume that the Company has adopted a conventional corporate tax structure and is taxed as a C-Corporation in the U.S. at the prevailing corporate rates, that all deferred tax assets relating to foreign operations are fully realizable within the structure on a consolidated basis and that adjustments for deferred tax assets related to the ultimate tax deductions for equity-based compensation awards are made directly to stockholders' equity. This assumption is consistent with the assumption that certain Evercore LP Units and interests are vested and exchanged into Class A shares, as discussed in Item 1 above, as the assumed exchange would change the tax structure of the Company. In addition, the Adjusted Pro Forma presentation reflects the netting of changes in the Company's Tax Receivable Agreement against Income Tax Expense.
- 7. Presentation of Interest Expense. The Adjusted Pro Forma results present interest expense on short-term repurchase agreements, within the Investment Management segment, in Other Revenues, net, as the Company's Management believes it is more meaningful to present the spread on net interest resulting from the matched financial assets and liabilities. In addition, Adjusted Pro Forma Investment Banking and Investment Management Operating Income is presented before interest expense on debt, which is included in interest expense on a U.S. GAAP basis.
- 8. <u>Presentation of Income from Equity Method Investments.</u> The Adjusted Pro Forma results present Income from Equity Method Investments within Revenue as the Company's Management believes it is a more meaningful presentation.

### EVERCORE PARTNERS INC. U.S. GAAP RECONCILIATION TO ADJUSTED PRO FORMA

		т	hree	Months Endo	ed			Six Mon	ths Fn	ded
	J	une 30,		farch 31,		une 30,	J	une 30,		une 30,
Net Revenues - U.S. GAAP	-\$	2015 268,096	\$	2015 237,983	\$	2014 217,696	\$	<b>2015</b> 506,079	\$	2014
Client Related Expenses (1)	φ	(4,346)	ф	(3,634)	Ф	(4,489)	Ф	(7,980)	ф	366,809 (7,022)
Income from Equity Method Investments (2)		1,998		1,107		2,038		3,105		2,279
Interest Expense on Debt (3)		2,752		2,597		2,037		5,349		4,174
Other Purchase Accounting-related Amortization (8a)		2,732		106		2,037		106		-
Net Revenues - Adjusted Pro Forma	\$	268,500	\$	238,159	\$	217,282	\$	506,659	\$	366,240
			_							
Compensation Expense - U.S. GAAP	\$	173,144	\$	163,126	\$	129,346	\$	336,270	\$	220,738
Amortization of LP Units / Interests and Certain Other Awards (5)		(18,193)		(25,950)		-		(44,143)		-
Other Acquisition Related Compensation Charges (6)		(952)		(585)		(2,565)		(1,537)		(5,779)
Compensation Expense - Adjusted Pro Forma	\$	153,999	\$	136,591	\$	126,781	\$	290,590	\$	214,959
Operating Income. U.S. CAAD	\$	21 111	\$	10,998	\$	43,035	\$	42 100	\$	62.740
Operating Income - U.S. GAAP Income from Equity Method Investments (2)	φ	31,111 1,998	ф	1,107	φ	2,038	φ	42,109 3,105	φ	63,749 2,279
Pre-Tax Income - U.S. GAAP		33,109		12,105		45,073		45,214		66,028
Amortization of LP Units / Interests and Certain Other Awards (5)		18,193		25,950		43,073		44,143		00,020
Other Acquisition Related Compensation Charges (6)		952		585		2,565		1,537		5,779
Special Charges (7)		(139)		5,638		2,303		5,499		-
Intangible Asset Amortization / Other Purchase Accounting-related Amortization (8a)		2,972		3,114		82		6,086		164
Acquisition and Transition Costs (8b)		917		484		-		1,401		-
Professional Fees (8c)		-		-		1,672		-		1,672
Pre-Tax Income - Adjusted Pro Forma		56,004		47,876		49,392		103,880		73,643
Interest Expense on Debt (3)		2,752		2,597		2,037		5,349		4,174
Operating Income - Adjusted Pro Forma	\$	58,756	\$	50,473	\$	51,429	\$	109,229	\$	77,817
Provision for Income Taxes - U.S. GAAP	\$	16,723	\$	6,212	\$	15,387	\$	22,935	\$	22,950
Income Taxes (9)	-	4,139	-	11,624	-	2,641	-	15,763	-	4,050
Provision for Income Taxes - Adjusted Pro Forma	\$	20,862	\$	17,836	\$	18,028	\$	38,698	\$	27,000
Net Income Attributable to Evercore Partners Inc U.S. GAAP	\$	10,764	\$	4,300	\$	24,265		15,064		34,833
Amortization of LP Units / Interests and Certain Other Awards (5)	Ψ	18,193	Ψ	25,950	Ψ	24,203		44,143		-
Other Acquisition Related Compensation Charges (6)		952		585		2,565		1,537		5,779
Special Charges (7)		(139)		5,638		-		5,499		-
Intangible Asset Amortization / Other Purchase Accounting-related Amortization (8a)		2,972		3,114		82		6,086		164
Acquisition and Transition Costs (8b)		917		484		_		1,401		_
Professional Fees (8c)		-		_		1,672		-		1,672
Income Taxes (9)		(4,139)		(11,624)		(2,641)		(15,763)		(4,050)
Noncontrolling Interest (10)		4,411		1,278		4,780		5,689		7,051
Net Income Attributable to Evercore Partners Inc Adjusted Pro Forma	\$	33,931	\$	29,725	\$	30,723	\$	63,656	\$	45,449
Diluted Shares Outstanding - U.S. GAAP		42,165		42,788		41,860		42,479		41,781
Vested Partnership Units (11a)		4,413		4,479		4,719		4,446		4,901
Unvested Partnership Units / Interests (11a)		5,786		5,961		-,,,,,		5,836		
Unvested Restricted Stock Units - Event Based (11a)		12		12		12		12		12
Acquisition Related Share Issuance (11b)		96		119		299		106		332
Diluted Shares Outstanding - Adjusted Pro Forma		52,472		53,359		46,890		52,879		47,026
Vov. Matrica (a)										
Key Metrics: (a) Diluted Earnings Per Share - U.S. GAAP	¢	0.26	¢	0.10	•	0.59	\$	0.25	¢	0.92
5	\$ \$		\$ \$	0.10	\$ \$	0.58	\$	0.35	\$ \$	0.83
Diluted Earnings Per Share - Adjusted Pro Forma	φ	0.65	ф	0.56	φ	0.66	ф	1.20	ф	0.97
Compensation Ratio - U.S. GAAP		64.6%		68.5%		59.4%		66.4%		60.2%
Compensation Ratio - Adjusted Pro Forma		57.4%		57.4%		58.3%		57.4%		58.7%
Operating Margin - U.S. GAAP		11.6%		4.6%		19.8%		8.3%		17.4%
Operating Margin - Adjusted Pro Forma		21.9%		21.2%		23.7%		21.6%		21.2%
Effective Tax Rate - U.S. GAAP		50.5%		51.3%		34.1%		50.7%		34.8%
Effective Tax Rate - Adjusted Pro Forma		37.3%		37.3%		36.5%		37.3%		36.7%
(a) Deconsiliations of the law matrice from ILS CAAD to Adjusted Due Forms are a de-	iroti	641	:11:	-4:£41:			***			

<sup>(</sup>a) Reconciliations of the key metrics from U.S. GAAP to Adjusted Pro Forma are a derivative of the reconciliations of their components above.

## EVERCORE PARTNERS INC. U.S. GAAP RECONCILIATION TO ADJUSTED PRO FORMA TRAILING TWELVE MONTHS

	Consolidated							
		Tv	Months End	Ended				
	-	June 30,	N	Tarch 31,	J	une 30,		
		2015		2015		2014		
Net Revenues - U.S. GAAP	\$	1,055,128	\$	1,004,728	\$	772,809		
Client Related Expenses (1)		(18,711)		(18,854)		(16,088)		
Income from Equity Method Investments (2)		6,006		6,046		8,834		
Interest Expense on Debt (3)		9,605		8,890		8,236		
General Partnership Investments (4)		-		-		385		
Other Purchase Accounting-related Amortization (8a)		317		317		-		
Adjustment to Tax Receivable Agreement Liability (9)		-		_		(6,905)		
Net Revenues - Adjusted Pro Forma	\$	1,052,345	\$	1,001,127	\$	767,271		
Compensation Expense - U.S. GAAP	\$	665,048	\$	621,250	\$	473,146		
Amortization of LP Units / Interests and Certain Other Awards (5)		(47,542)		(29,349)		(9,635)		
Other Acquisition Related Compensation Charges (6)		(3,697)		(5,310)		(11,600)		
Compensation Expense - Adjusted Pro Forma	\$	613,809	\$	586,591	\$	451,911		
Compensation Ratio - U.S. GAAP (a)		63.0%		61.8%		61.2%		
Compensation Ratio - Adjusted Pro Forma (a)		58.3%		58.6%		58.9%		
				ment Bankin				
				Months End				
	•	June 30,	N	Tarch 31,	J	une 30,		
		2015		2015		2014		
	_	0.44.400		0000	_			
Net Revenues - U.S. GAAP	\$	961,420	\$	908,366	\$	675,758		
Client Related Expenses (1)	\$	(18,673)	\$	(18,804)	\$	(16,048)		
Client Related Expenses (1) Income from Equity Method Investments (2)	\$	(18,673) 758	\$	(18,804) 768	\$	(16,048) 2,949		
Client Related Expenses (1) Income from Equity Method Investments (2) Interest Expense on Debt (3)	\$	(18,673) 758 5,787	\$	(18,804) 768 5,099	\$	(16,048)		
Client Related Expenses (1) Income from Equity Method Investments (2) Interest Expense on Debt (3) Other Purchase Accounting-related Amortization (8a)	\$	(18,673) 758	\$	(18,804) 768	\$	(16,048) 2,949 4,493		
Client Related Expenses (1) Income from Equity Method Investments (2) Interest Expense on Debt (3)	\$	(18,673) 758 5,787	\$	(18,804) 768 5,099 317	\$	(16,048) 2,949		
Client Related Expenses (1) Income from Equity Method Investments (2) Interest Expense on Debt (3) Other Purchase Accounting-related Amortization (8a) Adjustment to Tax Receivable Agreement Liability (9) Net Revenues - Adjusted Pro Forma	\$	(18,673) 758 5,787 317 - 949,609	\$	(18,804) 768 5,099 317 - 895,746	\$	(16,048) 2,949 4,493 - (5,524) 661,628		
Client Related Expenses (1) Income from Equity Method Investments (2) Interest Expense on Debt (3) Other Purchase Accounting-related Amortization (8a) Adjustment to Tax Receivable Agreement Liability (9) Net Revenues - Adjusted Pro Forma  Compensation Expense - U.S. GAAP		(18,673) 758 5,787 317 - 949,609		(18,804) 768 5,099 317 - 895,746 562,532		(16,048) 2,949 4,493 (5,524) 661,628		
Client Related Expenses (1) Income from Equity Method Investments (2) Interest Expense on Debt (3) Other Purchase Accounting-related Amortization (8a) Adjustment to Tax Receivable Agreement Liability (9) Net Revenues - Adjusted Pro Forma  Compensation Expense - U.S. GAAP Amortization of LP Units / Interests and Certain Other Awards (5)	\$	(18,673) 758 5,787 317 - 949,609 607,587 (47,542)	\$	(18,804) 768 5,099 317 - 895,746 562,532 (29,349)	\$	(16,048) 2,949 4,493 - (5,524) 661,628 418,573 (8,608)		
Client Related Expenses (1) Income from Equity Method Investments (2) Interest Expense on Debt (3) Other Purchase Accounting-related Amortization (8a) Adjustment to Tax Receivable Agreement Liability (9) Net Revenues - Adjusted Pro Forma  Compensation Expense - U.S. GAAP	\$	(18,673) 758 5,787 317 - 949,609	\$	(18,804) 768 5,099 317 - 895,746 562,532	\$	(16,048) 2,949 4,493 (5,524) 661,628		
Client Related Expenses (1) Income from Equity Method Investments (2) Interest Expense on Debt (3) Other Purchase Accounting-related Amortization (8a) Adjustment to Tax Receivable Agreement Liability (9) Net Revenues - Adjusted Pro Forma  Compensation Expense - U.S. GAAP Amortization of LP Units / Interests and Certain Other Awards (5) Other Acquisition Related Compensation Charges (6) Compensation Expense - Adjusted Pro Forma	\$	(18,673) 758 5,787 317 - 949,609 607,587 (47,542) (3,697) 556,348	\$	(18,804) 768 5,099 317 - 895,746 562,532 (29,349) (5,310) 527,873	\$	(16,048) 2,949 4,493 (5,524) 661,628 418,573 (8,608) (11,600) 398,365		
Client Related Expenses (1) Income from Equity Method Investments (2) Interest Expense on Debt (3) Other Purchase Accounting-related Amortization (8a) Adjustment to Tax Receivable Agreement Liability (9) Net Revenues - Adjusted Pro Forma  Compensation Expense - U.S. GAAP Amortization of LP Units / Interests and Certain Other Awards (5) Other Acquisition Related Compensation Charges (6)	\$	(18,673) 758 5,787 317 - 949,609 607,587 (47,542) (3,697)	\$	(18,804) 768 5,099 317 - 895,746 562,532 (29,349) (5,310)	\$	(16,048) 2,949 4,493 - (5,524) 661,628 418,573 (8,608) (11,600)		

<sup>(</sup>a) Reconciliations of the key metrics from U.S. GAAP to Adjusted Pro Forma are a derivative of the reconciliations of their components above.

## EVERCORE PARTNERS INC. U.S. GAAP SEGMENT RECONCILIATION TO ADJUSTED PRO FORMA FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2015

							Investment	Banking	g Segment						
		Thre	e Mont	hs Ended J	ine 30, 2	2015				Six Mont	hs Ended Jun	e 30, 2015	<u> </u>		
	TIG. 6		. 10			Adj	n-GAAP isted Pro	U.S. GAAP Basis		Adjustments			Non-GAAP Adjusted Pro Forma Basis		
Net Revenues:	<u>U.S. G</u>	SAAP Basis	Adju	ustments		For	ma Basis	U.S. G	AAP Basis	Adj	istments		For	ma Basis	
Investment Banking															
Revenue	\$	246,550	\$	(3,543)	(1)(2)	\$	243,007	\$	464,188	\$	(7,209)	(1)(2)	\$	456,979	
Other Revenue, net		(2,173)		1,793	(3)		(380)		(3,231)		3,543	(3)(8a)		312	
Net Revenues		244,377		(1,750)			242,627		460,957		(3,666)			457,291	
Expenses: Employee Compensation and	a														
Benefits	u	159.677		(19,145)	(5)(6)		140,532		308,317		(45,680)	(5)(6)		262,637	
Non-compensation Costs		57,535		(8,142)	(8)		49,393		110,204		(15,181)	(8)		95,023	
Special Charges		(139)		139	(7)		<del>-</del> 7,575		2,151		(2,151)	(7)		-	
Total Expenses		217,073		(27,148)	(,)		189,925		420,672		(63,012)	(,,		357,660	
Operating Income (a)	\$	27,304	\$	25,398		\$	52,702	\$	40,285	\$	59,346		\$	99,631	
Compensation Ratio (b) Operating Margin (b)		65.3% 11.2%					57.9% 21.7%		66.9% 8.7%					57.4% 21.8%	
Operating Wargin (b)		11.270					21.770		0.770					21.670	
							Investment M	lanagem				20 201			
		Thre	e Mont	hs Ended J	une 30, 2		_	lanagem		Six Mont	hs Ended Jun	e 30, 2015		n CAAD	
		Thre	e Mont	hs Ended J	une 30, 2	No	n-GAAP	lanagem 		Six Mont	hs Ended Jun	e 30, 2015	No	n-GAAP	
	U.S. G			hs Ended Ju	une 30, 2	No Adjı	_				hs Ended Jun	e 30, 2015	No Adj	n-GAAP usted Pro ma Basis	
Net Revenues:	U.S. G	Thre			une 30, 2	No Adjı	n-GAAP isted Pro					e 30, 2015	No Adj	usted Pro	
Investment Management		SAAP Basis	Adju	ustments		No Adju For	n-GAAP isted Pro ma Basis	U.S. G	AAP Basis	Adjı	ustments		No Adj For	usted Pro ma Basis	
Investment Management Revenue	<b>U.S.</b> G	SAAP Basis 24,505		us tments	(1)(2)	No Adjı	n-GAAP usted Pro ma Basis		AAP Basis 46,586		2,334	(1)(2)	No Adj	usted Pro ma Basis 48,920	
Investment Management Revenue Other Revenue, net		24,505 (786)	Adju	1,195 959		No Adju For	n-GAAP usted Pro ma Basis 25,700 173	U.S. G	46,586 (1,464)	Adjı	2,334 1,912		No Adj For	usted Pro ma Basis 48,920 448	
Investment Management Revenue		SAAP Basis 24,505	Adjı	us tments	(1)(2)	No Adju For	n-GAAP usted Pro ma Basis	U.S. G	AAP Basis 46,586	Adjı	2,334	(1)(2)	No Adj For	usted Pro ma Basis 48,920	
Investment Management Revenue Other Revenue, net		24,505 (786)	Adjı	1,195 959	(1)(2)	No Adju For	n-GAAP usted Pro ma Basis 25,700 173	U.S. G	46,586 (1,464)	Adjı	2,334 1,912	(1)(2)	No Adj For	usted Pro ma Basis 48,920 448	
Investment Management Revenue Other Revenue, net Net Revenues	\$	24,505 (786)	Adjı	1,195 959	(1)(2)	No Adju For	n-GAAP usted Pro ma Basis 25,700 173	U.S. G	46,586 (1,464)	Adjı	2,334 1,912	(1)(2)	No Adj For	usted Pro ma Basis 48,920 448	
Investment Management Revenue Other Revenue, net Net Revenues Expenses:	\$	24,505 (786)	Adjı	1,195 959	(1)(2)	No Adju For	n-GAAP usted Pro ma Basis 25,700 173	U.S. G	46,586 (1,464)	Adjı	2,334 1,912	(1)(2)	No Adj For	usted Pro ma Basis 48,920 448	
Investment Management Revenue Other Revenue, net Net Revenues Expenses: Employee Compensation and	\$	24,505 (786) 23,719	Adjı	1,195 959	(1)(2)	No Adju For	n-GAAP usted Pro ma Basis 25,700 173 25,873	U.S. G	46,586 (1,464) 45,122	Adjı	2,334 1,912	(1)(2)	No Adj For	48,920 448 49,368	
Investment Management Revenue Other Revenue, net Net Revenues  Expenses: Employee Compensation and Benefits	\$	24,505 (786) 23,719	Adjı	1,195 959 2,154	(1)(2)	No Adju For	25,700 173 25,873	U.S. G	46,586 (1,464) 45,122 27,953	Adjı	2,334 1,912 4,246	(1)(2)	No Adj For	48,920 448 49,368 27,953 11,817	
Investment Management Revenue Other Revenue, net Net Revenues  Expenses: Employee Compensation and Benefits Non-compensation Costs	\$	24,505 (786) 23,719	Adjı	1,195 959 2,154	(1)(2)	No Adju For	n-GAAP usted Pro ma Basis 25,700 173 25,873	U.S. G	46,586 (1,464) 45,122 27,953 11,997	Adjı	2,334 1,912 4,246	(1)(2) (3)	No Adj For	48,920 448 49,368	
Investment Management Revenue Other Revenue, net Net Revenues  Expenses: Employee Compensation and Benefits Non-compensation Costs Special Charges	\$	24,505 (786) 23,719	Adjı	1,195 959 2,154	(1)(2)	No Adju For	25,700 173 25,873	U.S. G	46,586 (1,464) 45,122 27,953 11,997 3,348	Adjı	2,334 1,912 4,246	(1)(2) (3)	No Adj For	48,920 448 49,368 27,953 11,817	
Investment Management Revenue Other Revenue, net Net Revenues  Expenses: Employee Compensation and Benefits Non-compensation Costs Special Charges Total Expenses	\$ dd	24,505 (786) 23,719 13,467 6,445 - 19,912	Adju \$	1,195 959 2,154	(1)(2)	No Adji For:	n-GAAP isted Proma Basis 25,700 173 25,873 13,467 6,352 - 19,819	U.S. G	46,586 (1,464) 45,122 27,953 11,997 3,348 43,298		2,334 1,912 4,246 (180) (3,348) (3,528)	(1)(2) (3)	No Adji For	48,920 448 49,368 27,953 11,817 - 39,770	

 $<sup>(</sup>a) \ \ Operating \ Income \ for \ U.S. \ GAAP \ excludes \ Income \ (Loss) \ from \ Equity \ Method \ Investments.$ 

 $<sup>(</sup>b) \ \ Reconciliations \ of the key \ metrics \ from \ U.S. \ GAAP \ to \ Adjusted \ Pro \ Forma \ are \ a \ derivative \ of the \ reconciliations \ of their components \ above.$ 

## EVERCORE PARTNERS INC. U.S. GAAP SEGMENT RECONCILIATION TO ADJUSTED PRO FORMA FOR THE THREE MONTHS ENDED MARCH 31, 2015

				ent Banking						
		Thre	ee Mont	hs Ended Ma	rch 31, 20					
	U.S. GAAP Basis Adjustments						n-GAAP			
						Adjusted Pro				
N . B	U.S. G.	AAP Basis	Adju	us tments		Forma Basis				
Net Revenues:										
Investment Banking	\$	217 629	\$	(2,666)	(1)(2)	\$	212 072			
Revenue	Ф	217,638	Ф	(3,666)	(1)(2)	Ф	213,972			
Other Revenue, net		(1,058)		1,750	(3)(8a)		692			
Net Revenues		216,580		(1,916)			214,664			
Expenses:										
Employee Compensation and										
Benefits		148,640		(26,535)	(5)(6)		122,105			
Non-compensation Costs		52,669		(7,039)	(8)		45,630			
Special Charges		2,290		(2,290)	(7)		_			
Total Expenses		203,599		(35,864)			167,735			
Operating Income (a)	\$	12,981	\$	33,948		\$	46,929			
Compensation Ratio (b)		68.6%					56.9%			
Operating Margin (b)		6.0%					21.9%			
				t Managemei						
				t Managemei hs Ended Ma		)15				
						)15 No	n-GAAP			
		Thre	ee Mont	hs Ended Mar		)15 No Adj	usted Pro			
N. P.	U.S. G		ee Mont			)15 No Adj				
Net Revenues:	U.S. G	Thre	ee Mont	hs Ended Mar		)15 No Adj	usted Pro			
Investment Management		Thro	ee Mont Adju	hs Ended Mai	rch 31, 20	No No Adj For	usted Pro ma Basis			
Investment Management Revenue	<b>U.S. G</b>	Thro  AAP Basis  22,081	ee Mont	us tments	(1)(2)	)15 No Adj	usted Pro ma Basis 23,220			
Investment Management Revenue Other Revenue, net		Thro  AAP Basis  22,081 (678)	ee Mont Adju	us tments  1,139 953	rch 31, 20	No No Adj For	usted Pro ma Basis  23,220  275			
Investment Management Revenue		Thro  AAP Basis  22,081	ee Mont Adju	us tments	(1)(2)	No No Adj For	usted Pro ma Basis 23,220			
Investment Management Revenue Other Revenue, net		Thro  AAP Basis  22,081 (678)	ee Mont Adju	us tments  1,139 953	(1)(2)	No No Adj For	usted Pro ma Basis  23,220  275			
Investment Management Revenue Other Revenue, net Net Revenues	\$	Thro  AAP Basis  22,081 (678)	ee Mont Adju	us tments  1,139 953	(1)(2)	No No Adj For	usted Pro ma Basis  23,220  275			
Investment Management Revenue Other Revenue, net Net Revenues Expenses:	\$	Thro  AAP Basis  22,081 (678)	ee Mont Adju	us tments  1,139 953	(1)(2)	No No Adj For	usted Pro ma Basis  23,220  275			
Investment Management Revenue Other Revenue, net Net Revenues  Expenses: Employee Compensation and	\$	22,081 (678) 21,403	ee Mont Adju	us tments  1,139 953	(1)(2)	No No Adj For	23,220 275 23,495			
Investment Management Revenue Other Revenue, net Net Revenues  Expenses: Employee Compensation and Benefits Non-compensation Costs Special Charges	\$	22,081 (678) 21,403 14,486 5,552 3,348	ee Mont Adju	1,139 953 2,092	(1)(2) (3)	No No Adj For	23,220 275 23,495 14,486 5,465			
Investment Management Revenue Other Revenue, net Net Revenues  Expenses: Employee Compensation and Benefits Non-compensation Costs	\$	22,081 (678) 21,403	ee Mont Adju	1,139 953 2,092	(1)(2) (3)	No No Adj For	23,220 275 23,495			
Investment Management Revenue Other Revenue, net Net Revenues  Expenses: Employee Compensation and Benefits Non-compensation Costs Special Charges	\$	22,081 (678) 21,403 14,486 5,552 3,348	ee Mont Adju	1,139 953 2,092	(1)(2) (3)	No No Adj For	23,220 275 23,495 14,486 5,465			
Investment Management Revenue Other Revenue, net Net Revenues  Expenses: Employee Compensation and Benefits Non-compensation Costs Special Charges Total Expenses	\$	22,081 (678) 21,403 14,486 5,552 3,348 23,386	Adju	1,139 953 2,092 - (87) (3,348) (3,435)	(1)(2) (3)	No No Adj For	23,220 275 23,495 14,486 5,465 - 19,951			

<sup>(</sup>a) Operating Income (Loss) for U.S. GAAP excludes Income (Loss) from Equity Method Investments.

<sup>(</sup>b) Reconciliations of the key metrics from U.S. GAAP to Adjusted Pro Forma are a derivative of the reconciliations of their components above.

## EVERCORE PARTNERS INC. U.S. GAAP SEGMENT RECONCILIATION TO ADJUSTED PRO FORMA FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2014

							Investment B	anking S	Segment					
		Thr	ree Mont	hs Ended Ju	ne 30, 20	14			9	Six Mont	hs Ended Jun	e 30, 2014	ļ	
	U.S. G	AAP Basis	Adju	stments		Adj	on-GAAP usted Pro ma Basis	U.S. G	AAP Basis	Adju	stments		Adjı	n-GAAP nsted Pro ma Basis
Net Revenues: Investment Banking Revenue	\$	192,251	\$	(3,664)	(1)(2)	\$	188,587	\$	320,755	\$	(6,501)	(1)(2)	\$	314,254
Other Revenue, net	9	(928)	Ψ	1,105	(3)	Ψ	177	Ψ	(1,581)	Ψ	2,290	(3)	Ψ	709
Net Revenues		191,323		(2,559)			188,764		319,174		(4,211)			314,963
Expenses: Employee Compensation														
and Benefits		114,622		(2,565)	(6)		112,057		193,379		(5,779)	(6)		187,600
Non-compensation Costs		38,366		(6,149)	(8)		32,217		68,355		(8,676)	(8)		59,679
Total Expenses		152,988		(8,714)			144,274		261,734		(14,455)			247,279
Operating Income (a)	\$	38,335	\$	6,155		\$	44,490	\$	57,440	\$	10,244		\$	67,684
Compensation Ratio (b)		59.9%					59.4%		60.6%					59.6%
Operating Margin (b)		20.0%					23.6%		18.0%					21.5%
						Īr	ivestment Mai	nagemen	t Segment					
		Thr	ree Mont	hs Ended Ju	ne 30, 20					Six Mont	hs Ended Jun	e 30, 2014	ļ	
							on-GAAP							n-GAAP
	HE C	A A D Dania	A 31				usted Pro ma Basis	HE C	AAD Dania	A .3!				isted Pro
Net Revenues: Investment Management	<u>U.S. G</u>	AAP Basis	Adju	stments		For	ma Basis	<u>U.S. G</u>	AAP Basis	Agu	stments		Fori	na Basis
Revenue	\$	26,801	\$	1,213	(1)(2)	\$	28,014	S	48,716	\$	1,758	(1)(2)	\$	50,474
Other Revenue, net		(428)		932	(3)		504		(1,081)		1,884	(3)		803
Net Revenues		26,373		2,145			28,518		47,635		3,642			51,277
Expenses: Employee Compensation														
and Benefits		14,724		-			14,724		27,359		-			27,359
Non-compensation Costs		6,949		(94)	(8)		6,855		13,967		(182)	(8)		13,785
Total Expenses		21,673		(94)			21,579		41,326		(182)			41,144
Operating Income (a)	\$	4,700	\$	2,239		\$	6,939	\$	6,309	\$	3,824		\$	10,133
Compensation Ratio (b)		55.8%					51.6%		57.4%					53.4%
Operating Margin (b)		17.8%					24.3%		13.2%					19.8%

 $<sup>(</sup>a) \ \ Operating \ Income \ for \ U.S. \ GAAP \ excludes \ Income \ (Loss) \ from \ Equity \ Method \ Investments.$ 

<sup>(</sup>b) Reconciliations of the key metrics from U.S. GAAP to Adjusted Pro Forma are a derivative of the reconciliations of their components above.

#### Notes to Unaudited Condensed Consolidated Adjusted Pro Forma Financial Data

For further information on these Adjusted Pro Forma adjustments, see page A-2.

- (1) Client related expenses and provisions for uncollected receivables have been reclassified as a reduction of revenue in the Adjusted Pro Forma presentation.
- (2) Income (Loss) from Equity Method Investments has been reclassified to Revenue in the Adjusted Pro Forma presentation.
- (3) Interest Expense on Debt is excluded from the Adjusted Pro Forma Investment Banking and Investment Management segment results and is included in Interest Expense in the segment results on a U.S. GAAP Basis.
- (4) Write-off of General Partnership investment balances during the fourth quarter of 2013 associated with the acquisition of Protego.
- (5) Expenses incurred from the assumed vesting of Class E LP Units and Class G and H LP Interests issued in conjunction with the acquisition of ISI are excluded from the Adjusted Pro Forma presentation.
- (6) Expenses for deferred consideration issued to the sellers of certain of the Company's acquisitions are excluded from the Adjusted Pro Forma presentation.
- (7) Expenses during 2015 primarily related to separation benefits and costs associated with the termination of certain contracts within the Company's Evercore ISI business, and the finalization of a matter associated with the wind-down of the Company's U.S. Private Equity business.
- (8) Non-compensation Costs on an Adjusted Pro Forma basis reflect the following adjustments:

Three	Months	Fnded June	30	2015

								Inv	estment	Inve	stment
_	U.S. GAAP		Adjustments			Total Segments		Banking		Management	
Occupancy and Equipment Rental	\$	11,684	\$	-		\$	11,684	\$	9,881	\$	1,803
Professional Fees		13,164		(1,884)	(1)		11,280		9,670		1,610
Travel and Related Expenses		13,400		(2,348)	(1)		11,052		10,441		611
Communications and Information Services		9,738		(14)	(1)		9,724		9,042		682
Depreciation and Amortization		6,313		(2,972)	(8a)		3,341		2,391		950
Acquisition and Transition Costs		917		(917)	(8b)		-		-		-
Other Operating Expenses		8,764		(100)	(1)		8,664		7,968		696
Total Non-compensation Costs	\$	63,980	\$	(8,235)		\$	55,745	\$	49,393	\$	6,352

#### Three Months Ended March 31, 2015

								Inv	vestment	Inve	stment
_	U.S. GAAP		Adjustments			<b>Total Segments</b>		Banking		Management	
Occupancy and Equipment Rental	\$	12,230	\$	-		\$	12,230	\$	11,022	\$	1,208
Professional Fees		9,433		(699)	(1)		8,734		7,158		1,576
Travel and Related Expenses		13,170		(2,840)	(1)		10,330		9,809		521
Communications and Information Services		8,562		(10)	(1)		8,552		8,048		504
Depreciation and Amortization		6,401		(3,008)	(8a)		3,393		2,441		952
Acquisition and Transition Costs		484		(484)	(8b)		-		-		-
Other Operating Expenses		7,941		(85)	(1)		7,856		7,152		704
Total Non-compensation Costs	\$	58,221	\$	(7,126)		\$	51,095	\$	45,630	\$	5,465

#### Three Months Ended June 30, 2014

								Inv	estment	Inve	stment
	U.S. GAAP		Adjustments			Total :	Segments	Banking		Management	
Occupancy and Equipment Rental	\$	10,138	\$	-		\$	10,138	\$	8,437	\$	1,701
Professional Fees		11,988		(3,273)	(1)(8c)		8,715		6,981		1,734
Travel and Related Expenses		10,098		(2,736)	(1)		7,362		6,761		601
Communications and Information Services		3,922		(5)	(1)		3,917		3,389		528
Depreciation and Amortization		3,537		(82)	(8a)		3,455		1,960		1,495
Acquisition and Transition Costs		1,016		-			1,016		1,016		-
Other Operating Expenses		4,616		(147)	(1)		4,469		3,673		796
Total Non-compensation Costs	\$	45,315	\$	(6,243)		\$	39,072	\$	32,217	\$	6,855

#### Six Months Ended June 30, 2015

								Inv	vestment	Investment	
	U.S. GAAP		Adjustments			<b>Total Segments</b>		Banking		Management	
Occupancy and Equipment Rental	\$	23,914	\$	-		\$	23,914	\$	20,903	\$	3,011
Professional Fees		22,597		(2,583)	(1)		20,014		16,828		3,186
Travel and Related Expenses		26,570		(5,188)	(1)		21,382		20,250		1,132
Communications and Information Services		18,300		(24)	(1)		18,276		17,090		1,186
Depreciation and Amortization		12,714		(5,980)	(8a)		6,734		4,832		1,902
Acquisition and Transition Costs		1,401		(1,401)	(8b)		-		-		-
Other Operating Expenses		16,705		(185)	(1)		16,520		15,120		1,400
Total Non-compensation Costs	\$	122,201	\$	(15,361)		\$	106,840	\$	95,023	\$	11,817

#### Six Months Ended June 30, 2014

							Investment		Inve	estment
U.S. GAAP		Adjustments			Total Segments		Banking		Mana	agement
\$	19,622	\$	-		\$	19,622	\$	16,348	\$	3,274
	20,499		(4,027) (	1)(8c)		16,472		12,874		3,598
	17,482		(4,399)	(1)		13,083		11,872		1,211
	7,295		(10)	(1)		7,285		6,365		920
	7,358		(164)	(8a)		7,194		3,923		3,271
	1,116		-			1,116		1,116		-
	8,950		(258)	(1)		8,692		7,181		1,511
\$	82,322	\$	(8,858)		\$	73,464	\$	59,679	\$	13,785
	U.S. \$	\$ 19,622 20,499 17,482 7,295 7,358 1,116 8,950	\$ 19,622 \$ 20,499 17,482 7,295 7,358 1,116 8,950	\$ 19,622 \$ - 20,499 (4,027) ( 17,482 (4,399) 7,295 (10) 7,358 (164) 1,116 - 8,950 (258)	\$ 19,622 \$ - 20,499 (4,027) (1)(8c) 17,482 (4,399) (1) 7,295 (10) (1) 7,358 (164) (8a) 1,116 - 8,950 (258) (1)	\$ 19,622 \$ - \$ 20,499 (4,027) (1)(8c) 17,482 (4,399) (1) 7,295 (10) (1) 7,358 (164) (8a) 1,116 - 8,950 (258) (1)	\$ 19,622 \$ - \$ 19,622 20,499 (4,027) (1)(8c) 16,472 17,482 (4,399) (1) 13,083 7,295 (10) (1) 7,285 7,358 (164) (8a) 7,194 1,116 - 1,116 8,950 (258) (1) 8,692	U.S. GAAP         Adjustments         Total Segments         Between the processor           \$ 19,622         \$ 19,622         \$ 19,622         \$ 19,622         \$ 19,622         \$ 19,622         \$ 16,472         \$ 16,472         \$ 17,482         \$ 19,622         \$ 16,472         \$ 16,472         \$ 17,482         \$ 10,000         \$ 10,	\$ 19,622 \$ - \$ 19,622 \$ 16,348 20,499 (4,027) (1)(8c) 16,472 12,874 17,482 (4,399) (1) 13,083 11,872 7,295 (10) (1) 7,285 6,365 7,358 (164) (8a) 7,194 3,923 1,116 - 1,116 1,116 8,950 (258) (1) 8,692 7,181	U.S. GAAP         Adjustments         Total Segments         Banking         Managements           \$ 19,622         \$ -         \$ 19,622         \$ 16,348         \$ 20,499         (4,027) (1)(8c)         16,472         12,874         12,874         17,482         11,872         13,083         11,872         11,872         11,872         17,295         6,365         6,365         6,365         1,358         1,116         1,116         1,116         1,116         1,116         1,116         1,116         8,950         (258)         (1)         8,692         7,181         1,118         1,118         1,118         1,116

- (8a) The exclusion from the Adjusted Pro Forma presentation of expenses associated with amortization of intangible assets and other purchase accounting-related amortization from the acquisitions of ISI, SFS and certain other acquisitions.
- (8b) Primarily professional fees for legal and other services incurred during 2015 related to the acquisition of all of the outstanding equity interests of the operating businesses of ISI, as well as costs related to transitioning ISI's infrastructure.
- (8c) The expense associated with share-based awards resulting from increases in the share price, which is required upon change in employment status, is excluded from Adjusted Pro Forma results.
- (9) Evercore is organized as a series of Limited Liability Companies, Partnerships, a C-Corporation and a Public Corporation and therefore, not all of the Company's income is subject to corporate level taxes. As a result, adjustments have been made to Evercore's effective tax rate assuming that the Company has adopted a conventional corporate tax structure and is taxed as a C-Corporation in the U.S. at the prevailing corporate rates, that all deferred tax assets relating to foreign operations are fully realizable within the structure on a consolidated basis and that, historically, adjustments for deferred tax assets related to the ultimate tax deductions for equity-based compensation awards are made directly to stockholders' equity. In addition, the Adjusted Pro Forma presentation reflects the netting of changes in the Company's Tax Receivable Agreement against Income Tax Expense.
- (10) Reflects adjustment to eliminate noncontrolling interest related to all Evercore LP partnership units which are assumed to be converted to Class A common stock in the Adjusted Pro Forma presentation.
- (11a) Assumes the vesting, and exchange into Class A shares, of certain Evercore LP partnership units and interests and IPO related restricted stock unit awards in the Adjusted Pro Forma presentation. In the computation of outstanding common stock equivalents for U.S. GAAP net income per share, the Evercore LP partnership units are anti-dilutive.
- (11b)Assumes the vesting of all Acquisition Related Share Issuances and Unvested Restricted Stock Units granted to Lexicon employees in the Adjusted Pro Forma presentation. In the computation of outstanding common stock equivalents for U.S. GAAP, these Shares and Restricted Stock Units are reflected using the Treasury Stock Method.