## EVERCORE

## EVERCORE REPORTS SECOND QUARTER 2014 RESULTS; QUARTERLY DIVIDEND OF \$0.25 PER SHARE

### <u>Highlights</u>

- Second Quarter Financial Summary
  - U.S. GAAP Net Revenues of \$217.7 million, up 5% and 46% compared to Q2 2013 and Q1 2014, respectively
  - U.S. GAAP Net Income from Continuing Operations of \$29.7 million, up 35% and 122% compared to Q2 2013 and Q1 2014, respectively, or \$0.58 per share, up 32% and 132% compared to Q2 2013 and Q1 2014, respectively
  - Record Adjusted Pro Forma Net Revenues of \$217.3 million, up 5% and 46% compared to Q2 2013 and Q1 2014, respectively
  - Adjusted Pro Forma Net Income from Continuing Operations Attributable to Evercore Partners Inc. of \$30.7 million, up 4% and 109% compared to Q2 2013 and Q1 2014, respectively, or \$0.66 per share, up 2% and 113% compared to Q2 2013 and Q1 2014, respectively
- Year-to-Date Financial Summary
  - Record U.S. GAAP Net Revenues of \$366.8 million, up 2% compared to the same period in 2013
  - U.S. GAAP Net Income from Continuing Operations of \$43.1 million, up 37% compared to the same period in 2013, or \$0.83 per share, up 36% compared to the same period in 2013
  - Record Adjusted Pro Forma Net Revenues of \$366.2 million, up 2% compared to the same period in 2013
  - Adjusted Pro Forma Net Income from Continuing Operations Attributable to Evercore Partners Inc. of \$45.4 million, down 2% compared to the same period in 2013, or \$0.97 per share, down 4% compared to the same period in 2013
- Investment Banking
  - In 2014, we continue to advise on many of the largest and most complex transactions:
    - The largest European transaction: advising Shire on its \$55 billion sale to AbbVie
    - The largest defense assignment: advised AstraZeneca relating to Pfizer's \$124 billion unsolicited offer
    - The largest U.S. restructuring transaction: advising Energy Future Holdings on its restructuring affecting over \$40 billion of debt
    - The largest North American real estate follow-on offering: advisor and joint bookrunner on Fibra Uno's \$2.5 billion equity offering
    - Advising tw telecom on its \$7.3 billion sale to Level 3 Communications
    - Advising Dr. B. R. Shetty on the acquisition of Travelex
  - Expect to recruit five to six Senior Managing Directors for the year, enhancing our capabilities in the Technology, Media, and Healthcare sectors and extending our Debt Advisory team globally
- Investment Management
  - Assets Under Management in consolidated businesses were \$14.6 billion

# Returned \$113.2 million of capital to shareholders for the first six months, including dividends and repurchases of 1,722,000 shares. Declared quarterly dividend of \$0.25 per share

NEW YORK, July 23, 2014 – Evercore Partners Inc. (NYSE: EVR) today announced that its U.S. GAAP Net Revenues were \$217.7 million for the quarter ended June 30, 2014, compared to \$206.8 million and \$149.1 million for the quarters ended June 30, 2013 and March 31, 2014, respectively. U.S. GAAP Net Revenues were \$366.8 million for the six months ended June 30, 2013. U.S. GAAP Net Revenues for the second quarter was \$29.7 million, or \$0.58 per share, compared to \$22.1 million, or \$0.44 per share, a year ago and \$13.4 million, or \$0.25 per share, last quarter. U.S. GAAP Net Income from Continuing Operations for Continuing Operations was \$43.1 million, or \$0.83 per share, for the six months ended June 30, 2014, compared to \$31.3 million, or \$0.61 per share, for the same period last year.

Adjusted Pro Forma Net Revenues were a record \$217.3 million for the quarter ended June 30, 2014, compared with \$206.1 million and \$149.0 million for the quarters ended June 30, 2013 and March 31, 2014, respectively. Adjusted Pro Forma Net Revenues were a record \$366.2 million for the six months ended June 30, 2014, compared with \$359.0 million for the six months ended June 30, 2013. Adjusted Pro Forma Net Income from Continuing Operations Attributable to Evercore Partners Inc. was \$30.7 million, or \$0.66 per share, for the second quarter, compared to \$29.6 million, or \$0.65 per share, a year ago and \$14.7 million, or \$0.31 per share, last quarter. Adjusted Pro Forma Net Income from Continuing Operations Attributable to Evercore Partners Inc. was \$45.4 million, or \$0.97 per share, for the six months ended June 30, 2014, compared to \$46.3 million, or \$1.01 per share, for the same period last year.

The U.S. GAAP trailing twelve-month compensation ratio of 61.2% compares to 64.5% for the same period in 2013 and 62.4% for the twelve months ended March 31, 2014. The U.S. GAAP compensation ratio for the three months ended June 30, 2014, June 30, 2013 and March 31, 2014 was 59.4%, 63.5% and 61.3%, respectively. The Adjusted Pro Forma compensation ratio for the trailing twelve months was 58.9%, compared to 59.0% for the same period in 2013 and 59.1% for the twelve months ended March 31, 2014. The Adjusted Pro Forma compensation ratio for the current quarter was 58.3%, compared to 58.9% and 59.2% for the quarters ended June 30, 2013 and March 31, 2014, respectively.

# Evercore's quarterly results may fluctuate significantly due to the timing and amount of transaction fees earned, as well as other factors. Accordingly, financial results in any particular quarter may not be representative of future results over a longer period of time.

"We are pleased with our results for the second quarter, as we generated record revenues with a balanced contribution from both our Investment Banking and Investment Management businesses. We continue to realize success in the Advisory marketplace, advising on leading M&A, restructuring, private capital raising and capital markets transactions, as revenues in our Investment Banking business were the second highest in our history. Our Investment Management business continued to grow assets under management, reporting its third highest revenue quarter in our history," said Ralph Schlosstein, President and Chief Executive Officer. "We continue to invest in our business by adding world-class talent, allowing us to sustain our growth in revenues, earnings and market share, while balancing the cost of these investments on our short and intermediate term operating results. And we continued, in the first six months of

2014, to return our earnings to our shareholders, paying out \$20.2 million in dividends and repurchasing 1,722,000 shares, substantially fulfilling in the first six months our commitment to offset the dilution of bonus equity awarded earlier this year."

"Evercore's basic strengths were evident in the second quarter," said Roger Altman, Executive Chairman. "Our brand, our consistently growing talent pool, our globalization and the momentum of certain of our newer businesses were all manifest. And one of our hallmarks, steady recruiting, is on target. We again expect to add five or six new Senior Managing Directors on the Advisory side in 2014."

### **Consolidated U.S. GAAP and Adjusted Pro Forma Selected Financial Data (Unaudited)**

							U.S. GA						
		T	hree	Months End	ed		% Char						
	J	June 30, 2014		March 31, 2014		une 30, 2013	March 31, 2014	June 30, 2013		June 30, 2014	June 30, 2013		% Change
							(dollars in tho	thousands)					
Net Revenues	\$	217,696	\$	149,113	\$	206,797	46%	5%	\$	366,809	\$	359,428	2%
Operating Income	\$	43,035	\$	20,714	\$	38,181	108%	13%	\$	63,749	\$	54,431	17%
Net Income from Continuing													
Operations	\$	29,686	\$	13,392	\$	22,066	122%	35%	\$	43,078	\$	31,337	37%
Diluted Earnings Per Share from													
Continuing Operations	\$	0.58	\$	0.25	\$	0.44	132%	32%	\$	0.83	\$	0.61	36%
Compensation Ratio		59.4%		61.3%		63.5%				60.2%		64.9%	
Operating Margin		19.8%		13.9%		18.5%				17.4%		15.1%	

		Т	hree	Months End	ed		% Char		Si					
	J	June 30, March 31,		larch 31,	June 30,		March 31,	June 30,	June 30,			June 30,		
	2014 20		2014	2013		2014	2013		2014	2013		% Change		
							(dollars in thousands)							
Net Revenues	\$	217,282	\$	148,958	\$	206,112	46%	5%	\$	366,240	\$	359,047	2%	
Operating Income	\$	51,429	\$	26,388	\$	51,267	95%	%	\$	77,817	\$	80,940	(4%)	
Net Income from Continuing														
Operations Attributable to Evercore														
Partners Inc.	\$	30,723	\$	14,726	\$	29,573	109%	4%	\$	45,449	\$	46,278	(2%)	
Diluted Earnings Per Share from														
Continuing Operations	\$	0.66	\$	0.31	\$	0.65	113%	2%	\$	0.97	\$	1.01	(4%)	
Compensation Ratio		58.3%		59.2%		58.9%				58.7%		59.3%		
Operating Margin		23.7%		17.7%		24.9%				21.2%		22.5%	0	

The U.S. GAAP and Adjusted Pro Forma results present the continuing operations of the Company, which exclude amounts related to Evercore Pan-Asset Capital Management ("Pan"), whose operations were discontinued during the fourth quarter of 2013. See page A-1 for the full financial results of the Company including its discontinued operations.

Throughout the discussion of Evercore's business segments, information is presented on an Adjusted Pro Forma basis, which is an unaudited non-generally accepted accounting principles ("non-GAAP") measure. Adjusted Pro Forma results begin with information prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"), and then those results are adjusted to exclude certain items and reflect the conversion of vested and unvested Evercore LP Units into Class A shares. Evercore believes that the disclosed Adjusted Pro Forma measures and any adjustments thereto, when presented in conjunction with comparable U.S. GAAP measures, are useful to investors to compare Evercore's results across several periods and facilitate an understanding of Evercore's operating results. Evercore uses these measures to evaluate its operating performance, as well as the performance of individual employees. These measures should not be considered a substitute for, or superior to, measures of financial performance prepared in accordance with U.S. GAAP. For more information about the Adjusted Pro Forma basis of reporting used by

management to evaluate the performance of Evercore and each line of business, including reconciliations of U.S. GAAP results to an Adjusted Pro Forma basis, see pages A-2 through A-11 included in Annex I. These Adjusted Pro Forma amounts are allocated to the Company's two business segments: Investment Banking and Investment Management.

### **Business Line Reporting**

#### Investment Banking

						U.S. GA	AAP					
	Г	hree M	Months End	ed		% Chan	ige vs.		:	Six N	Ionths Ended	
	June 30,	Ma	arch 31,	J	June 30,	March 31,	June 30,	J	une 30,	]	June 30,	
	2014		2014		2013	2014	2013		2014		2013	% Change
						(dollars in th	iousands)					
Net Revenues:												
Investment Banking Revenues	\$ 192,251	\$	128,504	\$	183,454	50%	5%	\$	320,755	\$	314,837	2%
Other Revenue, net	(928)		(653)		(849)	(42%)	(9%)		(1,581)		(636)	(149%)
Net Revenues	191,323		127,851		182,605	50%	5%		319,174		314,201	2%
Expenses:												
Employee Compensation and Benefits	114,622		78,757		117,451	46%	(2%)		193,379		205,320	(6%)
Non-compensation Costs	38,366		29,989		30,394	28%	26%		68,355		57,446	19%
Total Expenses	152,988		108,746		147,845	41%	3%		261,734		262,766	%
Operating Income	\$ 38,335	\$	19,105	\$	34,760	101%	10%	\$	57,440	\$	51,435	12%
Compensation Ratio	59.9%		61.6%		64.3%				60.6%		65.3%	
Operating Margin	20.0%		14.9%		19.0%				18.0%		16.4%	
						A diverted D	no Formo					
		hroe N	Months End	d		Adjusted P				SivA	Jonths Ended	<u> </u>
			<u>Months End</u>		June 30	% Chan	ige vs.			-	Aonths Ended June 30	
	June 30,	Ma	arch 31,		June 30, 2013	% Chan March 31,	ige vs. June 30,	J	une 30,	-	June 30,	
		Ma			June 30, 2013	% Chan	nge vs. June 30, 2013	J		-		% Change
Net Revenues:	June 30,	Ma	arch 31,		,	% Chan March 31, 2014	nge vs. June 30, 2013	J	une 30,	-	June 30,	
Net Revenues: Investment Banking Revenues	June 30,	Ma	arch 31,		,	% Chan March 31, 2014	nge vs. June 30, 2013		une 30,	-	June 30,	
	June 30, 2014	M:	arch 31, 2014	J	2013	% Chan March 31, 2014 (dollars in th	<b>ige vs.</b> <b>June 30,</b> <b>2013</b> housands)		une 30, 2014		June 30, 2013	% Change
Investment Banking Revenues	June 30, 2014 \$ 188,587	M:	arch 31, 2014 125,667	J	<b>2013</b>	% Chan March 31, 2014 (dollars in th 50%	ge vs. June 30, 2013 nousands) 5%		une 30, 2014 314,254		June 30, 2013 309,114	% Change
Investment Banking Revenues Other Revenue, net Net Revenues	June 30, 2014 \$ 188,587 177	M:	arch 31, 2014 125,667 532	J	<b>2013</b> 180,033 246	% Chan March 31, 2014 (dollars in th 50% (67%)	ge vs. June 30, 2013 housands) 5% (28%)		une 30, 2014 314,254 709		June 30, 2013 309,114 1,547	% Change 2% (54%)
Investment Banking Revenues Other Revenue, net Net Revenues Expenses:	June 30, 2014 \$ 188,587 177 188,764	M:	arch 31, 2014 125,667 532 126,199	J	<b>2013</b> 180,033   246   180,279	% Chan March 31, 2014 (dollars in th 50% (67%) 50%	<b>ge vs.</b> June 30, 2013 toousands) 5% (28%) 5%		une 30, 2014 314,254 709 314,963		June 30, 2013 309,114 1,547 310,661	% Change 2% (54%) 1%
Investment Banking Revenues Other Revenue, net Net Revenues Expenses: Employee Compensation and Benefits	June 30, 2014 \$ 188,587 177 188,764 112,057	M:	arch 31, 2014 125,667 532 126,199 75,543	J	<b>2013</b> 180,033 246 180,279 107,995	% Chan March 31, 2014 (dollars in th 50% (67%) 50% 48%	ge vs. June 30, 2013 100usands) 5% (28%) 5% 4%		une 30, 2014 314,254 709 314,963 187,600		June 30, 2013 309,114 1,547 310,661 186,009	% Change     2%     (54%)     1%
Investment Banking Revenues Other Revenue, net Net Revenues Expenses: Employee Compensation and Benefits Non-compensation Costs	June 30, 2014 \$ 188,587 177 188,764 112,057 32,217	M:	arch 31,     2014     125,667     532     126,199     75,543     27,462	J	<b>2013</b> 180,033 246 180,279 107,995 26,683	% Chan March 31, 2014 (dollars in th 50% (67%) 50% 48% 17%	ge vs. June 30, 2013 tousands) 5% (28%) 5% 4% 21%		<b>une 30,</b> <b>2014</b> 314,254 709 314,963 187,600 59,679		June 30,     2013     309,114     1,547     310,661     186,009     51,263	% Change     2%     (54%)     1%     1%     16%
Investment Banking Revenues Other Revenue, net Net Revenues Expenses: Employee Compensation and Benefits	June 30, 2014 \$ 188,587 177 188,764 112,057	M:	arch 31, 2014 125,667 532 126,199 75,543	J	<b>2013</b> 180,033 246 180,279 107,995	% Chan March 31, 2014 (dollars in th 50% (67%) 50% 48%	ge vs. June 30, 2013 100usands) 5% (28%) 5% 4%		une 30, 2014 314,254 709 314,963 187,600		June 30, 2013 309,114 1,547 310,661 186,009	% Change     2%     (54%)     1%
Investment Banking Revenues Other Revenue, net Net Revenues Expenses: Employee Compensation and Benefits Non-compensation Costs	June 30, 2014 \$ 188,587 177 188,764 112,057 32,217	M:	arch 31,     2014     125,667     532     126,199     75,543     27,462	J	<b>2013</b> 180,033 246 180,279 107,995 26,683	% Chan March 31, 2014 (dollars in th 50% (67%) 50% 48% 17%	ge vs. June 30, 2013 tousands) 5% (28%) 5% 4% 21%	\$	<b>une 30,</b> <b>2014</b> 314,254 709 314,963 187,600 59,679		June 30,     2013     309,114     1,547     310,661     186,009     51,263	% Change     2%     (54%)     1%     1%     16%
Investment Banking Revenues Other Revenue, net Net Revenues Expenses: Employee Compensation and Benefits Non-compensation Costs Total Expenses	June 30, 2014 \$ 188,587 177 188,764 112,057 32,217 144,274	M:	arch 31,     2014     125,667     532     126,199     75,543     27,462     103,005	ر ٤ 	2013 180,033 246 180,279 107,995 26,683 134,678	% Chan March 31, 2014 (dollars in th 50% (67%) 50% 48% 17% 40%	ge vs. June 30, 2013 iousands) 5% (28%) 5% 4% 21% 7%	\$	une 30, 2014 314,254 709 314,963 187,600 59,679 247,279	\$	June 30,     2013     309,114     1,547     310,661     186,009     51,263     237,272	% Change     2%     (54%)     1%     1%     16%     4%

For the second quarter, Evercore's Investment Banking segment reported Net Revenues of \$188.8 million, which represents an increase of 5% year-over-year and 50% sequentially. Operating Income of \$44.5 million decreased 2% from the second quarter of last year and increased 92% sequentially. Operating Margins were 23.6% in comparison to 25.3% for the second quarter of last year and 18.4% for the first quarter of 2014. For the six months ended June 30, 2014, Investment Banking reported Net Revenues of \$315.0 million, an increase of 1% from last year. Year-to-date Operating Income was \$67.7 million compared to \$73.4 million last year. Year-to-date Operating Margins were 21.5%, compared to 23.6% last year.

#### Revenues

During the quarter, Investment Banking earned advisory fees from 150 clients (vs. 157 in Q2 2013 and 116 in Q1 2014) and fees in excess of \$1 million from 40 transactions (vs. 38 in Q2 2013 and 32 in Q1 2014). For the first six months of the year, Investment Banking earned advisory fees from 215 clients (vs. 214 last year) and fees in excess of \$1 million from 72 transactions (vs. 64 last year).

The Institutional Equities business contributed revenues of \$11.4 million in the quarter, up 15% and 16%, respectively, in comparison to the first quarter of 2014 and the second quarter of 2013, principally reflecting an increase in underwriting results.

## Expenses

Compensation costs were \$112.1 million for the second quarter, an increase of 4% year-overyear and 48% sequentially. The trailing twelve-month compensation ratio was 60.2%, up from 59.2% a year ago and down from 60.4% the previous quarter. Evercore's Investment Banking compensation ratio was 59.4% for the second quarter, down versus the compensation ratio reported for the three months ended June 30, 2013 and March 31, 2014 of 59.9%. Year to-date compensation costs were \$187.6 million, an increase of 1% from the prior year.

Non-compensation costs for the current quarter were \$32.2 million, up 21% from the same period last year and 17% sequentially. The increase in costs versus the prior year reflects the addition of personnel within the business, increased new business costs associated with higher levels of global transaction activity and higher professional fees associated with a limited number of investment bankers serving under consulting contracts. The ratio of non-compensation costs to net revenue for the current quarter was 17.1%, compared to 14.8% in the same quarter last year and 21.8% in the previous quarter. Year-to-date non-compensation costs to revenue for the six months ended June 30, 2014 was 18.9%, compared to 16.5% last year.

Expenses in the Institutional Equities business were \$12.7 million for the second quarter, an increase of 13% from the previous quarter.

#### **Investment Management**

	U.S. GAAP													
		Т	hree M	Months End	ed		% Chan	ge vs.	Six Months Ended					
	Ju	ıne 30,	M	arch 31,	J	une 30,	March 31,	June 30,	J	lune 30,	J	une 30,		
		2014	2014		2013		2014	2013	2014		2013		% Change	
Net Revenues:							(dollars in th	iousands)						
Investment Management Revenues	\$	26,801	\$	21,915	\$	25,089	22%	7%	\$	48,716	\$	46,526	5%	
Other Revenue, net		(428)		(653)		(897)	34%	52%		(1,081)		(1,299)	17%	
Net Revenues		26,373		21,262		24,192	24%	9%		47,635		45,227	5%	
Expenses:														
Employee Compensation and Benefits		14,724		12,635		13,926	17%	6%		27,359		28,066	(3%)	
Non-compensation Costs		6,949		7,018		6,845	(1%)	2%		13,967		14,165	(1%)	
Total Expenses		21,673		19,653		20,771	10%	4%		41,326		42,231	(2%)	
Operating Income	\$	4,700	\$	1,609	\$	3,421	192%	37%	\$	6,309	\$	2,996	111%	
Compensation Ratio		55.8%		59.4%		57.6%				57.4%		62.1%		
Operating Margin		17.8%		7.6%		14.1%				13.2%		6.6%		

							Adjusted P							
		Т	hree M	Months End	ed		% Char	ige vs.	Six Months Ended					
	Ju	ine 30,	M	March 31,		une 30,	March 31,	June 30,	J	une 30,	$\mathbf{J}_1$	une 30,		
		2014		2014		2013	2014	2013	2014		2013		% Change	
Net Revenues:							(dollars in th	nousands)						
Investment Management Revenues	\$	28,014	\$	22,460	\$	25,806	25%	9%	\$	50,474	\$	47,842	6%	
Other Revenue, net		504		299		27	69%	NM		803		544	48%	
Net Revenues		28,518		22,759		25,833	25%	10%		51,277		48,386	6%	
Expenses:														
Employee Compensation and Benefits		14,724		12,635		13,412	17%	10%		27,359		26,884	2%	
Non-compensation Costs		6,855		6,930		6,755	(1%)	1%		13,785		13,951	(1%)	
Total Expenses		21,579		19,565		20,167	10%	7%	_	41,144		40,835	1%	
Operating Income	\$	6,939	\$	3,194	\$	5,666	117%	22%	\$	10,133	\$	7,551	34%	
Compensation Ratio		51.6%		55.5%		51.9%				53.4%		55.6%		
Operating Margin		24.3%		14.0%		21.9%				19.8%		15.6%		
Assets Under Management (in millions) (1)	\$	14,643	\$	13,880	\$	13,608	5%	8%	\$	14,643	\$	13,608	8%	

(1) Assets Under Management reflect end of period amounts from our consolidated subsidiaries.

For the second quarter, Investment Management reported Net Revenues and Operating Income of \$28.5 million and \$6.9 million, respectively. Investment Management reported a second quarter Operating Margin of 24.3%. For the six months ended June 30, 2014, Investment Management reported Net Revenues and Operating Income of \$51.3 million and \$10.1 million, respectively. The year-to-date Operating Margin was 19.8%, compared to 15.6% last year.

As of June 30, 2014, Investment Management reported \$14.6 billion of AUM, an increase of 5% from March 31, 2014.

## Revenues

#### Investment Management Revenue Components

	Adjusted Pro Forma												
		T	hree	Months End	ed		% Char	ige vs.	Six Months Ended				1
		ine 30,	Μ	larch 31,		June 30,	March 31,	June 30,		une 30,	J	une 30,	
		2014		2014		2013	2014	2013	2014		2013		% Change
Investment Advisory and Management Fees							(dollars in th	nousands)					
Wealth Management	\$	7,519	\$	7,167	\$	6,565	5%	15%	\$	14,686	\$	13,114	12%
Institutional Asset Management (1)		11,491		11,135		11,166	3%	3%		22,626		21,539	5%
Private Equity		2,024		2,025		3,733	%	(46%)		4,049		5,924	(32%)
Total Investment Advisory and Management Fees		21,034		20,327		21,464	3%	(2%)		41,361		40,577	2%
Realized and Unrealized Gains (Losses)													
Institutional Asset Management		1,732		1,643		1,544	5%	12%		3,375		3,349	1%
Private Equity		4,023		(61)		2,073	NM	94%		3,962		2,550	55%
Total Realized and Unrealized Gains		5,755		1,582		3,617	264%	59%		7,337		5,899	24%
Equity in Earnings of Affiliates (2)		1,225		551		725	122%	69%		1,776		1,366	30%
Investment Management Revenues	\$	28,014	\$	22,460	\$	25,806	25%	9%	\$	50,474	\$	47,842	6%

(1) Management fees from Institutional Asset Management were \$11.5 million, \$11.1 million and \$11.2 million for the three months ended June 30, 2014, March 31, 2014 and June 30, 2013, respectively, and \$22.6 million and \$21.6 million for the six months ended June 30, 2014 and 2013, respectively, on a U.S. GAAP basis, excluding the reduction of revenues for client-related expenses.

(2) Equity in G5 | Evercore - Wealth Management and ABS on a U.S. GAAP basis are reclassified from Investment Management Revenue to Income from Equity Method Investments.

Investment Advisory and Management Fees of \$21.0 million for the quarter ended June 30, 2014 decreased compared to the same period a year ago, driven primarily by lower fees in Private Equity, partially offset by higher fees in Wealth Management and Institutional Asset Management. Private Equity fees in the quarter ended June 30, 2013 included \$1.4 million of catch-up management fees associated with the final closing of Evercore Mexico Capital Partners III.

Realized and Unrealized Gains of \$5.8 million in the quarter increased relative to the prior year; the change relative to the prior period was driven principally by Private Equity gains which by their nature may fluctuate significantly in both timing and amount.

Equity in Earnings of Affiliates of 1.2 million in the quarter increased relative to the prior year and the prior quarter principally as a result of higher income earned in the second quarter of 2014 by ABS and G5 | Evercore.

### Expenses

Investment Management's second quarter expenses were \$21.6 million, up 7% compared to the second quarter of 2013 and 10% compared to the previous quarter. Year-to-date Investment Management expenses were \$41.1 million, up 1% from a year ago.

### **Other U.S. GAAP Expenses**

Evercore's Adjusted Pro Forma Net Income Attributable to Evercore Partners Inc. for the three and six months ended June 30, 2014 was higher than U.S. GAAP as a result of the exclusion of expenses associated with awards granted in conjunction with the Lexicon acquisition, certain business acquisition-related charges and other professional fees. In addition, for Adjusted Pro Forma purposes, client related expenses have been presented as a reduction from Revenues and Non-compensation costs. Further details of these expenses, as well as an explanation of similar expenses for the three and six months ended June 30, 2013 and the three months ended March 31, 2014, are included in Annex I, pages A-2 to A-11.

#### **Non-controlling Interests**

Non-controlling Interests in certain subsidiaries are owned by the principals and strategic investors in these businesses. Evercore's equity ownership percentages in these businesses primarily range from 61% to 80%. For the periods ended June 30, 2014, March 31, 2014 and June 30, 2013 the gain (loss) allocated to non-controlling interests was as follows:

	Net Gain (Loss) Allocated to Noncontrolling Interests											
		1	hree M	Ionths Ende			Six Mont	hs End	ed			
	Ju	ne 30,	Ma	rch 31,	Ju	1e 30,	J	une 30,	Ju	ine 30,		
	2014			2014	2	013		2014		2013		
Segment				(0	dollars ir	thousand	5)					
Investment Banking (1)	\$	(667)	\$	(864)	\$	189	\$	(1,531)	\$	584		
Investment Management (1)		1,308		1,417		771		2,725		824		
Total	\$	641	\$	553	\$ 960		\$	1,194	\$	1,408		

(1) The difference between the above Adjusted Pro Forma and U.S. GAAP Noncontrolling Interests relates primarily to intangible amortization expense for certain acquisitions, and allocations for discontinued operations, which we excluded from the Adjusted Pro Forma results.

We increased our ownership of the Wealth Management business from 51% to 61.5% in the second quarter of 2014.

### Income Taxes

For the three and six months ended June 30, 2014, Evercore's Adjusted Pro Forma effective tax rate was 36.5% and 36.7%, respectively, compared to 38.0% for the three and six months ended June 30, 2013.

For the three and six months ended June 30, 2014, Evercore's U.S. GAAP effective tax rate was approximately 34.1% and 34.8%, respectively, compared to 43.7% and 44.2% for the three and six months ended June 30, 2013. The effective tax rate for U.S. GAAP purposes for 2014 reflects significant adjustments relating to the tax treatment of non-controlling interest associated with Evercore LP Units, state, local and foreign taxes, and other adjustments. In addition, for 2013, the effective tax rate for U.S. GAAP reflects the tax treatment of compensation transactions related to the vesting of Evercore LP Units, which were fully vested as of December 31, 2013.

### **Balance Sheet**

The Company continues to maintain a strong balance sheet, holding cash, cash equivalents and marketable securities of \$229.4 million at June 30, 2014. Current assets exceed current liabilities by \$259.0 million at June 30, 2014. Amounts due related to the Long-Term Notes Payable were \$104.2 million at June 30, 2014.

### **Capital Transactions**

On July 21, 2014, the Board of Directors of Evercore declared a quarterly dividend of \$0.25 per share to be paid on September 12, 2014 to common stockholders of record on August 29, 2014.

During the three months ended June 30, 2014 the Company repurchased approximately 572,000 shares at an average cost per share of \$54.33, and a total of 1,722,000 shares in the first half of 2014 at an average price of \$54.00.

## **Conference Call**

Evercore will host a related conference call beginning at 8:00 a.m. Eastern Time, Wednesday, July 23, 2014, accessible via telephone and the internet. Investors and analysts may participate in the live conference call by dialing (877) 359-9508 (toll-free domestic) or (224) 357-2393 (international); passcode: 75970385. Please register at least 10 minutes before the conference call begins. A replay of the call will be available for one week via telephone starting approximately one hour after the call ends. The replay can be accessed at (855) 859-2056 (toll-free domestic) or (404) 537-3406 (international); passcode: 75970385. A live webcast of the conference call will be available on the Investor Relations section of Evercore's website at www.evercore.com. The webcast will be archived on Evercore's website for 30 days after the call.

## About Evercore

Evercore is a leading independent investment banking advisory firm. Evercore's Investment Banking business advises its clients on mergers, acquisitions, divestitures, restructurings, financings, public offerings, private placements and other strategic transactions and also provides institutional investors with high quality equity research, sales and trading execution that is free of the conflicts created by proprietary activities. Evercore's Investment Management business comprises wealth management, institutional asset management and private equity investing. Evercore serves a diverse set of clients around the world from 21 offices in North America, Europe, South America and Asia. More information about Evercore can be found on the Company's website at <u>www.evercore.com</u>.

Investor Contact:	Robert B. Walsh Chief Financial Officer, Evercore 212-857-3100
Media Contact:	Dana Gorman The Abernathy MacGregor Group, for Evercore

212-371-5999

#### **Basis of Alternative Financial Statement Presentation**

Adjusted Pro Forma results are a non-GAAP measure. Evercore believes that the disclosed Adjusted Pro Forma measures and any adjustments thereto, when presented in conjunction with comparable U.S. GAAP measures, are useful to investors to compare Evercore's results across several periods and better reflect management's view of operating results. These measures should not be considered a substitute for, or superior to, measures of financial performance prepared in accordance with U.S. GAAP. A reconciliation of U.S. GAAP results to Adjusted Pro Forma results is presented in the tables included in Annex I.

### **Forward-Looking Statements**

This release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, which reflect our current views with respect to, among other things, Evercore's operations and financial performance. In some cases, you can identify these forward-looking statements by the use of words such as "outlook," "believes," "expects," "potential," "continues," "may," "will," "should," "seeks," "approximately," "predicts," "intends," "plans," "estimates," "anticipates" or the negative version of these words or other comparable words. All statements other than statements of historical fact included in this presentation are forward-looking statements and are based on various underlying assumptions and expectations and are subject to known and unknown risks, uncertainties and assumptions, and may include projections of our future financial performance based on our growth strategies and anticipated trends in Evercore's business. Accordingly, there are or will be important factors that could cause actual outcomes or results to differ materially from those indicated in these statements. Evercore believes these factors include, but are not limited to, those described under "Risk Factors" discussed in Evercore's Annual Report on Form 10-K for the year ended December 31, 2013, subsequent quarterly reports on Form 10-Q, current reports on Form 8-K and Registration Statements. These factors should not be construed as exhaustive and should be read in conjunction with the other cautionary statements that are included in this release. In addition, new risks and uncertainties emerge from time to time, and it is not possible for Evercore to predict all risks and uncertainties, nor can Evercore assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. Accordingly, you should not rely upon forward-looking statements as a prediction of actual results and Evercore does not assume any responsibility for the accuracy or completeness of any of these forward-looking statements. Evercore undertakes no obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise.

With respect to any securities offered by any private equity fund referenced herein, such securities have not been and will not be registered under the Securities Act of 1933, as amended, and may not be offered or sold in the United States absent registration or an applicable exemption from registration requirements.

## ANNEX I

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#### EVERCORE PARTNERS INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS THREE AND SIX MONTHS ENDED JUNE 30, 2014 AND 2013

(dollars in thousands, except per share data)

(UNAUDITED)

	Three Months Ended June 30,			une 30,		Six Months E	Ended June 30,		
	2	014		2013		2014		2013	
Revenues	\$	102 251	¢	102 454	¢	220 755	¢	214 927	
Investment Banking Revenue Investment Management Revenue	Ф	192,251 26,801	\$	183,454 25,089	\$	320,755 48,716	\$	314,837 46,526	
Other Revenue		2,622		,		48,710		,	
		<i></i>		1,428				4,532	
Total Revenues		221,674		209,971		374,162		365,895	
Interest Expense (1)		3,978		3,174		7,353		6,467	
Net Revenues		217,696		206,797		300,809		359,428	
Expenses									
Employee Compensation and Benefits		129,346		131,377		220,738		233,386	
Occupancy and Equipment Rental		10,138		8,178		19,622		16,915	
Professional Fees		11,988		9,288		20,499		17,133	
Travel and Related Expenses		10,098		8,272		17,482		15,450	
Communications and Information Services		3,922		3,363		7,295		6,782	
Depreciation and Amortization		3,537		3,591		,		7,148	
		<i>,</i>				7,358		,	
Acquisition and Transition Costs		1,016		-		1,116		58	
Other Operating Expenses		4,616		4,547		8,950		8,125	
Total Expenses		174,661		168,616		303,060		304,997	
Income Before Income from Equity Method Investments and									
Income Taxes		43,035		38,181		63,749		54,431	
Income from Equity Method Investments		2,038		1,015		2,279		1,771	
Income Before Income Taxes	-	45,073		39,196		66,028		56,202	
Provision for Income Taxes		15,387		17,130		22,950		24,865	
Net Income from Continuing Operations		29,686		22,066		43,078		31,337	
Discontinued Operations				(110)				(1.425)	
Income (Loss) from Discontinued Operations		-		(119)		-		(1,425)	
Provision (Benefit) for Income Taxes		-		(64)		-		(477)	
Net Income (Loss) from Discontinued Operations		-		(55)		-		(948)	
Net Income		29,686		22,011		43,078		30,389	
Net Income Attributable to Noncontrolling Interest		5,421		5,585		8,245		7,994	
Net Income Attributable to Evercore Partners Inc.	\$	24,265	\$	16,426	\$	34,833	\$	22,395	
Net Income (Loss) Attributable to Evercore Partners Inc.									
Common Shareholders									
From Continuing Operations	\$	24,265	\$	16,437	\$	34,833	\$	22,894	
From Discontinued Operations		-		(32)		-		(541)	
Net Income Attributable to Evercore Partners Inc.	\$	24,265	\$	16,405	\$	34,833	\$	22,353	
Weighted Average Shares of Class A Common Stock									
Outstanding:									
Basic		35,744		31,811		35,208		31,836	
Diluted		41,860		37,501		41,781		37,738	
Desis Middlessons (Lease) Des 61 - 444 11 - 4 11 - 4 17									
Basic Net Income (Loss) Per Share Attributable to Evercore Partners Inc. Common Shareholders:									
	\$	0.68	\$	0.52	\$	0.99	\$	0.72	
From Continuing Operations	Э	0.08	\$	0.52	Э	0.99	Э		
From Discontinued Operations	-	-		-		-	*	(0.02)	
Net Income Attributable to Evercore Partners Inc.	\$	0.68	\$	0.52	\$	0.99	\$	0.70	
Diluted Net Income (Loss) Per Share Attributable to Evercore									
Partners Inc. Common Shareholders:									
From Continuing Operations	\$	0.58	\$	0.44	\$	0.83	\$	0.61	
	Ф	0.38	¢	0.44	Ф	0.85	Ф		
From Discontinued Operations	¢	-	¢	- 0.44	¢	-	¢	(0.02)	
Net Income Attributable to Evercore Partners Inc.	\$	0.58	\$	0.44	\$	0.83	\$	0.59	

(1) Includes interest expense on long-term debt and interest expense on short-term repurchase agreements.

#### **Adjusted Pro Forma Results**

Throughout the discussion of Evercore's business segments, information is presented on an Adjusted Pro Forma basis, which is a non-generally accepted accounting principles ("non-GAAP") measure. Adjusted Pro Forma results begin with information prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"), adjusted to exclude certain items and reflect the conversion of vested and unvested Evercore LP Units, other IPO related restricted stock unit awards, as well as Acquisition Related Share Issuances and Unvested Restricted Stock Units granted to Lexicon employees, into Class A shares. Evercore believes that the disclosed Adjusted Pro Forma measures and any adjustments thereto, when presented in conjunction with comparable U.S. GAAP measures, are useful to investors to compare Evercore's results across several periods and facilitate an understanding of Evercore's operating results. The Company uses these measures to evaluate its operating performance, as well as the performance of individual employees. These measures should not be considered a substitute for, or superior to, measures of financial performance prepared in accordance with U.S. GAAP. These Adjusted Pro Forma amounts are allocated to the Company's two business segments: Investment Banking and Investment Management. The differences between Adjusted Pro Forma and U.S. GAAP results are as follows:

- 1. <u>Assumed Vesting of Evercore LP Units and Exchange into Class A Shares.</u> The Company incurred expenses, primarily, in Employee Compensation and Benefits, resulting from the modification of Evercore LP Units, which primarily vested over a five-year period ending December 31, 2013. The Adjusted Pro Forma results assume these LP Units have vested and have been exchanged for Class A shares. Accordingly, any expense associated with these units and related awards is excluded from Adjusted Pro Forma results and the noncontrolling interest related to these units is converted to controlling interest. The Company's Management believes that it is useful to provide the per-share effect associated with the assumed conversion of this previously granted but unvested equity, and thus the Adjusted Pro Forma results reflect the vesting of all unvested Evercore LP partnership units and IPO related restricted stock unit awards.
- 2. <u>Adjustments Associated with Business Combinations.</u> The following charges resulting from business combinations have been excluded from Adjusted Pro Forma results because the Company's Management believes that operating performance is more comparable across periods excluding the effects of these acquisition-related charges:
  - a. <u>Amortization of Intangible Assets</u>. Amortization of intangible assets related to the acquisition of SFS.
  - b. <u>Compensation Charges.</u> Expenses for deferred share-based and cash consideration and retention awards associated with the acquisition of Lexicon, as well as base salary adjustments for Lexicon employees for the period preceding the acquisition.
  - c. <u>GP Investments.</u> Write-off of General Partnership investment balances during the fourth quarter of 2013 associated with the acquisition of Protego.
- 3. <u>Client Related Expenses.</u> Client related expenses and provisions for uncollected receivables have been classified as a reduction of revenue in the Adjusted Pro Forma presentation. The Company's Management believes that this adjustment results in more meaningful key operating ratios, such as compensation to net revenues and operating margin.
- 4. <u>Professional Fees.</u> The expense associated with share based awards, which will be settled in Class A Shares and which reflect required adjustments for changes in the Company's share price due to changes in employment status, is excluded from Adjusted Pro Forma results.
- 5. <u>Income Taxes.</u> Evercore is organized as a series of Limited Liability Companies, Partnerships, a C-Corporation and a Public Corporation and therefore, not all of the Company's income is subject to corporate-level taxes. As a result, adjustments have been made to the Adjusted Pro Forma earnings to assume that the Company has adopted a conventional corporate tax structure

and is taxed as a C-Corporation in the U.S. at the prevailing corporate rates, that all deferred tax assets relating to foreign operations are fully realizable within the structure on a consolidated basis and that adjustments for deferred tax assets related to the ultimate tax deductions for equity-based compensation awards are made directly to stockholders' equity. This assumption is consistent with the assumption that all Evercore LP Units are vested and exchanged into Class A shares, as discussed in Item 1 above, as the assumed exchange would change the tax structure of the Company. In addition, the Adjusted Pro Forma presentation reflects the netting of changes in the Company's Tax Receivable Agreement against Income Tax Expense.

- 6. <u>Presentation of Interest Expense.</u> The Adjusted Pro Forma results present interest expense on short-term repurchase agreements, within the Investment Management segment, in Other Revenues, net, as the Company's Management believes it is more meaningful to present the spread on net interest resulting from the matched financial assets and liabilities. In addition, Adjusted Pro Forma Investment Banking and Investment Management Operating Income is presented before interest expense on long-term debt, which is included in interest expense on a U.S. GAAP basis.
- 7. <u>Presentation of Income from Equity Method Investments.</u> The Adjusted Pro Forma results present Income from Equity Method Investments within Revenue as the Company's Management believes it is a more meaningful presentation.
- 8. <u>Presentation of Income (Loss) from Equity Method Investment in Pan.</u> The Adjusted Pro Forma results from continuing operations exclude the income (loss) from our equity method investment in Pan. The Company's Management believes this to be a more meaningful presentation.

#### EVERCORE PARTNERS INC. U.S. GAAP RECONCILIATION TO ADJUSTED PRO FORMA (dollars in thousands)

(UNAUDITED)

		Т	hree	Months Ende	ed			Six Mont	hs En	ded
		June 30,		arch 31,		une 30,	J	une 30,		une 30,
		2014		2014		2013		2014		2013
Net Revenues - U.S. GAAP (a)	\$	217,696	\$	149,113	\$	206,797	\$	366,809	\$	359,428
Client Related Expenses (1)		(4,489)		(2,533)		(3,719)		(7,022)		(6,233)
Income from Equity Method Investments (2)		2,038		241		1,015		2,279		1,771
Interest Expense on Long-term Debt (3)		2,037		2,137		2,019		4,174		4,026
Equity Method Investment in Pan (4)		-		-		-		-		55
Net Revenues - Adjusted Pro Forma (a)	\$	217,282	\$	148,958	\$	206,112	\$	366,240	\$	359,047
Compensation Expense - U.S. GAAP (a)	\$	129,346	\$	91,392	\$	131,377	\$	220,738	\$	233,386
Amortization of LP Units and Certain Other Awards (6)	φ	129,510	φ	-	φ	(4,814)	Ψ	-	Ψ	(10,391)
Acquisition Related Compensation Charges (7)		(2,565)		(3,214)		(5,156)		(5,779)		(10,102)
Compensation Expense - Adjusted Pro Forma (a)	\$	126,781	\$	88,178	\$	121,407	\$	214,959	\$	212,893
······································	φ	120,701	-	00,170	φ	121,107	Ψ	211,555	Ψ	212,099
Operating Income - U.S. GAAP (a)	\$	43,035	\$	20,714	\$	38,181	\$	63,749	\$	54,431
Income from Equity Method Investments (2)		2,038		241		1,015		2,279		1,771
Pre-Tax Income - U.S. GAAP (a)		45,073		20,955		39,196		66,028		56,202
Equity Method Investment in Pan (4)		-		-		-		-		55
Amortization of LP Units and Certain Other Awards (6)		-		-		4,814		-		10,391
Acquisition Related Compensation Charges (7)		2,565		3,214		5,156		5,779		10,102
Intangible Asset Amortization (8a)		82		82		82		164		164
Professional Fees (8b)		1,672		-		-		1,672		-
Pre-Tax Income - Adjusted Pro Forma (a)		49,392		24,251		49,248		73,643		76,914
Interest Expense on Long-term Debt (3)		2,037		2,137		2,019		4,174		4,026
Operating Income - Adjusted Pro Forma (a)	\$	51,429	\$	26,388	\$	51,267	\$	77,817	\$	80,940
Provision for Income Taxes - U.S. GAAP (a)	\$	15,387	\$	7,563	\$	17,130	\$	22,950	\$	24,865
Income Taxes (9)	_	2,641		1,409		1,585	_	4,050		4,363
Provision for Income Taxes - Adjusted Pro Forma (a)	\$	18,028	\$	8,972	\$	18,715	\$	27,000	\$	29,228
Net Income from Continuing Operations - U.S. GAAP (a)	\$	29,686	\$	13,392	\$	22,066	\$	43,078	\$	31,337
Net Income Attributable to Noncontrolling Interest (a)		(5,421)		(2,824)		(5,608)		(8,245)		(8,401)
Equity Method Investment in Pan (4)		-		-		-		-		55
Amortization of LP Units and Certain Other Awards (6)		-		-		4,814		-		10,391
Acquisition Related Compensation Charges (7)		2,565		3,214		5,156		5,779		10,102
Intangible Asset Amortization (8a)		82		82		82		164		164
Professional Fees (8b)		1,672		-		-		1,672		-
Adjustment to Tax Receivable Agreement Liability / Income Taxes (9)		(2,641)		(1,409)		(1,585)		(4,050)		(4,363)
Noncontrolling Interest (10)		4,780		2,271		4,648		7,051		6,993
Net Income from Continuing Operations Attributable to Evercore Partners Inc										
Adjusted Pro Forma (a)	\$	30,723	\$	14,726	\$	29,573	\$	45,449	\$	46,278
Diluted Shares Outstanding - U.S. GAAP		41,860		41,698		37,501		41,781		37,738
Vested Partnership Units (11a)		4,719		5,085		5,829		4,901		5,925
Unvested Partnership Units (11a)		-,/1/		5,005		1,441		-		1,441
Unvested Restricted Stock Units - Event Based (11a)		12		12		1,441		12		1,441
		299								
Acquisition Related Share Issuance (11b) Diluted Shares Outstanding Adjusted Pro Forme		46,890		363 47,158		626 45,409		332 47,026		669 45,785
Diluted Shares Outstanding - Adjusted Pro Forma		40,890		47,138		43,409		47,020		43,783
Key Metrics: (b)										
Diluted Earnings Per Share from Continuing Operations- U.S. GAAP (c)	\$	0.58	\$	0.25	\$	0.44	\$	0.83	\$	0.61
Diluted Earnings Per Share from Continuing Operations - Adjusted Pro Forma (c)	\$	0.66	\$	0.31	\$	0.65	\$	0.97	\$	1.01
	Ψ	0.00	Ψ	0.51	Ψ	0.05	9	0.77	φ	1.01
Compensation Ratio - U.S. GAAP		59.4%		61.3%		63.5%		60.2%		64.9%
Compensation Ratio - A djusted Pro Forma		58.3%		59.2%		58.9%		58.7%		59.3%
Operating Margin - U.S. GAAP		19.8%		13.9%		18.5%		17.4%		15.1%
Operating Margin - Adjusted Pro Forma		23.7%		17.7%		24.9%		21.2%		22.5%
Effective Tax Rate - U.S. GAAP		34.1%		36.1%		43.7%		34.8%		44.2%
Effective Tax Rate - Adjusted Pro Forma		36.5%		37.0%		38.0%		36.7%		38.0%

(a) Represents the Company's results from Continuing Operations.

(b) Reconciliations of the key metrics from U.S. GAAP to Adjusted Pro Forma are a derivative of the reconciliations of their components above.

(c) For Earnings Per Share purposes, Net Income Attributable to Evercore Partners Inc. is reduced by \$21 and \$42 of accretion for the three and sixmonths ended June 30, 2013, respectively, related to the Company's noncontrolling interest in Trilantic Capital Partners.

#### EVERCORE PARTNERS INC. U.S. GAAP RECONCILIATION TO ADJUSTED PRO FORMA TRAILING TWELVE MONTHS

(dollars in thousands) (UNAUDITED)

	Consolidated												
	Twelve Months Ended												
	J	une 30,	Μ	arch 31,	J	une 30,							
		2014		2014		2013							
Net Revenues - U.S. GAAP	\$	772,809	\$	761,910	\$	726,506							
Client Related Expenses (1)		(16,088)		(15,318)		(17,780)							
Income from Equity Method Investments (2)		8,834		7,811		3,519							
Interest Expense on Long-term Debt (3)		8,236		8,218		8,023							
Equity Method Investment in Pan (4)		-		-		177							
General Partnership Investments (5)		385		385		-							
Adjustment to Tax Receivable Agreement Liability (9)		(6,905)		(6,905)		-							
Net Revenues - Adjusted Pro Forma	\$	767,271	\$	756,101	\$	720,445							
Compensation Expense - U.S. GAAP	\$	473,146	\$	475,177	\$	468,784							
Amortization of LP Units and Certain Other Awards (6)		(9,635)		(14,449)		(21,310)							
Acquisition Related Compensation Charges (7)		(11,600)		(14,191)		(22,268)							
Compensation Expense - Adjusted Pro Forma	\$	451,911	\$	446,537	\$	425,206							
Compensation Ratio - U.S. GAAP (a)		61.2%		62.4%		64.5%							
Compensation Ratio - Adjusted Pro Forma (a)		58.9%		59.1%		59.0%							
compensation ratio - regusted 110 1 onna (a)		50.770		57.170		57.070							

	Investment Banking											
	Twelve Months Ended											
	J	une 30,	Μ	arch 31,	J	une 30,						
		2014		2014		2013						
Net Revenues - U.S. GAAP	\$	675,758	\$	667,040	\$	642,471						
Client Related Expenses (1)		(16,048)		(15,282)		(17,435)						
Income from Equity Method Investments (2)		2,949		2,426		1,123						
Interest Expense on Long-term Debt (3)		4,493		4,483		4,350						
Adjustment to Tax Receivable Agreement Liability (9)		(5,524)		(5,524)		-						
Net Revenues - Adjusted Pro Forma	\$	661,628	\$	653,143	\$	630,509						
	¢	410 572	¢	421 402	¢	414 (07						
Compensation Expense - U.S. GAAP	\$	418,573	\$	421,402	\$	414,687						
Amortization of LP Units and Certain Other Awards (6)		(8,608)		(12,908)		(18,878)						
Acquisition Related Compensation Charges (7)		(11,600)		(14,191)		(22,268)						
Compensation Expense - Adjusted Pro Forma	\$	398,365	\$	394,303	\$	373,541						
Compensation Ratio - U.S. GAAP (a)		61.9%		63.2%		64.5%						
Compensation Ratio - Adjusted Pro Forma (a)		60.2%		60.4%		59.2%						

(a) Reconciliations of the key metrics from U.S. GAAP to Adjusted Pro Forma are a derivative of the reconciliations of their components above.

#### EVERCORE PARTNERS INC. U.S. GAAP SEGMENT RECONCILIATION TO ADJUSTED PRO FORMA FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2014 (dollars in thousands)

(UNAUDITED)

							Investment	Bankin	g Segment							
		Three	e Mont	hs Ended Ju	me 30, 2	2014		Six Months Ended June 30, 2014								
						Adjı	n-GAAP usted Pro						Adj	n-GAAP usted Pro		
	U.S. G	AAP Basis	Adjı	istments		For	ma Basis	U.S. G	AAP Basis	Adj	ustments		For	ma Basis		
Net Revenues: Investment Banking																
Revenue	\$	192,251	\$	(3,664)	(1)(2)	\$	188,587	\$	320,755	\$	(6,501)	(1)(2)	\$	314,254		
Other Revenue, net		(928)		1,105	(3)		177		(1,581)		2,290	(3)		709		
Net Revenues		191,323		(2,559)			188,764		319,174		(4,211)			314,963		
Expenses: Employee Compensation																
and Benefits		114,622		(2,565)	(7)		112,057		193,379		(5,779)	(7)		187,600		
Non-compensation Costs		38,366		(6,149)	(8)		32,217		68,355		(8,676)	(8)		59,679		
Total Expenses		152,988		(8,714)			144,274		261,734		(14,455)			247,279		
Operating Income (a)	\$	38,335	\$	6,155		\$	44,490	\$	57,440	\$	10,244		\$	67,684		
Compensation Ratio (b)		59.9%					59.4%		60.6%					59.6%		
Operating Margin (b)		20.0%					23.6%		18.0%					21.5%		

1 4 D
AAP ed Pro Basis
Dasis
50,474
803
51,277
27,359
13,785
41,144
10,133
53.4%
19.8%
te

(a) Operating Income for U.S. GAAP excludes Income (Loss) from Equity Method Investments.

(b) Reconciliations of the key metrics from U.S. GAAP to Adjusted Pro Forma are a derivative of the reconciliations of their components above.

#### EVERCORE PARTNERS INC. U.S. GAAP SEGMENT RECONCILIATION TO ADJUSTED PRO FORMA FOR THE THREE MONTHS ENDED MARCH 31, 2014

(dollars in thousands)

#### (UNAUDITED)

	Investment Banking Segment												
	Three Months Ended March 31, 2014												
		AAP Basis	A dia	Adjustments			n-GAAP usted Pro ma Basis						
Net Revenues: Investment Banking	0.5.0	AAI Dasis	Auju	is unents		<u> </u>							
Revenue	\$	128,504	\$	(2,837)	(1)(2)	\$	125,667						
Other Revenue, net		(653)		1,185	(3)		532						
Net Revenues		127,851		(1,652)			126,199						
Expenses: Employee Compensation													
and Benefits		78,757		(3,214)	(7)		75,543						
Non-compensation Costs		29,989		(2,527)	(8)		27,462						
Total Expenses		108,746		(5,741)			103,005						
Operating Income (a)	\$	19,105	\$	4,089		\$	23,194						
Compensation Ratio (b)		61.6%					59.9%						
Operating Margin (b)		14.9%					18.4%						

	Investment Management Segment												
	Three Months Ended March 31, 2014												
	US G	AAP Basis	Adiu	stments		Adju	n-GAAP Isted Pro na Basis						
Net Revenues:	0.5.0	AAI Dasis	Auju	stillents		1011							
Investment Management													
Revenue	\$	21,915	\$	545	(1)(2)	\$	22,460						
Other Revenue, net		(653)		952	(3)		299						
Net Revenues		21,262		1,497			22,759						
Expenses:													
Employee Compensation													
and Benefits		12,635		-			12,635						
Non-compensation Costs		7,018		(88)	(8)		6,930						
Total Expenses		19,653		(88)			19,565						
Operating Income (a)	\$	1,609	\$	1,585		\$	3,194						
Compensation Ratio (b)		59.4%					55.5%						
Operating Margin (b)		7.6%					14.0%						

(a) Operating Income for U.S. GAAP excludes Income (Loss) from Equity Method Investments.

(b) Reconciliations of the key metrics from U.S. GAAP to Adjusted Pro Forma are a derivative of the reconciliations of their components above.

#### EVERCORE PARTNERS INC. U.S. GAAP SEGMENT RECONCILIATION TO ADJUSTED PRO FORMA FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2013 (dollars in thousands)

(UNAUDITED)

						Ir	westment Ba	nking So	egment						
		Thre	ee Month	s Ended Ju	ne 30, 20	013		Six Months Ended June 30, 2013							
	U.S. G	AAP Basis	Adjus	stments	Non-GAAP Adjusted Pro Forma Basis			U.S. G	AAP Basis	Adjustments			Adju	n-GAAP Isted Pro na Basis	
Net Revenues:										×					
Investment Banking															
Revenue	\$	183,454	\$	(3,421)		\$	180,033	\$	314,837	\$	( ) )	(1)(2)	\$	309,114	
Other Revenue, net		(849)		1,095	(3)		246		(636)		2,183	(3)		1,547	
Net Revenues		182,605		(2,326)			180,279		314,201		(3,540)			310,661	
Expenses:															
Employee Compensation															
and Benefits		117,451		(9,456)	(6)(7)		107,995		205,320		(19,311)	(6)(7)		186,009	
Non-compensation Costs		30,394		(3,711)	(6)(8)		26,683		57,446		(6,183)	(6)(8)		51,263	
Total Expenses		147,845		(13,167)			134,678		262,766		(25,494)			237,272	
Operating Income (a)	\$	34,760	\$	10,841		\$	45,601	\$	51,435	\$	21,954		\$	73,389	
Compensation Ratio (b)		64.3%					59.9%		65.3%					59.9%	
Operating Margin (b)		19.0%					25.3%		16.4%					23.6%	
operating integin (0)		19.070					20.070		10.170					20.070	
							estment Mana	agement	0						
		Thre	ee Month	s Ended Ju	ne 30, 20				Six	Month	s Ended Jun	e 30, 201			
							n-GAAP							1-GAAP	
	US C	AAP Basis	A dine	stments		•	ısted Pro ma Basis	US C	AAP Basis	4.45	ustments		•	ısted Pro na Basis	
Net Revenues:	0.5.62	AAT Dasis	Auju	sullents		FOIL	ina Dasis	0.5.6	AAF Dasis	Auj	usunents		FUL		
Investment Management Revenue	\$	25,089	\$	717	(1)(2)	\$	25,806	\$	46,526	\$	1 3 1 6	(1)(2)(4)	¢	47,842	
Other Revenue, net	Ф	(897)	\$	924	(1)(2)	Ф	23,800	\$	(1,299)	\$	1,843	(1)(2)(4)	\$	47,842 544	
Net Revenues		24.192		1.641	(3)		25,833		45,227		3,159	(3)		48,386	
Net Revenues		24,192		1,041			23,855		43,227		3,139			48,380	
Expenses:															
Employee Compensation															
and Benefits		13,926		(514)	(6)		13,412		28,066		(1,182)	(6)		26,884	
Non-compensation Costs		6,845		(90)	(8)		6,755		14,165		(214)	(8)		13,951	
Total Expenses		20,771		(604)			20,167		42,231		(1,396)			40,835	
Operating Income (a)	\$	3,421	\$	2,245		\$	5,666	\$	2,996	\$	4,555		\$	7,551	
Compensation Ratio (b)		57.6%					51.9%		62.1%					55.6%	
Operating Margin (b)		14.1%					21.9%		6.6%					15.6%	

(a) Operating Income for U.S. GAAP excludes Income (Loss) from Equity Method Investments.

(b) Reconciliations of the key metrics from U.S. GAAP to Adjusted Pro Forma are a derivative of the reconciliations of their components above.

#### Notes to Unaudited Condensed Consolidated Adjusted Pro Forma Financial Data

For further information on these Adjusted Pro Forma adjustments, see page A-2.

- (1) Client related expenses and provisions for uncollected receivables have been reclassified as a reduction of revenue in the Adjusted Pro Forma presentation.
- (2) Income (Loss) from Equity Method Investments has been reclassified to Revenue in the Adjusted Pro Forma presentation.
- (3) Interest Expense on Long-term Debt is excluded from the Adjusted Pro Forma Investment Banking and Investment Management segment results and is included in Interest Expense in the segment results on a U.S. GAAP Basis.
- (4) The Adjusted Pro Forma results from continuing operations exclude the Income (Loss) from our equity method investment in Pan.
- (5) Write-off of General Partnership investment balances during the fourth quarter of 2013 associated with the acquisition of Protego.
- (6) Expenses incurred from the modification of Evercore LP Units and related awards, which primarily vested over a five-year period ending December 31, 2013, are excluded from the Adjusted Pro Forma presentation.
- (7) Expenses for deferred share-based and cash consideration and retention awards associated with the acquisition of Lexicon, as well as base salary adjustments for Lexicon employees for the period preceding the acquisition, are excluded from the Adjusted Pro Forma presentation.
- (8) Non-compensation Costs on an Adjusted Pro Forma basis reflect the following adjustments:

	Three Months Ended June 30, 2014													
	U.S	S. GAAP	Adjustments			Total Segments			vestment Banking	Investment Management				
Occupancy and Equipment Rental	\$	10,138	\$	-		\$	10,138	\$	8,437	\$	1,701			
Professional Fees		11,988		(3,273) (1)(8	8b)		8,715		6,981		1,734			
Travel and Related Expenses		10,098		(2,736) (1	)		7,362		6,761		601			
Communications and Information Services		3,922		(5) (1	)		3,917		3,389		528			
Depreciation and Amortization		3,537		(82) (8a	a)		3,455		1,960		1,495			
Acquisition and Transition Costs		1,016		-			1,016		1,016		-			
Other Operating Expenses		4,616		(147) (1	) _		4,469		3,673		796			
Total Non-compensation Costs from														
Continuing Operations	\$	45,315	\$	(6,243)	_	\$	39,072	\$	32,217	\$	6,855			

	Three Months Ended March 31, 2014												
-								Inv	estment	Inve	stment		
	U.S. GAAP		Ad	justments		Total S	Total Segments		anking	Management			
Occupancy and Equipment Rental	\$	9,484	\$	-		\$	9,484	\$	7,911	\$	1,573		
Professional Fees		8,511		(754)	(1)		7,757		5,893		1,864		
Travel and Related Expenses		7,384		(1,663)	(1)		5,721		5,111		610		
Communications and Information Services		3,373		(5)	(1)		3,368		2,976		392		
Depreciation and Amortization		3,821		(82)	(8a)		3,739		1,963		1,776		
Acquisition and Transition Costs		100		-			100		100		-		
Other Operating Expenses		4,334		(111)	(1)		4,223		3,508		715		
Total Non-compensation Costs from													
Continuing Operations	\$	37,007	\$	(2,615)		\$	34,392	\$	27,462	\$	6,930		

	Three Months Ended June 30, 2013													
								Inv	estment	Inve	stment			
	U.S	U.S. GAAP		ustments		Total S	Segments	Banking		Management				
Occupancy and Equipment Rental	\$	8,178	\$	-		\$	8,178	\$	6,636	\$	1,542			
Professional Fees		9,288		(1,948)	(1)		7,340		5,738		1,602			
Travel and Related Expenses		8,272		(1,596)	(1)		6,676		6,090		586			
Communications and Information Services		3,363		(9)	(1)		3,354		2,930		424			
Depreciation and Amortization		3,591		(82)	(8a)		3,509		1,712		1,797			
Other Operating Expenses		4,547		(166)	(1)		4,381		3,577		804			
Total Non-compensation Costs from														
Continuing Operations	\$	37,239	\$	(3,801)		\$	33,438	\$	26,683	\$	6,755			

	Six Months Ended June 30, 2014												
								In	vestment	Inv	estment		
	U.S. GAAP		Adjustments			Total	Segments	B	Banking	Management			
Occupancy and Equipment Rental	\$	19,622	\$	-		\$	19,622	\$	16,348	\$	3,274		
Professional Fees		20,499		(4,027)	(1)(8b)		16,472		12,874		3,598		
Travel and Related Expenses		17,482		(4,399)	(1)		13,083		11,872		1,211		
Communications and Information Services		7,295		(10)	(1)		7,285		6,365		920		
Depreciation and Amortization		7,358		(164)	(8a)		7,194		3,923		3,271		
Acquisition and Transition Costs		1,116		-			1,116		1,116		-		
Other Operating Expenses		8,950		(258)	(1)		8,692		7,181		1,511		
Total Non-compensation Costs from													
Continuing Operations	\$	82,322	\$	(8,858)		\$	73,464	\$	59,679	\$	13,785		

	Six Months Ended June 30, 2013													
								Inv	estment	Inve	estment			
	U.S.	. GAAP	Adjustments			Total Segments		Banking		Mana	agement			
Occupancy and Equipment Rental	\$	16,915	\$	-		\$	16,915	\$	13,724	\$	3,191			
Professional Fees		17,133		(2,517)	(1)		14,616		11,116		3,500			
Travel and Related Expenses		15,450		(3,299)	(1)		12,151		10,989		1,162			
Communications and Information Services		6,782		(8)	(1)		6,774		5,802		972			
Depreciation and Amortization		7,148		(164)	(8a)		6,984		3,398		3,586			
Acquisition and Transition Costs		58		-			58		-		58			
Other Operating Expenses		8,125		(409)	(1)		7,716		6,234		1,482			
Total Non-compensation Costs from														
Continuing Operations	\$	71,611	\$	(6,397)		\$	65,214	\$	51,263	\$	13,951			

- (8a) The exclusion from the Adjusted Pro Forma presentation of expenses associated with amortization of intangible assets acquired in the SFS acquisition.
- (8b) The expense associated with share based awards, which will be settled in Class A Shares and which reflect required adjustments for changes in the Company's share price due to changes in employment status, is excluded from Adjusted Pro Forma results.
- (9) Evercore is organized as a series of Limited Liability Companies, Partnerships, a C-Corporation and a Public Corporation and therefore, not all of the Company's income is subject to corporate level taxes. As a result, adjustments have been made to Evercore's effective tax rate assuming that the Company has adopted a conventional corporate tax structure and is taxed as a C-Corporation in the U.S. at the prevailing corporate rates, that all deferred tax assets relating to foreign operations are fully realizable within the structure on a consolidated basis and that, historically, adjustments for deferred tax assets related to the ultimate tax deductions for equity-based compensation awards are made directly to stockholders' equity. In addition, the Adjusted Pro Forma presentation reflects the netting of changes in the Company's Tax Receivable Agreement against Income Tax Expense.
- (10) Reflects adjustment to eliminate noncontrolling interest related to all Evercore LP partnership units which are assumed to be converted to Class A common stock in the Adjusted Pro Forma presentation.
- (11a)Assumes the vesting of all Evercore LP partnership units and IPO related restricted stock unit awards in the Adjusted Pro Forma presentation. In the computation of outstanding common stock equivalents for U.S. GAAP net income per share, the unvested Evercore LP partnership units are anti-dilutive.
- (11b)Assumes the vesting of all Acquisition Related Share Issuance and Unvested Restricted Stock Units granted to Lexicon employees in the Adjusted Pro Forma presentation. In the computation of outstanding common stock equivalents for U.S. GAAP, these Shares and Restricted Stock Units are reflected using the Treasury Stock Method.