# UNITED STATES SECURITIES EXCHANGE COMMISSION

Washington, DC 20549

# FORM 8-K

# **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): October 28, 2010

# **EVERCORE PARTNERS INC.**

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) 001-32975 (Commission File Number) 20-4748747 (IRS Employer Identification No.)

55 East 52 <sup>nd</sup> Street New York, New York (Address of principal executive offices)

10055 (Zip Code)

(212) 857-3100

(Registrant's telephone number, including area code)

NOT APPLICABLE

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

D Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02. Results of Operations and Financial Condition

On October 28, 2010, Evercore Partners Inc. issued a press release announcing financial results for its third quarter ended September 30, 2010.

A copy of the press release is attached hereto as Exhibit 99.1. All information in the press release is furnished but not filed.

# Item 9.01 Financial Statements and Exhibits

(d) Exhibits.

99.1 Press release of Evercore Partners Inc. dated October 28, 2010.

# SIGNATURES

Title:

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: October 28, 2010

# EVERCORE PARTNERS INC.

/s/ ROBERT B. WALSH By: Robert B. Walsh Chief Financial Officer

# EVERCORE PARTNERS

## EVERCORE PARTNERS REPORTS HIGHER THIRD QUARTER 2010 RESULTS; INCREASES QUARTERLY DIVIDEND TO \$0.18 PER SHARE

#### <u>Highlights</u>

- Third Quarter Financial Summary
  - Net Revenues of \$124 million, up 48% compared to the same period in 2009 and 91% from Q2 2010
  - Adjusted Pro Forma Net Income of \$14.6 million, or \$0.38 per share, up 33% compared to the same period in 2009 and 626% from Q2 2010
    - U.S. GAAP Net Income of \$3.5 million in contrast to Net Income of \$2.6 million in the same period last year
- Year-to-Date Financial Summary
  - Adjusted Pro Forma Net Revenues of \$274 million, up 33% compared to the same period in 2009
  - Adjusted Pro Forma Net Income of \$27.0 million, or \$0.68 per share, up 65% compared to the first nine months of 2009
  - U.S. GAAP Net Revenues of \$276 million, up 35% compared to the same period in 2009
  - U.S. GAAP Net Income of \$5.7 million or \$0.25 per share up significantly from a Net Loss of (\$3.2) million or (\$0.22) per share in the same period last year
- Record quarterly revenues in both Investment Banking and Investment Management
  - Investment Banking
    - Completed \$8.6 billion acquisition by Frontier Communications of access lines from Verizon
    - Advising sanofi-aventis on its \$18.8 billion offer for Genzyme and advising Danaos on its restructuring
  - Investment Management
    - Assets Under Management increased 9% to \$16.6 billion
- Strengthened geographic capability with the acquisition of a 50% interest in G5 advisors, a boutique investment banking firm in Brazil
- Increases quarterly dividend to \$0.18 per share
- Authorizes two million share repurchase program

NEW YORK, October 28, 2010 – Evercore Partners Inc. (NYSE: EVR) today announced that its Adjusted Pro Forma Net Revenues were \$123.7 million for the three months ended September 30, 2010, compared to Adjusted Pro Forma Net Revenues of \$83.4 million and \$64.8 million for the three months ended September 30, 2009 and June 30, 2010, respectively. Adjusted Pro Forma Net Revenues were \$273.6 million for the nine months ended September 30, 2010, compared to Adjusted Pro Forma Net Revenues were \$273.6 million for the nine months ended September 30, 2010, respectively.

compared to \$205.3 million for the nine months ended September 30, 2009. Adjusted Pro Forma Net Income Attributable to Evercore Partners Inc. was \$14.6 million, or \$0.38 per share, for the three months ended September 30, 2010, compared to an Adjusted Pro Forma Net Income Attributable to Evercore Partners Inc. of \$11.0 million, or \$0.29 per share for the three months ended September 30, 2009 and \$2.0 million, or \$0.05 per share for the three months ended June 30, 2010. Adjusted Pro Forma Net Income Attributable to Evercore Partners Inc. was \$27.0 million, or \$0.68 per share, for the nine months ended September 30, 2010, compared to an Adjusted Pro Forma Net Income Attributable to Evercore Partners Inc. was \$27.0 million, or \$0.68 per share, for the nine months ended September 30, 2010, compared to an Adjusted Pro Forma Net Income Attributable to Evercore Partners Inc. of \$16.3 million, or \$0.45 per share for the nine months ended September 30, 2009.

U.S. GAAP Net Revenues were \$123.6 million for the three months ended September 30, 2010, compared to U.S. GAAP Net Revenues of \$83.2 million and \$64.8 million for the three months ended September 30, 2009 and June 30, 2010, respectively. U.S. GAAP Net Revenues were \$276.3 million for the nine months ended September 30, 2010, compared to U.S. GAAP Net Revenues of \$204.0 million for the nine months ended September 30, 2009. U.S. GAAP Net Income Attributable to Evercore Partners Inc. was \$3.5 million, or \$0.17 per share, for the three months ended September 30, 2009 and \$0.1 million, or \$0.00 per share for the three months ended September 30, 2009 and \$0.1 million, or \$0.00 per share for the three months ended June 30, 2010. U.S. GAAP Net Income Attributable to Evercore Partners Inc. of \$2.6 million, or \$0.14 per share, for the three months ended September 30, 2009 and \$0.1 million, or \$0.00 per share for the three months ended June 30, 2010. U.S. GAAP Net Income Attributable to Evercore Partners Inc. or \$2.6 million, or \$0.14 per share, for the three months ended September 30, 2009 and \$0.1 million, or \$0.00 per share for the three months ended June 30, 2010. U.S. GAAP Net Income Attributable to Evercore Partners Inc. was \$5.7 million, or \$0.25 per share, for the nine months ended September 30, 2010, compared to a U.S. GAAP Net Loss Attributable to Evercore Partners Inc. of (\$3.2) million, or (\$0.22) per share, for the nine months ended September 30, 2009.

The Adjusted Pro Forma compensation ratio for the three months ended September 30, 2010 was 62%, compared to 61% for the same period in 2009 and 63% for the three months ended June 30, 2010. The Adjusted Pro Forma Q3 2010 compensation ratio on a trailing twelve month basis of 60% was consistent with Q2 2010 of 60% and improved from Q3 2009 of 72%. The U.S. GAAP compensation ratio for the three months ended September 30, 2010, September 30, 2009 and June 30, 2010 was 67%, 66% and 71%, respectively. The U.S. GAAP Q3 2010 compensation ratio on a trailing twelve month basis of 65% was consistent with Q2 2010 of 65% and improved from Q3 2009 of 75%.

Evercore's quarterly results may fluctuate significantly due to the timing and amount of transaction and performance fees earned, as well as other factors. Accordingly, financial results in any particular quarter may not be representative of future results over a longer period of time.

"Evercore is seizing the opportunity to build a high quality independent investment banking and investment management advisory firm. Record revenues in both Investment Banking and Investment Management highlight the steady progress we continue to make in building our business. Our investments in future growth are on track, including the Institutional Equities business which continues to add new clients and build momentum. We continue to explore additional opportunities to invest in high quality investment managers and to expand our geographic capabilities," said Ralph Schlosstein, President and Chief Executive Officer. "Despite these investments, we remain highly focused on translating top line growth into bottom line performance and on delivering those returns to our shareholders through the 20% increase in our dividend and a new share repurchase authorization."

"Our core Advisory business is performing strongly. We are adding clients and assignments at a good pace. And we are consistently expanding our sector coverage and geographic reach," said

Roger Altman, Executive Chairman. "In that regard, we are very pleased with our recent acquisition of a 50% interest in G5 advisors, a Brazilian boutique advisory and investment management firm, led by Corrado Varoli, the former Partner and Head of Latin America for Goldman Sachs."

#### Consolidated U.S. GAAP and Adjusted Pro Forma Selected Financial Data

							U.S.	. GAAP					
		Tl	ıree M	lonths Ende	d		% Cl	N					
	Sej	ptember 30, 2010		ne 30, 2010	Sep	tember 30, 2009	June 30, 2010 (dollars i	September 30, 2009 n thousands)	Se	ptember 30, 2010	Sej	2009 2009	% Change
Net Revenues	\$	123,587	\$6	4,840	\$	83,196	91%	49%	\$	276,268	\$	203,965	35%
Operating Income (Loss)	\$	17,565	\$(	3,251)	\$	12,286	NM	43%	\$	24,942	\$	804	NM
Net Income (Loss) Attributable													
to Evercore Partners Inc.	\$	3,530	\$	117	\$	2,633	NM	34%	\$	5,667	\$	(3,219)	NM
Diluted Earnings (Loss) Per													
Share	\$	0.17	\$		\$	0.14	NM	21%	\$	0.25	\$	(0.22)	NM
Compensation Ratio		67%		71%		66%				67%		70%	
Operating Margin		14%		(5%)		15%				9%		—%	

						Adjuste	ed Pro Forma					
		Th	ree Months Ende	d		% Cl	Nine Months Ended					
	Sej	ptember 30, 2010	June 30, 2010	Sep	otember 30, 2009	June 30, 2010	September 30, 2009	Se	ptember 30, 2010	Se	ptember 30, 2009	% Change
						(dollars	in thousands)					
Net Revenues	\$	123,706	\$64,769	\$	83,382	91%	48%	\$	273,578	\$	205,300	33%
Operating Income	\$	25,036	\$ 4,249	\$	19,176	489%	31%	\$	48,137	\$	29,358	64%
Net Income Attributable to												
Evercore Partners Inc.	\$	14,648	\$ 2,018	\$	10,992	626%	33%	\$	27,039	\$	16,347	65%
Diluted Earnings Per Share	\$	0.38	\$ 0.05	\$	0.29	660%	31%	\$	0.68	\$	0.45	51%
Compensation Ratio		62%	63%		61%				61%		67%	
Operating Margin		20%	7%		23%				18%		14%	

Throughout the discussion of Evercore's business segments, information is presented on an Adjusted Pro Forma basis, which is a non-generally accepted accounting principles ("non-GAAP") measure and is unaudited. Adjusted Pro Forma results begin with information prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP") adjusted to exclude certain items and reflect the conversion of vested and unvested Evercore LP Units into Class A shares. Evercore believes that the disclosed Adjusted Pro Forma measures and any adjustments thereto, when presented in conjunction with comparable U.S. GAAP measures, are useful to investors to compare Evercore's results across several periods and facilitate an understanding of Evercore's operating results. Evercore uses these measures to evaluate its operating performance, as well as the performance of individual employees. These measures should not be considered a substitute for, or superior to, measures of financial performance prepared in accordance with U.S. GAAP. For more information about the Adjusted Pro Forma basis of reporting used by management to evaluate the performance of Evercore and each line of business, including reconciliations of U.S. GAAP results to an Adjusted Pro Forma basis, see pages A-2 through A-10 included in Annex I. These Adjusted Pro Forma amounts are allocated to the Company's two business segments: Investment Banking and Investment Management.

#### **Business Line Reporting**

A discussion of Adjusted Pro Forma revenues and expenses is presented below for the Investment Banking and Investment Management segments. Unless otherwise stated, all of the financial measures presented in this discussion are Adjusted Pro Forma measures. For a reconciliation of the Adjusted Pro Forma segment data to U.S. GAAP results, see pages A-2 to A-10 in Annex I.

#### **Investment Banking**

Evercore's Investment Banking business reported record revenues this quarter, up 119% from Q2 2010 and 39% from Q3 2009 reflecting fees from clients across multiple industries and geographies. Operating Income of \$25.8 million increased 503% and 13% when compared to Q2 2010 and Q3 2009, respectively. The Operating Margin for the quarter was 26% reflecting strong Advisory results, offset by our investments in Institutional Equities and the Private Funds Group. The segment reported Operating Income of \$20.2 million on a U.S. GAAP basis for the quarter.

		Adjusted Pro Forma Three Months Ended Nine Months Ended								
	Ser	otember 30, 2010	Three Months Ended June 30, 	-	tember 30, 2009 rs in thousands)	Se	<u>Nine Mon</u> ptember 30, 2010		led ptember 30, 2009	
Net Revenues:				(	,					
Investment Banking	\$	99,563	\$45,511	\$	71,596	\$	216,348	\$	188,084	
Other Revenue, net		435	1,562		1,208		3,625		1,739	
Net Revenues		99,998	47,073		72,804		219,973		189,823	
Expenses:										
Employee Compensation and Benefits		60,847	29,360		41,119		130,772		110,013	
Non-compensation Costs		13,315	13,430		8,812		37,427		24,571	
Total Expenses		74,162	42,790		49,931		168,199		134,584	
Operating Income	\$	25,836	\$ 4,283	\$	22,873	\$	51,774	\$	55,239	
Compensation Ratio		61%	62%		56%		59%		58%	
Operating Margin		26%	9%		31%		24%		29%	

			U.S. GAAP		
		Three Months Ended		Nine Mon	ths Ended
	September 30, 2010	June 30, 2010	September 30, 2009	September 30, 2010	September 30, 2009
			(dollars in thousands)		
Net Revenues:					
Investment Banking	\$ 101,367	\$47,505	\$ 73,306	\$ 224,794	\$ 192,431
Other Revenue, net	(607)	520	184	506	32
Net Revenues	100,760	48,025	73,490	225,300	192,463
Expenses:					
Employee Compensation and Benefits	64,948	33,550	44,904	143,922	113,798
Non-compensation Costs	15,588	15,893	10,990	47,280	30,324
Special Charges		—	—	—	3,951
Total Expenses	80,536	49,443	55,894	191,202	148,073
Operating Income (Loss)	\$ 20,224	\$ (1,418)	\$ 17,596	\$ 34,098	\$ 44,390
Compensation Ratio	64%	70%	61%	64%	59%
Operating Margin	20%	(3)%	24%	15%	23%



#### Revenues

Investment Banking reported third quarter 2010 Adjusted Pro Forma net revenues of \$100.0 million, an increase of 37% from the prior year and 112% from Q2 2010. The Company earned advisory fees in excess of \$1 million from 15 clients during the third quarter of 2010, and completed one underwriting assignment. During the quarter we provided advice on major M&A transactions including sanofi-aventis' offer to acquire Genzyme, Intel's acquisition of Infineon's Wireless Solutions business, Pace plc's acquisition of 2Wire, Cavalier Telephone's sale to PAETEC Holdings and Movetis NV's sale to Shire plc, among others. The number of fee-paying clients for the first nine months of 2010 increased to 143 compared to 126 last year.

#### Expenses

Q3 2010 Adjusted Pro Forma expenses increased from Q2 2010 driven by the significant increase in Investment Banking revenues and the continued investments in new businesses. Compensation costs for the Investment Banking segment on an Adjusted Pro Forma basis for the three months ended September 30, 2010 were \$60.8 million, an increase of 48% from the prior year and 107% from Q2 2010. For the three months ended September 30, 2010, Evercore's Investment Banking Adjusted Pro Forma compensation ratio was 61%, versus the compensation ratio reported for the three months ended September 30, 2009 of 56% and 62% for the three months ended June 30, 2010. The Adjusted Pro Forma compensation ratio on a trailing twelve month basis was 58% this quarter, up from 56% in Q2 2010. The U.S. GAAP compensation ratio on a trailing twelve month basis was 62% this quarter, up from 61% in Q2 2010.

Non-compensation costs on an Adjusted Pro Forma basis for the three months ended September 30, 2010 of \$13.3 million increased 51% from the same period last year and was essentially unchanged in comparison to last quarter.

#### **New Business**

The Institutional Equities business is now composed of 41 professionals including 12 senior research analysts and 11 sales and sales trading professionals. The Research team now covers 84 companies across Technology, Media and Telecommunications and Financial Institutions, and has begun to generate increased trading volumes in the fourth quarter, as our research coverage expands and as more institutions commence trading with us. For the three and nine months ended September 30, the business generated \$0.7 million and \$2.3 million in revenues and \$6.6 million and \$11.3 million in expenses, respectively.

#### **Investment Management**

The Investment Management segment reported substantial revenue growth for the third quarter reflecting the first full quarter of Atalanta Sosnoff and continued improvements in operating results for our early stage businesses. Atalanta Sosnoff's results comprised more than \$11 million of revenues and \$9 million of expenses (including \$1.5 million of amortization of intangibles). Assets Under Management (AUM) for the segment increased to \$16.6 billion on approximately \$450 million of net inflows and approximately \$930 million of market appreciation.

	Adjusted Pro Forma									
	Т	hree Months Ended		Nine Months Ended						
	September 30, 2010	June 30, 2010	September 30, 2009	September 30, 2010	September 30, 2009					
Net Revenues:			(dollars in thousands)							
Investment Management Revenues	\$ 23,412	\$16,295	\$ 9,785	\$ 50,758	\$ 12,511					
Other Revenue, net	296	1,401	793	2,847	2,966					
Net Revenues	23,708	17,696	10,578	53,605	15,477					
Expenses:										
Employee Compensation and Benefits	16,456	11,409	9,574	37,291	28,393					
Non-compensation Costs	8,052	6,321	4,701	19,951	12,965					
Total Expenses	24,508	17,730	14,275	57,242	41,358					
Operating Income (Loss)	\$ (800)	\$ (34)	\$ (3,697)	\$ (3,637)	\$ (25,881)					
Compensation Ratio	69%	64%	91%	70%	183%					
Operating Margin	(3)%	— %	(35)%	(7)%	(167)%					

					U.S. GAAP				
	Three Months Ended					Nine Months Ended			
	Sep	2010 2010	June 30, 2010		tember 30, <u>2009</u> ars in thousands)	Sep	tember 30, 2010	Se	ptember 30, 2009
Net Revenues:									
Investment Management Revenues	\$	23,412	\$16,295	\$	9,785	\$	50,758	\$	12,514
Other Revenue, net		(585)	520		(79)		210		(1,012)
Net Revenues		22,827	16,815		9,706		50,968		11,502
Expenses:									
Employee Compensation and Benefits		17,319	12,212		10,200		39,828		29,019
Non-compensation Costs		8,167	6,436		4,816		20,296		13,882
Special Charges		—	—		—		—		12,187
Total Expenses		25,486	18,648		15,016		60,124		55,088
Operating Income (Loss)	\$	(2,659)	\$ (1,833)	\$	(5,310)	\$	(9,156)	\$	(43,586)
Compensation Ratio		76%	73%		105%		78%		252%
Operating Margin		(12)%	(11)%		(55)%		(18)%		(379)%

#### Revenues

#### **Investment Management Revenue Components**

	Adjusted Pro Forma									
			Three Months End	ed		Nine Months Ende			led	
	September 30, 2010		June 30, 2010	September 30, 2009 (dollars in thous			September 30, <u>2010</u>		ptember 30, 2009	
Management Fees										
Wealth Management	\$	2,573	\$ 2,442	\$	1,144	\$	6,932	\$	2,221	
Institutional Asset Management		17,035	9,719		5,851		33,473		10,167	
Private Equity		2,301	2,202		2,970		6,481		7,119	
Total Management Fees		21,909	14,363		9,965		46,886		19,507	
Realized and Unrealized Gains (Losses)										
Institutional Asset Management		1,092	1,581		625		3,876		(57)	
Private Equity		542	481		(616)		437		(5,107)	
Total Realized and Unrealized Gains (Losses)		1,634	2,062		9		4,313		(5,164)	
HighView		_					_		(920)	
Equity in EAM Gains (Losses)			—		—		—		(334)	
Equity in Pan Losses		(131)	(130)		(189)		(441)		(578)	
Investment Management Revenues	\$	23,412	\$16,295	\$	9,785	\$	50,758	\$	12,511	

Fees earned from the management of client portfolios and other investment advisory services of \$21.9 million increased significantly for the three months ended September 30, 2010 compared to the third quarter of 2009, reflecting a full quarter of Atalanta Sosnoff, the inclusion of fees associated with Trilantic and continued growth in AUM within Wealth Management and the other Institutional Asset Management businesses.

# Expenses

The reported growth in expenses in the third quarter of 2010 was primarily attributable to Atalanta Sosnoff.

#### **Other U.S. GAAP Expenses**

Evercore's Adjusted Pro Forma Net Income Attributable to Evercore Partners Inc. for the three and nine months ended September 30, 2010 was higher than U.S. GAAP as a result of the exclusion of expenses associated with IPO equity awards and the amortization of intangibles principally related to Braveheart and Protego. In addition, for Adjusted Pro Forma purposes, reimbursable client-related expenses and expenses associated with revenue sharing engagements with third parties have been presented as a reduction from Revenues and Non-compensation costs. Further details of these expenses, as well as an explanation of similar expenses for the three and nine months ended September 30, 2009, are included in Annex I, pages A-2 to A-10.

#### Noncontrolling Interests

Noncontrolling Interests in certain subsidiaries are owned by the principals and strategic investors in these businesses. Evercore's equity ownership percentages in these businesses range from 51% to 86%. For the periods ended September 30, 2010 and 2009 and June 30, 2010 the gain (loss) allocated to noncontrolling interests was as follows:

	Net Loss Allocated to Noncontrolling Interests										
	Т	hree Months Ende	ed	Nine Mon	nths Ended						
Segment	September 30, 2010	June 30, 2010	September 30, 2009 (dollars in thousand	September 30, 2010 s)	September 30, 2009						
Investment Banking (1)	\$ (1,282)	\$ (644)	\$ —	\$ (1,926)	\$ —						
Investment Management (1)	39	(194)	(976)	(532)	(2,631)						
Total	\$ (1,243)	\$ (838)	\$ (976)	\$ (2,458)	\$ (2,631)						

(1) The difference between Adjusted Pro Forma and U.S. GAAP Noncontrolling Interests relates primarily to intangible amortization expense which is eliminated for ETC and EAM.

#### Income Taxes

For the three and nine months ended September 30, 2010, Evercore's Adjusted Pro Forma effective tax rate was approximately 42%.

For the three and nine months ended September 30, 2010, Evercore's U.S. GAAP effective tax rate was approximately 49% and 46%, respectively, compared to 37% and 875% for the three and nine months ended September 30, 2009. The effective tax rate for U.S. GAAP purposes reflects significant adjustments relating to the tax treatment of certain compensation transactions, as well as the noncontrolling interest associated with Evercore LP Units.

#### **Balance Sheet**

The Company continues to maintain a strong balance sheet, holding cash, cash equivalents and marketable securities of \$242.4 million at September 30, 2010. Current assets exceed current liabilities by \$190.1 million at September 30, 2010. Amounts due related to the Long-Term Notes Payable were \$97.7 million at September 30, 2010.

During the quarter the Company completed its prior repurchase program and repurchased approximately 446,000 shares and share equivalents at an average cost of \$24.58 per share.



#### Share Repurchase Program

Evercore also announced that its Board of Directors has authorized the repurchase of up to 2 million shares of Evercore Class A Common Stock and/or Evercore LP partnership units. Under this share repurchase program, shares may be repurchased from time to time in open market transactions, in privately negotiated transactions or otherwise. The timing and the actual number of shares repurchased will depend on a variety of factors, including legal requirements, price and economic and market conditions. This program may be suspended or discontinued at any time and does not have a specified expiration date.

#### **Dividend**

On October 26, 2010 the Board of Directors of Evercore declared a quarterly dividend of \$0.18 per share to be paid on December 10, 2010 to common stockholders of record on November 26, 2010.

#### **Conference Call**

Evercore will host a conference call to discuss its results for the third quarter on Thursday, October 28, 2010, at 8:00 a.m. Eastern Time with access available via the Internet and telephone. Investors and analysts may participate in the live conference call by dialing (800) 561-2718 (toll-free domestic) or (617) 614-3525 (international); passcode: 38462999. Please register at least 10 minutes before the conference call begins. A replay of the call will be available for one week via telephone starting approximately one hour after the call ends. The replay can be accessed at (888) 286-8010 (toll-free domestic) or (617) 801-6888 (international); passcode: 49037915. A live webcast of the conference call will be available on the Investor Relations section of Evercore's Web site at www.evercore.com. The webcast will be archived on Evercore's Web site for 30 days after the call.

#### **About Evercore Partners**

Evercore Partners is a leading independent investment banking advisory firm. Evercore's Investment Banking business advises its clients on mergers, acquisitions, divestitures, restructurings, financings, public offerings, private placements and other strategic transactions and also provides institutional investors with high quality research, sales and trading execution that is free of the conflicts created by proprietary activities; Evercore's investment management business comprises wealth management, institutional asset management and private equity investing. Evercore serves a diverse set of clients around the world from its offices in New York, Boston, Houston, Los Angeles, San Francisco, Washington D.C., London, Mexico City and Monterrey, Mexico and Rio de Janeiro and São Paulo, Brazil. More information about Evercore can be found on the Company's Web site at <a href="https://www.evercore.com">www.evercore.com</a>.

# # #

Investor Contact:	Robert B. Walsh Chief Financial Officer, Evercore Partners 212-857-3100
Media Contact:	Kenny Juarez The Abernathy MacGregor Group, for Evercore Partners

212-371-5999

#### **Basis of Alternative Financial Statement Presentation**

Adjusted Pro Forma results are a non-GAAP measure. Evercore believes that the disclosed Adjusted Pro Forma measures and any adjustments thereto, when presented in conjunction with comparable U.S. GAAP measures, are useful to investors to compare Evercore's results across several periods and better reflect management's view of operating results. These measures should not be considered a substitute for, or superior to, measures of financial performance prepared in accordance with U.S. GAAP. A reconciliation of U.S. GAAP results to Adjusted Pro Forma results is presented in the tables included in Annex I.

#### Forward-Looking Statements

This release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, which reflect our current views with respect to, among other things, Evercore's operations and financial performance. In some cases, you can identify these forward-looking statements by the use of words such as "outlook," "believes," "expects," "potential," "continues," "may," "will," "should," "seeks," "approximately," "predicts," "intends," "plans," "estimates," "anticipates" or the negative version of these words or other comparable words. All statements other than statements of historical fact included in this presentation are forward-looking statements and are based on various underlying assumptions and expectations and are subject to known and unknown risks, uncertainties and assumptions, and may include projections of our future financial performance based on our growth strategies and anticipated trends in Evercore's business. Accordingly, there are or will be important factors that could cause actual outcomes or results to differ materially from those indicated in these statements. Evercore believes these factors include, but are not limited to, those described under "Risk Factors" discussed in Evercore's Annual Report on Form 10-K for the year ended December 31, 2009 and subsequent quarterly reports on Form 10-Q. These factors should not be construed as exhaustive and should be read in conjunction with the other cautionary statements hat are included in this release. In addition, new risks and uncertainties emerge from time to time, and it is not possible for Evercore to predict all risks and uncertainties, nor can Evercore does not assume any responsibility for the accuracy or completeness of any of these forward-looking statements as a prediction of actual results and Evercore does not assume any responsibility for the accuracy or completeness of any of these forward-looking statements as a prediction of actual results and bevercere d

With respect to any securities offered by any private equity fund referenced herein, such securities have not been and will not be registered under the Securities Act of 1933, as amended, and may not be offered or sold in the United States absent registration or an applicable exemption from registration requirements.

# ANNEX I

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# CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2010 AND 2009 (dollars in thousands, except per share data) (UNAUDITED)

	Three Months Ended September 30,					Nine Months Ended September 3			
		2010		2009		2010		2009	
REVENUES									
Investment Banking Revenue	\$	101,367	\$	73,306	\$	224,794	\$	192,431	
Investment Management Revenue		23,412		9,785		50,758		12,514	
Other Revenue		4,661		4,603		18,106		18,218	
TOTAL REVENUES		129,440		87,694		293,658		223,163	
Interest Expense (1)		5,853		4,498		17,390		19,198	
NET REVENUES		123,587		83,196		276,268		203,965	
EXPENSES									
Employee Compensation and Benefits		82,267		55,104		183,750		142,817	
Occupancy and Equipment Rental		5,129		3,434		13,087		10,072	
Professional Fees		5,935		5,673		20,651		14,611	
Travel and Related Expenses		4,441		2,445		11,790		6,500	
Communications and Information Services		1,455		1,026		4,246		2,715	
Depreciation and Amortization		3,379		1,155		6,677		3,353	
Special Charges						—		16,138	
Acquisition and Transition Costs		385		—		3,121		712	
Other Operating Expenses		3,031		2,073		8,004		6,243	
TOTAL EXPENSES		106,022		70,910		251,326		203,161	
INCOME BEFORE INCOME TAXES		17,565		12,286		24,942		804	
Provision for Income Taxes		8,547		4,602		11,508		7,033	
NET INCOME (LOSS)		9,018		7,684		13,434		(6,229)	
Net Income (Loss) Attributable to Noncontrolling Interest		5,488		5,051		7,767		(3,010)	
NET INCOME (LOSS) ATTRIBUTABLE TO EVERCORE PARTNERS INC.	\$	3,530	\$	2,633	\$	5,667	\$	(3,219)	
Net Income (Loss) Attributable to Evercore Partners Inc. Common Shareholders:	\$	3,509	\$	2,633	\$	5,614	\$	(3,219)	
Weighted Average Shares of Class A Common Stock Outstanding:									
Basic		18,973		16,340		18,901		14,665	
Diluted		21,091		18,353		22,086		14,665	
Net Income (Loss) Per Share Attributable to Evercore Partners Inc. Common Shareholders:									
Basic	\$	0.18	\$	0.16	\$	0.30	\$	(0.22)	
Diluted	\$	0.17	\$	0.14	\$	0.25	\$	(0.22)	

Includes interest expense on long-term debt and interest expense on short-term repurchase agreements.

#### **Adjusted Pro Forma Results**

Throughout the discussion of Evercore's business segments, information is presented on an Adjusted Pro Forma basis, which is a non-generally accepted accounting principles ("non-GAAP") measure and is unaudited. Adjusted Pro Forma results begin with information prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"), adjusted to exclude certain items and reflect the conversion of vested and unvested Evercore LP Units, and other event-based awards, into Class A shares. Evercore believes that the disclosed Adjusted Pro Forma measures and any adjustments thereto, when presented in conjunction with comparable U.S. GAAP measures, are useful to investors to compare Evercore's results across several periods and facilitate an understanding of Evercore's operating results. The Company uses these measures to evaluate its operating performance, as well as the performance of individual employees. These measures should not be considered a substitute for, or superior to, measures of financial performance prepared in accordance with U.S. GAAP. These Adjusted Pro Forma amounts are allocated to the Company's two business segments: Investment Banking and Investment Management. The differences between Adjusted Pro Forma and U.S. GAAP results are as follows:

- 1. <u>Assumed Vesting of Evercore LP Units and Exchange into Class A Shares.</u> The Company incurred expenses in Employee Compensation and Benefits, resulting from the modification of Evercore LP Units, which will vest over a five-year period. The Adjusted Pro Forma results assume these LP Units have vested and have been exchanged for Class A shares. Accordingly, any expense associated with these units is excluded from Adjusted Pro Forma results and the noncontrolling interest related to these units is converted to controlling interest. The Company's Management believes that it is useful to provide the per-share effect associated with the assumed conversion of these previously granted but unvested equity, and thus the Adjusted Pro Forma results reflect the vesting of all unvested Evercore LP partnership units and event-based stock-based awards.
- 2. <u>Expenses Associated with Business Combinations.</u> The following expenses resulting from business combinations have been excluded from Adjusted Pro Forma results because the Company's Management believes that operating performance is more comparable across periods excluding the effects of these acquisition-related charges;
  - a. <u>Acquisition and Transition Costs.</u> The Company has reflected Acquisition and Transition Costs for expenses incurred during the first quarter of 2009 in connection with the acquisition of SFS and the formation of ETC. This charge reflects the change in accounting for deal-related costs required by SFAS No. 141(R), Business Combinations, codified under ASC 805, which was effective January 1, 2009.
  - b. <u>Amortization of Intangible Assets.</u> Amortization of intangible assets related to the Protego acquisition was undertaken in contemplation of the IPO. The Braveheart acquisition occurred on December 19, 2006. Also excluded is amortization of intangible assets associated with the recent acquisitions of SFS and EAM.
- 3. <u>Special Charges.</u> The Company has reflected charges in conjunction with its decision to suspend capital raising for ECP and other ongoing strategic cost management initiatives, which it has excluded from Adjusted Pro Forma results. These charges relate to the expense required to be recorded under U.S. GAAP for stock-based compensation awards that are voluntarily forfeited by employees who remain with the Company. During 2009 employees voluntarily forfeited 738,000 unvested restricted stock units and 250,000 partnership units. The Company's Management believes that excluding the effects of these Special Charges improves the comparability of operating performance across periods.
- 4. <u>Client Expenses.</u> The Company has reflected the reclassification of reimbursable expenses and expenses associated with revenue sharing engagements with third parties as a reduction of

revenue. The Company's Management believes that this adjustment results in more meaningful key operating ratios, such as compensation to net revenues and operating margin.

- 5. <u>Income Taxes.</u> Evercore is organized as a series of Limited Liability Companies, Partnerships, a C-Corporation and a Public Corporation and therefore, not all of the Company's income is subject to corporate level taxes. As a result, adjustments have been made to the Adjusted Pro Forma earnings to assume that the Company has adopted a conventional corporate tax structure and is taxed as a C Corporation in the U.S. at the prevailing corporate rates, that all deferred tax assets relating to foreign operations are fully realizable within the structure on a consolidated basis and that adjustments for deferred tax assets related to the ultimate tax deductions for equity-based compensation awards are made directly to stockholders' equity. This assumption is consistent with the assumption that all Evercore LP Units are vested and exchanged into Class A shares, as discussed in Item 1 above, as the assumed exchange would change the tax structure of the Company.
- 6. <u>Presentation of Interest Expense.</u> The Adjusted Pro Forma results present interest expense on short-term repurchase agreements, within the Investment Management segment, in Other Revenues, net, as the Company's Management believes it is more meaningful to present the spread on net interest resulting from the matched financial assets and liabilities. In addition, Adjusted Pro Forma Advisory and Investment Management Operating Income is presented before interest expense on long-term debt, which is included in interest expense on a U.S. GAAP basis.

## U.S. GAAP RECONCILIATION TO ADJUSTED PRO FORMA

(dollars in thousands) (UNAUDITED)

			Three Months Ended				Nine Mon	ths Ende	ed
	Ser	otember 30, 2010	June 30, 2010	Sep	tember 30, 2009	Sep	tember 30, 2010		otember 30, 2009
Net Revenues - U.S. GAAP	\$	123,587	\$64,840	\$	83,196	\$	276,268	\$	203,965
Reimbursable Expenses (1)		(1,804)	(1,994)		(1,710)		(8,446)		(4,350)
Interest Expense on Long-term Debt (2)		1,923	1,923		1,896		5,756		5,685
Net Revenues - Adjusted Pro Forma	\$	123,706	\$64,769	\$	83,382	\$	273,578	\$	205,300
Compensation Expense - U.S. GAAP	\$	82,267	\$45,762	\$	55,104	\$	183,750	\$	142,817
Amortization of LP Units and Certain Other Awards (3)		(4,964)	(4,993)	-	(4,411)		(15,687)		(4,411)
Compensation Expense - Adjusted Pro Forma	\$	77,303	\$40,769	\$	50,693	\$	168,063	\$	138,406
Operating Income (Loss) - U.S. GAAP	\$	17,565	\$ (3,251)	\$	12,286	\$	24,942	\$	804
Amortization of LP Units and Certain Other Awards (3)	Ŷ	4,964	4,993	Ŷ	4,411	Ŷ	15,687	Ŷ	4,411
Special Charges (4)									16,138
Acquisition and Transition Costs (5)									712
Intangible Asset Amortization (5)		584	584		583		1,752		1,608
Pre-Tax Income - Adjusted Pro Forma		23,113	2,326		17,280		42,381		23,673
Interest Expense on Long-term Debt (2)		1,923	1,923		1,896		5,756		5,685
Operating Income - Adjusted Pro Forma	\$	25,036	\$ 4,249	\$	19,176	\$	48,137	\$	29,358
Provision (Benefit) for Income Taxes - U.S. GAAP	\$	8,547	\$ (1,698)	\$	4,602	\$	11,508	\$	7,033
Income Taxes (6)	Ψ	1,161	2,844	Ψ	2,662	Ψ	6,292	Ψ	2,924
Provision for Income Taxes - Adjusted Pro Forma	\$	9,708	\$ 1,146	\$	7,264	\$	17,800	\$	9,957
-	Ψ	5,700	φ 1,140	Ψ	7,204	Ψ	17,000	Ψ	5,557
Net Income (Loss) Attributable to Evercore Partners Inc U.S. GAAP	\$	3,530	\$ 117	\$	2,633	\$	5,667	\$	(3,219)
Amortization of LP Units and Certain Other Awards (3)	ф	3,330 4,964	4,993	Ф	4,411	Ф	15,687	Ф	4,411
Special Charges (4)		4,504	4,555		4,411				16,138
Acquisition and Transition Costs (5)			_						712
Intangible Asset Amortization (5)		584	584		583		1,752		1,608
Income Taxes (6)		(1,161)	(2,844)		(2,662)		(6,292)		(2,924)
Noncontrolling Interest (7)		6,731	(832)		6,027		10,225		(379)
Net Income Attributable to Evercore Partners Inc			·						
Adjusted Pro Forma	\$	14,648	\$ 2,018	\$	10,992	\$	27,039	\$	16,347
Diluted Shares Outstanding - U.S. GAAP		21,091	22,363		18,353		22,086		14,665
Vested Partnership Units (8)		12,473	12,782		14,061		12,627		14,771
Unvested Partnership Units (8)		4,540	4,540		4,603		4,540		4,603
Vested Restricted Stock Units - Event Based (8)			—		(10)				(19)
Unvested Restricted Stock Units - Event Based (8)		639	648		743		639		743
Unvested Restricted Stock Units - Service Based (8)		—	_		_				1,061
Unvested Restricted Stock - Service Based (8)									107
Diluted Shares Outstanding - Adjusted Pro Forma		38,743	40,333		37,750		39,892		35,931
<u>Key Metrics: (a)</u>									
Diluted Earnings (Loss) Per Share - U.S. GAAP (b)	\$	0.17	\$ —	\$	0.14	\$	0.25	\$	(0.22)
Diluted Earnings Per Share - Adjusted Pro Forma (b)	\$	0.38	\$ 0.05	\$	0.29	\$	0.68	\$	0.45
Compensation Ratio - U.S. GAAP		67%	71%		66%		67%		70%
Compensation Ratio - Adjusted Pro Forma		62%	63%		61%		61%		67%
Operating Margin - U.S. GAAP		14%	(5)%		15%		9%		— %
Operating Margin - O.S. GAAP Operating Margin - Adjusted Pro Forma		20%	(5)% 7%		23%		9% 18%		% 14%
Effective Tax Rate - U.S. GAAP		49%	52%		37%		46%		875%
Effective Tax Rate - Adjusted Pro Forma		42%	49%		42%		42%		42%

(a) Reconciliations of the key metrics from U.S. GAAP to Adjusted Pro Forma are a derivative of the reconciliations of their components above.

(b) For Earnings Per Share purposes, Net Income (Loss) Attributable to Evercore Partners Inc. is reduced by \$21 of accretion for the three months ended September 30, 2010 and June 30, 2010 and \$53 for the nine months ended September 30, 2010, related to the Company's noncontrolling interest in Trilantic Capital Partners.

# EVERCORE PARTNERS INC. U.S. GAAP RECONCILIATION TO ADJUSTED PRO FORMA TRAILING TWELVE MONTHS (dollars in thousands) (UNAUDITED)

		Consolidated					
		Twelve Months Ended					
	September 30, 2010	June 30, 2010	September 30, 2009				
Net Revenues - U.S. GAAP	\$ 385,442	\$345,051	\$ 237,201				
Reimbursable Expenses (1)	(10,390)	(10,296)	(5,012)				
Interest Expense on Long-term Debt (2)	7,666	7,639	7,569				
Net Revenues - Adjusted Pro Forma	\$ 382,718	\$342,394	\$ 239,758				
Compensation Expense - U.S. GAAP	\$ 251,751	\$224,588	\$ 177,402				
Amortization of LP Units and Certain Other Awards (3)	(20,676)	(20,123)	(4,411)				
Compensation Expense - Adjusted Pro Forma	\$ 231,075	\$204,465	\$ 172,991				
Compensation Ratio - U.S. GAAP (a)	65%	65%	75%				
Compensation Ratio - Adjusted Pro Forma (a)	60%	60%	72%				

		Investment Banking					
	Twelve Months EnSeptember 30,June 30,20102010		September 30, 2009				
Net Revenues - U.S. GAAP	\$ 325,471	\$298,201	\$ 226,641				
Reimbursable Expenses (1)	(10,145)	(10,051)	(5,000)				
Interest Expense on Long-term Debt (2)	4,154	4,136	1,707				
Net Revenues - Adjusted Pro Forma	\$ 319,480	\$292,286	\$ 223,348				
Compensation Expense - U.S. GAAP	\$ 201,303	\$181,259	\$ 139,828				
Amortization of LP Units and Certain Other Awards (3)	(17,275)	(16,959)	(3,785)				
Compensation Expense - Adjusted Pro Forma	\$ 184,028	\$164,300	\$ 136,043				
Compensation Ratio - U.S. GAAP (a)	62%	61%	62%				
Compensation Ratio - Adjusted Pro Forma (a)	58%	56%	61%				

(a) Reconciliations of the key metrics from U.S. GAAP to Adjusted Pro Forma are a derivative of the reconciliations of their components above.

# ADJUSTED PRO FORMA SEGMENT RECONCILIATION TO U.S. GAAP FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2010

(dollars in thousands)

(UNAUDITED)

Investment Banking Segment									
_	Three Months Ended September 30, 2010					Nine Months Ended September 30, 2010			
Ac	ljusted Pro	Ac	ljustments	U.S. GAAP Basis	A	ljusted Pro	Ad	justments	U.S. GAAP Basis
\$	99,563	\$	1,804(1)	\$101,367	\$	216,348	\$	8,446(1)	\$224,794
	435		(1,042)(2)	(607)		3,625		(3,119)(2)	506
	99,998		762	100,760		219,973	_	5,327	225,300
	60,847		4,101(3)	64,948		130,772		13,150(3)	143,922
	13,315		2,273(5)	15,588		37,427		9,853(5)	47,280
	74,162		6,374	80,536		168,199		23,003	191,202
\$	25,836	\$	(5,612)	\$ 20,224	\$	51,774	\$	(17,676)	\$ 34,098
	61%			64%	_	59%			64%
	26%			20%		24%			15%
	Ac Fe	Non-GAAP Adjusted Pro Forma Basis           \$         99,563           435         99,998           60,847         13,315           74,162         \$           25,836         61%	Non-GAAP Adjusted Pro Forma Basis         Act           \$ 99,563         \$           435         99,998           60,847         13,315           74,162         \$           \$ 25,836         \$           61%         \$	Non-GAAP Adjusted Pro Forma Basis         Adjustments           \$ 99,563         \$ 1,804(1)           435         (1,042)(2)           99,998         762           60,847         4,101(3)           13,315         2,273(5)           74,162         6,374           \$ 25,836         \$ (5,612)           61%	Three Months Ended September 30, 2010           Non-GAAP Adjusted Pro Forma Basis         U.S. GAAP Basis           \$ 99,563         \$ 1,804(1)         \$101,367           435         (1,042)(2)         (607)           99,998         762         100,760           90         90         762         100,760           90         91         2,273(5)         15,588           74,162         6,374         80,536         \$ 25,836         \$ (5,612)         \$ 20,224           61%         64%         64%         64%         164%	Three Months Ended September 30, 2010           Non-GAAP         Non-GAAP           Adjusted Pro         U.S. GAAP           Forma Basis         Adjustments           \$ 99,563         \$ 1,804(1)           \$ 101,367           \$ 99,563         \$ 1,804(1)           \$ 99,998         762           100,760           99,998         762           100,760           99,998           762           100,760           9           60,847           4,101(3)           64,948           13,315           2,273(5)           15,588           74,162           6,374           80,536           \$ 25,836           \$ (5,612)           \$ 20,224           \$ 61%	Three Months Ended September 30, 2010         Nine Month           Non-GAAP Adjusted Pro Forma Basis         Adjustments         U.S. GAAP Basis         Non-GAAP Adjusted Pro Forma Basis           \$ 99,563         \$ 1,804(1)         \$101,367         \$ 216,348           435         (1,042)(2)         (607)         3,625           99,998         762         100,760         219,973           60,847         4,101(3)         64,948         130,772           13,315         2,273(5)         15,588         37,427           74,162         6,374         80,536         168,199           \$ 25,836         \$ (5,612)         \$ 20,224         \$ 51,774           61%         64%         59%	$\begin{tabular}{ c c c c c c c c c c c c c c c c c c c$	Three Months Ended September 30, 2010         Nine Months Ended September           Non-GAAP Adjusted Pro Forma Basis         Adjustments         U.S. GAAP Basis         Non-GAAP Adjusted Pro Forma Basis         Adjustments           \$ 99,563         \$ 1,804(1)         \$101,367         \$ 216,348         \$ 8,446(1)           435         (1,042)(2)         (607)         3,625         (3,119)(2)           99,998         762         100,760         219,973         5,327           60,847         4,101(3)         64,948         130,772         13,150(3)           13,315         2,273(5)         15,588         37,427         9,853(5)           74,162         6,374         80,536         168,199         23,003           \$ 25,836         \$ (5,612)         \$ 20,224         \$ 51,774         \$ (17,676)           61%         64%         59%         59%         50         50

Investment Management Segment								
Three Month	ıs Ended September	30, 2010	Nine Months Ended September 30, 2010					
Non-GAAP Adjusted Pro Forma Basis	Adjustments	U.S. GAAP Basis	Non-GAAP Adjusted Pro Forma Basis	Adjustments	U.S. GAAP Basis			
\$ 23,412	\$ —	\$ 23,412	\$ 50,758	\$ —	\$ 50,758			
296	(881)(2)	(585)	2,847	(2,637)(2)	210			
23,708	(881)	22,827	53,605	(2,637)	50,968			
16,456	863(3)	17,319	37,291	2,537(3)	39,828			
8,052	115(5)	8,167	19,951	345(5)	20,296			
24,508	978	25,486	57,242	2,882	60,124			
\$ (800)	\$ (1,859)	\$ (2,659)	\$ (3,637)	\$ (5,519)	\$ (9,156)			
69%		76%	70%		78%			
(3)%		(12)%	(7)%		(18)%			
	Non-GAAP Adjusted Pro Forma Basis           \$ 23,412           296           23,708           16,456           8,052           24,508           \$ (800)           69%	Non-GAAP Adjusted Pro Forma Basis         Adjustments           \$ 23,412         \$           296         (881)(2)           23,708         (881)           16,456         863(3)           8,052         115(5)           24,508         978           \$ (800)         \$ (1,859)           69%         69%	Three Months Ended September 30, 2010           Non-GAAP Adjusted Pro         U.S. GAAP Basis           Forma Basis         Adjustments         Basis           \$ 23,412         \$         \$ 23,412           296         (881)(2)         (585)           23,708         (881)         22,827           16,456         863(3)         17,319           8,052         115(5)         8,167           24,508         978         25,486           \$ (800)         \$ (1,859)         \$ (2,659)           69%         76%	Three Months Ended September 30, 2010         Nine Mont           Non-GAAP         Adjusted Pro         Basis         Adjusted Pro           Forma Basis         Adjustments         U.S. GAAP         Adjusted Pro           \$ 23,412         \$         \$ 23,412         \$ 50,758           296         (881)(2)         (585)         2,847           23,708         (881)         22,827         53,605           16,456         863(3)         17,319         37,291           8,052         115(5)         8,167         19,951           24,508         978         25,486         57,242           \$ (800)         \$ (1,859)         \$ (2,659)         \$ (3,637)           69%         76%         70%	Three Months Ended September 30, 2010         Nine Months Ended September           Non-GAAP         Adjusted Pro         Basis         Non-GAAP         Adjusted Pro         Adjustments         U.S. GAAP         Adjusted Pro         Adjusted			

(a) Reconciliations of the key metrics from U.S. GAAP to Adjusted Pro Forma are a derivative of the reconciliations of their components above.

## ADJUSTED PRO FORMA SEGMENT RECONCILIATION TO U.S. GAAP FOR THE THREE MONTHS ENDED JUNE 30, 2010 (dollars in thousands)

(UNAUDITED)

		Investment Banking Segment						
	Three Non-GAAP	Three Months Ended June 30, 201						
	Adjusted Pro Forma Basis	Adjustments	U.S. GAAP Basis					
Net Revenues:								
Investment Banking Revenue	\$ 45,511	\$ 1,994(1)	\$ 47,505					
Other Revenue, net	1,562	(1,042)(2)	520					
Net Revenues	47,073	952	48,025					
Expenses:								
Employee Compensation and Benefits	29,360	4,190(3)	33,550					
Non-compensation Costs	13,430	2,463(5)	15,893					
Total Expenses	42,790	6,653	49,443					
Operating Income (Loss)	\$ 4,283	\$ (5,701)	\$ (1,418)					
Compensation Ratio (a)	62%		70%					
Operating Margin (a)	9%		(3)%					

		vestment Management Segme vree Months Ended June 30, 20	
	Non-GAAP Adjusted Pro Forma Basis	Adjustments	U.S. GAAP Basis
Net Revenues:			
Investment Management Revenue	\$ 16,295	\$ —	\$ 16,295
Other Revenue, net	1,401	(881)(2)	520
Net Revenues	17,696	(881)	16,815
Expenses:			
Employee Compensation and Benefits	11,409	803(3)	12,212
Non-compensation Costs	6,321	115(5)	6,436
Total Expenses	17,730	918	18,648
Operating Income (Loss)	\$ (34)	\$ (1,799)	\$ (1,833)
Compensation Ratio (a)	64%		73%
Operating Margin (a)	— %		(11)

(a) Reconciliations of the key metrics from U.S. GAAP to Adjusted Pro Forma are a derivative of the reconciliations of their components above.

#### ADJUSTED PRO FORMA SEGMENT RECONCILIATION TO U.S. GAAP FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2009 (dollars in thousands)

(UNAUDITED)

	Investment Banking Segment											
	Three Months Ended September 30, 2009					Nine Months Ended September 30, 2009				)		
	Adj	on-GAAP justed Pro rma Basis	Adj	ustments	U.	S. GAAP Basis	Ad	on-GAAP justed Pro rma Basis	A	ljustments		5. GAAP Basis
Net Revenues:												
Investment Banking Revenue	\$	71,596	\$	1,710(1)	\$	73,306	\$	188,084	\$	4,347(1)	\$	192,431
Other Revenue, net		1,208		(1,024)(2)		184		1,739		(1,707)(2)		32
Net Revenues		72,804		686		73,490		189,823		2,640		192,463
Expenses:												
Employee Compensation and Benefits		41,119		3,785(3)		44,904		110,013		3,785(3)		113,798
Non-compensation Costs		8,812		2,178(5)		10,990		24,571		5,753(5)		30,324
Special Charges					_					3,951(4)		3,951
Total Expenses		49,931		5,963		55,894		134,584		13,489		148,073
Operating Income	\$	22,873	\$	(5,277)	\$	17,596	\$	55,239	\$	(10,849)	\$	44,390
Compensation Ratio (a)		56%			_	61%		58%				59%
Operating Margin (a)		31%				24%		29%				23%

		Investment Management Segment Three Months Ended September 30, 200 Nine Months Ended September 30, 200											
			iths End	ed September 3	30, 200	9			hs End	ed September 3	0, 200	109	
	Adj	n-GAAP usted Pro ma Basis	Adj	ustments		. GAAP Basis	Adj	n-GAAP usted Pro ma Basis	Ad	justments	U.	S. GAAP Basis	
Net Revenues:									_				
Investment Management Revenue	\$	9,785	\$		\$	9,785	\$	12,511	\$	3(1)	\$	12,514	
Other Revenue, net		793		(872)(2)		(79)		2,966		(3,978)(2)		(1,012)	
Net Revenues		10,578		(872)		9,706		15,477		(3,975)		11,502	
Expenses:													
Employee Compensation and Benefits		9,574		626(3)		10,200		28,393		626(3)		29,019	
Non-compensation Costs		4,701		115(5)		4,816		12,965		917(5)		13,882	
Special Charges										12,187(4)		12,187	
Total Expenses		14,275		741		15,016		41,358		13,730		55,088	
Operating Income (Loss)	\$	(3,697)	\$	(1,613)	\$	(5,310)	\$	(25,881)	\$	(17,705)	\$	(43,586)	
Compensation Ratio (a)		91%				105%		183%				2529	
Operating Margin (a)		(35)%				(55)%		(167)%				(379)	

Reconciliations of the key metrics from U.S. GAAP to Adjusted Pro Forma are a derivative of the reconciliations of their components above. (a)

#### Notes to Unaudited Condensed Consolidated Adjusted Pro Forma Financial Data

- (1) The Company has reflected the reclassification of reimbursable expenses and expenses associated with revenue sharing engagements with third parties as a reduction of revenue.
- (2) Interest Expense on Long-term Debt is excluded from the Adjusted Pro Forma Investment Banking and Investment Management segment results and is included in Interest Expense in the segment results on a U.S. GAAP Basis.
- (3) The Company incurred expenses from the modification of Evercore LP Units, which will vest over a five-year period.
- (4) The Company has reflected charges in conjunction with Evercore's decision to suspend capital raising for ECP and other ongoing strategic cost management initiatives. The charges relate to the expense required to be recorded under U.S. GAAP for stock-based compensation awards that are voluntarily forfeited by employees who remain with the Company. During 2009 employees voluntarily forfeited 738,000 unvested restricted stock units and 250,000 Evercore LP partnership units.
- (5) Non-compensation Costs on an Adjusted Pro Forma basis reflect the following adjustments

	Three Months Ended September 30, 2010							
	Investment Banking	Investment Management	Total Segments	Adjustments	U.S. GAAP			
Occupancy and Equipment Rental	\$ 3,494	\$ 1,635	\$ 5,129	\$ —	\$ 5,129			
Professional Fees	3,215	2,140	5,355	580(1)	5,935			
Travel and Related Expenses	2,806	525	3,331	1,110(1)	4,441			
Communications and Information Services	1,010	409	1,419	36(1)	1,455			
Depreciation and Amortization	1,105	1,690	2,795	584(5a)	3,379			
Acquisition and Transition Costs	284	101	385	—	385			
Other Operating Expenses	1,401	1,552	2,953	78(1)	3,031			
Total Non-compensation Costs	\$ 13,315	\$ 8,052	\$21,367	\$ 2,388	\$ 23,755			

		Three Months Ended June 30, 2010								
	Investment Banking	Investment Management	Total Segments	Adjustments	U.S. GAAP					
Occupancy and Equipment Rental	\$ 3,325	\$ 1,306	\$ 4,631	\$ —	\$ 4,631					
Professional Fees	3,547	2,019	5,566	785(1)	6,351					
Travel and Related Expenses	2,512	355	2,867	1,112(1)	3,979					
Communications and Information Services	1,260	469	1,729	33(1)	1,762					
Depreciation and Amortization	683	681	1,364	584(5a)	1,948					
Acquisition and Transition Costs	604	676	1,280		1,280					
Other Operating Expenses	1,499	815	2,314	64(1)	2,378					
Total Non-compensation Costs	\$ 13,430	\$ 6,321	\$19,751	\$ 2,578	\$ 22,329					

	Three Months September 30, 2009						
	Investment	Investment	Total		HA CAAD		
	Banking	Management	Segments	Adjustments	U.S. GAAP		
Occupancy and Equipment Rental	\$ 2,099	\$ 1,335	\$ 3,434	\$ —	\$ 3,434		
Professional Fees	3,062	1,866	4,928	745(1)	5,673		
Travel and Related Expenses	1,279	310	1,589	856(1)	2,445		
Communications and Information Services	721	283	1,004	22(1)	1,026		
Depreciation and Amortization	374	198	572	583(5a)	1,155		
Acquisition and Transition Costs		—			_		
Other Operating Expenses	1,277	709	1,986	87(1)	2,073		
Total Non-compensation Costs	\$ 8,812	\$ 4,701	\$13,513	\$ 2,293	\$ 15,806		

		Nine Months September 30, 2010							
	Investment Banking	Investment Management	Total Segments	Adjustments	U.S. GAAP				
Occupancy and Equipment Rental	\$ 9,127	\$ 3,960	\$13,087	\$ _	\$ 13,087				
Professional Fees	9,628	5,847	15,475	5,176(1)	20,651				
Travel and Related Expenses	7,650	1,152	8,802	2,988(1)	11,790				
Communications and Information Services	2,949	1,211	4,160	86(1)	4,246				
Depreciation and Amortization	2,320	2,605	4,925	1,752(5a)	6,677				
Acquisition and Transition Costs	1,183	1,938	3,121		3,121				
Other Operating Expenses	4,570	3,238	7,808	196(1)	8,004				
Total Non-compensation Costs	\$ 37,427	\$ 19,951	\$57,378	\$ 10,198	\$ 67,576				

	Nine Months September 30, 2009				
	Investment Banking	Investment Management	Total Segments	Adjustments	U.S. GAAP
Occupancy and Equipment Rental	\$ 6,383	\$ 3,689	\$10,072	\$ —	\$ 10,072
Professional Fees	7,772	4,882	12,654	1,957(1)	14,611
Travel and Related Expenses	3,721	700	4,421	2,079(1)	6,500
Communications and Information Services	1,878	777	2,655	60(1)	2,715
Depreciation and Amortization	1,127	618	1,745	1,608(5a)	3,353
Acquisition and Transition Costs	—	_		712(5b)	712
Other Operating Expenses	3,690	2,299	5,989	254(1)	6,243
Total Non-compensation Costs	\$ 24,571	\$ 12,965	\$37,536	\$ 6,670	\$ 44,206

(5a) Reflects expenses associated with amortization of intangible assets acquired in the Protego, Braveheart, SFS and EAM acquisitions.

(5b) The Company has reflected Acquisition and Transition Costs for costs incurred during the first quarter of 2009 in connection with the acquisition of SFS and the formation of ETC. This charge reflects the change in accounting for deal-related costs required by SFAS No. 141(R), *Business Combinations*, codified under ASC 805, which was effective January 1, 2009.

(6) Evercore is organized as a series of Limited Liability Companies, Partnerships, a C-Corporation and a Public Corporation and therefore, not all of the Company's income is subject to corporate level taxes. As a result, adjustments have been made to increase Evercore's effective tax rate to approximately 42% for the three and nine months ended September 30, 2010. These adjustments assume that the Company has adopted a conventional corporate tax structure and is taxed as a C Corporation in the U.S. at the prevailing corporate rates, that all deferred tax assets relating to foreign operations are fully realizable within the structure on a consolidated basis and that adjustments for deferred tax assets related to the ultimate tax deductions for equity-based compensation awards are made directly to stockholders' equity.

(7) Reflects adjustment to eliminate noncontrolling interest related to all Evercore LP partnership units which are assumed to be converted to Class A common stock.

(8) Assumes the vesting of all Evercore LP partnership units and restricted stock unit event-based awards and reflects on a weighted average basis, the dilution of unvested service-based awards. In the computation of outstanding common stock equivalents for U.S. GAAP net income per share, the unvested Evercore LP partnership units are anti-dilutive and the event-based restricted stock units are excluded from the calculation.