

EVERCORE

FY 2022 Fact Sheet

Our Goal

To be the most respected and trusted independent investment bank in the world, delivering innovative advice to help our clients achieve superior results

Company Description

- Founded in 1995 on the premise that clients would be best served by an investment banking firm free of conflicts and with a strong commitment to excellence, integrity, and confidentiality
- #1 in Advisory Revenues Among Independent Firms in 2022 and #4 Among All Firms since 2018
- #1 independent research firm in the Institutional Investor All-America Equity Research Survey since 2014; #1 on a weighted basis among all firms
- Strong track record of revenue and profit growth with a record year in 2021 and second best year in 2022, with future growth opportunities
- Success driven by client relationships, quality of team, thought leadership, transaction execution skills, and breadth of capabilities
- Diversification across sectors, geographies, and capabilities positions Evercore to perform in all market environments

Our Core Values

Client Focus: Invest in long-term relationships with our clients through independent, trusted, and innovative advice to help them achieve superior results

Integrity: Strictly adhere to the principle of doing the right thing at all times and in all circumstances

Excellence: Relentlessly strive to achieve the highest standards of quality

Respect: Treat all people with the utmost dignity, respect and appreciation

Diversity, Equity and Inclusion: Develop and sustain a strong culture of inclusion which embraces diversity and creates opportunity for all employees

Investment in People: Attract the most talented people and teach them to reach their highest potential through a deep commitment to career development

Partnership: Promote a culture which engages honest debate, yet demands collaboration and uncompromising teamwork

Company Segments

Investment Banking & Equities

Investment Banking

- **Strategic Advisory**
 - *Mergers and Acquisitions*
 - *Strategic, Defense and Shareholder Advisory*
 - *Special Committee Assignments*
 - *Transaction Structuring*
 - *Restructuring*
- **Private Capital Advisory and Fundraising**
- **Private Capital Markets and Debt Advisory**
- **Equity Capital Markets**

Equities

- *Research* ■ *Trading*
- *Sales* ■ *Corporate Access*

Investment Management

- Wealth management and asset allocation advisory
- Clients include HNW individuals, foundations and endowments

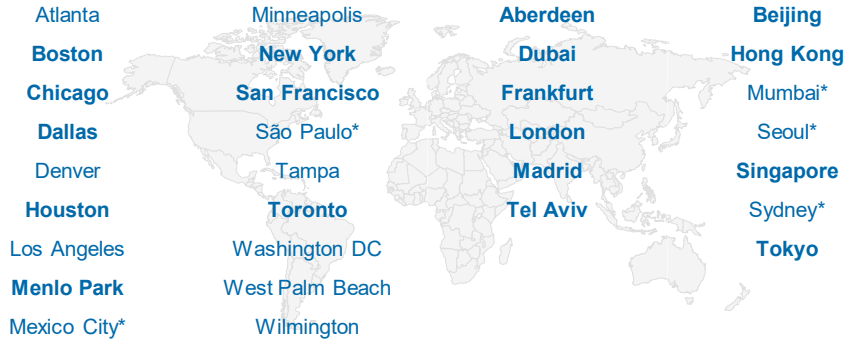
Awards & Recognition

- Evercore ISI recognized as the top independent research firm in the *Institutional Investor* All-America Equity Research team rankings for the ninth straight year and ranked #1 among all firms for analysts on a weighted basis
- Received three "2022 Outstanding Deals of the Year" awards by *The Deal*
- Our Private Funds Group was ranked #1 in multiple categories in *Preqin's 2022 Service Providers Report* for fundraising efforts in the private equity, private debt and infrastructure space
- Selected as "Top Registered Investment Advisor" by *Barron's* to Evercore Wealth Management in the magazines annual ranking of top U.S. RIA's

FY 2022 Fact Sheet (Cont'd)

Worldwide Presence

- 50+ countries where clients are served
- ~2,120 employees worldwide
- 18 Advisory offices globally
- ~1,270 Advisory Bankers
- 11 countries with Evercore offices
- 130 Advisory SMDs globally



Notes: SMD count is shown as of 12/31/2022 and includes committed new hires and known departures/transitions. Does not include promotes announced in January 2023

Bold text denotes Advisory office. * denotes Evercore Affiliate and Strategic Alliance offices

Evercore Contacts

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Why Evercore?

Sustainable Differentiated Business Model

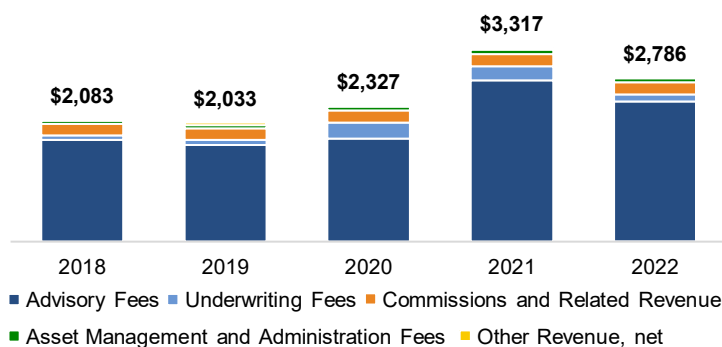
Expanded Revenue Opportunities

Strong Revenue and EPS Growth Opportunity

Strong Cash Flow Generation

Low Risk Business Model

Adjusted Net Revenues Breakdown (\$ mm)

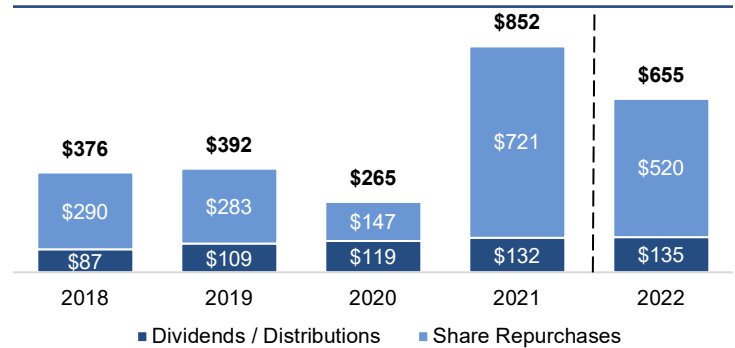


Adjusted Financial Results

	2019	2020	2021	2022
Net Revenues (\$ mm)	\$2,033	\$2,327	\$3,317	\$2,786
Operating Margin	24.5%	27.5%	34.3%	25.9%
Diluted Earnings per Share	\$7.70	\$9.62	\$17.50	\$12.01
Dividends per Share ¹	\$2.24	\$2.35	\$2.65	\$2.84

- Includes dividends to Class A shareholders and equivalent amounts distributed to holders of LP units
- Dividends per Share represents dividends declared and paid
- Assumes dividends are reinvested. Past performance is no guarantee of future results.
- Equal weighted index methodology. Peer average includes GHL, HLI, LAZ, MC and PJT

[Click Here for GAAP to Adjusted Reconciliation](#)

Capital Return¹ (\$ mm)

Note: Totals may not add due to rounding

Total Return³ (as of 12/31/22)

	Three Years	Five Years	Ten Years
EVR	+58%	+37%	+355%
S&P 500	+25%	+57%	+227%
S&P Financials	+19%	+36%	+215%
Peer Average ⁴	+37%	+31%	+11%