**Our Goal**
*To be the most respected and trusted independent investment bank in the world*

**Company Description**
- Founded in 1995 on the premise that clients would be best served by an investment banking firm free of conflicts and with a strong commitment to excellence, integrity, and confidentiality
- #1 in Advisory Revenues Among Independent Firms in 2022 and #4 Among All Firms since 2018
- #1 independent research firm in the Institutional Investor All-America Equity Research Survey since 2014; #1 on a weighted basis among all firms
- Strong track record of revenue and profit growth with a record year in 2021 and second best year in 2022, with future growth opportunities
- Success driven by client relationships, quality of team, thought leadership, transaction execution skills, and breadth of capabilities
- Diversification across sectors, geographies, and capabilities positions Evercore to perform in all market environments

**Our Core Values**
- **Client Focus:** Invest in long-term relationships with our clients through independent, trusted, and innovative advice to help them achieve superior results
- **Integrity:** Strictly adhere to the principle of doing the right thing at all times and in all circumstances
- **Excellence:** Relentlessly strive to achieve the highest standards of quality
- **Respect:** Treat all people with the utmost dignity, respect and appreciation
- **Diversity, Equity and Inclusion:** Develop and sustain a strong culture of inclusion which embraces diversity and creates opportunity for all employees
- **Investment in People:** Attract the most talented people and teach them to reach their highest potential through a deep commitment to career development
- **Partnership:** Promote a culture which engages honest debate, yet demands collaboration and uncompromising teamwork

**Company Segments**
**Investment Banking & Equities**
- **Strategic Advisory**
  - Mergers and Acquisitions
  - Strategic, Defense and Shareholder Advisory
  - Special Committee Assignments
  - Transaction Structuring
  - Restructuring
- **Private Capital Markets and Debt Advisory**
- **Private Capital Advisory and Fundraising**
- **Equity Capital Markets**

**Equities**
- **Research**
- **Sales**
- **Trading**
- **Corporate Access**

**Investment Management**
- Wealth management and asset allocation advisory
- Clients include HNW individuals, foundations and endowments

**Awards & Recognition**
- Our Private Capital Advisory team and Private Funds Group received three “Secondaries Advisor of the Year” and three “Placement Agent of the Year” awards, respectively, in Q1 2023 from Private Equity International
- Selected as “#2 in Investment Banking”, “#2 Internship”, and “Top 5 Diversity”, from Vault in Q1 2023
- In 2022, awarded “M&A Deal of the Year” from The Global M&A Network “Atlas Awards” for Canadian Pacific Railway’s acquisition of Kansas City Southern
### Q3 2023 Fact Sheet (Cont’d)

#### Worldwide Presence
- 50+ countries where clients are served
- 17 Advisory offices globally
- 11 countries with Evercore offices
- ~2,230 employees worldwide
- ~1,365 Advisory Bankers
- 137 Advisory SMDs globally

#### Why Evercore?
- Expanded Revenue Opportunities
- Strong Revenue and EPS Growth Opportunity
- Strong Cash Flow Generation
- Low Risk Business Model

#### Adjusted Financial Results

<table>
<thead>
<tr>
<th>Year</th>
<th>2018</th>
<th>2019</th>
<th>2020</th>
<th>2021</th>
<th>2022</th>
<th>LTM Q3 2023</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net Revenues ($ mm)</td>
<td>$2,083</td>
<td>$2,033</td>
<td>$2,327</td>
<td>$3,317</td>
<td>$2,786</td>
<td>$2,496</td>
</tr>
<tr>
<td>Operating Margin</td>
<td>27.5%</td>
<td>34.3%</td>
<td>25.9%</td>
<td>19.2%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Diluted Earnings per Share</td>
<td>$9.62</td>
<td>$17.50</td>
<td>$12.01</td>
<td>$7.92</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Dividends per Share</td>
<td>$2.35</td>
<td>$2.65</td>
<td>$2.84</td>
<td>$2.96</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

#### Capital Return ($ mm)

<table>
<thead>
<tr>
<th>Year</th>
<th>2018</th>
<th>2019</th>
<th>2020</th>
<th>2021</th>
<th>2022</th>
<th>9M 2023</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adjusted Net Revenues Breakdown</td>
<td>$2,083</td>
<td>$2,033</td>
<td>$2,327</td>
<td>$3,317</td>
<td>$2,786</td>
<td>$2,496</td>
</tr>
<tr>
<td>Dividends / Distributions</td>
<td>$290</td>
<td>$283</td>
<td>$265</td>
<td>$721</td>
<td>$520</td>
<td>$385</td>
</tr>
<tr>
<td>Share Repurchases</td>
<td>$87</td>
<td>$109</td>
<td>$119</td>
<td>$132</td>
<td>$135</td>
<td>$105</td>
</tr>
</tbody>
</table>

#### Total Return (as of 9/30/23)

<table>
<thead>
<tr>
<th></th>
<th>Three Years</th>
<th>Five Years</th>
<th>Ten Years</th>
</tr>
</thead>
<tbody>
<tr>
<td>EVR</td>
<td>+126%</td>
<td>+56%</td>
<td>+253%</td>
</tr>
<tr>
<td>Peer Average</td>
<td>+50%</td>
<td>+40%</td>
<td>+178%</td>
</tr>
<tr>
<td>S&amp;P 500</td>
<td>+34%</td>
<td>+60%</td>
<td>+208%</td>
</tr>
<tr>
<td>S&amp;P Financials</td>
<td>+46%</td>
<td>+34%</td>
<td>+152%</td>
</tr>
</tbody>
</table>

---

1. Includes dividends to Class A shareholders and equivalent amounts distributed to holders of LP units. Share repurchases include net settlement.
2. Dividends per Share represents dividends declared and paid.
3. Assumes dividends are reinvested. Past performance is no guarantee of future results.
4. Equal weighted index methodology. Peer average includes GHL, HLI, LAZ, MC and PJT.

Click Here for GAAP to Adjusted Reconciliation