## EVERCORE PARTNERS

### EVERCORE PARTNERS REPORTS SECOND QUARTER 2012 RESULTS; QUARTERLY DIVIDEND OF \$0.20 PER SHARE

#### **Highlights**

- Second Quarter Financial Summary
  - Record Adjusted Pro Forma Net Revenues of \$172.1 million, up 23% year-over-year and 63% in comparison to the prior quarter
  - Record Adjusted Pro Forma Net Income from Continuing Operations of \$21.2 million, or \$0.49 per share, up 19% and 391% compared to Q2 2011 and Q1 2012, respectively
  - U.S. GAAP Net Revenues of \$172.5 million, up 22% and 68% compared to Q2 2011 and Q1 2012, respectively
  - U.S. GAAP Net Income from Continuing Operations of \$7.9 million, or \$0.25 per share, up from \$2.3 million or \$0.08 per share in the same period last year
- Year-to-Date Financial Summary
  - Record Adjusted Pro Forma Net Revenues of \$277.6 million, up 13% compared to the same period in 2011
  - Adjusted Pro Forma Net Income from Continuing Operations of \$25.5 million, or \$0.58 per share, down 13% compared to the same period in 2011
  - U.S. GAAP Net Revenues of \$275.3 million, up 11% compared to the same period in 2011
  - U.S. GAAP Net Income from Continuing Operations of \$4.6 million, or \$0.14 per share, down from \$6.0 million, or \$0.22 per share, in the same period last year

#### Investment Banking

- Announced the expansion of Evercore into Canada
  - George Estey will join as a Senior Managing Director and Head of Canada
- Continued to advise on prominent Advisory transactions, including:
  - Bristol-Myers Squibb's announced \$6.8 billion acquisition of Amylin Pharmaceuticals and the sale of 50% of its interest (\$3.4 billion) in Amlyin to AstraZeneca
  - Suburban Propane Partners LP's announced acquisition of Inergy Propane LLC for \$1.8 billion
  - AOL's sale of its patent portfolio to Microsoft for \$1.1 billion

#### Investment Management

- Assets Under Management in consolidated businesses were down 8% to \$11.8 billion
- Repurchased 1,015,000 shares during the quarter
- Quarterly dividend of \$0.20 per share

NEW YORK, July 26, 2012 – Evercore Partners Inc. (NYSE: EVR) today announced that its Adjusted Pro Forma Net Revenues were \$172.1 million for the quarter ended June 30, 2012, compared with \$140.2 million and \$105.5 million for the quarters ended June 30, 2011 and March 31, 2012, respectively. Adjusted Pro Forma Net Revenues of \$277.6 million were a record for the first six months of the year, compared to \$245.6 million for the six months ended June 30, 2011. Adjusted Pro Forma Net Income from Continuing Operations Attributable to Evercore Partners Inc. was \$21.2 million, or \$0.49 per share, for the quarter ended June 30, 2012, compared to \$17.8 million, or \$0.43 per share, for the quarter ended June 30, 2011 and \$4.3 million, or \$0.10 per share, for the quarter ended March 31, 2012. Adjusted Pro Forma Net Income from Continuing Operations Attributable to Evercore Partners Inc. was \$25.5 million, or \$0.58 per share, for the six months ended June 30, 2012, compared to \$29.3 million, or \$0.71 per share, for the six months ended June 30, 2011.

U.S. GAAP Net Revenues were \$172.5 million for the quarter ended June 30, 2012, compared to \$141.2 million and \$102.8 million for the quarters ended June 30, 2011 and March 31, 2012, respectively. U.S. GAAP Net Revenues were \$275.3 million for the six months ended June 30, 2012, compared to \$248.3 million for the six months ended June 30, 2011. U.S. GAAP Net Income (Loss) from Continuing Operations Attributable to Evercore Partners Inc. was \$7.9 million, or \$0.25 per share for the quarter ended June 30, 2012, compared to \$2.3 million, or \$0.08 per share, for the quarter ended June 30, 2011 and (\$3.4) million, or (\$0.12) per share, for the quarter ended March 31, 2012. U.S. GAAP Net Income from Continuing Operations Attributable to Evercore Partners Inc. was \$4.6 million, or \$0.14 per share, for the six months ended June 30, 2012, compared to \$6.0 million, or \$0.22 per share, for the six months ended June 30, 2011.

The Adjusted Pro Forma compensation ratio for the current quarter was 60%, compared to 59% for the same period in 2011 and 63% for the quarter ended March 31, 2012. The Adjusted Pro Forma compensation ratio for the trailing twelve months was 60%, flat from the same period in 2011 and for the twelve months ended March 31, 2012. The U.S. GAAP compensation ratio for the three months ended June 30, 2012, June 30, 2011 and March 31, 2012 was 66%, 71% and 79%, respectively. The U.S. GAAP trailing twelve-month compensation ratio of 70% compares to 67% for the same period in 2011 and 71% for the twelve months ended March 31, 2012.

Evercore's quarterly results may fluctuate significantly due to the timing and amount of transaction fees earned, as well as other factors. Accordingly, financial results in any particular quarter may not be representative of future results over a longer period of time.

"We are generally pleased with our results, reporting record revenues for both the second quarter and the first half of 2012, and record net income for the quarter," said Ralph Schlosstein, President and Chief Executive Officer. "Our Advisory business delivered particularly strong results, earning fees in excess of \$1 million dollars from 30 transactions, also a record. In addition, each of our early stage Investment Banking businesses contributed positively to Operating Income in the quarter. Our international Investment Banking efforts continued to strengthen, as 32% of our revenues were generated serving clients outside of the United States in the first half of the year. Our independent, advice based, operating model continues to perform extremely well despite the challenging market environment, as we build market share, add talent and deliver value to our clients. And, our significant share repurchase volumes during the quarter demonstrate our commitment to providing strong returns to shareholders."

"It's impressive that our Investment Banking revenues for the first half of 2012 grew 23% while the global, dollar volume of completed transactions fell 30%. That signifies that Evercore continues to grow and gain market share. And, in turn, it reflects our steady and scrupulous recruiting of additional Senior Managing Directors. We have now entered the important Canadian market, with the addition of George Estey and the commitment to open a Toronto office. And, we expect to announce three additional Senior Managing Directors in overall banking during the next three months," said Roger Altman, Executive Chairman. "Yes, the financial market environment is a challenging one, but our own backlog is strong."

#### Consolidated U.S. GAAP and Adjusted Pro Forma Selected Financial Data (Unaudited)

							U.S. GAA	AP				
	Three Months Ended					% Chang	ge vs.		Si			
		June 30, 2012	N	March 31, 2012	J	une 30, 2011	March 31, 2012	June 30, 2011		June 30, 2012	June 30, 2011	% Change
							(dollars in thou	ısands)				
Net Revenues	\$	172,497	\$	102,798	\$	141,204	68%	22%	\$	275,295	\$ 248,302	11%
Operating Income (Loss)	\$	21,195	\$	(12,143)	\$	11,615	NM	82%	\$	9,052	\$ 23,379	(61%)
Net Income (Loss) from Continuing												
Operations Attributable to Evercore												
Partners Inc.	\$	7,934	\$	(3,368)	\$	2,346	NM	238%	\$	4,566	\$ 5,964	(23%)
Diluted Earnings (Loss) Per Share from	ı											
Continuing Operations	\$	0.25	\$	(0.12)	\$	0.08	NM	213%	\$	0.14	\$ 0.22	(36%)
Compensation Ratio		66%		79%		71%				71%	68%	
Operating Margin		12%		(12%)		8%				3%	9%	

						Forma							
	Three Months Ende				ed		% Chan	х Мо	x Months Ended				
	J	lune 30,	N	March 31,		une 30,	March 31,	June 30,		June 30,		June 30,	
		2012		2012		2011	2012	2011		2012		2011	% Change
							(dollars in tho	usands)					
Net Revenues	\$	172,115	\$	105,521	\$	140,164	63%	23%	\$	277,636	\$	245,634	13%
Operating Income	\$	36,452	\$	8,931	\$	31,495	308%	16%	\$	45,383	\$	52,857	(14%)
Net Income from Continuing													
Operations Attributable to Evercore													
Partners Inc.	\$	21,185	\$	4,317	\$	17,833	391%	19%	\$	25,502	\$	29,270	(13%)
Diluted Earnings Per Share from													
Continuing Operations	\$	0.49	\$	0.10	\$	0.43	390%	14%	\$	0.58	\$	0.71	(18%)
Compensation Ratio		60%		63%		59%				61%		59%	
Operating Margin		21%		8%		22%				16%		22%	

The U.S. GAAP and Adjusted Pro Forma results for June 30, 2011 present the continuing operations of the Company, which exclude amounts related to Evercore Asset Management ("EAM"), whose operations were discontinued during the fourth quarter of 2011. See page A-1 for the full financial results of the Company including its discontinued operations.

Throughout the discussion of Evercore's business segments, information is presented on an Adjusted Pro Forma basis, which is an unaudited non-generally accepted accounting principles ("non-GAAP") measure. Adjusted Pro Forma results begin with information prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP") adjusted to exclude certain items and reflect the conversion of vested and unvested Evercore LP Units into Class A shares. Evercore believes that the disclosed Adjusted Pro Forma measures and any adjustments thereto, when presented in conjunction with comparable U.S. GAAP measures, are useful to investors to compare Evercore's results across several periods and facilitate an understanding of Evercore's operating results. Evercore uses these measures to evaluate its operating performance, as well as the performance of individual employees. These measures should not be considered a substitute for, or superior to, measures of financial performance prepared in accordance with U.S. GAAP. For more information about the Adjusted Pro Forma basis of reporting used by management to evaluate the performance of Evercore and each line of business, including reconciliations of U.S. GAAP results to an

Adjusted Pro Forma basis, see pages A-2 through A-11 included in Annex I. These Adjusted Pro Forma amounts are allocated to the Company's two business segments: Investment Banking and Investment Management.

#### **Business Line Reporting**

A discussion of Adjusted Pro Forma revenues and expenses from continuing operations is presented below for the Investment Banking and Investment Management segments. Unless otherwise stated, all of the financial measures presented in this discussion are Adjusted Pro Forma measures. For a reconciliation of the Adjusted Pro Forma segment data to U.S. GAAP results, see pages A-2 to A-11 in Annex I.

#### Investment Banking

For the quarter ended June 30, 2012, Evercore's Investment Banking segment reported net revenues of \$151.2 million, which represents an increase of 35% year-over-year and 78% sequentially. Operating income of \$35.5 million increased by 32% from the same quarter last year and 373% from the prior quarter. Operating margins decreased to 23% from 24% in the second quarter of 2011. The Company had 58 Investment Banking Senior Managing Directors as of June 30, 2012.

		7	Three M	Ionths Ende	d	_		Six Mon	hs Ended		
	June	e 30, 2012	Marc	h 31, 2012	June	30, 2011	Jun	e 30, 2012	Jun	e 30, 2011	
				(d	ollars i	in thousands	s)				
Net Revenues:											
Investment Banking	\$	151,397	\$	84,620	\$	111,847	\$	236,017	\$	192,048	
Other Revenue, net		(187)		360		339		173		719	
Net Revenues		151,210		84,980		112,186		236,190		192,767	
Expenses:											
Employee Compensation and Benefits		89,829		54,462		67,303		144,291		114,778	
Non-compensation Costs		25,858		23,011		18,054		48,869		32,267	
Total Expenses		115,687		77,473		85,357		193,160		147,045	
Operating Income	\$	35,523	\$	7,507	\$	26,829	\$	43,030	\$	45,722	
Compensation Ratio		59%		64%		60%		61%		60%	
Operating Margin		23%		9%		24%		18%		24%	

	U.S. GAAP												
		7	Three N	Ionths Ende	d		Six Months Ended						
	June	2 30, 2012	Marc	h 31, 2012	June	e 30, 2011	Jun	e 30, 2012	June	2 30, 2011			
				(de	ollars i	in thousands	s)						
Net Revenues:													
Investment Banking	\$	154,426	\$	84,495	\$	114,696	\$	238,921	\$	197,748			
Other Revenue, net		(1,262)		(710)		(720)		(1,972)		(1,393)			
Net Revenues		153,164		83,785		113,976		236,949		196,355			
Expenses:													
Employee Compensation and Benefits		100,754		68,229		81,345		168,983		134,707			
Non-compensation Costs		29,165		26,854		21,506		56,019		39,821			
Special Charges		662						662		-			
Total Expenses		130,581		95,083		102,851		225,664		174,528			
Operating Income (Loss)	\$	22,583	\$	(11,298)	\$	11,125	\$	11,285	\$	21,827			
Compensation Ratio		66%		81%		71%		71%		69%			
Operating Margin		15%		(13%)		10%		5%		11%			

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#### Revenues

For the three months ended June 30, 2012, Investment Banking revenues were \$151.4 million, an increase of 35% from the second quarter of last year and 79% from the previous quarter. Investment Banking earned advisory fees from 137 clients (vs. 77 in Q2 2011 and 104 in Q1 2012) and fees in excess of \$1 million from 30 transactions (vs. 21 in Q2 2011 and 17 in Q1 2012). The Institutional Equities business contributed revenues of \$6.7 million, a 29% increase over the prior quarter. The Private Funds Group closed two capital raises during the quarter. Both of these businesses contributed marginally to profitability in the quarter.

#### **Expenses**

For the quarter ended June 30, 2012, compensation costs were \$89.8 million, an increase of 33% from the second quarter of last year and 65% from the previous quarter. The trailing twelvemonth compensation ratio was 60%, down from 61% in Q2 2011 and flat from Q1 2012. For the three months ended June 30, 2012, Evercore's Investment Banking compensation ratio was 59%, versus the compensation ratio reported for the three months ended June 30, 2011 and March 31, 2012 of 60% and 64%, respectively.

Non-compensation costs for the current quarter of \$25.9 million increased 43% from the same period last year and 12% from last quarter. The year-over-year increase in costs reflects the Lexicon acquisition and continued growth of the Investment Banking business. The sequential quarter-over-quarter increase was driven principally by higher occupancy and business development costs. The ratio of non-compensation costs to revenue for the current quarter was 17%, compared to 16% in the same quarter last year and 27% in the previous quarter. Expenses in the Institutional Equities business were \$6.6 million for the second quarter, in line with first quarter expenses.

#### **Investment Management**

For the quarter ended June 30, 2012, Investment Management reported net revenues and operating income of \$20.9 million and \$0.9 million, respectively. Investment Management

reported an operating margin of 4% for the current quarter. As of June 30, 2012, Investment Management had \$11.8 billion of AUM.

				Ad	ljusted	l Pro Forma				
		r	Three M	onths Ende	d			Six Mont	ths En	ded
	June	30, 2012	March	31, 2012	June	30, 2011	June	30, 2012	June	30, 2011
Net Revenues:				(do	llars ir	thousands)				
Investment Management Revenues	\$	20,699	\$	20,388	\$	27,843	\$	41,087	\$	52,567
Other Revenue, net		206		153		135		359		300
Net Revenues		20,905		20,541		27,978		41,446		52,867
Expenses:										
Employee Compensation and Benefits		12,962		11,972		15,460		24,934		30,379
Non-compensation Costs		7,014		7,145		7,852		14,159		15,353
Total Expenses		19,976		19,117		23,312		39,093		45,732
Operating Income	\$	929	\$	1,424	\$	4,666	\$	2,353	\$	7,135
Compensation Ratio		62%		58%		55%		60%		57%
Operating Margin		4%		7%		17%		6%		13%
					U.S.	GAAP				
		ŗ	Three M	Ionths Ende	d			Six Mont	ths En	ded
	June	30, 2012	March	31, 2012	June	30, 2011	June	30, 2012	June	30, 2011
Net Revenues:				(do	llars ir	thousands)				
Investment Management Revenues	\$	20,036	\$	19,764	\$	27,987	\$	39,800	\$	53,431
Other Revenue, net		(703)		(751)		(759)		(1,454)		(1,484)
Net Revenues		19,333		19,013		27,228		38,346		51,947
Expenses:										
Employee Compensation and Benefits		13,536		12,498		18,724		26,034		34,459
Non-compensation Costs		7,185		7,360		8,014		14,545		15,936
Total Expenses		20,721		19,858		26,738		40,579		50,395
Operating Income (Loss)	\$	(1.200)	¢	(0.45)	d.	490	Φ.	(2.222)	\$	1,552
	<u> </u>	(1,388)	\$	(845)	\$	490	\$	(2,233)	Ф	1,332
Compensation Ratio	_\$	70%	<u> </u>	66%	3	69%	_\$	68%	Φ	66%

#### Revenues

For the quarter ended June 30, 2012, Investment Management reported revenue of \$20.7 million, which reflects a decrease from the same period last year of 26% and an increase from the previous quarter of 2%. AUM of \$11.8 billion declined 8% in comparison to the first quarter on net outflows of (\$0.7) billion and market depreciation of (\$0.4) billion. AUM decreased by 27% from the same period last year, due primarily to outflows in our institutional business.

#### **Investment Management Revenue Components**

	Adjusted Pro Forma												
			Three I		Six Mon	ths Ended							
	June	30, 2012	Marc	h 31, 2012	June	30, 2011	June	30, 2012	June	30, 2011			
Investment Advisory and Management Fees				(d	lollars i	n thousands	)						
Wealth Management	\$	4,906	\$	4,525	\$	3,764	\$	9,431	\$	7,232			
Institutional Asset Management (1)		12,415		12,466		17,562		24,881		35,376			
Private Equity		1,810		1,735		1,714		3,545		3,429			
Total Investment Advisory and Management Fees		19,131		18,726		23,040		37,857		46,037			
Realized and Unrealized Gains (Losses)													
Institutional Asset Management		1,117		1,212		990		2,329		2,157			
Private Equity		(301)		(307)		3,878		(608)		4,820			
Total Realized and Unrealized Gains		816		905		4,868		1,721		6,977			
Equity in Earnings (Loss) of Affiliates (2)		752		757		(65)		1,509		(447)			
Investment Management Revenues	\$	20,699	\$	20,388	\$	27,843	\$	41,087	\$	52,567			

<sup>(1)</sup> Management fees from Institutional Asset Management were \$12.5 million, \$12.6 million and \$25.1 million for the three months ended June 30, 2012, March 31, 2012 and six months ended June 30, 2012, respectively, on a U.S. GAAP basis, excluding the reduction of revenues for client-related expenses.

The decline in revenue relative to the prior year was due to a decrease in both Investment Advisory and Management Fees, and in Realized and Unrealized Gains on investments. Investment Advisory and Management Fees of \$19.1 million for the quarter ended June 30, 2012 declined compared to the same period a year ago, as higher fees in Wealth Management were offset by declines in Institutional Asset Management. Fees earned in the current quarter increased in comparison to the previous quarter driven principally by increased AUM in Wealth Management.

Realized and Unrealized Gains of \$0.8 million in the quarter declined by \$4.1 million relative to the prior year, when significant gains were recognized from investments in Trilantic, and were down moderately relative to the prior quarter.

Equity in earnings of affiliates of \$0.8 million in the quarter was in line with the first quarter, but increased relative to the prior year reflecting an increased contribution from ABS Investment Management.

#### **Expenses**

Expenses for the quarter ended June 30, 2012 of \$20.0 million decreased 14% from the same period last year and increased 4% from the previous quarter. The year-over-year decrease primarily reflects lower performance-based compensation expense consistent with the year-over-year decline in revenue. The sequential quarterly increase in expenses primarily reflects an increase in compensation based on the performance of individual business lines.

#### Other U.S. GAAP Expenses

Evercore's Adjusted Pro Forma Net Income Attributable to Evercore Partners Inc. for the three months ended June 30, 2012 was higher than U.S. GAAP as a result of the exclusion of expenses associated with the vesting of IPO equity awards and awards granted in conjunction with the Lexicon acquisition and certain business acquisition-related costs, including Special Charges. In

<sup>(2)</sup> Equity in Pan, G5 and ABS on a U.S. GAAP basis are reclassified from Investment Management Revenue to Income from Equity Method Investments.

addition, for Adjusted Pro Forma purposes, client related expenses and expenses associated with revenue-sharing engagements with third parties have been presented as a reduction from Revenues and Non-compensation costs. Further details of these expenses, as well as an explanation of similar expenses for the three months ended June 30, 2011 and the three months ended March 31, 2012, are included in Annex I, pages A-2 to A-11.

#### **Non-controlling Interests**

Non-controlling Interests in certain subsidiaries are owned by the principals and strategic investors in these businesses. Evercore's equity ownership percentages in these businesses range from 51% to 86%. For the periods ended June 30, 2012 and 2011 and March 31, 2012 the gain (loss) allocated to non-controlling interests was as follows:

		Net Gain (Loss) Allocated to Noncontrolling Interests												
			Three M	Six Months Ended										
	June 3	0,2012	March	31,2012	June :	30, 2011	June	30, 2012	June	30, 2011				
Segment				(	dollars in	thousands	)							
Investment Banking (1)	\$	15	\$	(278)	\$	(973)	\$	(263)	\$	(1,687)				
Investment Management (1)		170		274		866		444		1,795				
Total	\$	185	\$	(4)	\$	(107)	\$	181	\$	108				

<sup>(1)</sup> The difference between Adjusted Pro Forma and U.S. GAAP Noncontrolling Interests relates primarily to intangible amortization expense for certain acquisitions which we excluded from the Adjusted Pro Forma results.

#### **Income Taxes**

For the three and six months ended June 30, 2012, Evercore's Adjusted Pro Forma effective tax rate was 38%, compared to 40% for the three and six months ended June 30, 2011.

For the three and six months ended June 30, 2012, Evercore's U.S. GAAP effective tax rate was approximately 45% and 42%, respectively, compared to 52% and 44%, respectively, for the three and six months ended June 30, 2011. The effective tax rate for U.S. GAAP purposes reflects significant adjustments relating to the tax treatment of certain compensation transactions, valuation allowances on deferred tax assets of non-U.S. subsidiaries as well as the non-controlling interest associated with Evercore LP Units.

#### **Balance Sheet**

The Company continues to maintain a strong balance sheet, holding cash, cash equivalents and marketable securities of \$197.7 million at June 30, 2012. Current assets exceed current liabilities by \$188.8 million at June 30, 2012. Amounts due related to the Long-Term Notes Payable were \$100.5 million at June 30, 2012.

During the quarter the Company repurchased approximately 1,015,000 shares at an average cost of \$25.12 per share.

#### **Dividend**

On July 24, 2012, the Board of Directors of Evercore declared a quarterly dividend of \$0.20 per share to be paid on September 7, 2012 to common stockholders of record on August 31, 2012.

#### **Conference Call**

Investors and analysts may participate in the live conference call by dialing (877) 261-8990 (toll-free domestic) or (847) 619-6441 (international); passcode: 32913532. Please register at least 10 minutes before the conference call begins. A replay of the call will be available for one week via telephone starting approximately one hour after the call ends. The replay can be accessed at (888) 843-7419 (toll-free domestic) or (630) 652-3042 (international); passcode: 32913532. A live webcast of the conference call will be available on the Investor Relations section of Evercore's website at <a href="www.evercore.com">www.evercore.com</a>. The webcast will be archived on Evercore's website for 30 days after the call.

#### **About Evercore Partners**

Evercore Partners is a leading independent investment banking advisory firm. Evercore's Investment Banking business advises its clients on mergers, acquisitions, divestitures, restructurings, financings, public offerings, private placements and other strategic transactions and also provides institutional investors with high quality research, sales and trading execution that is free of the conflicts created by proprietary activities; Evercore's Investment Management business comprises wealth management, institutional asset management and private equity investing. Evercore serves a diverse set of clients around the world from its offices in New York, Boston, Chicago, Houston, Los Angeles, Minneapolis, San Francisco, Washington D.C., London, Aberdeen, Scotland, Mexico City and Monterrey, Mexico, Hong Kong and Rio de Janeiro and São Paulo, Brazil. More information about Evercore can be found on the Company's website at <a href="https://www.evercore.com">www.evercore.com</a>.

**Investor Contact:** Robert B. Walsh

Chief Financial Officer, Evercore Partners

212-857-3100

**Media Contact**: Carina Davidson

The Abernathy MacGregor Group, for Evercore Partners

212-371-5999

#### **Basis of Alternative Financial Statement Presentation**

Adjusted Pro Forma results are a non-GAAP measure. Evercore believes that the disclosed Adjusted Pro Forma measures and any adjustments thereto, when presented in conjunction with comparable U.S. GAAP measures, are useful to investors to compare Evercore's results across several periods and better reflect management's view of operating results. These measures should not be considered a substitute for, or superior to, measures of financial performance prepared in accordance with U.S. GAAP. A reconciliation of U.S. GAAP results to Adjusted Pro Forma results is presented in the tables included in Annex I.

#### **Forward-Looking Statements**

This release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, which reflect our current views with respect to, among other things, Evercore's operations and financial performance. In some cases, you can identify these forward-looking statements by the use of words such as "outlook," "believes," "expects," "potential," "continues," "may," "will," "should," "seeks," "approximately," "predicts," "intends," "plans," "estimates," "anticipates" or the negative version of these words or other comparable words. All statements other than statements of historical fact included in this presentation are forward-looking statements and are based on various underlying assumptions and expectations and are subject to known and unknown risks, uncertainties and assumptions, and may include projections of our future financial performance based on our growth strategies and anticipated trends in Evercore's business. Accordingly, there are or will be important factors that could cause actual outcomes or results to differ materially from those indicated in these statements. Evercore believes these factors include, but are not limited to, those described under "Risk Factors" discussed in Evercore's Annual Report on Form 10-K for the year ended December 31, 2011, subsequent quarterly reports on Form 10-Q, current reports on Form 8-K and Registration Statements. These factors should not be construed as exhaustive and should be read in conjunction with the other cautionary statements that are included in this release. In addition, new risks and uncertainties emerge from time to time, and it is not possible for Evercore to predict all risks and uncertainties, nor can Evercore assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. Accordingly, you should not rely upon forward-looking statements as a prediction of actual results and Evercore does not assume any responsibility for the accuracy or completeness of any of these forward-looking statements. Evercore undertakes no obligation to publicly update or review any forward-looking statement, whether as a result of new information, future developments or otherwise.

With respect to any securities offered by any private equity fund referenced herein, such securities have not been and will not be registered under the Securities Act of 1933, as amended, and may not be offered or sold in the United States absent registration or an applicable exemption from registration requirements.

## ANNEX I

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# EVERCORE PARTNERS INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS THREE AND SIX MONTHS ENDED JUNE 30, 2012 AND 2011

(dollars in thousands, except per share data) (UNAUDITED)

	Th	ree Months I	Ended 1	lune 30	9	Six Months E	nded In	ne 30
		2012	Alaca	2011		2012		2011
Revenues								
Investment Banking Revenue	\$	154,426	\$	114,696	\$	238,921	\$	197,748
Investment Management Revenue		20,036		27,987		39,800	·	53,431
Other Revenue		1,593		4,270		3,889		7,966
Total Revenues		176,055		146,953		282,610	-	259,145
Interest Expense (1)		3,558		5,749		7,315		10,843
Net Revenues		172,497		141,204		275,295		248,302
Expenses								
Employee Compensation and Benefits		114,290		100,069		195,017		169,166
Occupancy and Equipment Rental		9,146		5,673		17,391		10,791
Professional Fees		8,272		8,028		15,328		16,009
Travel and Related Expenses		7,648		5,416		14,381		9,929
Communications and Information Services		3,028		1,930		5,816		3,974
Depreciation and Amortization		3,680		3,039		9,042		5,996
Special Charges		662		-		662		3,990
		75		601		148		1,134
Acquisition and Transition Costs								
Other Operating Expenses Total Expenses		4,501 151,302		4,833 129,589		8,458 266,243		7,924
-								
Income Before Income from Equity Method Investments and								
Income Taxes		21,195		11,615		9,052		23,379
Income from Equity Method Investments		719		69		3,104		469
Income Before Income Taxes		21,914		11,684		12,156		23,848
Provision for Income Taxes		9,773		6,064		5,135		10,500
Net Income from Continuing Operations		12,141		5,620		7,021		13,348
Discontinued Operations								
Income (Loss) from Discontinued Operations		-		(448)		-		(1,037)
Provision (Benefit) for Income Taxes		-		(87)		-		(265)
Net Income (Loss) Attributable to Noncontrolling Interest		-		(276)		-		(657)
Net Income (Loss) from Discontinued Operations				(85)		-		(115)
Net Income		12,141		5,535		7,021		13,233
Net Income Attributable to Noncontrolling Interest		4,207		3,274		2,455		7,384
Net Income Attributable to Evercore Partners Inc.	\$	7,934	\$	2,261	\$	4,566	\$	5,849
Net Income (Loss) Attributable to Evercore Partners Inc.								
Common Shareholders:								
From Continuing Operations	\$	7,913	\$	2,325	\$	4,524	\$	5,922
From Discontinued Operations		7.012	ф.	(85)	ф.	4.504	ф.	(115)
Net Income Attributable to Evercore Partners Inc.	\$	7,913	\$	2,240	\$	4,524	\$	5,807
Weighted Average Shares of Class A Common Stock								
Outstanding:								
Basic		29,213		23,724		29,169		23,204
Diluted		31,664		27,364		32,106		26,956
Basic Net Income Per Share Attributable to Evercore Partners	i							
Inc. Common Shareholders:								
From Continuing Operations	\$	0.27	\$	0.09	\$	0.16	\$	0.25
From Discontinued Operations		-		_		-		-
Net Income Attributable to Evercore Partners Inc.	\$	0.27	\$	0.09	\$	0.16	\$	0.25
Diluted Net Income Per Share Attributable to Evercore								
Partners Inc. Common Shareholders:								
From Continuing Operations	\$	0.25	\$	0.08	\$	0.14	\$	0.22
From Discontinued Operations	Ψ	- 0.23	ψ	-	φ	0.14	Ψ	-
Net Income Attributable to Evercore Partners Inc.	\$	0.25	•	0.00	\$	0.14	•	0.22
Not income Attributable to Evercore Partiers inc.	ф	0.25	\$	0.08	Ф	0.14	\$	0.22

<sup>1</sup> Includes interest expense on long-term debt and interest expense on short-term repurchase agreements.

#### **Adjusted Pro Forma Results**

Throughout the discussion of Evercore's business segments, information is presented on an Adjusted Pro Forma basis, which is a non-generally accepted accounting principles ("non-GAAP") measure. Adjusted Pro Forma results begin with information prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"), adjusted to exclude certain items and reflect the conversion of vested and unvested Evercore LP Units, other IPO related restricted stock unit awards, as well as Acquisition Related Share Issuances and Unvested Restricted Stock Units granted to Lexicon employees, into Class A shares. Evercore believes that the disclosed Adjusted Pro Forma measures and any adjustments thereto, when presented in conjunction with comparable U.S. GAAP measures, are useful to investors to compare Evercore's results across several periods and facilitate an understanding of Evercore's operating results. The Company uses these measures to evaluate its operating performance, as well as the performance of individual employees. These measures should not be considered a substitute for, or superior to, measures of financial performance prepared in accordance with U.S. GAAP. These Adjusted Pro Forma amounts are allocated to the Company's two business segments: Investment Banking and Investment Management. The differences between Adjusted Pro Forma and U.S. GAAP results are as follows:

- 1. <u>Assumed Vesting of Evercore LP Units and Exchange into Class A Shares.</u> The Company incurred expenses, primarily, in Employee Compensation and Benefits, resulting from the modification of Evercore LP Units, which will vest generally over a five-year period. The Adjusted Pro Forma results assume these LP Units have vested and have been exchanged for Class A shares. Accordingly, any expense associated with these units and related awards is excluded from Adjusted Pro Forma results and the noncontrolling interest related to these units is converted to controlling interest. The Company's Management believes that it is useful to provide the per-share effect associated with the assumed conversion of these previously granted but unvested equity, and thus the Adjusted Pro Forma results reflect the vesting of all unvested Evercore LP partnership units and IPO related restricted stock unit awards.
- 2. Vesting of Contingently Vested Equity Awards. The Company incurred expenses in Employee Compensation and Benefits, resulting from the vesting of awards issued at the time of the IPO. These awards vest upon the occurrence of specified vesting events rather than merely the passage of time and continued service. In periods prior to the completion of the June 2011 offering, we concluded that it was not probable that the vesting conditions would be achieved. Accordingly, we had not been accruing compensation expense relating to these unvested stock-based awards. The completion of the June 2011 offering resulted in Messrs. Altman, Beutner and Aspe, and trusts benefiting their families and permitted transferees, collectively, ceasing to beneficially own at least 50% of the aggregate Evercore LP partnership units owned by them on the date of the internal reorganization, resulting in the vesting of these awards.
- 3. Expenses Associated with Business Combinations. The following expenses resulting from business combinations have been excluded from Adjusted Pro Forma results because the Company's Management believes that operating performance is more comparable across periods excluding the effects of these acquisition-related charges;
  - a. <u>Amortization of Intangible Assets.</u> Amortization of intangible assets related to the Protego acquisition, the Braveheart acquisition and the acquisitions of SFS and Lexicon.
  - b. <u>Compensation Charges.</u> Expenses for deferred share-based and cash consideration and retention awards associated with the acquisition of Lexicon, as well as base salary adjustments for Lexicon employees for the period preceding the acquisition.
  - c. Special Charges. Expenses primarily related to exiting the legacy office space in the UK.
- 4. <u>Client Related Expenses.</u> The Company has reflected the reclassification of client related expenses, expenses associated with revenue sharing engagements with third parties and

- provisions for uncollected receivables, as a reduction of revenue. The Company's Management believes that this adjustment results in more meaningful key operating ratios, such as compensation to net revenues and operating margin.
- 5. <u>Income Taxes.</u> Evercore is organized as a series of Limited Liability Companies, Partnerships, a C-Corporation and a Public Corporation and therefore, not all of the Company's income is subject to corporate-level taxes. As a result, adjustments have been made to the Adjusted Pro Forma earnings to assume that the Company has adopted a conventional corporate tax structure and is taxed as a C-Corporation in the U.S. at the prevailing corporate rates, that all deferred tax assets relating to foreign operations are fully realizable within the structure on a consolidated basis and that adjustments for deferred tax assets related to the ultimate tax deductions for equity-based compensation awards are made directly to stockholders' equity. This assumption is consistent with the assumption that all Evercore LP Units are vested and exchanged into Class A shares, as discussed in Item 1 above, as the assumed exchange would change the tax structure of the Company.
- 6. <u>Presentation of Interest Expense.</u> The Adjusted Pro Forma results present interest expense on short-term repurchase agreements, within the Investment Management segment, in Other Revenues, net, as the Company's Management believes it is more meaningful to present the spread on net interest resulting from the matched financial assets and liabilities. In addition, Adjusted Pro Forma Investment Banking and Investment Management Operating Income is presented before interest expense on long-term debt, which is included in interest expense on a U.S. GAAP basis.
- 7. <u>Presentation of Income from Equity Method Investments.</u> The Adjusted Pro Forma results present Income from Equity Method Investments within Revenue as the Company's Management believes it is a more meaningful presentation.

## EVERCORE PARTNERS INC. U.S. GAAP RECONCILIATION TO ADJUSTED PRO FORMA

		7	Three Months Ended					Six Mont	hs En	ded
	June	2 30, 2012	Marc	ch 31, 2012	June	e 30, 2011	Jun	e 30, 2012	June	30, 2011
Net Revenues - U.S. GAAP (a)	\$	172,497	\$	102,798	\$	141,204	\$	275,295	\$	248,302
Client Related Expenses (1)		(3,085)		(1,636)		(3,062)		(4,721)		(7,033)
Income from Equity Method Investments (2)		719		2,385		69		3,104		469
Interest Expense on Long-term Debt (3)		1,984		1,974		1,953		3,958		3,896
Net Revenues - Adjusted Pro Forma (a)	\$	172,115	\$	105,521	\$	140,164	\$	277,636	\$	245,634
Compensation Expense - U.S. GAAP (a)	\$	114,290	\$	80,727	\$	100,069	\$	195,017	\$	169,166
Amortization of LP Units and Certain Other Awards (4)		(5,147)		(4,648)		(5,917)		(9,795)		(12,620)
IPO Related Restricted Stock Unit Awards (5)		-		-		(11,389)		-		(11,389)
Acquisition Related Compensation Charges (6)		(6,352)		(9,645)		-		(15,997)		-
Compensation Expense - Adjusted Pro Forma (a)	\$	102,791	\$	66,434	\$	82,763	\$	169,225	\$	145,157
Operating Income (Loss) - U.S. GAAP (a)	\$	21,195	\$	(12,143)	\$	11,615	\$	9,052	\$	23,379
Income from Equity Method Investments (2)		719		2,385		69		3,104		469
Pre-Tax Income (Loss) - U.S. GAAP (a)		21,914		(9,758)		11,684		12,156		23,848
Amortization of LP Units and Certain Other Awards (4)		5,069		4,742		5,917		9,811		12,620
IPO Related Restricted Stock Unit Awards (5)		-		-		11,389		-		11,389
Acquisition Related Compensation Charges (6)		6,352		9,645		-		15,997		-
Special Charges (7)		662		-		-		662		-
Intangible Asset Amortization (8a)		471		2,328		552		2,799		1,104
Pre-Tax Income - Adjusted Pro Forma (a)		34,468		6,957		29,542		41,425		48,961
Interest Expense on Long-term Debt (3)		1,984		1,974		1,953		3,958		3,896
Operating Income - Adjusted Pro Forma (a)	\$	36,452	\$	8,931	\$	31,495	\$	45,383	\$	52,857
Provision (Benefit) for Income Taxes - U.S. GAAP (a)	\$	9,773	\$	(4,638)	\$	6,064	\$	5,135	\$	10,500
Income Taxes (9)		3,325		7,282		5,752		10,607		9,083
Provision for Income Taxes - Adjusted Pro Forma (a)	\$	13,098	\$	2,644	\$	11,816	\$	15,742	\$	19,583
Net Income (Loss) from Continuing Operations (a)	\$	12,141	\$	(5,120)	\$	5,620	\$	7,021	\$	13,348
Net Income (Loss) Attributable to Noncontrolling Interest (a)		4,207		(1,752)		3,274		2,455		7,384
Net Income (Loss) from Continuing Operations Attributable to Evercore										
Partners Inc U.S. GAAP (a)		7,934		(3,368)		2,346		4,566		5,964
Amortization of LP Units and Certain Other Awards (4)		5,069		4,742		5,917		9,811		12,620
IPO Related Restricted Stock Unit Awards (5)		-		-		11,389		-		11,389
Acquisition Related Compensation Charges (6)		6,352		9,645		-		15,997		-
Special Charges (7)		662		-		-		662		-
Intangible Asset Amortization (8a)		471		2,328		552		2,799		1,104
Income Taxes (9)		(3,325)		(7,282)		(5,752)		(10,607)		(9,083)
Noncontrolling Interest (10)		4,022		(1,748)		3,381		2,274		7,276
Net Income from Continuing Operations Attributable to Evercore Partners Inc Adjusted Pro Forma (a)	\$	21,185	\$	4,317	\$	17,833	\$	25,502	\$	29,270
Adjusted I to Forma (a)	φ	21,163	φ	4,317	φ	17,033	<u> </u>	23,302	φ	29,210
Diluted Shares Outstanding - U.S. GAAP		31,664		29,101		27,364		32,106		26,956
Warrants (11a)		-		1,186						
Vested Partnership Units (11b)		7,559		7,656		9,193		7,611		9,398
Unvested Partnership Units (11b)		2,926		2,987		4,496		2,953		4,511
Unvested Restricted Stock Units - Event Based (11b)		12		12		511		12		546
Acquisition Related Share Issuance (11c)		1,208		1,915		-		1,276		-
Unvested Restricted Stock Units - Service Based (11a, 11c)		78		1,578		-		85		<u> </u>
Diluted Shares Outstanding - Adjusted Pro Forma	_	43,447		44,435	_	41,564	_	44,043	_	41,411
Key Metrics: (b)										
Diluted Earnings (Loss) Per Share from Continuing Operations - U.S. GAAP (c)	\$	0.25	\$	(0.12)	\$	0.08	\$	0.14	\$	0.22
Diluted Earnings Per Share from Continuing Operations - Adjusted Pro Forma (c)	\$	0.49	\$	0.10	\$	0.43	\$	0.58	\$	0.71
Compensation Ratio - U.S. GAAP		66%		79%		71%		71%		68%
Compensation Ratio - Adjusted Pro Forma		60%		63%		59%		61%		59%
Operating Margin - U.S. GAAP		12%		-12%		8%		3%		9%
Operating Margin - Adjusted Pro Forma		21%		8%		22%		16%		22%
Effective Tax Rate - U.S. GAAP		45%		48%		52%		42%		44%
Effective Tax Rate - Adjusted Pro Forma		38%		38%		40%		38%		40%

<sup>(</sup>a) Represents the Company's results from Continuing Operations.

<sup>(</sup>b) Reconciliations of the key metrics from U.S. GAAP to Adjusted Pro Forma are a derivative of the reconciliations of their components above.

<sup>(</sup>c) For Earnings Per Share purposes, Net Income Attributable to Evercore Partners Inc. is reduced by \$21 of accretion for the three months ended June 30, 2012, March 31, 2012 and June 30, 2011, and \$42 of accretion for the six months ended June 30, 2012 and 2011, related to the Company's noncontrolling interest in Trilantic Capital Partners.

# EVERCORE PARTNERS INC. U.S. GAAP RECONCILIATION TO ADJUSTED PRO FORMA TRAILING TWELVE MONTHS

			Co	nsolidated		
		1	welve	Months Ende	d	
	June	e 30, 2012	Marc	ch 31, 2012	June	e 30, 2011
Net Revenues - U.S. GAAP	\$	551,257	\$	519,964	\$	472,779
Client Related Expenses (1)		(10,336)		(10,313)		(10,489)
Income from Equity Method Investments (2)		3,554		2,904		222
Interest Expense on Long-term Debt (3)		7,879		7,848		7,757
Net Revenues - Adjusted Pro Forma	\$	552,354	\$	520,403	\$	470,269
Compensation Expense - U.S. GAAP	\$	383,531	\$	369,310	\$	317,340
Amortization of LP Units and Certain Other Awards (4)	Ψ	(20,882)	Ψ	(21,652)	Ψ	(22,718)
IPO Related Restricted Stock Unit Awards (5)		(20,002)		(11,389)		(11,389)
Acquisition Related Compensation Charges (6)		(30,615)		(24,263)		-
Compensation Expense - Adjusted Pro Forma	\$	332,034	\$	312,006	\$	283,233
G , B , WG GAAR()		700/		710/		<i>(</i> 70)
Compensation Ratio - U.S. GAAP (a)		70%		71%		67%
Compensation Ratio - Adjusted Pro Forma (a)		60%		60%		60%
		,	[m.m.a.4.		~	
				nent Banking		
				Months Ende		
	June		welve		ed	e 30, 2011
Net Revenues - U.S. GAAP	June \$	7	welve	Months Ende	ed	e <b>30, 2011</b> 373,662
Net Revenues - U.S. GAAP Client Related Expenses (1)		e 30, 2012	Welve Marc	Months Ende	d June	
		e 30, 2012 468,718	Welve Marc	Months Ende ch 31, 2012 429,530	d June	373,662
Client Related Expenses (1)		2 30, 2012 468,718 (9,927)	Welve Marc	Months Ende ch 31, 2012 429,530 (9,914)	d June	373,662 (9,920)
Client Related Expenses (1) Income from Equity Method Investments (2)		e 30, 2012 468,718 (9,927) 1,780	Welve Marc	Months Ende ch 31, 2012 429,530 (9,914) 1,947	d June	373,662 (9,920) 932
Client Related Expenses (1) Income from Equity Method Investments (2) Interest Expense on Long-term Debt (3) Net Revenues - Adjusted Pro Forma	\$	2 30, 2012 468,718 (9,927) 1,780 4,271 464,842	Marc \$	Months Ende ch 31, 2012 429,530 (9,914) 1,947 4,255	June \$	373,662 (9,920) 932 4,204
Client Related Expenses (1) Income from Equity Method Investments (2) Interest Expense on Long-term Debt (3) Net Revenues - Adjusted Pro Forma Compensation Expense - U.S. GAAP	\$	2012 468,718 (9,927) 1,780 4,271 464,842 328,346	Marc \$	Months Ender ch 31, 2012 429,530 (9,914) 1,947 4,255 425,818 308,937	June \$	373,662 (9,920) 932 4,204 368,878
Client Related Expenses (1) Income from Equity Method Investments (2) Interest Expense on Long-term Debt (3) Net Revenues - Adjusted Pro Forma  Compensation Expense - U.S. GAAP Amortization of LP Units and Certain Other Awards (4)	\$	2 30, 2012 468,718 (9,927) 1,780 4,271 464,842	Marc \$	Months Ende ch 31, 2012 429,530 (9,914) 1,947 4,255 425,818	June \$	373,662 (9,920) 932 4,204 368,878
Client Related Expenses (1) Income from Equity Method Investments (2) Interest Expense on Long-term Debt (3) Net Revenues - Adjusted Pro Forma  Compensation Expense - U.S. GAAP Amortization of LP Units and Certain Other Awards (4) IPO Related Restricted Stock Unit Awards (5)	\$	2 30, 2012 468,718 (9,927) 1,780 4,271 464,842 328,346 (18,487)	Marc \$	Months Ender ch 31, 2012 429,530 (9,914) 1,947 4,255 425,818 308,937 (19,050) (8,906)	June \$	373,662 (9,920) 932 4,204 368,878 251,641 (19,506)
Client Related Expenses (1) Income from Equity Method Investments (2) Interest Expense on Long-term Debt (3) Net Revenues - Adjusted Pro Forma  Compensation Expense - U.S. GAAP Amortization of LP Units and Certain Other Awards (4)	\$	2012 468,718 (9,927) 1,780 4,271 464,842 328,346	Marc \$	Months Ender ch 31, 2012 429,530 (9,914) 1,947 4,255 425,818 308,937 (19,050)	June \$	373,662 (9,920) 932 4,204 368,878 251,641 (19,506)
Client Related Expenses (1) Income from Equity Method Investments (2) Interest Expense on Long-term Debt (3) Net Rewnues - Adjusted Pro Forma  Compensation Expense - U.S. GAAP Amortization of LP Units and Certain Other Awards (4) IPO Related Restricted Stock Unit Awards (5) Acquisition Related Compensation Charges (6) Compensation Expense - Adjusted Pro Forma	\$	2 30, 2012 468,718 (9,927) 1,780 4,271 464,842 328,346 (18,487) - (30,615)	Marc \$	Months Ender  2h 31, 2012  429,530  (9,914)  1,947  4,255  425,818  308,937  (19,050)  (8,906)  (24,263)	June \$	373,662 (9,920) 932 4,204 368,878 251,641 (19,506) (8,906)
Client Related Expenses (1) Income from Equity Method Investments (2) Interest Expense on Long-term Debt (3) Net Revenues - Adjusted Pro Forma  Compensation Expense - U.S. GAAP Amortization of LP Units and Certain Other Awards (4) IPO Related Restricted Stock Unit Awards (5) Acquisition Related Compensation Charges (6)	\$	30, 2012 468,718 (9,927) 1,780 4,271 464,842 328,346 (18,487) - (30,615) 279,244	Marc \$	Months Ender  ch 31, 2012  429,530  (9,914)  1,947  4,255  425,818  308,937  (19,050)  (8,906)  (24,263)  256,718	June \$	373,662 (9,920) 932 4,204 368,878 251,641 (19,506) (8,906)

<sup>(</sup>a) Reconciliations of the key metrics from U.S. GAAP to Adjusted Pro Forma are a derivative of the reconciliations of their components above.

## EVERCORE PARTNERS INC. ADJUSTED PRO FORMA SEGMENT RECONCILIATION TO U.S. GAAP FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2012

(dollars in thousands) (UNAUDITED)

						Inve	stment Ban	king S	egment					
		Three !	Months	Ended Jur	ne 30, 2					Month	s Ended Jui	ne 30, 20	12	
	No	n-GAAP						No	n-GAAP			,		
	Adj	usted Pro				U.S	S. GAAP	Adj	usted Pro				U.S	S. GAAP
		ma Basis	Adjı	ustments			Basis		ma Basis	Adj	ustments			Basis
Net Revenues:														
Investment Banking														
Revenue	\$	151,397	\$	3,029	(1)(2)	\$	154,426	\$	236,017	\$	2,904	(1)(2)	\$	238,921
Other Revenue, net		(187)		(1,075)	(3)		(1,262)		173		(2,145)	(3)		(1,972)
Net Revenues		151,210		1,954			153,164		236,190		759			236,949
Expenses:														
Employee Compensation														
and Benefits		89,829		10,925	(4)(6)		100,754		144,291		24,692	(4)(6)		168,983
Non-compensation Costs		25,858		3,307	(4)(8)		29,165		48,869		7,150	(4)(8)		56,019
Special Charges				662	(7)		662		-		662	(7)		662
Total Expenses		115,687		14,894			130,581		193,160		32,504			225,664
Operating Income from	ф	25.522		(12.0.10)			22 502	d	12.020		(21.515)			44.005
Continuing Operations	\$	35,523	\$	(12,940)		\$	22,583	\$	43,030	\$	(31,745)		\$	11,285
Compensation Ratio (a)		59%					66%		61%					71%
Operating Margin (a)		23%					15%		18%					5%
		773		F 1 17			ment Manag	gement		<b>7</b> 41	E 1 17	20.20	1.0	
			Vionths	Ended Jur	ie 30, 2	012				Vlonth:	s Ended Jui	ne 30, 20	12	
		n-GAAP				***	CAAD		n-GAAP				***	CAAD
		usted Pro	A .32.				S. GAAP		usted Pro	A .3:	4			S. GAAP
Net Revenues:	ror	ma Basis	Aajı	ustments			Basis	For	ma Basis	Aaj	ustments			Basis
Investment Management														
Revenue	\$	20,699	\$	(663)	(1)(2)	\$	20,036	\$	41,087	\$	(1,287)	(1)(2)	\$	39,800
Other Revenue, net	Ψ	20,099	Ψ	(909)	(3)	Ψ	(703)	Ψ	359	Ψ	(1,813)	(3)	Ψ	(1,454)
					(3)							(3)		
Net Revenues		20,905		(1,572)			19,333		41,446		(3,100)			38,346
Expenses:														
Employee Compensation														
and Benefits		12.962		574	(4)		13,536		24,934		1,100	(4)		26.034
Non-compensation Costs		7,014		171	(8)		7,185		14,159		386	(8)		14,545
Total Expenses		19,976		745	(0)		20,721		39,093		1,486	(0)		40,579
									,		-,			10,012
Operating Income (Loss)														
from Continuing														
Operations	\$	929	\$	(2,317)		\$	(1,388)	\$	2,353	\$	(4,586)		\$	(2,233)
Compensation Ratio (a)		62%					70%		60%					68%
compensation ratio (a)		0270					7070		5570					0070

<sup>(</sup>a) Reconciliations of the key metrics from U.S. GAAP to Adjusted Pro Forma are a derivative of the reconciliations of their components above.

(7%)

6%

(6%)

4%

Operating Margin (a)

# EVERCORE PARTNERS INC. ADJUSTED PRO FORMA SEGMENT RECONCILIATION TO U.S. GAAP FOR THE THREE MONTHS ENDED MARCH 31, 2012

	Investment Banking Segment									
			Month	s Ended Mai	rch 31, 2	012				
		n-GAAP				TIC	CAAD			
	•	usted Pro	A 41:	two.mta			S. GAAP Basis			
Net Revenues:	FOL	ma Basis	Auj	ustments		-	Dasis			
Investment Banking										
Revenue	\$	84,620	\$	(125)	(1)(2)	\$	84,495			
Other Revenue, net		360		(1,070)	(3)	,	(710)			
Net Revenues		84,980		(1,195)	. ,		83,785			
Expenses:										
Employee Compensation										
and Benefits		54,462		13,767	(4)(6)		68,229			
Non-compensation Costs		23,011		3,843	(4)(8)		26,854			
Total Expenses		77,473		17,610			95,083			
Operating Income (Loss) from Continuing										
Operations	\$	7,507	\$	(18,805)		\$	(11,298)			
Compensation Ratio (a)		64%					81%			
Operating Margin (a)		9%					(13%)			
		Inves	tment	Managemen	nt Segme	nt				
		Three		Managemer s Ended Mar						
		Three n-GAAP				012				
	Adjı	Three n-GAAP usted Pro	Month	s Ended Mar		012 U.S	S. GAAP			
Not Pavanues	Adjı	Three n-GAAP	Month			012 U.S	S. GAAP Basis			
Net Revenues: Investment Management	Adjı	Three n-GAAP usted Pro	Month	s Ended Mar		012 U.S				
Net Revenues: Investment Management Revenue	Adju For	Three n-GAAP usted Pro ma Basis	Month Adj	s Ended Man	rch 31, 20	012 U.S	Basis			
Investment Management Revenue	Adjı	Three n-GAAP usted Pro ma Basis	Month	us tments (624)	(1)(2)	012 U.S	<b>Basis</b> 19,764			
Investment Management	Adju For	Three n-GAAP usted Pro ma Basis	Month Adj	s Ended Man	rch 31, 20	012 U.S	Basis			
Investment Management Revenue Other Revenue, net	Adju For	Three n-GAAP usted Pro ma Basis 20,388 153	Month Adj	s Ended Man us tments (624) (904)	(1)(2)	012 U.S	19,764 (751)			
Investment Management Revenue Other Revenue, net Net Revenues	Adju For	Three n-GAAP usted Pro ma Basis 20,388 153	Month Adj	s Ended Man ustments (624) (904)	(1)(2)	012 U.S	19,764 (751) 19,013			
Investment Management Revenue Other Revenue, net Net Revenues  Expenses: Employee Compensation and Benefits	Adju For	Three n-GAAP usted Pro ma Basis  20,388 153 20,541	Month Adj	(624) (904) (1,528)	(1)(2) (3)	012 U.S	19,764 (751) 19,013			
Investment Management Revenue Other Revenue, net Net Revenues  Expenses: Employee Compensation and Benefits Non-compensation Costs	Adju For	Three n-GAAP usted Pro ma Basis  20,388 153 20,541  11,972 7,145	Month Adj	(624) (904) (1,528) 526 215	(1)(2) (3)	012 U.S	19,764 (751) 19,013 12,498 7,360			
Investment Management Revenue Other Revenue, net Net Revenues  Expenses: Employee Compensation and Benefits	Adju For	Three n-GAAP usted Pro ma Basis  20,388 153 20,541	Month Adj	(624) (904) (1,528)	(1)(2) (3)	012 U.S	19,764 (751) 19,013			
Investment Management Revenue Other Revenue, net Net Revenues  Expenses: Employee Compensation and Benefits Non-compensation Costs Total Expenses  Operating Income (Loss)	Adju For	Three n-GAAP usted Pro ma Basis  20,388 153 20,541  11,972 7,145	Month Adj	(624) (904) (1,528) 526 215	(1)(2) (3)	012 U.S	19,764 (751) 19,013 12,498 7,360			
Investment Management Revenue Other Revenue, net Net Revenues  Expenses: Employee Compensation and Benefits Non-compensation Costs Total Expenses  Operating Income (Loss) from Continuing	Adju For	Three n-GAAP usted Pro ma Basis  20,388 153 20,541  11,972 7,145 19,117	Month Adj	(624) (904) (1,528) 526 215 741	(1)(2) (3)	\$ \$	19,764 (751) 19,013 12,498 7,360 19,858			
Investment Management Revenue Other Revenue, net Net Revenues  Expenses: Employee Compensation and Benefits Non-compensation Costs Total Expenses  Operating Income (Loss) from Continuing Operations	Adju For	Three n-GAAP usted Pro ma Basis  20,388 153 20,541  11,972 7,145 19,117	Month Adj	(624) (904) (1,528) 526 215	(1)(2) (3)	012 U.S	19,764 (751) 19,013 12,498 7,360 19,858			
Investment Management Revenue Other Revenue, net Net Revenues  Expenses: Employee Compensation and Benefits Non-compensation Costs Total Expenses  Operating Income (Loss) from Continuing	Adju For	Three n-GAAP usted Pro ma Basis  20,388 153 20,541  11,972 7,145 19,117	Month Adj	(624) (904) (1,528) 526 215 741	(1)(2) (3)	\$ \$	19,764 (751) 19,013 12,498 7,360 19,858			

<sup>(</sup>a) Reconciliations of the key metrics from U.S. GAAP to Adjusted Pro Forma are a derivative of the reconciliations of their components above.

## ADJUSTED PRO FORMA SEGMENT RECONCILIATION TO U.S. GAAP FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2011

	Investment Banking Segment														
		Three	ee Months Ended June 30, 2011						Six Months Ended June 30, 2011						
	No	n-GAAP						Non	n-GAAP						
		ısted Pro				U.S	S. GAAP		isted Pro					GAAP	
	For	ma Basis	Adj	ustments		]	Basis	Fori	na Basis	Adjı	ustments			Basis	
Net Revenues:															
Investment Banking	Ф	111 047	\$	2.040	(1)(2)	¢.	114.000	d.	102.040	¢.	5.700	(1)(2)	¢.	107.740	
Revenue	\$	111,847	\$	2,849	(1)(2)	\$	114,696	\$	192,048	\$	5,700	(1)(2)	\$	197,748	
Other Revenue, net		339		(1,059)	(3)		(720)		719		(2,112)	(3)		(1,393)	
Net Revenues		112,186		1,790			113,976		192,767		3,588			196,355	
Expenses:															
Employee Compensation															
and Benefits		67,303		14,042	(4)(5)		81,345		114,778		19,929	(4)(5)		134,707	
Non-compensation Costs		18,054		3,452	(8)		21,506		32,267		7,554	(8)		39,821	
Total Expenses		85,357		17,494			102,851		147,045		27,483			174,528	
Operating Income from															
Continuing Operations	\$	26,829	\$	(15,704)		\$	11,125	\$	45,722	\$	(23,895)		\$	21,827	
Compensation Ratio (a)		60%					71%		60%					69%	
Operating Margin (a)		24%					10%		24%					11%	
							nent Manago	ement S							
			Month	s Ended Jur			nent Manago		Six M	<b>Ionths</b>	Ended Jur	ne 30, 2	011		
		n-GAAP	Month	s Ended Jur		)11		Noi	Six M n-GAAP	<b>Months</b>	Ended Jur	ne 30, 2		CAAD	
	Adjı	n-GAAP asted Pro				011 U.S	S. GAAP	Nor Adju	Six M n-GAAP usted Pro			ne 30, 20	U.S	S. GAAP	
Nat Payanuas	Adjı	n-GAAP		s Ended Jur		011 U.S		Nor Adju	Six M n-GAAP		Ended Jur	ne 30, 2	U.S	S. GAAP Basis	
Net Revenues:	Adjı	n-GAAP asted Pro				011 U.S	S. GAAP	Nor Adju	Six M n-GAAP usted Pro			ne 30, 2	U.S		
Investment Management	Adjı For	n-GAAP usted Pro ma Basis	Adj	ustments	ne 30, 20	U.S	S. GAAP Basis	Nor Adju For	Six M n-GAAP nsted Pro ma Basis	Adjı	ustments	,	U.S	Basis	
Investment Management Revenue	Adjı	n-GAAP usted Pro ma Basis		ustments 144	(1)(2)	011 U.S	S. GAAP Basis	Nor Adju	Six M n-GAAP usted Pro ma Basis		ustments 864	(1)(2)	U.S	53,431	
Investment Management Revenue Other Revenue, net	Adjı For	n-GAAP usted Pro ma Basis 27,843 135	Adj	144 (894)	ne 30, 20	U.S	3. GAAP Basis 27,987 (759)	Nor Adju For	Six M n-GAAP asted Pro ma Basis 52,567 300	Adjı	864 (1,784)	,	U.S	53,431 (1,484)	
Investment Management Revenue	Adjı For	n-GAAP usted Pro ma Basis	Adj	ustments 144	(1)(2)	U.S	S. GAAP Basis	Nor Adju For	Six M n-GAAP usted Pro ma Basis	Adjı	ustments 864	(1)(2)	U.S	53,431	
Investment Management Revenue Other Revenue, net	Adjı For	n-GAAP usted Pro ma Basis 27,843 135	Adj	144 (894)	(1)(2)	U.S	3. GAAP Basis 27,987 (759)	Nor Adju For	Six M n-GAAP asted Pro ma Basis 52,567 300	Adjı	864 (1,784)	(1)(2)	U.S	53,431 (1,484)	
Investment Management Revenue Other Revenue, net Net Revenues	Adjı For	n-GAAP usted Pro ma Basis 27,843 135	Adj	144 (894)	(1)(2)	U.S	3. GAAP Basis 27,987 (759)	Nor Adju For	Six M n-GAAP asted Pro ma Basis 52,567 300	Adjı	864 (1,784)	(1)(2)	U.S	53,431 (1,484)	
Investment Management Revenue Other Revenue, net Net Revenues Expenses:	Adjı For	n-GAAP usted Pro ma Basis 27,843 135	Adj	144 (894)	(1)(2) (3)	U.S	3. GAAP Basis 27,987 (759)	Nor Adju For	Six M n-GAAP asted Pro ma Basis 52,567 300	Adjı	864 (1,784)	(1)(2)	U.S	53,431 (1,484)	
Investment Management Revenue Other Revenue, net Net Revenues  Expenses: Employee Compensation	Adjı For	n-GAAP usted Pro ma Basis 27,843 135 27,978	Adj	144 (894) (750)	(1)(2)	U.S	27,987 (759) 27,228	Nor Adju For	Six Man-GAAP asted Proma Basis 52,567 300 52,867	Adjı	864 (1,784) (920)	(1)(2)	U.S	53,431 (1,484) 51,947	
Investment Management Revenue Other Revenue, net Net Revenues  Expenses: Employee Compensation and Benefits	Adjı For	27,843 135 27,978	Adj	144 (894) (750)	(1)(2) (3)	U.S	27,987 (759) 27,228	Nor Adju Fori	Six Man-GAAP asted Proma Basis 52,567 300 52,867 30,379	Adjı	864 (1,784) (920)	(1)(2) (3)	U.S	53,431 (1,484) 51,947	
Investment Management Revenue Other Revenue, net Net Revenues  Expenses: Employee Compensation and Benefits Non-compensation Costs Total Expenses	Adjı For	15,460 7,852	Adj	144 (894) (750) 3,264 162	(1)(2) (3)	U.S	27,987 (759) 27,228	Nor Adju Fori	Six Man-GAAP asted Proma Basis 52,567 300 52,867 30,379 15,353	Adjı	864 (1,784) (920) 4,080 583	(1)(2) (3)	U.S	53,431 (1,484) 51,947 34,459 15,936	
Investment Management Revenue Other Revenue, net Net Revenues  Expenses: Employee Compensation and Benefits Non-compensation Costs Total Expenses  Operating Income from	Adju Form	15,460 7,852 23,312	<b>Adj</b> :	144 (894) (750) 3,264 162 3,426	(1)(2) (3)	U.S. \$	27,987 (759) 27,228 18,724 8,014 26,738	Noi Adju Fori	Six Man-GAAP asted Proma Basis 52,567 300 52,867 30,379 15,353 45,732	Adju \$	864 (1,784) (920) 4,080 583 4,663	(1)(2) (3)	\$	53,431 (1,484) 51,947 34,459 15,936 50,395	
Investment Management Revenue Other Revenue, net Net Revenues  Expenses: Employee Compensation and Benefits Non-compensation Costs Total Expenses	Adjı For	15,460 7,852	Adj	144 (894) (750) 3,264 162	(1)(2) (3)	U.S	27,987 (759) 27,228	Nor Adju Fori	Six Man-GAAP asted Proma Basis 52,567 300 52,867 30,379 15,353	Adjı	864 (1,784) (920) 4,080 583	(1)(2) (3)	U.S	53,431 (1,484) 51,947 34,459 15,936	
Investment Management Revenue Other Revenue, net Net Revenues  Expenses: Employee Compensation and Benefits Non-compensation Costs Total Expenses  Operating Income from	Adju Form	15,460 7,852 23,312	<b>Adj</b> :	144 (894) (750) 3,264 162 3,426	(1)(2) (3)	U.S. \$	27,987 (759) 27,228 18,724 8,014 26,738	Noi Adju Fori	Six Man-GAAP asted Proma Basis 52,567 300 52,867 30,379 15,353 45,732	Adju \$	864 (1,784) (920) 4,080 583 4,663	(1)(2) (3)	\$	53,431 (1,484) 51,947 34,459 15,936 50,395	

 $<sup>(</sup>a) \ \ Reconciliations \ of the \ key \ metrics \ from \ U.S. \ GAAP \ to \ Adjusted \ Pro \ Forma \ are \ a \ derivative \ of the \ reconciliations \ of their components \ above.$ 

#### Notes to Unaudited Condensed Consolidated Adjusted Pro Forma Financial Data

For further information on these Adjusted Pro Forma adjustments, see page A-2.

- (1) The Company has reflected the reclassification of client related expenses, expenses associated with revenue sharing engagements with third parties and provisions for uncollected receivables, as a reduction of revenue.
- (2) The Company has reflected the reclassification of Income from Equity Method Investments to Revenue.
- (3) Interest Expense on Long-term Debt is excluded from the Adjusted Pro Forma Investment Banking and Investment Management segment results and is included in Interest Expense in the segment results on a U.S. GAAP Basis.
- (4) The Company incurred expenses from the modification of Evercore LP Units and related awards, which primarily vest over a five-year period.
- (5) The Company incurred expenses from the vesting of IPO related restricted stock unit awards relating to the June 2011 offering.
- (6) Expenses for deferred share-based and cash consideration and retention awards associated with the acquisition of Lexicon, as well as base salary adjustments for Lexicon employees for the period preceding the acquisition.
- (7) Expenses related to exiting the legacy office space in the UK.
- (8) Non-compensation Costs on an Adjusted Pro Forma basis reflect the following adjustments:

	Three Months Ended June 30, 2012											
	Inve	estment	Inve	estment		Total	c 50, <u>2</u>	012				
		nking		agement		gments	Δdin	stments		IIS	. GAAP	
Occupancy and Equipment Rental	\$	7,604	\$	1,542	\$	9,146	\$	uncius		\$	9,146	
Professional Fees	Ψ	4,943	Ψ	1,961	Ψ	6,904	Ψ	1,368	(1)	Ψ	8,272	
Travel and Related Expenses		5,870		564		6,434		1,214	(1)		7,648	
Communications and Information Services		2,431		563		2,994		34	(1)		3,028	
		,										
Depreciation and Amortization		1,559		1,650		3,209		471	(8a)		3,680	
Acquisition and Transition Costs		23		52		75		201	(1)		75	
Other Operating Expenses		3,428		682		4,110		391	(1)		4,501	
Total Non-compensation Costs from												
Continuing Operations	\$	25,858	\$	7,014	\$	32,872	\$	3,478		\$	36,350	
	Three Months Ended March 31, 2012											
	Inve	estment	Inve	estment		Total						
	Ba	nking	Man	agement	Se	gments	Adju	stments		U.S	. GAAP	
Occupancy and Equipment Rental	\$	6,594	\$	1,651	\$	8,245	\$	-		\$	8,245	
Professional Fees		4,698		1,871		6,569		487	(1)		7,056	
Travel and Related Expenses		5,036		573		5,609		1,124	(1)		6,733	
Communications and Information Services		2,220		501		2,721		67	(1)		2,788	
Depreciation and Amortization		1,350		1,684		3,034		2,328	(8a)		5,362	
Acquisition and Transition Costs		19		54		73		_,	()		73	
Other Operating Expenses		3,094		811		3,905		52	(1)		3,957	
Total Non-compensation Costs from		3,074		011		3,703		32	- (1)		3,731	
Continuing Operations	\$	23,011	\$	7,145	\$	30,156	\$	4,058		¢	34,214	
Continuing Operations	Ψ	23,011	Ψ	7,143	Ψ	30,130	Ψ	4,030	: :	Ψ	34,214	
				Thusa N	Tomath a	Ended I	. 20. 2	011				
	T		T	estment		Ended Jun Total	e 30, 2	011				
		estment					A 39	. 4 4		TIC	CAAD	
O		nking	-	agement		gments		stments			. GAAP	
Occupancy and Equipment Rental	\$	3,942	\$	1,731	\$	5,673	\$	-	(1)	\$	5,673	
Professional Fees		4,920		2,147		7,067		961	(1)		8,028	
Travel and Related Expenses		3,338		593		3,931			(1)		5,416	
Communications and Information Services		1,432		466		1,898		32	(1)		1,930	
Depreciation and Amortization		806		1,681		2,487		552	(8a)		3,039	
Acquisition and Transition Costs		507		94		601		-			601	
Other Operating Expenses		3,109		1,140		4,249		584	(1)		4,833	
Total Non-compensation Costs from												
Continuing Operations	\$	18,054	\$	7,852	\$	25,906	\$	3,614		\$	29,520	
				Six Mo	onths I	Ended June	30, 20	12				
	Inve	estment	Inve	estment	7	Total						
	Ba	nking	Man	agement	Se	gments	Adju	stments	_	U.S	. GAAP	
Occupancy and Equipment Rental	\$	14,198	\$	3,193	\$	17,391	\$	-		\$	17,391	
Professional Fees		9,641		3,832		13,473		1,855	(1)		15,328	
Travel and Related Expenses		10,906		1,137		12,043		2,338	(1)		14,381	
Communications and Information Services		4,651		1,064		5,715		101	(1)		5,816	
Depreciation and Amortization		2,909		3,334		6,243		2,799			9,042	
Acquisition and Transition Costs		42		106		148		_,,,,,	()		148	
Other Operating Expenses		6,522		1,493		8,015		443	(1)		8,458	
Total Non-compensation Costs from		0,322		1,175		0,015		113	- (1)		0,150	
Continuing Operations	\$	48,869	\$	14,159	\$	63,028	\$	7,536		\$	70,564	
continuing operations	Ψ	+0,002	Ψ	14,137	Ψ	05,020	Ψ	7,550		Ψ	70,504	
				C: M	andha I	Zando di Tanano	20. 20	11				
	T	-44	T			Ended June	30, 20	11				
		estment	Investment		Total		Adjustments			HC CAAD		
0	Banking		Management		Segments					. GAAP		
Occupancy and Equipment Rental	\$	7,415	\$	3,376	\$	10,791	\$	-		\$	10,791	
Professional Fees		8,340		4,026		12,366		3,643			16,009	
Travel and Related Expenses		6,230		1,107		7,337		2,592	(1)		9,929	
Communications and Information Services		2,884		1,005		3,889		85	(1)		3,974	
Depreciation and Amortization		1,536		3,356		4,892		1,104	(8a)		5,996	
Acquisition and Transition Costs		914		220		1,134		-			1,134	
Other Operating Expenses		4,948		2,263		7,211		713	(1)		7,924	
Total Non-compensation Costs from									-			
Continuing Operations	\$	32 267	\$	15 353	\$	47 620	\$	8 137		\$	55 757	

47,620 \$

8,137

Continuing Operations

- (8a) Reflects expenses associated with amortization of intangible assets acquired in the Protego, Braveheart, SFS and Lexicon acquisitions.
- (9) Evercore is organized as a series of Limited Liability Companies, Partnerships, a C-Corporation and a Public Corporation and therefore, not all of the Company's income is subject to corporate level taxes. As a result, adjustments have been made to decrease Evercore's effective tax rate to approximately 38% for the three and six months ended June 30, 2012, respectively. These adjustments assume that the Company has adopted a conventional corporate tax structure and is taxed as a C-Corporation in the U.S. at the prevailing corporate rates, that all deferred tax assets relating to foreign operations are fully realizable within the structure on a consolidated basis and that, historically, adjustments for deferred tax assets related to the ultimate tax deductions for equity-based compensation awards are made directly to stockholders' equity.
- (10) Reflects adjustment to eliminate noncontrolling interest related to all Evercore LP partnership units which are assumed to be converted to Class A common stock.
- (11a)Reflects adjustments to include the dilutive effect of the Warrants and Unvested Restricted Stock Units Service Based, which have been excluded for U.S. GAAP as a result of the Company having a loss for the period.
- (11b)Assumes the vesting of all Evercore LP partnership units and IPO related restricted stock unit awards. In the computation of outstanding common stock equivalents for U.S. GAAP net income per share, the unvested Evercore LP partnership units are anti-dilutive and the IPO related restricted stock unit awards are excluded from the calculation prior to the June 2011 offering.
- (11c)Assumes the vesting of all Acquisition Related Share Issuance and Unvested Restricted Stock Units granted to Lexicon employees. In the computation of outstanding common stock equivalents for U.S. GAAP, these Shares and Restricted Stock Units are reflected using the Treasury Stock Method.